IN THE ARBITRATION UNDER CHAPTER 11 OF THE NORTH AMERICAN FREE TRADE AGREEMENT AND UNDER THE UNCITRAL ARBITRATION RULES BETWEEN

- - - - - - - - - - - - - x

METHANEX CORPORATION,

Claimant/Investor,

and

UNITED STATES OF AMERICA,

Respondent/Party.

: - - - - - - - - - - - - - - - x Volume 3

SECOND FINAL AMENDED TRANSCRIPT

Wednesday, June 9, 2004

The World Bank 1818 H Street, N.W. MC Building Conference Room 13-121 Washington, D.C.

The hearing in the above-entitled matter came on, pursuant to notice, at $9:30\ a.\ m.$ before:

V. V. VEEDER, Q. C., President

PROF. W. MICHAEL REISMAN, Arbitrator

J. WILLIAM ROWLEY, Q.C., Arbitrator

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Also Present:

SAMUEL WORDSWORTH, Tribunal Legal Secretary

MARGRETE STEVENS, Seni or ICSID Counsel Tri bunal Administrative Secretary

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| 1 | PROCEEDINGS |
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| 2 | PRESIDENT VEEDER: Good morning, ladies |
| 3 | and gentlemen. It's day three of the hearing. |
| 4 | Before we hand the floor to the United States for |
| 5 | it to resume its oral submissions today, we shall |
| 6 | record that we received a letter from the claimant, |
| 7 | dated the 9th of June, 2004, to which we will |
| 8 | return later, but I take it a copy of that has been |
| 9 | received by the United States? |
| 10 | MR. BETTAUER: Yes. |
| 11 | PRESIDENT VEEDER: The floor is yours, |
| 12 | Mr. Bettauer. |
| 13 | MR. BETTAUER: Thank you, Mr. President, |
| 14 | members of the Tribunal. |
| 15 | This morning, the United States will |
| 16 | address four topics. We will start by addressing |
| 17 | Methanex's three claims of breach. The first claim |
| 18 | of breach is Methanex's claim that it has been |
| 19 | denied national treatment under NAFTA Article 1102. |
| 20 | Our presentation on national treatment will be by |
| 21 | two speakers, Mr. Clodfelter and Ms. Menaker. |
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1 Mr. Clodfelter will show that California

- $2\,$ accorded identical treatment to U.S.-owned and
- 3 Canadian-owned investments in like circumstances.

- 4 He will demonstrate that this conclusively refutes
- 5 Methanex's claim under Article 1102.
- 6 Ms. Menaker will then show why Methanex's
- 7 varied arguments concerning the general agreement
- 8 on tariffs and trade and other WTO agreements are
- 9 irrelevant to Article 1102 and support, in fact,
- 10 the opposite conclusion.
- 11 Our next topic will be Methanex's claim
- 12 that it has been denied treatment in accordance
- 13 with international law as required by 1105(1).
- 14 Ms. Guymon will address this claim. She will
- 15 demonstrate that Methanex has failed to articulate
- 16 any basis in international law for the claim and
- 17 has failed to prove the allegations it did make.
- We will next turn to Methanex's claim of
- 19 expropriation without compensation, allegedly in
- 20 violation of NAFTA Article 1110. Ms. Menaker will
- 21 address this claim. She will show that there is no

- 1 factual evidence of any taking here. She will also
- 2 show that Methanex's claim fails on legal grounds.
- 3 After reviewing these reasons why
- 4 Methanex's claims are without merit, we will turn
- 5 to our final topic for the day, yet one more reason
- 6 why Methanex's claim must be dismissed. That
- 7 reason is the lack of appropriate evidence of
- 8 ownership of investments in the United States
- 9 offered by Methanex. Ms. Toole will address this
- 10 topic. She will show that Methanex has filed no
- 11 authoritative proof of ownership of any investments

- 12 in the United States. This failure is also fatal
- 13 to all of Methanex's claims.
- I will then conclude the first-round U.S.
- 15 presentation. We will try to conclude before
- 16 lunch, as we indicated last night.
- 17 With that said, Mr. President, I ask you
- 18 now to give the floor to Mr. Clodfelter.
- 19 PRESIDENT VEEDER: Thank you very much.
- 20 Mr. Clodfelter.
- 21 MR. CLODFELTER: Thank you, Mr. President,

- 1 members of the Tribunal.
- 2 Methanex has not demonstrated and cannot
- 3 demonstrate a violation of NAFTA's national
- 4 treatment provision under the terms of that
- 5 provision as properly applied.
- 6 Methanex's arguments never quite come to
- 7 grips with the terms of that provision. I've shown
- 8 it on the screen, but I will dispense with reading
- 9 it since I think we're all very familiar with it
- 10 now.
- 11 Instead of dealing with the text, Methanex
- 12 relies on provisions of the general agreement on
- 13 tariffs and trade, an agreement that has no
- 14 application here whatsoever. It has read into
- 15 Article 1102 exceptions and burdens that are
- 16 nowhere to be found in the provision's text. It
- 17 continues to rely on authorities that actually
- 18 contradict its position, and it fails to cite any

- 19 relevant authority in support of its view.
- 20 Methanex has proceeded in this manner
- 21 because if one does read Article 1102 as it should

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- 1 be read, that is in accordance with accepted
- 2 principles of treaty interpretation, it becomes
- 3 clear that the facts in this case cannot support a
- 4 finding of national treatment violation.
- Now, the parties agree that the first step
- 6 in a Chapter 11 national treatment inquiry is to
- 7 establish the appropriate comparators; that is, to
- 8 identify domestic investors and domestically owned
- 9 investments that are in like circumstances with the
- 10 claimant and its investors as shown on screen two.
- 11 After investors and investments in like
- 12 circumstances have been identified, it is then
- 13 possible to evaluate whether the claimant or its
- 14 investments received treatment that, as shown on
- 15 screen three, was less favorable than that accorded
- 16 to those domestic investors and investments.
- 17 In my presentation this morning, I will
- 18 begin by showing that U.S. methanol investors and
- 19 U.S.-owned methanol investments are the appropriate
- 20 comparators for the treatment accorded to Methanex
- 21 and its investments because only those companies

- 0609 Day 3 investments within the meaning of Article 1102. 2
- 3 Then I will show that to the extent that
- they have been accorded treatment at all, Methanex 4
- and its investments have been accorded precisely 5
- the same treatment as those U.S. methanol
- 7 producers, and that, therefore, there can be no
- 8 national treatment violation.
- 9 Second, I will explain why Methanex's
- 10 argument that it and its investments should be
- compared to U.S.-owned ethanol producers and 11
- I will demonstrate that such 12 marketers is wrong.
- 13 an approach would not serve Article 1102's purpose
- of addressing nationality-based discrimination, and 14
- is contradicted by relevant authorities, including 15
- the same authorities relied upon by Methanex. 16
- 17 Third, and finally, I will show that
- Methanex's contention that it should be compared to 18
- 19 U.S. ethanol producers, because methanol and
- 20 ethanol compete, is wrong on both factual and legal
- grounds. 21

- 1 First, who are the proper comparators for
- 2 Methanex and its U.S. investments? Methanex
- purportedly owns two investments in the United 3
- States: Methanex-Fortier and Methanex-US. 4
- 5 Methanex-Fortier is a company that owns an idled
- methanol plant in Louisiana, and methanol
- U.S.--Methanex-US is a marketing company in Dallas. 7
- 8 For purposes of the measures at issue
- here, an investment in like circumstances with

- 10 Methanex-Fortier would be a U.S.-owned company with
- 11 a plant that manufactures, or at one time
- 12 manufactured, methanol. It is undisputed that, as
- 13 we showed in our Amended Statement of Defense,
- 14 there are, and were, at the time of the measures,
- 15 substantial U.S.-owned methanol plants in the
- 16 United States. These plants are clearly in like
- 17 circumstances with Methanex-Fortier.
- 18 Methanex also does not dispute that to the
- 19 extent the California ban accorded any treatment at
- 20 all to Methanex-Fortier, that treatment was no less
- 21 favorable than the treatment that California

- 1 accorded to these U.S.-owned methanol plants.
- 2 Similarly, with respect to Methanex-US, a
- 3 domestic investment in like circumstances with that
- 4 company would be a U.S.-owned company located in
- 5 the United States that marketed methanol to U.S.
- 6 customers. Again, the record contains uncontested
- 7 evidence demonstrating that there were such
- 8 companies.
- 9 It is also uncontested that, again, to the
- 10 extent that the ban accorded any treatment at all
- 11 to Methanex-US, that treatment was no less
- 12 favorable than that accorded to these U.S.-owned
- 13 companies.
- 14 Finally, Methanex itself is an investor,
- 15 and as such, it too is entitled to national
- 16 treatment. It is entitled to be treated no less

- 17 favorably than the U.S. investors that own or
- 18 control methanol production and marketing companies
- 19 in the United States just described. Methanex
- 20 concedes that it has been treated no less favorably
- 21 than these U.S. investors.

- 1 Thus, the uncontested evidence in the
- 2 record establishes that the California ban did not
- 3 differentiate between methanol producers,
- 4 marketers, or investors on the basis of
- 5 nationality. On this record, there can be no
- 6 finding of a national treatment violation.
- 7 But Methanex argues that it and its
- 8 investments should be compared not with U.S.-owned
- 9 methanol producers, but to U.S.-owned ethanol
- 10 producers.
- 11 The second thing I wanted to do this
- 12 morning is show why it would be a misapplication of
- 13 Article 1102 to consider Methanex and its
- 14 investments to be in like circumstances with
- 15 U.S.-owned ethanol producers and marketers and why
- 16 no such comparison can provide the basis of a
- 17 national treatment violation. Of course, the terms
- 18 of a treaty are to be interpreted in light of its
- 19 object and purpose, and with respect to national
- 20 treatment of investments, the purpose of NAFTA is
- 21 clear.

| 1 | Article 1102 is meant to address |
|----|---|
| 2 | discrimination on the basis of nationality, and |
| 3 | more particularly on the basis of the nationality |
| 4 | of the investor. As the Tribunal in the Loewen |
| 5 | case stated, as can you see on screen four, and I |
| 6 | quote, Article 1102 is directed only to |
| 7 | nationality-based discrimination, and further it |
| 8 | said, it proscribes only demonstrable and |
| 9 | significant indications of bias and prejudice on |
| 10 | the basis of nationality, unquote. |
| 11 | Similarly, the Tribunal in the Feldman |
| 12 | case made the same point. As it stated in its |
| 13 | award, which I've shown on screen five, quote, it |
| 14 | is clear that the concept of national treatment as |
| 15 | embodied in NAFTA and similar agreements is |
| 16 | designed to prevent discrimination on the basis of |
| 17 | nationality or by reason of nationality. |
| 18 | So, the question is: How does one |
| 19 | determine whether a regulation discriminates |
| 20 | against Canadian investors and their investments on |
| 21 | the basis of those investors' foreign nationality? |
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- 1 In other words, how can it be determined that but
- 2 for the investors' nationality, it or its
- 3 investments would have received more favorable
- 4 treatment from the state?
- 5 Or phrased yet another way, how can you
- 6 isolate the factor of the investors' nationality,
- 7 the factor which Article 1102 is designed to

- 8 eliminate from the treatment accorded to investors
- 9 and investments.
- 10 Clearly, the most accurate way to make
- 11 this determination is to compare the treatment
- 12 received by the foreign investor and its
- 13 investments to the treatment received by a U.S.
- 14 investor and U.S.-owned investments that are like
- 15 the foreign investor and its investments in all
- 16 relevant respects except for nationality of
- 17 ownership. Then, if the treatment they receive is
- 18 different, a presumption may arise that it was on
- 19 account of the difference in nationality.
- 20 By the same token, if the treatment is
- 21 precisely the same, as is the case it here, there

- 1 is no discriminatory treatment in violation of
- 2 Article 1102.
- 3 Methanex's analysis, on the other hand,
- 4 does not serve NAFTA's purpose of preventing
- 5 discriminatory investment treatment on the basis of
- 6 nationality. There is no question that ethanol
- 7 producers are unlike methanol producers in several
- 8 respects. Certainly, there is no dispute that the
- 9 differences between U.S.-owned ethanol investors or
- 10 U.S. ethanol investors and Canadian methanol
- 11 investors is greater than the difference between
- 12 U.S. methanol investors and Canadian methanol
- 13 investors. Using Methanex's approach of comparing
- 14 Canadian methanol investors with U.S. ethanol

- 15 investors, a Tribunal could not conclude that there
- 16 was a discriminatory treatment--that there was
- 17 discriminatory treatment on the basis of
- 18 nationality as opposed to other factors without
- 19 considering other evidence.
- 20 Expanding the universe of domestic
- 21 investors and investments considered to be in like

- 1 circumstances with Methanex and its investments,
- 2 expanding that universe to include ethanol
- 3 producers would thus not be consistent with the
- 4 purpose of Article 1102 of prohibiting
- 5 discriminatory treatment based on nationality of
- 6 ownership alone.
- 7 Let me try an example. Let's assume that
- 8 it could be said that U.S. ethanol producers were
- 9 accorded better treatment than Canadian-owned
- 10 methanol producers. On the basis of those facts
- 11 alone, one could not conclude that the less
- 12 favorable treatment was because of the Canadian's
- 13 nationality. These assumed facts by themselves
- 14 could not rule out the likely possibility that the
- 15 difference in treatment was based on differences in
- 16 the products manufactured by the two investments.
- Nor do these assumed facts rule out the
- 18 possibility that the Canadian-that Canadian-owned
- 19 ethanol producers were accorded the same treatment
- 20 as U.S.-owned ethanol producers. And this exposes
- 21 the error in Methanex's analysis.

| 1 | Article 1102 is concerned with ensuring |
|----|---|
| 2 | that treatment of investors and investments does |
| 3 | not differ on the basis of the nationality of the |
| 4 | investor. It is not concerned with ensuring that |
| 5 | no differentiation is ever made between different |
| 6 | products. Nor is it concerned with preventing a |
| 7 | state from according different treatment to |
| 8 | domestic investors and investments that are not |
| 9 | similarly situated. |
| 10 | The United States may treat its own |
| 11 | methanol investors different from the way it treats |
| 12 | its own ethanol investors. The U.S. must, |
| 13 | therefore, also be permitted to treat U.S. ethanol |
| 14 | investors and Canadian methanol investors |
| 15 | differently as well. Methanex's analytical |
| 16 | framework would deem this impermissible. |
| 17 | This approach to the national treatment |
| 18 | analysis was the approach adopted by the Tribunal |
| 19 | in the Pope and Talbot case. On Monday, Mr. Dugan |
| 20 | cited Pope and Talbot at transcript page 30, lines |

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- 1 of Article 1102 requires the best treatment
- 2 accorded by a state or province to any domestic
- 3 investor or investment, and that's true as far as

21 14 to 19, for the proposition that paragraph three

- 4 it goes. But it does not help Methanex's case. As
- $5\,$ you can see on the screen, paragraph three of Page $14\,$

- 6 Article 1102 provides that the treatment accorded
- 7 by a party under paragraphs one and two means with
- 8 respect to a state or province; treatment no less
- 9 favorable than the most favorable treatment
- 10 accorded, in like circumstances, by that state or
- 11 province to investors, and to investments of
- 12 investors, of the party of which it forms a part.
- 13 All that provision does is obligate a
- 14 state or province to provide the best of in-state
- 15 or out-of-state or in-province or out-of-province
- 16 treatment to investors and investments in like
- 17 circumstances. For example, the fact that New York
- 18 might treat New York investors better than other
- 19 U.S. investors, including, say, investors from New
- 20 Jersey, is not a defense to an Article 1102 claim.
- 21 Canadian investors would be entitled to the

- 1 treatment, the more favorable treatment accorded to
- 2 the New York investors.
- 3 But here, of course, Methanex and its
- 4 investors were accorded the best treatment accorded
- 5 to U.S. methanol producers and U.S.-owned methanol
- 6 producers wherever they were in the United States.
- 7 That's all that paragraph three does. But even
- 8 that analysis depends upon there being a comparison
- 9 of investors in like circumstances. Article
- 10 1102(3) does not in any way expand the scope of the
- 11 like circumstances test.
- 12 So, Methanex's citation to paragraph three

- 13 really doesn't help us here. But what is most
- 14 curious about Methanex's reliance in the Pope and
- 15 Talbot case is that it completely contradicts the
- 16 notion that foreign methanol producers are in like
- 17 circumstances with U.S. ethanol producers.
- 18 Mr. President and Mr. Rowley, you may
- 19 recall that at the 2001 hearing on jurisdiction we
- 20 walked you through the Pope and Talbot Phase II
- 21 award's rather complicated analysis on this point

- 1 in some detail. I don't propose to go on to such
- 2 detail today, and would instead refer you to pages
- 3 197 to 202 of the second day's transcript of that
- 4 hearing and to paragraph 156 of our rejoinder
- 5 brief.
- In summary, however, the U.S. claimant in
- 7 that case challenged Canada's imposition of fees on
- 8 softwood lumber exports to the United States.
- 9 Canada imposed those fees only on exports from
- 10 certain Canadian provinces, including British
- 11 Columbia, where the claimant had its investment.
- 12 But Canada did not impose such fees on exports from
- 13 other provinces such as Quebec.
- 14 On the like circumstances issue, Canada
- 15 argued that the U.S.-owned investment in British
- 16 Columbia was in like circumstances with
- 17 Canadian-owned softwood lumber exporters in British
- 18 Columbia who were subject to the same export fees.
- 19 Those Canadian counterparts were like the claimant
- 20 in all relevant respects except for nationality of

21 ownership. The U.S. claimant, on the other hand,

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- 1 argued that its investment should be compared with
- 2 Canadian-owned softwood lumber exporters located
- 3 throughout Canada, including provinces where the
- 4 export fees were not imposed.
- 5 The Tribunal agreed with Canada in and
- 6 disagreed with the U.S. claimant. Because there
- 7 were substantial Canadian-owned investors in the
- 8 province where claimant was located who were thus
- 9 in precisely the same circumstances as claimant and
- 10 were charged--had the fee imposed upon them, the
- 11 Tribunal held that those companies were the correct
- 12 comparators for purposes of Article 1102.
- 13 As can you see on screen seven, the
- 14 Tribunal stated as follows, quote, since the
- 15 decision affects over 500 Canadian-owned producers
- 16 precisely as it affects the investor--and those are
- 17 producers in British Columbia--it cannot be
- 18 reasonably said to be motivated by discrimination
- 19 outlawed by Article 1102, unquote.
- 20 And then, in the very next sentence said,
- 21 quote, Based on that analysis, the producers in the

- 1 noncovered provinces were not in like circumstances
- 2 with those in the covered provinces.
- Now, this conclusion shows two things.

- 4 First, paragraph three of Article 1102 did not
- 5 require treatment like that accorded to
- 6 Canadian-owned lumber exporters in the nonfee
- 7 provinces, say, like Quebec, because they were not
- 8 in like circumstances with Canadian-owned lumber
- 9 exporters in British Columbia. Paragraph three's
- 10 most favorable treatment requirement was thus
- 11 irrelevant in the same way it's irrelevant here.
- But more importantly, this conclusion
- 13 shows that Canadian-owned producers in British
- 14 Columbia were the proper comparators because their
- 15 circumstances were the closest to Pope and Talbot's
- 16 own circumstances except for the all-important
- 17 factor of nationality of ownership.
- Thus, the Pope and Talbot Tribunal's
- 19 conclusions served Article 1102's purpose, but
- 20 comparing Pope and Talbot's treatment to that
- 21 accorded to Canadian-owned investments in the

- 1 nonfee provinces would not have served that purpose
- 2 of prohibiting nationality-based discrimination.
- 3 After all, Canada was entitled to differentiate
- 4 between Canadian producers in different locations.
- 5 That conclusion is directly analogous to the case
- 6 we have here.
- 7 Just as Pope and Talbot was in like
- 8 circumstances with the Canadian-owned British
- 9 Columbia exporters because they were in precisely
- 10 the same circumstances, Methanex and its

- 11 investments are in precisely the same circumstances
- 12 as U.S.-owned methanol producers and marketers and
- 13 their U.S. owners. Thus, not only does the Pope
- 14 and Talbot case not support Methanex for the
- 15 proposition they cited it for, the case completely
- 16 contradicts its like circumstances analysis.
- 17 The entire rationale of Article 1102, to
- 18 prevent discriminatory treatment of investors and
- 19 investments on the basis of the investors'
- 20 nationality is undermined by Methanex's approach,
- 21 and served only by isolating nationality as a

- 1 factor, as was done in Pope and Talbot.
- 2 Let me end this topic by making just one
- 3 additional observation. Methanex has failed to
- 4 cite a single case that has held that different
- 5 products, services, investors, or investments
- 6 should be compared as if they were like when there
- 7 was an identical domestic industry that received
- 8 the same treatment as the claimant. None of the
- 9 cases it cites supports its contention that this
- 10 Tribunal should ignore those investments that are
- 11 in precisely the same circumstances with it, and
- 12 instead compare it to investments that produce and
- 13 market a different product.
- 14 Let me turn to the third and final issue I
- 15 want to discuss. That's Methanex's claim that it
- 16 should, nevertheless, be compared to ethanol
- 17 producers because it and its investments are in a
- 18 competitive relationship vis-a-vis ethanol

- 19 producers. This contention is also baseless.
- 20 First, as Mr. Legum showed yesterday,
- 21 ethanol and methanol do not compete with one

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- 1 another in any sense relevant here. Methanol,
- 2 unlike ethanol, is not and cannot be used as an
- 3 oxygenate additive in gasoline. Nor does methanol
- 4 compete with ethanol in any of the gasoline markets
- 5 identified by Methanex. Thus, on factual grounds
- 6 alone, Methanex's argument fails. But it also
- 7 fails on legal grounds.
- 8 An investor is not necessarily in like
- 9 circumstances with another investor just because
- 10 those investors may be in a competitive
- 11 relationship with one another. The Pope and Talbot
- 12 case illustrates this point very well. The
- 13 Tribunal there was not concerned in the least with
- 14 the fact that the Canadian-owned exporters in the
- 15 nonfee provinces benefited by increasing sales at
- 16 the expense of companies like the claimant's
- 17 company that were in provinces subject to the
- 18 export fee. What mattered was the difference in
- 19 treatment was not based on nationality. And this
- 20 was determined by comparing the claimant with
- 21 Canadian investors who were in precisely the same

- 2 Canadian investors who are in the same economic
- 3 sector and who were competitors selling the exact
- 4 same product, lumber, but were not in the same
- 5 circumstances.
- 6 The case of Feldman versus Mexico also
- 7 opposes the error in Methanex's reasoning. In that
- 8 case, the claimant was a reseller of cigarettes.
- 9 He challenged a regulation that denied resellers of
- 10 cigarettes a rebate that was made available to
- 11 companies that, because they were manufacturers,
- 12 were direct sellers of cigarettes. The Tribunal
- 13 denied claimant's national treatment claim, and
- 14 once again, in doing so, the Tribunal compared the
- 15 treatment accorded to the claimant with that
- 16 accorded to Mexican-owned resellers of cigarettes,
- 17 and not to Mexican direct sellers of the
- 18 cigarettes, even though they were obviously direct
- 19 competitors.
- 20 As is the case here, those resellers were
- 21 like claimant in all respects but for their

- 1 nationality. The Tribunal determined that they
- 2 were the appropriate comparators, not the competing
- 3 direct sellers, and found that there was no
- 4 difference in treatment. If competition was the
- 5 key to determining like circumstances, then
- 6 certainly claimant in that case would have been
- 7 deemed to be in like circumstances with all
- 8 cigarette sellers, whether they were manufacturers

- 9 or resellers. But they weren't because competition
- 10 is not the key.
- 11 Let me try an example on this point.
- 12 Imagine there are two directly competitive
- 13 businesses in the United States that both produce
- 14 widgets of exactly the same design. One business
- 15 is U.S.-owned, and the other is Canadian owned.
- 16 But as it happens, the U.S. owners structure their
- 17 widget company as a corporation, while the Canadian
- 18 owners structure theirs as a general partnership.
- 19 Assume that both companies' widgets turned
- 20 out to be defective and both are sued in U.S.
- 21 courts for injuries caused by those defects. The

- 1 U.S. owners will be shielded from liability as
- 2 shareholders, and liability would be limited to the
- 3 corporation's assets. The Canadian owners,
- 4 however, as general partners of a partnership, will
- 5 themselves bear personal liability.
- 6 Now, no Tribunal could find on the basis
- 7 of these facts that the U.S. laws that accord
- 8 limited liability to corporations but not to
- 9 partnerships violate national treatment guarantees
- 10 by discriminating against the Canadian investors
- 11 here. Notwithstanding the fact that the
- 12 investments involved, that is the two widget
- 13 companies directly competed with one another in the
- 14 sale of an identical product they would not be
- 15 considered to be in like circumstances with one
- 16 another for purposes of determining national

- 17 treatment. Rather, the Canadian-owned manufacturer
- 18 would be deemed to be in like circumstances with
- 19 U.S.-owned partnerships owning widget companies.
- 20 Assuming that those partnerships would be
- 21 similarly treated with respect to the imposition of

- 1 personal liability, there would be no national
- 2 treatment violation. This example demonstrates
- 3 again why Methanex's contention that competition is
- 4 the key to determining like circumstances is simply
- 5 wrong. Indeed, even Methanex's own authorities do
- 6 not support its own contention.
- 7 For example, while it is true as cited by
- 8 Methanex that the Tribunal in the S.D. Myers case
- 9 mentions the ability to take away customers through
- 10 price competition, it does not, as Methanex
- 11 implies, make such competitive status the lynchpin
- 12 of its like circumstances analysis. This can be
- 13 seen by looking at the passages in the S.D. Myers
- 14 award that Methanex cites.
- 15 In its Tab 2 from Monday, and this is
- 16 discussed at transcript pages 14, line 18, through
- 17 page 16, line six, Mr. Dugan quoted from the
- 18 language in paragraph 250 of the Award, which you
- 19 can see highlighted in screen eight, and that
- 20 passage stated, quote, The concept of like
- 21 circumstances invite an examination of whether a

- 1 nonnational investor complaining of less favorable
- 2 treatment is in the same sector as the national
- 3 investor. The Tribunal takes the view that the
- 4 word "sector" has a wide connotation that includes
- 5 the concept of economic sector and business sector,
- 6 unquote.
- 7 Then he quoted from language in paragraph
- 8 251 of the Award, also highlighted in that screen,
- 9 where the Tribunal said, quote, SDMI was in a
- 10 position to attract customers that might otherwise
- 11 have gone to the Canadian operators because it
- 12 could offer more favorable prices and because it
- 13 had extensive experience and credibility, unquote.
- 14 But Methanex did not show you the other language of
- 15 those paragraphs, which made clear that competitive
- 16 status is not the key factor in determining like
- 17 ci rcumstances.
- 18 For example, as I have highlighted in
- 19 screen nine, in the same paragraph 250, the
- 20 Tribunal also said, and I quote, The Tribunal
- 21 considers that the interpretation of the phrase

- 1 "like circumstances" in Article 1102 must take into
- 2 account the general principles that emerge from the
- 3 legal context of the NAFTA, including both its
- 4 concern with the environment and the need to avoid
- 5 trade distortions that are not justified by
- 6 environmental concerns. The assessment of like

- $\begin{array}{c} 0609 \ \text{Day 3} \\ 7 \ \text{circumstances must also take into account} \end{array}$
- circumstances that would justify governmental
- regulations that treat them differently in order to
- protect the public interest, end quote. Thus, the 10
- 11 S.D. Myers Tribunal was mindful that likeness of
- 12 circumstances had to take into account just the
- kind of concerns that motivated California in 13
- dealing with MTBE. 14
- Equally important, although as I said, the 15
- Tribunal did mention SDMI's ability to take away
- customers, Methanex left out the context of that 17
- 18 conclusion. In the two sentences in paragraph 251
- immediately before the sentence relied upon by 19
- Methanex, the Tribunal said, as can you see on the 20
- screen, quote, screen 10, actually, From the

- 1 business perspective, it is clear that SDMI and
- 2 Myers Canada were in like circumstances with
- 3 Canadian operators such as Chem-Security and
- 4 Cintech. They were all engaged in providing PCB
- 5 waste remediation services, end quote. In other
- words, SDMI and Myers Canada were in like
- circumstances with Canadian operators because they 7
- 8 performed the exact same service.
- 9 So, even in the S.D. Myers case, the
- ability to take away customers, that is being in a 10
- 11 directly competitive relationship was only a factor
- because the U.S. and Canadian investments were 12
- already in the same circumstance, exactly the same 13
- Under this reasoning, the proper ci rcumstance.

- 15 comparators here for Methanex and its investments
- 16 are U.S. methanol producers and their owners, not
- 17 ethanol producers.
- 18 Thus, contrary to Methanex's contention,
- 19 competition is not the key to determining like
- 20 circumstances. Isolating the factor of nationality
- 21 of ownership is the key. Thus, even if they were,

- 1 in fact, competitors, methanol--foreign methanol
- 2 producers are not in like circumstances with U.S.
- 3 ethanol producers.
- 4 Based on the uncontested facts in this
- 5 case, no national treatment violation can be found.
- 6 There are substantial U.S. methanol investors and
- 7 U.S.-owned methanol manufacturers and marketers.
- 8 All of these U.S. entities were accorded precisely
- 9 the same treatment as was Methanex and its U.S.
- 10 investments to the extent they were accorded
- 11 treatment at all. On the basis of this record,
- 12 there could be no doubt that the California ban did
- 13 not differentiate between investors and investments
- 14 on the basis of nationality. Where there is no
- 15 differentiation on the basis of nationality of
- 16 ownership, there is no discriminatory treatment.
- 17 Methanex's Article 1102 claim should be dismissed.
- 18 And unless there are any questions,
- 19 Mr. President, I will turn the floor over to
- 20 Ms. Menaker.
- 21 PRESIDENT VEEDER: Thank you. We have no

- 1 questions at this stage. Ms. Menaker.
- 2 MS. MENAKER: Thank you.
- 3 Mr. President, members of the Tribunal, I
- 4 will now conclude the United States's presentation
- 5 on Article 1102. My colleague, Mr. Clodfelter, has
- 6 just explained why Methanex's national treatment
- 7 claim should be dismissed. He demonstrated that to
- 8 the extent they were treated at all, Methanex and
- 9 its investments were accorded precisely the same
- 10 treatment as the U.S. investors and U.S.
- 11 investments in like circumstances.
- 12 Because Methanex continues to rely on GATT
- 13 jurisprudence in an effort to establish its
- 14 national treatment claim, I will now discuss this
- 15 aspect of Methanex's claim. I will first
- 16 demonstrate why that jurisprudence should not be
- 17 applied to a NAFTA Article 1102 claim. I will then
- 18 show that even if the GATT analysis that Methanex
- 19 advocates were applied here, Methanex's claim would
- 20 still fail.
- 21 Finally, I will explain why Methanex's

- 1 claims premised on California's interest in
- 2 studying the feasibility of developing an in-state
- 3 ethanol industry do not establish a national
- 4 treatment violation.

- $\begin{array}{c} 0609 \ \text{Day} \ 3 \\ \text{The GATT's like products analysis does not} \end{array}$ 5
- apply in an Article 1102 national treatment claim. 6
- The GATT and the NAFTA of course, are different 7
- 8 treaties. Article 1102 of the NAFTA refers to
- treatment in like circumstances of investors and
- 10 investments. As I've shown on the screen, however.
- GATT Article 11--excuse me, GATT Article III, 11
- paragraph four, on the other hand, refers to the 12
- treatment of like products. 13
- Even when the same phrase is used in 14
- 15 different places within the same treaty, those
- phrases may be interpreted differently. In fact, 16
- GATT jurisprudence provides that meaning of the 17
- phrase like products may differ, depending on which 18
- paragraph of Article III one is interpreting. 19
- 20 Certainly, then, there is no basis to
- conclude that a different phrase that appears in 21

- 1 two different treaties has the same meaning.
- 2 the international Tribunal in the OSPAR Convention
- case has observed, and I've placed this slide and 3
- in your packet, and I quote, The application of
- international law rules on interpretation of 5
- treaties to identical or similar provisions of
- different treaties may not yield the same results, 7
- 8 having regard to, inter alia, differences in the
- respective contexts, objects and purposes,
- subsequent practice of the parties, and traveaux 10
- preparatoires, end quote. 11
- 12 If any more evidence were needed, the Page 28

- 13 Tribunal need only to look to provisions in other
- 14 Chapters of the NAFTA. Article 301(2) of the NAFTA
- 15 that deals with trade in goods, for example, does
- 16 not use--does use the phrase, and I quote, like,
- 17 directly competitive, or substitutable goods, end
- 18 quote.
- 19 And Article 301(1) expressly refers to
- 20 Article III of the GATT. If the NAFTA parties had
- 21 wished for a like products analysis to be used in a

- 1 Chapter 11 national treatment claim, they would
- 2 have similarly used that language in Article 1102,
- 3 but they did not. This is no surprise, since the
- 4 object and purpose of an investment chapter is
- 5 different from the object and purpose of an
- 6 agreement that governs trade in goods. The
- 7 ordinary meaning of the term "like products and
- 8 like circumstances" is also different.
- 9 The inquiry in a GATT Article III,
- 10 paragraph four, case narrowly focuses on products
- 11 and asks whether those products are like. Methanex
- 12 has argued that if it meets the GATT test, then it
- 13 must necessarily meet what it concedes to be the
- 14 broader national treatment test of Chapter 11.
- But quite the opposite is the case.
- 16 NAFTA's national treatment provision is broader in
- 17 the sense that it takes into account a whole host
- 18 of factors in order to determine whether investors
- 19 and investments are in like circumstances. While

- 20 it may be necessary to demonstrate only that
- 21 products are like to meet the GATT test, such a

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- 1 showing may be insufficient or even irrelevant to a
- 2 national treatment analysis. Mr. Clodfelter just
- 3 provided several examples where this was, indeed,
- 4 the case.
- 5 Just to take one example, in the Feldman
- 6 case, the products sold by the investments that
- 7 were being compared were identical. They were both
- 8 cigarettes. Yet the enterprises were not in like
- 9 circumstances. The factors that need to be taken
- 10 into account in a like circumstances analysis will
- 11 vary, depending on the nature of the challenged
- 12 measure. It is precisely because the national
- 13 treatment analysis must take into account factors
- 14 other than the products manufactured or sold by the
- 15 claimant that application of a GATT analysis to an
- 16 Article 1102 claim doesn't work.
- 17 It is, therefore, not surprising that all
- 18 three of the NAFTA parties agree that GATT
- 19 jurisprudence is not applicable to a national
- 20 treatment claim. That concurrence can be found in
- 21 the most recent Article 1128 submissions filed by

- 1 both Canada and Mexico.
- 2 In accordance with customary international

- 0609 Day 3 law rules reflected in the Vienna Convention on the
- Law of Treaties, this agreement among all of the 4
- parties to a treaty shall be taken into account. 5
- Although we maintain that this Tribunal should not 6
- undergo such an analysis, Methanex has repeatedly
- 8 relied on GATT jurisprudence to support its
- national treatment claim, and I will now show why 9
- even applying this jurisprudence Methanex and its 10
- investments should not be considered to be in like 11
- 12 circumstances with ethanol producers.
- First, methanol and ethanol are not like 13
- 14 products. The factors that are often considered by
- WTO panels when undertaking a like products 15
- analysis are the following, and I have placed this 16
- on your screen and in your packet as well. 17
- 18 are first the properties, nature, and qualities of
- the products at issue; second, the product's end 19
- 20 uses; third, the consumers' tastes and preferences;
- and fourth, the product's tariff classifications. 21

- 1 A WTO panel would not consider any one
- factor to be determinative, and I will now discuss
- each of these factors in turn. When a WTO panel 3
- looks at this first factor, the property, nature,
- and qualities of the products, it examines the 5
- 6 physical attributes of the goods in question.
- It is undisputed that methanol and ethanol 7
- 8 are chemically different. The production processes
- for these two chemicals are also dissimilar. 9
- Generally speaking, ethanol is produced from Page 31

- 11 fermenting corn. Methanol, on the other hand, is
- 12 produced from methane, the primary component of
- 13 natural gas. Given this uncontested evidence, a
- 14 WTO panel would likely conclude that the
- 15 properties, nature, and qualities of methanol and
- 16 ethanol are not like.
- 17 The second factor is end use. Ethanol, as
- 18 we all know, is used as an oxygenate additive in
- 19 gasoline. While methanol has multiple end uses, as
- 20 my colleagues have demonstrated and as our expert
- 21 reports make clear, methanol is not, and cannot, be

- 1 used as an oxygenate additive in gasoline. For the
- 2 purposes of this measure, therefore, ethanol and
- 3 methanol do not share the same end use.
- 4 The third factor, consumers' tastes and
- 5 preferences, is meant to ascertain whether
- 6 consumers of the products differentiate between the
- 7 products or whether they would use them
- 8 interchangeably. As my colleague, Mr. Legum,
- 9 explained yesterday, ethanol and methanol do not
- 10 compete in any of the gasoline markets identified
- 11 by Methanex. Thus, for purposes of a GATT
- 12 analysis, consumers would differentiate between
- 13 purchases of ethanol and methanol. This factor
- 14 also warrants against considering these products
- 15 like.
- And finally, it is undisputed that ethanol
- 17 and methanol have different tariff classifications.

- $\begin{array}{c} \textbf{0609 Day 3} \\ \textbf{Consequently, even if one were to apply this GATT} \end{array}$ 18
- analysis, which the United States contends would 19
- not be appropriate here, as can you see from the 20
- screen, this would result in a finding that ethanol 21

- 1 and methanol were not like products.
- 2 now, Methanex takes issue with only one
- aspect of this analysis. It argues that methanol 3
- 4 provides the so-called oxygenating element in MTBE,
- and therefore, methanol and ethanol should be 5
- 6 considered like products. However, MTBE, and not
- methanol, provides the oxygenating element in 7
- gasoline. As was made clear in the First Partial 8
- Award, MTBE and not methanol competes with ethanol.
- 10 Methanex's argument ignores the inherent
- 11 distinction between an ingredient and a final
- product. Chevron Texaco aptly noted this 12
- distinction on its Web site which provides, and I 13
- provided the language for you on your screen, and I 14
- 15 quote, Although made from methanol, MTBE does not
- have a significant amount of free methanol and does 16
- 17 not have methanol properties. As a comparison,
- 18 water is made from hydrogen and oxygen, but water
- is very different from either hydrogen or oxygen. 19
- Now, assume, however, for the sake of 20
- 21 argument that methanol does provide the so-called

- 1 oxygenating element in MTBE. Under a GATT
- 2 analysis, one would then need to determine whether
- 3 MTBE and ethanol were like products. As we've
- 4 shown in our written submissions, the answer to
- 5 that question is also no.
- I will now briefly discuss each of those
- 7 four factors to explain why this is the case. And
- 8 again, you may follow along on the screen or in
- 9 your slides if you choose to do so.
- 10 First, MTBE and ethanol do not have the
- 11 same nature, qualities, or property. In fact, MTBE
- 12 and ethanol have very different properties. MTBE
- 13 is an ether, while ethanol is an alcohol. Because
- 14 of its chemical properties, MTBE attaches itself to
- 15 water particles and travels extremely quickly
- 16 through water. MTBE is resistant to
- 17 biodegradation. At extremely low quantities in
- 18 water, MTBE has a very disagreeable and potent
- 19 taste and smell. It was MTBE's unique properties
- 20 that caused California to ban the use of MTBE in
- 21 gasoline. Thus, MTBE and ethanol should not be

- 1 considered to have the same properties, nature, and
- 2 qualities.
- 3 Moving on to the second factor, for
- 4 purposes of this case, ethanol and MTBE would be
- 5 considered to share a common end use, since they
- 6 are both used as an oxygenate additive in gasoline.
- 7 The third factor, consumer tastes and
- 8 preferences, would not be met here. Just because

- 9 products share the same end use does not mean that
- 10 consumers don't differentiate between them. For
- 11 example, wallpaper and paint have the same end use,
- 12 they are both used as wall coverings, consumers,
- 13 however, do not consider wallpaper and paint to be
- 14 interchangeable.
- 15 Consumers do, indeed, differentiate
- 16 between purchases of ethanol and MTBE. First of
- 17 all, methanol and MTBE are not fungible. Federal
- 18 and California regulations prohibit the mixing of
- 19 gasoline containing MTBE with gasoline containing
- 20 ethanol. And that citation can be found--support
- 21 for that proposition can be found in 25 JS Tab 5 in

- 1 the California Air Resources Board advisory.
- 2 Second, different distribution systems are
- 3 required for the two types of gasoline. Because
- 4 ethanol gets pulled into water and is commonly
- 5 found--that is commonly found in pipelines and
- 6 tanks, it can't be transported via pipeline.
- 7 Gasoline containing MTBE is commonly transported
- 8 via pipeline.
- 9 Third, refineries and distribution
- 10 terminals cannot interchangeably handle gasoline
- 11 with MTBE and gasoline with ethanol. Significant
- 12 infrastructure changes are required before a
- 13 refinery or a distribution terminal can switch from
- 14 providing gasoline with MTBE to providing gasoline
- 15 with ethanol, and support and further elaboration

- $$0609\ \mbox{Day}\ 3$$ on this point can be found in Mr. Bruce Burke's 16
- rejoinder report at paragraph 24. 17
- Finally, over the past several years, 18
- there has been a flood of litigation against MTBE 19
- 20 producers and gasoline retailers for MTBE
- 21 groundwater contamination. For instance, in a very

- well publicized action, several major refiners paid 1
- approximately \$70 million to the South Tahoe Public
- Utility District to settle litigation. 3 In Santa
- 4 Monica where several of the public wells were shut
- 5 down because of MTBE contamination, gasoline
- refiners and MTBE producers paid over \$90 million 6
- to the city and agreed to pay for the costs of
- 8 removing MTBE from affected wells, which is
- 9 estimated to cost in the range of \$500 million.
- 10 These are just two well-known actions in
- Cal i forni a. There are several dozen pending 11
- lawsuits nationwide today. A partial list of these
- suits can be found in footnote 553 to our Amended 13
- 14 Statement of Defense.
- 15 Understandably, oil companies and gasoline
- refiners are sensitive to the huge potential 16
- litigation risks attendant with the continued sale 17
- of MTBE, and many have chosen to stop selling 18
- 19 gasoline with MTBE as a result. The record
- 20 contains overwhelming evidence that consumers do,
- indeed, differentiate between gasoline containing 21

- 1 MTBE and gasoline containing ethanol.
- 2 Turning to the fourth and final factor,
- 3 there is no dispute that MTBE and ethanol have
- 4 different tariff classifications. Looking at this
- 5 chart that I have put on the screen and in your
- 6 slides, the only check that appears is the one
- 7 indicating that MTBE and ethanol share a common end
- 8 use for purposes of this case. This factor,
- 9 however, is relevant to a comparison of MTBE and
- 10 ethanol.
- 11 As we all know, Methanex produces and
- 12 markets methanol and not MTBE. A comparison
- 13 between MTBE and ethanol is thus not warranted
- 14 here. In any event, an affirmative response on
- 15 this one factor would not lead to a finding of
- 16 likeness if GATT jurisprudence were applied. And
- 17 the asbestos case before the WTO appellate body
- 18 illustrates this point well.
- In that case, the products at issue were
- 20 found not to be like, despite uncontroverted
- 21 evidence that products shared the same end use and

- 1 competed with one other. The nature, quality, and
- 2 properties of the products containing asbestos were
- 3 shown to be responsible for adverse health effects
- 4 in users of those products. Aware of these
- 5 effects, consumers distinguished between products
- 6 containing asbestos and those that did not, despite $\frac{R_{0.000}}{1}$

- 7 the fact that products could be used for the same
- 8 end use or for the same purpose.
- 9 And that is the case here. Despite their
- 10 common use as oxygenate additives for gasoline,
- 11 MTBE has been shown to cause groundwater
- 12 contamination because of its nature, qualities, and
- 13 properties. Because of the groundwater
- 14 contamination, consumers of gasoline do
- 15 differentiate between gasoline containing MTBE and
- 16 gasoline containing ethanol. This evidence would
- 17 warrant a finding that ethanol and MTBE were not
- 18 like products were a GATT analysis applied.
- Before moving on to my last point, I will
- 20 briefly address Methanex's misplaced reliance on
- 21 GATT, Article XX. That Article provides an

- 1 exception under the GATT for measures that are
- 2 necessary to protect human, animal, or plant life,
- 3 or health, or relate to the conservation of
- 4 exhaustible natural resources. By relying on this
- 5 provision, Methanex hopes to shift to the United
- 6 States the burden of proving an exception to
- 7 national treatment. But GATT Article XX has no
- 8 place in a national treatment analysis under the
- 9 investment chapter of the NAFTA.
- 10 On Monday, Methanex argued, and I
- 11 quote--excuse me, Methanex argued that, I quote,
- 12 The tendency of governments to use environmental
- 13 regulations as a pretense, unquote, provided a,

- 14 quote, very sound policy basis for shifting the
- 15 burden to the United States in this case, end
- 16 quote. That was at page 41 of the transcript.
- 17 Methanex then went on to say that the
- 18 United States, therefore, had the burden of proving
- 19 first that the environmental measure, meaning the
- 20 ban, was necessary; second, that the ban was not a
- 21 disguised restriction on foreign investment; third,

- 1 that the ban was the least investment-restrictive
- 2 measure; and four, that the ban was proportionate
- 3 to the problem. This is the test that Methanex
- 4 proposed for the national treatment claim, but
- 5 there is no basis for applying any such test in
- 6 this case or shifting the burden on Methanex's
- 7 national treatment claim to the United States.
- 8 First, as the United States noted several
- 9 times yesterday, there is no presumption in
- 10 international law that governments adopt
- 11 environmental or any other types of regulations as
- 12 a pretense. To the contrary, international law
- 13 accords a presumption of regularity to governmental
- 14 action.
- 15 Of course, and in any event, regardless of
- 16 what Methanex believes would be sound public
- 17 policy, it is not this Tribunal's task to draft an
- 18 agreement that might best promote that public
- 19 policy. Rather, the Tribunal must interpret the
- 20 agreement that governs this dispute. Thus, it is
- 21 irrelevant that Methanex might believe that another Page 39

- 1 international instrument better promotes the public
- 2 policy position it supports. This arbitration is
- 3 being conducted under NAFTA Chapter 11. The
- 4 language of the provision that this Tribunal must
- 5 apply, that is Article 1102, contains no mention of
- 6 GATT Article XX or Methanex's proposed national
- 7 treatment test.
- 8 In addition, Article 2101, subparagraph
- 9 one, of the NAFTA lists the specific provisions in
- 10 the NAFTA to which GATT Article XX should be
- 11 applied, and I have placed the pertinent language
- 12 on the screen and also in your slides.
- Not only is the part containing the
- 14 investment chapter not among the listed provisions,
- 15 but Article 2101 subparagraph one provides that
- 16 GATT Article XX applies to provisions in the NAFTA
- 17 governing trade and goods except to the extent that
- 18 those provisions apply to investment. Thus, the
- 19 text of the NAFTA is clear that GATT Article XX is
- 20 inapplicable to an Article 1102 NAFTA claim.
- 21 Furthermore, as we noted in our rejoinder,

- 1 and as my colleague, Mark Clodfelter, just
- 2 reiterated, the environmental impacts of an
- 3 investment may be taken into account when
- 4 determining whether investments are in like Page 40

- 5 circumstances with one another, and this was,
- 6 indeed, the case in the S.D. Myers case that my
- 7 colleague just discussed.
- 8 Similarly, to the extent that products
- 9 have different environmental or health impacts, a
- 10 WTO Tribunal may consider that those products have
- 11 different properties, nature, and qualities, and
- 12 thus may determine that they are not like as was
- 13 done in the asbestos case.
- 14 And let me take a moment here to just
- 15 elaborate on the asbestos case a bit more. The WTO
- 16 panel that first considered the case looked at
- 17 fibers, some of which contained asbestos and others
- 18 which did not contain asbestos. It similarly was
- 19 comparing cement products, some of which contained
- 20 asbestos and others which did not. Its job was to
- 21 determine whether the asbestos-containing products

- 1 and the nonasbestos-containing products were like.
- 2 After it engaged in a like products
- 3 analysis, the panel determined that the asbestos
- 4 containing products were like the competing
- 5 products that did not contain asbestos. The panel,
- 6 however, found that the difference in treatment was
- 7 justified by the exceptions set forth in GATT
- 8 Article XX.
- 9 The appellate body reversed the panel's
- 10 finding. It held that the panel was wrong not to
- 11 consider the health risks associated with the

- 12 products that contained asbestos when determining
- 13 whether the products were like.
- 14 Taking this evidence into account, the
- 15 appellate body determined that the evidence did not
- 16 support a finding that the asbestos and nonasbestos
- 17 products were like.
- I wish to highlight that despite that the
- 19 products competed with one another, the WTO
- 20 appellate body reversed the panel's finding of
- 21 likeness. Competition, then, is not the

- 1 determinative factor in a WTO jurisprudence,
- 2 either.
- 3 On Monday, Methanex commented that all of
- 4 the NAFTA parties recognized that competition is an
- 5 important element of the like circumstances test.
- 6 I've already noted the agreement among the NAFTA
- 7 parties that WTO jurisprudence should not be
- 8 imported into an Article 1102 analysis. On the
- 9 issue of the role of competition in a national
- 10 treatment analysis, however, I would like to
- 11 highlight what Canada said in its, I believe what
- 12 was its fourth Article 1128 submission. It was the
- 13 last one that it submitted, and I quote, A
- 14 determination that investors or investments compete
- 15 for the same business may be one of several
- 16 factors, several relevant factors, in determining
- 17 whether the treatment accorded by a NAFTA party is
- 18 in like circumstances. However, it cannot be the
- 19 sole or determining factor. If the determination

- 20 of whether treatment is accorded in like
- 21 circumstances were to be based on a single

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- 1 criterion, it would expand the scope of Article
- 2 1102 in manifestly unreasonable ways and conflict
- 3 with the ordinary meaning of the provision, end
- 4 quote. And that was in paragraph eight, and it
- 5 was, indeed, in Canada's fourth Article 1128
- 6 provision--submission, excuse me.
- 7 In sum, because all of the circumstances,
- 8 including health and environmental impacts of an
- 9 investor and investment are taken into account in a
- 10 like circumstances analysis, there is no need for a
- 11 so-called environmental exception to Article 1102,
- 12 and in any event, the text of the NAFTA makes clear
- 13 that GATT Article XX has no place in a national
- 14 treatment claim under the investment chapter.
- I will now move on to my final point,
- 16 which is I will explain why Methanex's claims
- 17 regarding government subsidies to ethanol producers
- 18 and California's study of the feasibility of
- 19 developing an in-state ethanol industry are of no
- 20 import.
- 21 First, as I've shown on the screen,

- 1 Article 1108(7)(b) of the NAFTA provides that, and
- 2 I quote, Article 1102 does not apply to subsidies Page 43

- 3 or grants provided by a party or state enterprise,
- 4 end quote.
- 5 So, even if the United States did
- 6 discriminate in granting subsidies to the ethanol
- 7 industry, at the expense of the MTBE or methanol
- 8 industries, this could not establish a national
- 9 treatment violation. States may choose to whom
- 10 they wish to grant financial assistance. There is
- 11 no obligation of equal treatment under Article 1102
- 12 where subsidies are concerned.
- In any event, even without this express
- 14 provision, Methanex's allegation could not
- 15 establish a national treatment violation. In
- 16 making its argument, Methanex misconstrues the very
- 17 purpose of Chapter 11. Article 1102 is designed to
- 18 address discrimination on the basis of nationality
- 19 of an investor. There is no evidence that even
- 20 suggests that the United States's support for the
- 21 ethanol industry is restricted to support for

- 1 ethanol producers in the United States that are
- 2 U.S. owned as opposed to foreign-owned.
- 3 Similarly, Methanex's complaint that
- 4 California favored ethanol, as evidenced by its
- 5 interests in studying the feasibility of developing
- 6 an in-state ethanol industry, is beside the point.
- 7 On Monday, Methanex argued that the United
- 8 States's response to its evidence that California
- 9 had this intent was to argue that California's

- 10 attempts were a dismal failure.
- 11 The United States, indeed, has noted that
- 12 California has not been successful in developing an
- 13 in-state ethanol industry. Our response, however,
- 14 is, and has been, that California's actions in this
- 15 regard provide no support for a national treatment
- 16 violation, and let me explain why this is the case.
- 17 First, the record contains no evidence
- 18 that California has discriminated against Canadian
- 19 investors or Canadian-owned investments in pursuing
- 20 its purported goal. In fact, as of January 2002,
- 21 16 ethanol producers with new plants under

- 1 construction entered the U.S. ethanol market.
- 2 Methanex, along with any other investor, foreign or
- 3 domestic, is free to take advantage of these
- 4 opportunities.
- 5 Moreover, California's consideration of
- 6 creating an in-state ethanol industry is entirely
- 7 consistent with Chapter 11's objective, which is to
- 8 increase investment opportunities within the
- 9 territories of the parties. If California wants to
- 10 provide incentives to promote investment in the
- 11 ethanol industry in California, Chapter 11's
- 12 objective is advanced.
- 13 Methanex's arguments based on subsidies
- 14 and fostering of an in-state ethanol industry are
- 15 thus irrelevant to its national treatment claim.
- 16 On Monday, Methanex admitted that its
- 17 complaints about subsidies and allegations that

- 18 those subsidies allegedly violate the WTO agreement
- 19 on technical barriers to trade were, and I quote,
- 20 not necessarily relevant, end quote. They are not
- 21 relevant at all.

- 1 Nor is the authority Methanex cited
- 2 interpreting provisions in an interprovincial
- 3 Canadian trade agreement. Methanex's national
- 4 treatment claim is governed by Article 1102, not
- 5 any of the WTO agreements and not any other
- 6 international or domestic trade agreement. And by
- 7 the clear terms of Article 1102, Methanex has not
- 8 established a national treatment violation.
- 9 Unless the Tribunal has any questions, I
- 10 would ask that I call upon Mr. Bettauer.
- 11 PRESIDENT VEEDER: Thank you, Ms. Menaker.
- 12 We have no questions.
- 13 MR. BETTAUER: Mr. President, would it be
- 14 time for the coffee break and then we will...
- 15 PRESIDENT VEEDER: If it's convenient for
- 16 you at this stage, let's have a 10-minute coffee
- 17 break.
- 18 MR. BETTAUER: It would be a convenient
- 19 break, and then we would have the last series of
- 20 speakers, if we could manage to finish our
- 21 first-round presentation.

- 1 PRESIDENT VEEDER: You've got the time.
- 2 Do take the time that you need, but let's have a
- 3 10-minute coffee break at this stage. Thank you
- 4 very much.
- 5 (Brief recess.)
- 6 PRESIDENT VEEDER: Thank you. Let's
- 7 resume, Ms. Guymon.
- 8 MS. GUYMON: Good morning, Mr. President,
- 9 members of the Tribunal. It is an honor to address
- 10 you today.
- 11 I will be discussing Methanex's claim
- 12 under NAFTA Article 1105. In its Second Amended
- 13 Statement of Claim and subsequent reply brief,
- 14 Methanex seemed to whittle down its far-ranging
- 15 1105 claim to a fairly simple claim of economic
- 16 discrimination. On Monday, however, Methanex
- 17 reinvented its 1105 claim for at least the third
- 18 time, reciting a laundry list of characterizations
- 19 of the MTBE ban as grossly unfair, unjust,
- 20 idiosyncratic, discriminatory, and lacking in
- 21 transparency and candor. That can be found in the

- 1 transcript of day one at page 198.
- While it is difficult to address such a
- 3 moving target, I will aim to cover Methanex's
- 4 various 1105 arguments in my presentation today.
- 5 Methanex's counsel also said on Monday that the
- 6 1105 claim rests on the same foundation as the
- 7 national treatment claim, to which he devoted most

- 8 of his presentation. That's at page 10 of the
- 9 transcript.
- 10 The presentations by Mr. Clodfelter and
- 11 Ms. Menaker reveal the lack of foundation for the
- 12 1102 claim. That showing pulls the foundation out
- 13 from under the 1105 claim as well.
- I will now show that the 1105 claim must
- 15 fail for four additional reasons. First, the
- 16 July 31st, 2001, Free Trade Commission
- 17 interpretation or FTC interpretation, readily
- 18 dispels the errors in Methanex's reading of
- 19 Article 1105.
- 20 Second. even without the FTC
- 21 interpretation, Methanex's reading of Article 1105

- 1 fails under accepted principles of
- 2 international -- of treaty interpretation because
- 3 discrimination is so comprehensively addressed
- 4 elsewhere in the treaty.
- 5 Third, international law's minimum
- 6 standard of treatment contains no prohibition on
- 7 discrimination generally.
- 8 Fourth, for the sake of argument, even if
- 9 the California measures had discriminated against
- 10 foreign methanol, such discrimination against
- 11 foreign goods is permitted by state practice.
- 12 I will address each of these four points
- 13 in turn. My presentation will be fairly brief. I
- 14 note that Methanex devoted only three paragraphs to
- 15 its 1105 claim in the Second Amended Statement of

- 16 Claim, only four paragraphs in its reply, and its
- 17 opening submission on Monday on 1105 occupies about
- 18 three pages of a 252-page transcript. This scant
- 19 attention suggests that even Methanex hardly
- 20 considers its own 1105 claim to be a serious one.
- 21 First, Methanex's 1105 claim fails under

- 1 the correct interpretation of that Article. The
- 2 FTC's July 31st, 2001, interpretation left no doubt
- 3 about the proper reading of Article 1105. Yet,
- 4 Methanex persists in two mistaken notions about its
- 5 meaning.
- 6 First. Methanex asserts that the content
- 7 of Article 1105's minimum standard of treatment
- 8 should be determined using dictionary definitions
- 9 rather than relying on customary international law.
- 10 Second, Methanex insists that a violation of
- 11 another provision of the NAFTA or any other treaty
- 12 automatically establishes a claim under Article
- 13 1105.
- 14 The July 31st, 2001, FTC interpretation,
- 15 which is binding on this Tribunal, dispels these
- 16 notions.
- 17 As can you see in my first slide, which is
- 18 also included in the packet you have on paper, the
- 19 relevant portions of the FTC interpretation do not
- 20 support Methanex's reading. First, the FTC
- 21 clarified that, quote, The concepts of fair and

- 1 equitable treatment and full protection and
- 2 security do not require treatment in addition to or
- 3 beyond that which is required by the customary
- 4 international law minimum standard of treatment of
- 5 aliens, end quote.
- 6 Thus, Methanex cannot prevail by merely
- 7 asserting, as it does in the Second Amended
- 8 Statement of Claim, that, quote, Intentional
- 9 discrimination is, by definition, unfair and
- 10 inequitable, end quote.
- 11 Nor can Methanex succeed in its 1105 claim
- 12 merely by characterizing the ban as arbitrary,
- 13 grossly unfair, unjust, idiosyncratic,
- 14 discriminatory, and lacking in transparency and
- 15 candor, as it did on Monday. Rather, Methanex must
- 16 identify some principle of customary international
- 17 law that was violated.
- 18 Second, in my next slide you will see
- 19 paragraph B-3 of that same FTC interpretation. The
- 20 FTC stated, quote, A determination that there has
- 21 been a breach of another provision of the NAFTA or

- 1 of a separate international agreement does not
- 2 establish that there has been a breach of Article
- 3 1105(1), end quote. Thus, Methanex cannot prevail
- 4 by claiming, as it does in its pleadings, that it
- 5 is common sense to conclude that violations of

- 6 independent treaty provisions constitute a breach
- 7 of Article 1105.
- 8 Confronted with the FTC's interpretation
- 9 of Article 1105, Methanex resorts to calling it
- 10 suspect because it was issued while this
- 11 arbitration was underway. Methanex also questions
- 12 the effect of the interpretation on these
- 13 proceedings, claiming the interpretation is an
- 14 improper amendment that can be ignored.
- 15 Such disrespect for the FTC's
- 16 interpretation should not be countenanced. The
- 17 NAFTA, in Articles 1131, 1132, and 2001 clearly
- 18 endows the FTC with the authority to make
- 19 interpretations like this one, and plainly states
- 20 that those interpretations will be binding even on
- 21 existing Tribunals. That authority cannot be

- 1 limited in the way Methanex suggests without
- 2 rendering the FTC completely powerless.
- 3 In addition, the July 31st, 2001, FTC
- 4 interpretation came amidst several ongoing
- 5 arbitrations and addressed claims made in those
- 6 other cases as much as it addressed claims made by
- 7 Methanex here. The Tribunals in those other cases,
- 8 including Mondey, UPS, ADF, and Loewen, accepted
- 9 and followed the FTC interpretation.
- 10 For example, you will see in my next slide
- 11 a portion of the Mondev award's treatment of
- 12 Article 1105, quote, An Arbitral Tribunal may not
- 13 apply its own idiosyncratic standard in lieu of the Page 51

- 14 standard laid down in Article 1105(1). The FTC's
- 15 interpretation makes it clear that the standard of
- 16 treatment, including fair and equitable treatment,
- 17 is to be found by reference to international law.
- Most recently, the Tribunal in the Waste
- 19 Management case turned to the FTC interpretation as
- 20 the very first step in its analysis of the Article
- 21 1105 claim in that case. The Waste Management

- 1 Tribunal then reviewed the other Chapter 11 cases
- 2 involving Article 1105, including the Mondey, ADF,
- 3 and Loewen decisions that I have already mentioned.
- In referring to those cases, the Waste
- 5 Management discussion makes particular note of the
- 6 fact that those Tribunals applied the FTC
- 7 interpretation. You will recall that Methanex's
- 8 counsel quoted selectively from the Waste
- 9 Management decision on Monday, but reading the
- 10 entire discussion of Article 1105, which spans
- 11 several paragraphs in that award, demonstrates a
- 12 respect for the FTC interpretation that Methanex
- 13 appears not to share.
- 14 Rather, Methanex refers only to the
- 15 synthesizing summary paragraphs at the end of this
- 16 lengthy discussion. It attempts to use that
- 17 summary to suggest, contrary to the Mondey, ADF,
- 18 and Loewen decisions, that a Tribunal may adopt its
- 19 own idiosyncratic view of what is fair and
- 20 equitable rather than adhering to established

| I | The FIC interpretation expressly disallows |
|----|---|
| 2 | that take on Article 1105, and Waste Management |
| 3 | should not be read to permit it. |
| 4 | This Tribunal must, like the other |
| 5 | Tribunals interpreting Article 1105 post-July 2001, |
| 6 | accept the FTC interpretation and not Methanex's |
| 7 | contrary reading of Article 1105. |
| 8 | I now turn to my second point. Even |
| 9 | without the FTC interpretation, an analysis of |
| 10 | Article 1105 under Article 31 of the Vienna |
| 11 | Convention on the Law of Treaties, shows that other |
| 12 | parts of the NAFTA and not Article 1105 were |
| 13 | intended to address claims of discrimination. |
| 14 | Article 31(1) directs that a treaty be interpreted |
| 15 | in accordance with the ordinary meaning to be given |
| 16 | to the terms of the Treaty in their context. Let's |
| 17 | look first at the ordinary meaning of Article 1105. |
| 18 | On my next slide you will see that NAFTA |
| 19 | Article 1105 is entitled Minimum Standard of |
| 20 | Treatment, a clear reference to the absolute |
| 21 | minimum standard recognized in customary |

- 1 international law, not a relative standard.
- 2 phrases in the text of paragraph one of Article
- 3 1105 such as "treatment in accordance with

- \$0609\$ Day 3 4 international law," "fair and equitable treatment,"
- 5 and "full protection and security," also allude to
- this absolute standard. Such an absolute minimum
- standard is guaranteed no matter what treatment a 7
- state accords its own nationals. Thus. it is not
- 9 the kind of relative standard guaranteed in
- Articles 1102 and 1103 where the level of treatment 10
- guaranteed is determined by reference to the 11
- treatment accorded to nationals or other 12
- 13 foreigners.
- Discrimination is an accusation that 14
- necessarily requires a comparator, but Article 15
- 1105's ordinary meaning identifies a standard that 16
- does not vary no matter what the comparator. 17
- Next, looking at the context also confirms 18
- 19 that Article 1105 does not incorporate a general
- obligation of nondiscrimination. Other portions of 20
- 21 NAFTA Chapter 11 actually permit certain forms of

- 1 differentiation. As you will see in the next
- slide, some of the text of Article 1108, Article 2
- 1108, in conjunction with several of the annexes to
- the NAFTA, provides exceptions to the obligations 4
- of nondiscrimination that are laid out in the 5
- national treatment, most-favored-nation provisions,
- and other provisions, and you will see in Article 7
- 1108 the specific references to Articles 1102,
- 1103, 1106, and 1107. 1105 is not on that list. 9
- And as an illustration in the annex, one example, 10
- Annex One from Mexico, only Mexican nationals may Page 54

- 12 operate, own and operate retail outlets for
- 13 gasoline. Clearly a necessary exception to Article
- 14 1102.
- 15 If Article 1105 were read to prohibit
- 16 discrimination, someone could bring a claim under
- 17 Article 1105 based on this law in Mexico that only
- 18 allows Mexican nationals to operate retail gasoline
- 19 outlets, and that would render 1108, 1102
- 20 meaningless. So, clearly, 1105 was not intended to
- 21 address discrimination and does not contain a

- 1 prohibition on discrimination. Otherwise, 1108, in
- 2 conjunction with its annexes, would be meaningless.
- 3 Turning to my third point, an examination
- 4 of the content of customary international law's
- 5 minimum standard of treatment reveals no principle
- 6 that was violated here. Although it is Methanex's
- 7 burden to do so, Methanex has nowhere conducted
- 8 such an examination of international law, nor
- 9 demonstrated that any identifiable principle of
- 10 international law has been violated. International
- 11 law does not prohibit discrimination generally
- 12 against aliens. Rather, national treatment is an
- 13 obligation that states may choose to undertake by
- 14 treaty, but are otherwise not required to honor.
- In fact, it is clear from state practice
- 16 that international law condones many forms of
- 17 differentiation between aliens and nationals. For
- 18 example, an alien cannot bring an international

- 19 claim because he was denied the right to vote.
- 20 Aliens are routinely denied other rights accorded
- 21 nationals, such as the right to work. Aliens

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- 1 typically do not possess the same property rights
- 2 as nationals, and none of these denials of rights
- 3 to aliens gives rise to a cognizable claim under
- 4 customary international law. Particularly in the
- 5 economic realm, aliens may lawfully be denied many
- 6 rights that are held by nationals.
- 7 Customary international law only
- 8 recognizes ideas of nondiscrimination within
- 9 certain limited contexts. One example is the
- 10 context of expropriation, where international law
- 11 prohibits discriminatory takings. Another is that
- 12 international law requires compensation to aliens
- 13 and nationals on a nondiscriminatory basis for
- 14 injuries sustained during times of civil strife,
- 15 unrest, or insurrection. But these limited
- 16 contexts clearly do not exist in this case.
- 17 Even if we take Methanex's Article 1105
- 18 claim as it was stated on Monday to include a claim
- 19 based on the alleged lack of transparency and
- 20 candor in the process of enacting the ban, Methanex
- 21 still can identify no principle of international

- 2 Methanex has made similar arguments in the
- 3 first iteration of its 1105 claim, attacking the
- 4 process by which California imposed the ban. The
- 5 United States answered those arguments. At pages
- 6 44 and 45 of our November 2000 memorial on
- 7 jurisdiction and admissibility, we explained that
- 8 customary international law imposes no constraints
- 9 on the processes by which states adopt executive or
- 10 legislative measures such as these. As you will
- 11 see in my last slide, Detlev F. Vagts, Professor of
- 12 Law at Harvard Law School, explained: "There is no
- 13 rule of customary international law that imposes
- 14 constraints on the process by which states exercise
- 15 their jurisdiction to prescribe. The variety of
- 16 legislative and administrative procedures for
- 17 laying down rules is so great--involving Federal
- 18 states and centralized states, parliamentary
- 19 states, and presidential states, democratic states,
- 20 and authoritarian states--that no general
- 21 international consensus on what is a fair process

- 1 has emerged or even been proposed." That's from
- 2 paragraph 15 of Professor Vagts's report which is
- 3 found at one JS tab 3.
- 4 Certainly the process by which California
- 5 enacted its ban involving the Legislature, the
- 6 executive, administrative agencies, and the public
- 7 fits among these varieties of administrative
- 8 procedures that are acceptable under customary
- 9 international law. Thus, even considering

- 10 Methanex's revised attack on the process by which
- 11 the ban was enacted, Methanex still has not
- 12 identified a principle of customary international
- 13 law that was violated here.
- 14 My fourth and final point is that the
- 15 particular kind of discrimination alleged by
- 16 Methanex here, discrimination against foreign
- 17 goods, is actually a common state practice. The
- 18 world trading system relies on the ability of
- 19 states to treat goods differently, depending on
- 20 their country of origin. Likewise, states often
- 21 act to protect domestic industries. Thus, even if

- 1 the charges of discrimination leveled against the
- 2 United States were true--and they are not--such
- 3 discrimination against foreign goods would not
- 4 violate any principle of customary international
- 5 law. It therefore cannot possibly violate Article
- 6 1105.
- 7 In conclusion, the Tribunal has a simple
- 8 task before it in disposing of Methanex's Article
- 9 1105 claim. Accepting the FTC interpretation, as
- 10 the Tribunal is bound to do, means rejecting
- 11 Methanex's Article 1105 claim. Even scrutiny of
- 12 the 1105 claim, without considering the FTC
- 13 interpretation, would lead to the same result.
- 14 Article 1105 and the customary international law
- 15 minimum standard of treatment that it embodies do
- 16 not prohibit economic discrimination such as that

- $\begin{array}{c} 0609 \ \text{Day} \ 3 \\ \text{The United States has} \end{array}$ 17 alleged by Methanex.
- demonstrated that the measures at issue did not 18
- discriminate against foreign methanol or MTBE. 19
- Rather, they treat methanol and MTBE in exactly the 20
- 21 same manner, whatever their country of origin.

- 1 even if the measures had been discriminatory, that
- 2 type of discrimination against foreign goods would
- not violate the minimum standard of treatment.
- For these reasons, and for those set forth 4
- 5 in the United States's pleadings, Methanex's
- Article 1105 claim should be rejected in its
- 7 entirety.
- Unless the Tribunal has questions... 8
- 9 PRESIDENT VEEDER: Thank you, we have no
- questions at this stage. 10
- 11 MS. GUYMON: I turn the floor over to our
- expropriations claim now. 12 Ms. Menaker.
- MS. MENAKER: Thank you, Mr. President, 13
- 14 members of the Tribunal.
- 15 I will now address Methanex's claim under
- 16 Article 1110. This will not take me very long to
- 17 do.
- The lack of evidence in support of this 18
- claim indicates that Methanex is not seriously 19
- 20 pressing its expropriation claim. Article
- 21 1110-- and I should note that this presentation is

- 1 not accompanied by any slides, so you don't have
- 2 any package there.
- 3 PRESIDENT VEEDER: Thank you very much for
- 4 telling us.
- 5 MS. MENAKER: Article 1110 provides that a
- 6 state may not expropriate an investment without
- 7 paying compensation. For there to be an
- 8 expropriation, there must be a taking of the
- 9 investment. Methanex has not alleged that the
- 10 United States has physically taken title to any of
- 11 Methanex's investments, nor has Methanex
- 12 demonstrated that the United States has so
- 13 substantially interfered with any of its
- 14 investments as to amount to a de facto taking of
- 15 that investment.
- In fact, there is no evidence of anything
- 17 taken from Methanex by anyone. Therefore, there
- 18 can be no finding of an expropriation here.
- 19 My presentation will consist of three
- 20 parts. I will establish that Methanex has not
- 21 proven an expropriation of either of its

- 1 subsidiaries: Methanex-Fortier or Methanex-US. I
- 2 will then show why Methanex's allegations that
- 3 assets of those enterprises have been expropriated
- 4 also fails to prove an expropriation. In the third
- 5 and last part of my presentation, I will
- 6 demonstrate that California's ban cannot be
- 7 considered expropriatory under well established Page 60

- 8 international law.
- 9 I'll start with Methanex-Fortier,
- 10 Methanex's shuttered methanol plant in Louisiana.
- 11 Much of the evidence that I'm about to discuss will
- 12 sound familiar to this Tribunal since my colleague,
- 13 Mr. McNeill, referred to the same facts when he
- 14 explained that Methanex has not proven that it had
- 15 suffered any loss or damage as a result of the ban,
- 16 I will be referring to some of those same facts and
- 17 explain why those facts are also relevant to
- 18 Methanex's expropriation claim.
- 19 There is no evidence to support a finding
- 20 that Methanex-Fortier has been expropriated. In
- 21 fact, Methanex idled its factory at Fortier before

- 1 the Executive Order was signed in order to shift
- 2 its production to less expensive, more efficient
- 3 offshore methanol plants. Thus, the shutdown could
- 4 not have resulted from the Executive Order.
- 5 How does Methanex try to get around this
- 6 fact? It argues that the California ban had the
- 7 effect of keeping the plant shut, but there is no
- 8 evidence that the Fortier plant ever supplied any
- 9 methanol used to produce MTBE for California
- 10 gasoline, and therefore, there is no basis to
- 11 assume that the Executive Order had any such
- 12 effect.
- 13 The high natural gas prices that existed
- 14 in 1999 causing Methanex to idle the Fortier plant

- 15 only continued to rise in the ensuing years. The
- 16 persistent high natural gas prices made reopening
- 17 the plant an uneconomical choice, again unrelated
- 18 to the California MTBE ban.
- 19 Finally, according to Methanex, it bought
- 20 out a minority shareholder's interest in
- 21 Methanex-Fortier a full year after the Executive

- 1 Order was signed. Such action is wholly
- 2 inconsistent with the notion that California took
- 3 Fortier away from Methanex in 1999 when Methanex
- 4 filed its claim.
- 5 I will now turn to Methanex-US. There is
- 6 no evidence that Methanex-US has been expropriated
- 7 either. Methanex does not contend that the company
- 8 is no longer under its control or even that the
- 9 company is unprofitable. In Mr. Macdonald's third
- 10 affidavit he provided data for Methanex-US's annual
- 11 revenues from 1999 through 2002. That data shows
- 12 that Methanex-US's annual revenues increased during
- 13 that time from \$228 million to more than \$300
- 14 million.
- In fact, as my colleague, Mr. McNeill,
- 16 demonstrated yesterday, Methanex has not proven
- 17 that either of its purported investments has
- 18 suffered any damage as a result of the ban, much
- 19 less a loss that would rise to the level of an
- 20 expropriation. Of course, even if Methanex had
- 21 been able to demonstrate some loss, that would fall

- 1 far short of the showing that is necessary to prove
- 2 an expropriation. Much more than a mere negative
- 3 impact on an investment's profitability is required
- 4 to establish a taking under international law. The
- 5 Tribunal will find ample support for this
- 6 proposition in paragraphs 397 to 401 in our Amended
- 7 Statement of Defense. In short, the facts in the
- 8 record cannot support a finding that either
- 9 Methanex-Fortier or Methanex-US has been
- 10 expropriated.
- 11 Methanex next contends that certain of its
- 12 investments' assets have been expropriated.
- 13 Methanex has only vaguely referred to these assets
- 14 as goodwill, market share, and customer base. As
- 15 we've demonstrated in our written submissions and
- 16 as we argued at the jurisdictional hearing,
- 17 goodwill, market share, and customer base may be
- 18 taken into account when valuing an enterprise that
- 19 has been expropriated. However, none of these
- 20 things are by themselves capable of being
- 21 expropriated. Goodwill, market share, and customer

- 1 base are attributes of a company but are not
- 2 property themselves. To establish an
- 3 expropriation, international law requires a showing
- 4 that a property interest or right has been taken.
- 5 And international law also establishes that

- 6 goodwill, market share, and customer base are not
- 7 property rights or interests that may, by
- 8 themselves, be expropriated.
- 9 Again, the United States has introduced
- 10 ample legal authority to this effect, and I won't
- 11 review all of that authority unless the Tribunal
- 12 has questions on it, but I would refer the Tribunal
- 13 to paragraphs 392 to 395 in our Amended Statement
- 14 of Defense for citations to that authority.
- 15 Methanex, on the other hand, has provided
- 16 no legal authority to the contrary. The domestic
- 17 law authority it cites is not applicable. The
- 18 governing law in this arbitration is international
- 19 law.
- 20 As for the Amoco case before the Iran-U.S.
- 21 Claims Tribunal that Methanex referred to on

- 1 Monday, that case does not support Methanex. In
- 2 that case, the Tribunal took goodwill into
- 3 consideration when valuing property that the
- 4 Tribunal had determined was expropriated. It did
- 5 not find that goodwill, by itself, was capable of
- 6 being expropriated.
- 7 And the two NAFTA Chapter 11 decisions on
- 8 which Methanex relies are distinguishable. S.D.
- 9 Myers and Pope and Talbot address market access and
- 10 not market share, customer base, or goodwill.
- 11 Methanex's market access is not affected by the
- 12 ban. It has unrestricted access to sell the

- 13 product it produces and markets into the California
- 14 market.
- 15 In any event, much of what Methanex cites
- 16 for the proposition that market access may be
- 17 expropriated is dicta or comes from the separate
- 18 opinion of a lone arbitrator.
- 19 And finally, to the extent that the S.D.
- 20 Myers or Pope and Talbot decisions can be read to
- 21 suggest an outcome at odds with that proposed by

- 1 the United States, all of the NAFTA parties agree
- 2 that those decisions should not be followed. And I
- 3 refer the Tribunal to paragraph 62 of Canada's
- 4 second Article 1128 submission, paragraph 21 of
- 5 Mexico's second Article 1128 submission, and
- 6 paragraph 8 of Mexico's fourth Article 1128
- 7 submission.
- 8 Under customary international law
- 9 principles of treaty interpretation embodied in the
- 10 Vienna Convention on the Law of Treaties, such an
- 11 agreement among all of the parties to a treaty
- 12 shall be taken into account.
- Now, what I just discussed may raise
- 14 interesting legal issues. In this case, it's not
- 15 even necessary for the Tribunal to answer many of
- 16 these questions. And that's because Methanex's
- 17 claim that its enterprises, goodwill, market share,
- 18 and customer base have been expropriated also fails
- 19 for utter lack of proof. There is no evidence that
- 20 any goodwill belonging to Methanex-US or

21 Methanex-Fortier has been taken, nor does the

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- 1 record contain any evidence that the customer base
- 2 or market share of these entities has been
- 3 expropri ated.
- 4 On Monday, Methanex referred to
- 5 Mr. Macdonald's third affidavit. In that
- 6 affidavit, Mr. Macdonald states that in December
- 7 2003, Methanex paid \$25 million to purchase Terra
- 8 Corporation's U.S. methanol customer list and
- 9 certain production rights to their Beaumont, Texas,
- 10 methanol plant.
- 11 He also states that in 2002, Methanex-US
- 12 acquired similar assets from Lyondell for \$10
- 13 million. Customer lists, as opposed to customer
- 14 base, may be property for certain purposes.
- 15 Methanex, however, does not allege that California
- 16 or anyone else took these customer lists or
- 17 production rights that it purchased away from it.
- 18 It has submitted no evidence that any goodwill,
- 19 customer base, or market share was expropriated.
- There is one further significant reason
- 21 why Methanex's expropriation claim fails. That is

- 1 because the California ban cannot be considered
- 2 expropriatory in any event. The lack of evidence
- 3 of any taking here makes this argument almost Page 66

- 4 academic, but because this is an important point of
- 5 principle, I will devote a few moments to it,
- 6 nonetheless.
- 7 The United States has cited in its
- 8 submissions a host of international legal
- 9 authorities in support of the principle that a
- 10 nondiscriminatory action taken to protect the
- 11 public health is not expropriatory. Methanex does
- 12 not dispute the existence or the legitimacy of this
- 13 principle of international law. Rather, Methanex
- 14 argues that this principle is inapplicable here
- 15 because supposedly California's ban is
- 16 discriminatory and the ban is not a public health
- 17 measure. Methanex is wrong on both counts.
- 18 First, as Mr. Clodfelter and I
- 19 demonstrated earlier this morning, California's ban
- 20 is not discriminatory. It bans the use of all
- 21 gasoline containing MTBE, regardless of the

- 1 nationality of the producer or marketer of the
- 2 gasoline or the MTBE. To the extent that methanol
- 3 investors, producers, or marketers are accorded any
- 4 treatment at all by the ban, that treatment does
- 5 not discriminate on the basis of nationality.
- 6 Second, California's ban is a public
- 7 health measure of the type that has been deemed
- 8 nonexpropriatory under international law. Methanex
- 9 has argued to the contrary on the grounds that the
- 10 ban is more aptly described as an environmental

- $$\rm 0609\ Day\ 3$$ measure, and because the State of California took 11
- 12 several years to implement the ban.
- The Executive Order, however, finds that 13
- MTBE is, and I quote, an environmental threat to 14
- groundwater and drinking water, end quote. 15
- 16 Protecting the public drinking water supply is
- undoubtedly a public health purpose. And there is 17
- nothing inconsistent with characterizing certain 18
- environmental measures as public health measures. 19
- Some environmental measures, such as those 20
- 21 intended solely to conserve the natural beauty of a

- 1 place, may have no public health purpose. 0thers
- For example, enforcing the cleanup of clearly do.
- 3 a toxic dump because the site was causing
- neighboring population's health problems may be
- 5 referred to as an environmental measure and a
- public health measure. There is no dispute that 6
- potable drinking water is critical to public
- 8 health.
- 9 The concept of protecting public health in
- 10 public international law is broad enough to
- encompass state measures to protect drinking water 11
- because water is essential. California's decision 12
- to protect its public drinking water sources from a 13
- 14 contaminant that made the water undrinkable is
- properly classified as an action taken to protect 15
- the public health. 16
- 17 Finally, there is no merit to Methanex's
- suggestion that the MTBE ban cannot be considered a 18

- 19 public health measure because it took several years
- 20 to implement. Not all public health measures are
- 21 enacted overnight. The speed in which a public

- 1 health measure will be adopted inevitably will
- 2 vary, depending on both the nature of the threat
- 3 and the nature of the proposed response. The
- 4 record contains ample evidence of public health
- 5 measures, such as the ban of asbestos and the
- 6 prohibition against lead in gasoline that took many
- 7 years longer to implement than California's ban of
- **8** MTBE.
- 9 California banned MTBE from gasoline as
- 10 quickly as was feasible. That it took California
- 11 some time between discovering that MTBE was
- 12 contaminating its groundwater and banning MTBE from
- 13 gasoline because of that contamination, does not in
- 14 any way cast doubt on the fact that California
- 15 banned MTBE in gasoline in order to protect the
- 16 health of its inhabitants. Consequently, the
- 17 California ban cannot be deemed expropriatory.
- 18 Methanex's expropriation claim fails on
- 19 multiple grounds. The Tribunal need not spend much
- 20 time considering this claim, however, given the
- 21 state of the record. As Methanex has repeatedly

- 2 had no impact on it. Methanex does not and cannot
- 3 reconcile these repeated statements with its claim
- 4 that the ban has expropriated its investments in
- 5 the United States.
- 6 Unless the Tribunal has any questions.
- 7 PRESIDENT VEEDER: Thank you, Ms. Menaker.
- 8 We have no questions at this stage.
- 9 MS. MENAKER: Thank you.
- 10 PRESIDENT VEEDER: Ms. Toole.
- 11 MS. TOOLE: Thank you, Mr. President.
- 12 Members of the Tribunal. It is an honor to appear
- 13 before you today. I will address one additional
- 14 ground that requires dismissal of Methanex's claim,
- 15 its failure to provide any evidence of its
- 16 ownership of investments in the United States.
- 17 Methanex has lodged a serious charge
- 18 against the United States. It seeks for a NAFTA
- 19 claim an unprecedented \$970 million in damages. To
- 20 ensure the integrity of these proceedings, this
- 21 Tribunal must hold Methanex to its burden of proof.

- 1 The statement of its corporate officer and an
- 2 organizational chart would be insufficient evidence
- 3 of Methanex's ownership of Methanex-US and
- 4 Methanex-Fortier in any court. It certainly is not
- 5 sufficient in this forum.
- 6 The insufficiency of Methanex's evidence
- 7 on this fundamental point is clear on the face of
- 8 the documents it offers as proof. And if I could

- 9 direct the Tribunal's attention to the screen, or
- 10 page one of your packets, I have displayed
- 11 paragraph five of the third affidavit of Michael
- 12 Macdonald, Senior Vice President for Methanex.
- 13 According to Mr. Macdonald's statements,
- 14 Methanex owns several companies in the United
- 15 States, which include Methanex-US and
- 16 Methanex-Fortier. He says that Methanex indirectly
- 17 owns a hundred percent of the two partners that own
- 18 Methanex-US, and Methanex indirectly owns a hundred
- 19 percent of Methanex-Fortier.
- 20 Mr. Macdonald's sole support of this
- 21 assertion is an organizational chart. Nothing in

- 1 Mr. Macdonald's statement indicates that his
- 2 assertions are based on anything more than his
- 3 review of this chart.
- 4 Let us take a look at the organizational
- 5 chart. It's projected on the screen. I should
- $6\,$ note that the copy that you have in your packets is
- 7 just a PDF file. It's difficult to read, so I
- 8 would refer you to volume 19 of the Joint
- 9 Supplement, or Joint Submission of Evidence for a
- 10 clearer version of that copy.
- 11 You should notice that it's dated
- 12 December 12th, 2003. This document apparently was
- 13 not prepared until after the United States
- 14 submitted its Amended Statement of Defense. It
- 15 does not even purport to show that Methanex owned
- 16 the two enterprises on the date the challenged Page 71

- 17 measures were adopted.
- In any event, whereas the corporate books
- 19 of the two enterprises could provide specific
- 20 evidence of actual ownership, an organizational
- 21 chart does not constitute evidence of ownership

- 1 under any legal system with which we are familiar.
- 2 On Monday, Methanex referred briefly to
- 3 the organizational chart and said that it, quote,
- 4 sets forth the relationship of the companies to
- 5 Methanex in Canada, and that's at pages 201 and 202
- 6 of the transcript. However, it did not address the
- 7 U.S. position that this chart does not prove that
- 8 Methanex actually owns or controls Methanex-US and
- 9 Methanex-Fortier.
- 10 As we've noted in or rejoinder, other
- 11 international Tribunals rejected the sort of
- 12 evidence of ownership that Methanex offers here.
- 13 As the American-Turkish Claims Settlement
- 14 Commission held in the Barbes case, proof of
- 15 ownership before an international Tribunal requires
- 16 more than an affidavit from a witness claiming
- 17 familiarity with the property at issue. And as the
- 18 ICSID Tribunal in Tradex v. Albania recognized,
- 19 documents such as these are insufficient evidence
- 20 of ownership because they're unauthoritative. This
- 21 is especially true where specific proof of

- 1 ownership of an investment is available to a
- 2 claimant.
- 3 If Methanex owns and controls Methanex-US
- 4 and Methanex-Fortier, as it claims, it should have
- 5 ready access to specific proof of its ownership,
- 6 such as corporate books of those enterprises.
- 7 For the Tribunal's reference, the Barbes
- 8 case may be found at Volume 1 of the Appendix of
- 9 Legal Authorities to the United States memorial on
- 10 jurisdiction at Tab 9, and the Tradex case may be
- 11 found at Volume Five of the appendix of legal
- 12 authorities to the United States's rejoinder at Tab
- 13 87.
- 14 The requirement that a claimant provide
- 15 authoritative proof of its ownership is not a mere
- 16 formality. As Mr. McNeill mentioned yesterday, the
- 17 amount Methanex seeks in this case, nearly a
- 18 billion dollars, roughly approximates the value of
- 19 the company. Methanex is asking this Tribunal to
- 20 award a transfer of wealth on the order of a major
- 21 corporate transaction. No commercial buyer would

- 1 ever accept to buy a company on no more than the
- 2 say-so of an interested employee and an
- 3 organizational chart.
- 4 The United States, as the respondent in
- 5 this billion dollar case, has the right to insist
- 6 on evidence of ownership as authoritative as what

- 7 would be required in a corporate transaction. And,
- 8 we submit, the Tribunal has the obligation to
- 9 scrutinize the evidence on this point accordingly.
- 10 In conclusion, Mr. President, members of
- 11 the Tribunal, I would highlight what we suggest you
- 12 are already aware of. This is an important case.
- 13 Already, the Tribunal's decision on amicus
- 14 submissions on place of arbitration have set
- 15 important precedents of procedure that have been
- 16 followed by other NAFTA Tribunals, and we expect
- 17 that that will also hold true for the award that
- 18 issues from this proceeding. It would, we submit,
- 19 set a poor precedent were this Tribunal to accept a
- 20 mere organizational chart as sufficient evidence of
- 21 ownership. For this reason of principle,

- 1 therefore, as well as the others I have outlined,
- 2 the United States respectfully submits the Tribunal
- 3 should find that Methanex's ownership of
- 4 investments has not been established on the record
- 5 of this case.
- 6 And unless the Tribunal has any
- 7 questions...
- 8 PRESIDENT VEEDER: Thank you, Ms. Toole.
- 9 We have no questions at this stage.
- 10 MS. TOOLE: I will turn the floor back to
- 11 Mr. Bettauer.
- MR. BETTAUER: Mr. President, members of
- 13 the Tribunal, at this point I would like to close
- 14 the U.S. first-round presentation, and you will see

- 15 we are within the anticipated time, closing early.
- 16 I do not intend now to repeat what you have heard
- 17 yesterday and today, but would like to make a few
- 18 points.
- 19 We have tried in our presentations to pull
- 20 together and synthesize our arguments without
- 21 repeating the arguments and authorities set out in

- 1 our pleadings. We, of course, continue to rely on
- 2 the arguments and authorities set out in those
- 3 pleadings, and I wanted to mention that.
- 4 The U.S. written and oral submissions, we
- 5 believe, show conclusively that there is no case
- 6 here. There was no U.S. measure that related to
- 7 Methanex or its investments. There was no U.S.
- 8 measure that put into effect--was put into effect
- 9 with an intent to harm Methanex or its investments.
- 10 There was no U.S. measure put into effect with an
- 11 intent to harm methanol producers. And Methanex
- 12 has failed to prove that there were any such
- 13 measures or that it was, in fact, harmed. Nor has
- 14 Methanex provided legally sufficient proof of
- 15 ownership of any investment in the United States
- 16 that could be harmed.
- 17 That should be the end of it, but out of
- 18 an abundance of caution, we have gone further. We
- 19 have also demonstrated that even assuming for the
- 20 sake of argument that Methanex could get beyond
- 21 those hurdles, which it cannot, there is no basis

- 1 for any of the claims of breach that Methanex
- 2 makes. Canadian and U.S.-owned investments in like
- 3 circumstances were accorded the same treatment.
- 4 There was no national treatment violation here.
- 5 Nor has Methanex proved any way in which it or its
- 6 investment were denied the minimum standard of
- 7 treatment required by international law. Nor has
- 8 any evidence of any expropriation been adduced in
- 9 this case. For all these reasons, this case must
- 10 be dismissed in its entirety.
- 11 Mr. President, members of the Tribunal, I
- 12 must say that this is an astonishing case. It is a
- 13 case based on speculation and unsubstantiated
- 14 inferences. It hardly needs mentioning that there
- 15 is nothing wrong with the public policy that
- 16 fosters use of renewable resources. It hardly
- 17 needs mentioning that some corruption exists in
- 18 every political system, but that one cannot
- 19 therefore assume without proof, based on
- 20 speculation, that corruption has occurred in any
- 21 specific case.

- 1 It should go without saying that the
- 2 existence of a possibility is not the same thing as
- 3 proof of a fact. It should go without saying that
- 4 the existence of two facts is not the same as proof

- 5 of a causal relation between those facts. In the
- 6 present case, Methanex has neither proved the facts
- 7 nor proved the causal relationship it alleges.
- 8 Defending against Methanex's astonishing
- 9 claims has been a real burden on the United States.
- 10 It has required considerable resources. Yet the
- 11 case is so lacking in any factual or legal basis
- 12 that one must ask why it was brought.
- 13 It is hard to understand. Why would a
- 14 company pursue a \$970 million NAFTA claim based on
- 15 California's MTBE ban while at the same time
- 16 assuring its stockholders, shareholders, that the
- 17 ban has had no impact? Why would a company advance
- 18 an arbitration, the vitriolic assertions and
- 19 allegations we have heard, when it knows the
- 20 evidence cannot sustain them? Why bring a national
- 21 treatment claim when it does not dispute that it

- 1 received the same treatment as U.S.-owned investors
- 2 in the same industry? Why would it pursue an
- 3 expropriation claim when it can point--when it can
- 4 point to nothing that has been taken? The only
- 5 answer we could divine is found in a statement made
- 6 by Methanex's senior officer, Mr. Macdonald.
- 7 You will find the statement set out in
- 8 paragraph 433 of the U.S. Amended Statement of
- 9 Defense, and it is now also displayed on the
- 10 screen, and is the only slide in this brief
- 11 conclusion.
- Mr. Macdonald explained why this case was Page 77

- 13 brought. What did he say? He said, and I quote, A
- 14 lot of the energy debate in the U.S. is on energy
- 15 security, and ethanol has pounced on that.
- 16 He went on to say, and I quote again, The
- 17 voice of methanol has not been heard in the debate.
- 18 So, how did Methanex deal with that?
- 19 Mr. Macdonald said, and I quote again, Our strategy
- 20 as a company was to get involved through an
- 21 international trade dispute. That's the only forum

- 1 where we have even have an opportunity to get a
- 2 hearing, closed quote.
- 3 Mr. Macdonald has provided two further
- 4 witness statements since the United States
- 5 submitted its Amended Statement of Defense. In
- 6 neither of them did he suggest that this quotation
- 7 or the U.S. reading of it was in error.
- 8 Mr. Macdonald's statement is important.
- 9 It is an assertion that an international trade
- 10 dispute--this case--was not brought because of any
- 11 belief that any injury had been suffered, nor from
- 12 this quotation does it appear that any NAFTA
- 13 violation was the motivation. The quotation
- 14 suggests that this case was brought to put a media
- 15 spotlight on methanol and to counter the media
- 16 attention that was being given to ethanol, a public
- 17 relations' effort by Methanex. It surely was not
- 18 brought based on factual or legal, a factual or
- 19 legal foundation in the NAFTA.

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| 20 | Mr. | Presi dent, | members | of | the | Tri bunal, |

21 this is one reason that the Tribunal should award

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- 1 the United States its costs in this case, but it is
- 2 not the only reason that an award on costs is
- 3 merited. Why did this case go forward after the
- 4 First Partial Award? It was only because Methanex
- 5 assured this Tribunal that it would provide
- 6 evidence that California had secretly intended to
- 7 target its MTB ban--MTBE ban at Methanex and at its
- 8 investments and thereby cause it loss. But
- 9 Methanex has offered no such proof. All it has
- 10 offered has been newspaper clippings and other
- 11 irrelevant documents that fail to establish either
- 12 the secret intent or, indeed, any loss at all.
- 13 As we've already pointed out--this is no
- 14 surprise--since Methanex repeatedly admitted in
- 15 documents and statements that it suffered no
- 16 impact--no impact--as a result of the California
- 17 measures.
- 18 This behavior, saying one thing to this
- 19 Tribunal and something else to its stockholders is
- 20 telling. Our position on cost is explained at
- 21 paragraphs 437 to 444 of the U.S. Amended Statement

- 1 of Defense to which I refer the Tribunal. Under
- 2 Article 41 of the UNCITRAL Rules, the costs of the

- 3 arbitration shall, in principle, be borne by the
- 4 unsuccessful party. Moreover, as the S.D. Myers
- 5 Tribunal noted in paragraph 20 of its final award,
- 6 the conduct of the disputing parties during the
- 7 course of the proceedings is certainly a matter to
- 8 be taken into account in assessing costs.
- 9 In the present case, Methanex has
- 10 repeatedly disregarded the applicable Arbitration
- 11 Rules and Tribunal's orders. It has repeatedly
- 12 sought to blame the United States, or more
- 13 frequently in recent months, the Tribunal, for
- 14 Methanex's own actions. Methanex's conduct in
- 15 these proceedings is difficult to square with the
- 16 obligation to arbitrate in good faith.
- 17 As the Tribunal stated in its procedural
- 18 award of June 2, 2003, and I quote, The Tribunal is
- 19 not disempowered from making an order for costs
- 20 against Methanex, if the Tribunal should decide
- 21 that the Tribunal has no jurisdiction over the

- 1 disputing parties' dispute, closed quote.
- 2 Given Methanex's failure to produce
- 3 evidence that the Tribunal deemed essential to its
- 4 jurisdiction, and in light of Methanex's conduct in
- 5 these proceedings, it is appropriate for the
- 6 Tribunal to award full costs to the United States.
- 7 Mr. President, members of the Tribunal.
- 8 the United States submits that all the claims
- 9 brought in this case should be dismissed and that
- 10 the United States should be awarded full costs.

- 11 That concludes the United States's first-round
- 12 presentation. Thank you, Mr. President, members of
- 13 the Tribunal, for your attention.
- 14 PRESIDENT VEEDER: Thank you,
- 15 Mr. Bettauer.
- We have no questions at this stage, and so
- 17 that brings us to the end of the U.S.'s oral
- 18 opening submissions. We now have to address a
- 19 matter which relates to the United States's motion
- 20 to exclude certain of Methanex's evidence, and what
- 21 we propose to do is to break here and to deal with

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- 1 that in an administrative meeting. We foresee
- 2 there will be evidential testimony this afternoon,
- 3 so let's break now and we'll resume in 15 minutes
- 4 in our room downstairs to pursue this particular
- 5 matter.
- 6 (Whereupon, at 12:08 p.m., the hearing
- 7 was adjourned until 3:00 p.m., the same day.)

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| 1 | AFTERNOON SESSION |
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| 2 | PRESIDENT VEEDER: Let's resume. |
| 3 | We now turn to a different matter, which |
| 4 | is the motion of the United States of America to |
| 5 | exclude certain of Methanex's evidence, and we are |
| 6 | dealing with the first part of the argument |
| 7 | relating to so-called Regent International |
| 8 | documents, and for the record, I'm now going to |
| 9 | read into the exhibit numbers of the documents |
| 10 | which remain at issue. There is Exhibit Numbers 52 |
| 11 | to 60, 64, 66, 151, 153, 155, 159, and 160, 217 to |
| 12 | 219, 222 and 223, 226, 258, and 259. |
| 13 | In regard to this motion, we will now be |
| 14 | hearing evidence from two witnesses proffered by |
| 15 | Methanex, and we welcome the first witness, |
| 16 | Mr. Puglisi. |
| 17 | MR. DUGAN: Did you note Number 165? |
| 18 | PRESIDENT VEEDER: If I didn't, I should |
| 19 | have done that. I apologize. We'll add that to |
| 20 | the list. |
| 21 | ROBERT PUGLISI, CLAIMANT/INVESTOR'S WITNESS, CALLED |

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- 1 In front of you, Mr. Puglisi, you will see
- 2 the text of a declaration, and if you're willing to
- 3 make that declaration, we invite to you do so now.
- 4 THE WITNESS: I solemnly declare upon my
- 5 honor and conscience that I shall speak the truth,
- 6 the whole truth, and nothing but the truth.
- 7 PRESIDENT VEEDER: Mr. Dugan.
- 8 MR. DUGAN: Thank you.
- 9 DI RECT EXAMINATION
- 10 BY MR. DUGAN:
- 11 Q. Good afternoon, Mr. Puglisi. How are you
- 12 doi ng?
- 13 A. Very well, thank you.
- Q. Could you state your full name for the
- 15 record, please.
- 16 A. Robert Puglisi.
- 17 Q. Okay. My name is Christopher Dugan. I'm
- 18 an attorney with the law firm of Paul Hastings, and
- 19 I represent the Methanex Corporation in this NAFTA
- 20 arbitration against the United States.
- 21 Are you familiar with this proceeding?

- 1 A. Yes, sir.
- 2 Q. Could you give us your educational
- 3 background, please.
- 4 A. I have an undergraduate degree from James
- 5 Madison University, and I'm a certified fraud
- 6 examiner.
- 7 Q. A certified fraud examiner?
- 8 A. Yes, sir.

- 9 Q. Okay. And where are you currently
- 10 employed?
- 11 A. M. Morgan Cherry and Associates, LTD.
- 12 Q. And, excuse me, what type of firm is that?
- 13 A. Private investigation firm.
- 14 Q. And what is your position in that firm?
- 15 A. I'm a principal.
- 16 Q. How many principals are there in the firm?
- 17 A. There's five.
- 18 PRESIDENT VEEDER: Mr. Dugan, one moment.
- 19 These microphones don't amplify very
- 20 clearly, so please, if you could just speak up and
- 21 a bit louder. Don't feel embarrassed if you are

- 1 shouting at us. We'd rather hear what you said.
- 2 And the same thing, Mr. Dugan.
- 3 MR. DUGAN: All right, I'll do my best.
- 4 I'm sorry, what is the last answer?
- 5 (Whereupon, the Court Reporter read back
- 6 the previous answer.)
- 7 BY MR. DUGAN:
- 8 Q. There are five principals; is that
- 9 correct?
- 10 A. Yes.
- 11 Q. And how many offices does Morgan Cherry
- 12 have?
- 13 A. We have six full-time staffed offices.
- Q. And where are they?
- 15 A. United States, here in Washington area;

- 16 and London, Bogota, Colombia, Sao Paolo, Brazil;
- 17 Asuncion, Paraguay. What was the last?
- 18 Q. That's fine.
- 19 A. I think that's six.
- 20 Oh, Caracas, Venezuela. Excuse me.
- Q. And how many employees does Morgan Cherry

- 1 have?
- A. Approximately 50.
- 3 Q. And is Morgan Cherry's sole line of work
- 4 investigations?
- 5 A. Yes, sir.
- Q. Could you describe for us some types, some
- 7 of the types of investigations that your firm has
- 8 engaged in?
- 9 A. We primarily specialize in intellectual
- 10 property protection, trademark counterfeiting,
- 11 copyright infringements, patent infringements,
- 12 trade secrets theft, but we also handle work in
- 13 other areas of business fraud, bank fraud,
- 14 embezzlements, and other due diligence matters
- 15 surrounding those types of business issues.
- 16 Q. And could you tell us some of the clients
- 17 that you have worked for, if you are at liberty to
- 18 do so.
- 19 A. Well, I'm not really at liberty to
- 20 identify clients, but our client base is
- 21 exclusively from law firms that represent companies

- 1 in many of Fortune 500 companies and international
- 2 companies.
- 3 Q. And you work a lot with law firms?
- 4 A. Yes, sir.
- 5 Q. Exclusively with law firms or with
- 6 corporations as well?
- 7 A. Well, sometimes directly for the General
- 8 Counsel's Office in corporations or executive
- 9 officers in a corporation.
- 10 Q. Have you ever had occasion to work with
- 11 government agencies?
- 12 A. Yes.
- Q. Could you describe that, please.
- 14 A. In the course of certain type of
- 15 investigations, I have worked in concert with local
- 16 Police Departments across the country, Federal
- 17 Bureau of Investigation, Customs Department, Drug
- 18 Enforcement Administration, other Treasury
- 19 Departments, Federal Trade Commission.
- Q. You said you're a licensed fraud
- 21 investigator.

- 1 A. Certified Fraud Examiner. It's a title
- 2 that--there is an association of--worldwide
- 3 association of fraud examiners that was created 10
- 4 or 12 years ago for people who are involved in
- 5 investigations of fraud are required to take
- 6 certain examination, have certain experience, be of Page 86

- 7 certain character, and pass their criteria.
- 8 Q. Is that different from a private
- 9 investigator?
- 10 A. It can be. There are many CPAs that are
- 11 also Certified Fraud Examiners. There are other
- 12 noninvestigator types, but there are also
- 13 investigators who earn that designation.
- 14 Q. Have you ever testified before?
- 15 A. Yes, sir.
- 16 Q. Could you describe that, please.
- 17 A. I've testified many, many times in state,
- 18 local, Federal courts, all over the country, before
- 19 the International Trade Commission, before the
- 20 United States Patent and Trademark Office, and
- 21 various administrative bodies as well.

- 1 Q. And how long have you been in the
- 2 investigation business?
- 3 A. Twenty-four years.
- 4 Q. Have you ever had any problems with any
- 5 law enforcement agencies with respect to the manner
- 6 in which you or your firm has conducted business?
- 7 A. No, sir.
- 8 Q. Did there come a time in your business
- 9 when you were retained by Methanex Corporation?
- 10 A. Yes. sir.
- 11 Q. Were you retained by Methanex Corporation
- 12 directly?
- 13 A. No, via outside counsel representing them.

- Q. And when was that? Do you recall?
- 15 A. Sometime in 1997.
- 16 Q. And when you were retained, were you given
- 17 an explanation of what your job was to be?
- 18 A. Yes, sir.
- 19 Q. And initially, what was your job to be?
- 20 A. My job is to conduct a due diligence or
- 21 type of a background investigation into several

- 1 organizations that appear to be grassroots-type
- 2 lobbying firms that were sending out negative
- 3 publicity about Methanex product, and my job was to
- 4 find out if there was any sponsorship of those
- 5 organizations and who might be behind those
- 6 organizations.
- 7 Q. What were the names of those
- 8 organizations?
- 9 A. One of them is an organization called
- 10 Fuels for the Future, and another one was called
- 11 Oxy busters.
- 12 Q. And did you obtain any information about
- 13 who was funding those organizations?
- 14 A. Yes, ultimately. I identified that an
- 15 individual by the name of Richard Vind with help
- 16 and sponsorship from the Archer Daniels Midland
- 17 Corporation were pretty much sponsoring those
- 18 companies.
- 19 Q. So, it's correct to say that you were
- 20 retained on behalf of Methanex Corporation in
- 21 response to the activities of these two

- 1 organizations?
- 2 A. Yes, sir.
- 3 Q. Now, other than your retention on behalf
- 4 of Methanex Corporation, do you have any other
- 5 relationship to Methanex Corporation?
- 6 A. No, sir.
- 7 Q. You mentioned Mr. Vind. Did there come a
- 8 time when you investigated Mr. Vind in his business
- 9 activities?
- 10 A. Yes.
- 11 Q. Could you describe what happened, please.
- 12 A. At some point we identified him as the
- 13 moving party, if you will, behind the activities of
- 14 those groups, and we conducted various types of
- 15 investigation to find out if--how closely allied he
- 16 was with any other organizations and the type of
- 17 activities he was conducting to see if there was
- 18 any other evidence that would, you know,
- 19 demonstrate an active and concerted effort against
- 20 Methanex.
- Q. And when you say you conducted

- 1 investigations, could you describe what those
- 2 investigations consisted of.
- 3 A. Various things, including, you know,
- 4 reconnaissance in different places, identification Page 89

- 5 of witnesses, examination of documents.
- 6 Q. Could you describe how these documents
- 7 were collected, please.
- 8 A. Some of the documents were collected via
- 9 recovery of things that were discarded at
- 10 Mr. Vind's place of business at the time.
- 11 Q. And who recovered them?
- 12 A. A person that we had retained on our
- 13 behalf, a licensed investigator in the state of
- 14 California.
- 15 Q. And are you familiar with this
- 16 investigator that you retained in California?
- 17 A. Yes, sir.
- 18 Q. And do you know his background?
- 19 A. Yes, he is a former Federal agent with the
- 20 Drug Enforcement Administration, former Assistant
- 21 Special Agent in Charge at the Los Angeles Office

- 1 of the DEA.
- Q. And you retained him to collect the
- 3 documents that Regent has discarded; is that
- 4 correct?
- 5 A. Yes. sir.
- 6 Q. And could you describe for us the process
- 7 by which that collection of discarded documents
- 8 took place.
- 9 A. Our investigator did--initially did some
- 10 work to find out exactly when the documents were
- 11 going to be discarded. He would observe when the

- 12 cleaning crew would take them and deliver them to
- 13 the outside dumpster. He would then recover them
- 14 from the dumpster at some point, bag them up, seal
- 15 the bags, place them in a Fed Ex envelope, and then
- 16 overnight delivery them over to me.
- 17 Q. So, he sent them directly to you?
- 18 A. Yes, sir.
- 19 Q. Did this--did your investigator in Los
- 20 Angeles ever go into Regent International's
- 21 offices?

- 1 A. No. sir.
- Q. And how long a period of time did this
- 3 collection of discarded documents span?
- 4 A. Several months. There was a--the
- 5 collection schedule, if I remember right, was
- 6 several times a week at least, and this went on for
- 7 at least a couple of months.
- 8 Q. And it's your testimony that at no time
- 9 did this investigator ever go into the offices of
- 10 Regent International?
- 11 A. To the best of my recollection, no, he did
- 12 not.
- 13 Q. And the documents that were recovered were
- 14 in all cases recovered from public property?
- 15 A. Yes, sir.
- 16 Q. Now, when you received each shipment of
- 17 documents, can you describe what you did with them.
- 18 A. Once the documents were received, we noted
- 19 that they had been sealed. We opened the seal, and Page 91

- 20 would inscribe a date when we received them on the
- 21 Fed Ex package as they were received--as we

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- 1 received them.
- 2 We also then would generate a set of
- 3 labels that would serialize the documents from one
- 4 to 4,000 or however many there were. We would take
- 5 one of those--we would make those labels in
- 6 triplicate. We would take one of those labels and
- 7 place it on the back of the original document, and
- 8 then in succession make photocopies, two
- 9 photocopies at least of each of the documents to
- 10 put one in a serialized binder book and one in a
- 11 cross-referenced folder of some subject.
- 12 Q. Okay. If I could, I'd like you to look at
- 13 the book of documents here.
- Now, if you could look at what's labeled
- 15 Tab Number 1.
- 16 PRESIDENT VEEDER: Just pausing a minute,
- 17 is that what we call X5?
- MR. DUGAN: I'm informed that is what we
- 19 call X5, yes.
- 20 MR. LEGUM: Would it be permissible for us
- 21 to take a quick look at it before the witness

- 1 testifies?
- 2 MR. DUGAN: Certainly. No problem.
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- 3 (Pause.)
- 4 MR. DUGAN: I'll represent for the record
- 5 that the book the witness is looking at is the
- 6 collection of the originals of the documents that
- 7 have been submitted by Methanex that had been
- 8 referred to as the Regent International documents.
- 9 BY MR. DUGAN:
- 10 Q. If you look at document Number 1, please.
- 11 I'm sorry. If you look at document Number
- 12 1 and if you will look at the back of document
- 13 Number 1, could you tell me if you recognize that
- 14 writing at the bottom of the back of document
- 15 Number 1.
- 16 A. That label?
- 17 Q. Yes.
- 18 A. Yes, that's the label that we affixed to
- 19 every document.
- 20 Q. Okay. And could you just describe for us
- 21 what each of the--what each line means.

- 1 A. The first line was just the title of the
- 2 of the target of collection.
- 3 The second is a number that we embed, what
- 4 we would call a case identification number, so that
- 5 we know what matter we're dealing with.
- 6 The third line is the address of
- 7 record--and the fourth line are address of record
- 8 where the documents were recovered from.
- 9 The next line that says "received" is the

- 10 date on which we physically took custody of the
- 11 documents, and then the last number is we call it
- 12 an exhibit, but it's just a serialized numbering
- 13 system for each document.
- 14 Q. If you turn to the front page of this
- 15 document, do you recognize whether this is one of
- 16 the documents that you received from your
- 17 investigator in California?
- 18 A. Yes, it is.
- 19 Q. Okay. Excuse me, could you look at tab
- 20 number two.
- 21 Before I get that, I'm sorry, let me just

- 1 represent for the record that Tab Number 1 that we
- 2 were referring to is actually Exhibit Number 52 of
- 3 the exhibits that we've been dealing with.
- 4 All right, tab number two that I would
- 5 like you to look at, Mr. Puglisi, is Exhibit Number
- 6 53 in the numbers, the serial numbers that we have
- 7 been using. Could you look at that, please.
- 8 Do you recognize that document?
- 9 A. Yes, sir.
- 10 Q. Is this one of the documents that you
- 11 received from your investigator in California?
- 12 A. Yes.
- 13 Q. Could you check document number--tab
- 14 number three, which is Exhibit Number 54.
- Do you recognize that document?
- 16 A. Yes, sir.
- 17 Q. Is it a document you received from your Page 94

- 18 investigator in California?
- 19 A. Yes, it is.
- 20 Q. Could you look at Tab Number 4, which is
- 21 Exhibit 55. Is this a document you received from

- 1 your investigator in California?
- 2 A. Yes, sir.
- Q. Could you look at tab number five, which
- 4 is Exhibit 56.
- 5 Is this a document you received from your
- 6 investigator in California?
- 7 A. Yes, sir.
- 8 Q. Tab number six, Exhibit 57, same question:
- 9 Is this a document you received from your
- 10 investigator in California?
- 11 A. Yes, sir.
- 12 Q. Tab Number 7, Exhibit 58.
- 13 Is this also a document you received from
- 14 your investigator in California?
- 15 A. Yes, sir.
- 16 Q. Tab Number 8, Exhibit 59, same question.
- 17 A. Yes, sir.
- 18 Q. Tab Number 9, Exhibit 60.
- 19 A. Yes.
- Q. Now, if you look at this exhibit, you
- 21 recognize on the last page of the exhibit the

- 1 identification mark that you put upon it?
- 2 A. Yes, sir.
- 3 Q. Now, why, if you know, would this group be
- 4 bundled together?
- 5 A. Any document that--any multipage document
- 6 that came in we maintained as one entire exhibit,
- 7 so it would be bound together or kept together, and
- 8 the last page would take the serial number or our
- 9 exhibit number.
- 10 Q. So, you didn't place an exhibit number
- 11 upon every page?
- 12 A. No.
- 13 Q. Just upon the last page of each document
- 14 as you received it?
- 15 A. Correct.
- 16 Q. Okay. If you could turn to Tab 11, which
- 17 is Exhibit 64.
- Do you recognize this as a document that
- 19 was received from your investigator in California?
- 20 A. Yes, sir.
- 21 Q. Tab number 12, Exhibit 66.

- 1 Do you recognize this as a document that
- 2 was received from your investigator in California?
- 3 A. Yes, sir.
- 4 Q. Tab number 13, which is Exhibit 151, do
- 5 you recognize this as an exhibit--as a document
- 6 that was received from your investigator in
- 7 California?

- 8 A. Yes, sir.
- 9 Q. Turning to Tab 15, Exhibit 153.
- 10 Do you recognize this as a document that
- 11 was received from your investigator in California?
- 12 A. Yes, sir.
- 13 Q. Tab number 16, Exhibit 155.
- 14 Again, do you recognize this as a document
- 15 that was received from your investigator in
- 16 California?
- 17 A. Yes, sir.
- 18 Q. Tab number 18, Exhibit 159, do you
- 19 recognize this as a document received from your
- 20 investigator in California?
- 21 A. It looks like it's a copy of one.

- 1 Q. That's correct, it is.
- 2 But you do recognize it--
- 3 A. Yes, I do recognize the document.
- 4 Q. Tab 19, Exhibit 160.
- 5 Do you recognize this as a document you
- 6 received from your investigator in California?
- 7 A. Yes, sir.
- 8 Q. Tab number 21.
- 9 Do you recognize these messages as having
- 10 been--as having been received from your
- 11 investigator in California?
- 12 A. Yes. sir.
- 13 Q. Now, Mr. Puglisi, is it the practice of
- 14 your investigative firm to operate within the
- 15 boundaries of the law?

- 16 A. Yes, sir.
- 17 Q. Are you aware of any time that anyone in
- 18 your firm has exceeded the boundaries of the law in
- 19 the course of conducting their duties?
- 20 A. No, sir.
- Q. Have you ever been charged by any law

- 1 enforcement agency with a violation of law with
- 2 respect to your conduct of your work?
- 3 A. No, sir.
- 4 Q. Do you have any reason to believe that
- 5 anything that happened with respect to the
- 6 collection of these documents in California from
- 7 documents discarded by Regent International
- 8 violated any law of any state?
- 9 A. No. sir.
- 10 Q. So, it's your testimony that these
- 11 documents were obtained in a manner that is
- 12 perfectly consistent with the laws of the United
- 13 States?
- 14 A. These were lawfully obtained.
- 15 Q. Okay. Thank you very much.
- 16 PRESIDENT VEEDER: Mr. Puglisi, I suspect
- 17 you're going to be asked some questions by the
- 18 United States, but as with all witnesses, we are
- 19 going to ask you not to discuss your evidence as,
- 20 save, in the presence of the Tribunal. So,
- 21 although we're going to break now for a few

- 1 minutes, please don't discuss your evidence until
- 2 you come back before the Tribunal.
- 3 MR. DUGAN: Mr. Veeder, can I ask a few
- 4 more questions?
- 5 PRESIDENT VEEDER: Yes.
- 6 MR. DUGAN: Thank you.
- 7 BY MR. DUGAN:
- 8 Q. Mr. Puglisi, I'd like to show you a
- 9 collection of documents; that as you'll page
- 10 through them consist of copies of portions of
- 11 Federal Express documents and copies of portions of
- 12 other envelopes.
- 13 Are those familiar to you?
- 14 A. Yes. sir.
- 15 Q. Could you explain them, please.
- 16 A. These are the packages that were sent to
- 17 us from our field investigator, and the writing on
- 18 them, some of them are mine, are what I describe as
- 19 how we kept track of the recovery date and the
- 20 receive dates. Basically, they're the Fed Ex
- 21 pouches. These are copies of the fronts or the

- 1 backs of the Fed Ex pouches.
- Q. Was it your practice to store the
- 3 documents that you received in the original Fed Ex
- 4 packages or other envelopes in which they were
- 5 recei ved?

- 6 A. Yes, we kept the originals. We would
- 7 meticulously copy them one pack at a time, relabel
- 8 them, and then put them back in order in the Fed Ex
- 9 packages, and then we stored them in a box in our
- 10 evidence room where we maintained the custody of
- 11 them since that time.
- 12 Q. And you also put your notations on the
- 13 envelope itself?
- 14 A. Yes, sir.
- 15 0. As well as onto the documents themselves?
- 16 A. Yes.
- 17 Q. Okay. And all of the documents, just
- 18 skimming through them, I know you can't testify
- 19 with precision to each one, but all the documents
- 20 that are in that package you recognize as being the
- 21 types of labels that you put in--that you put on?

- 1 A. You mean from the package of Fed Ex?
- 2 Q. Yes.
- 3 A. I recognize my handwriting on some of
- 4 them, and some of them I recognize as the
- 5 handwriting of the assistant that I had.
- 6 Q. Do the identifying labels say Regent
- 7 International?
- 8 A. No, not on this. Not on the Fed Ex
- 9 package.
- 10 Now, some of them-some of them bear that
- 11 case identification number on them, which would
- 12 lead someone out other than myself and my office to
- 13 know exactly what case that would be.

- Q. And the case identification number is
- 15 Regent International?
- 16 A. Yes.
- 17 Q. 0kay.
- 18 A. Well, no, it's a number that identifies
- 19 Regent International, that particular case. It's a
- 20 serialized number that we create internally to keep
- 21 track of numerically.

- 1 Q. But that number stands only for Regent
- 2 International?
- 3 A. One case, and one only.
- 4 MR. DUGAN: Mr. Veeder, I can't quite
- 5 remember how we marked the document.
- 6 PRESIDENT VEEDER: We marked the whole
- 7 bundle X1.
- 8 MR. DUGAN: Okay. So, this is Exhibit X1.
- 9 I would like to move this into evidence, subject to
- 10 the--
- 11 PRESIDENT VEEDER: Yes, it already was,
- 12 but it's now confirmed.
- 13 MR. DUGAN: Okay. Thank you.
- 14 BY MR. DUGAN:
- 15 Q. Next, I would like to hand you a list, a
- 16 handwritten list, of dates. Would you look at that
- 17 handwritten list of dates and compare them to the
- 18 dates that are on the--in X1. The list of dates
- 19 that I've handed you is X2. The list of the
- 20 documents that you are going through is X1.

- 1 the Fed Ex packages.
- Q. Okay. Would you look at the last four or
- 3 five pages in X1 and compare them with the dates in
- 4 X2, please.
- Now, do you recall the time period when
- 6 you were collecting documents discarded by Regent
- 7 International?
- 8 PRESIDENT VEEDER: Forgive me, did you get
- 9 an answer to your last question?
- 10 MR. DUGAN: I think he did. I think he
- 11 said that these appear to correspond.
- 12 PRESIDENT VEEDER: It wasn't recorded.
- 13 MR. DUGAN: I'm sorry.
- 14 BY MR. DUGAN:
- 15 Q. Do the dates on the list X2 correspond
- 16 with the dates in X1?
- 17 A. Yes.
- 18 Q. Now, my next question was, do you recall
- 19 the period when you were collecting documents from
- 20 Regent International?
- A. July '97 through beginning of August '98.

- 1 Q. And if you were to look at the boxes of
- 2 original documents--let me rephrase that.
- 3 What happened to the boxes of the original

- 4 documents that you collected?
- 5 A. I transferred custody of those to your
- 6 colleagues.
- 7 Q. To Mr. Alex Koff?
- 8 A. Yes.
- 9 Q. I would like to draw your attention to a
- 10 document that's been marked as X3.
- 11 Do you recognize that document?
- 12 A. Yes, I do.
- 13 Q. Could you tell us what that is, please.
- 14 A. It's a very crudely drafted custody
- 15 transfer document that I drafted on June 7.
- 16 Q. And the three boxes that you transferred
- 17 to Mr. Koff, did they contain all the envelopes
- 18 that themselves contained all the original
- 19 documents that you received from your investigator?
- 20 A. Yes, sir.
- Q. And do the labels that I showed you as X1

- 1 correspond to the envelopes, the Federal Express
- 2 and other envelopes that were in the three boxes
- 3 that you gave to Mr. Koff?
- 4 A. Yes. sir.
- 5 Q. Do you know whether that is all the
- 6 original documents that you received from Mr. -- I
- 7 mean from your investigator in California?
- 8 A. All of the documents from the investigator
- 9 were in my possession, except for several that were
- 10 in the possession of the attorney who retained me.
- Q. So, as far as you know, all the documents Page 103

- 12 that you received from the investigator in
- 13 California were contained in the three boxes that
- 14 you gave to Mr. Koff, where they were sent to the
- 15 lawyer who retained you in the first place?
- 16 A. Yes, sir.
- 17 MR. DUGAN: Okay. Thank you. I have no
- 18 further questions.
- 19 PRESIDENT VEEDER: Thank you, Mr. Dugan.
- We indicated the United States might want
- 21 to take a short break before beginning the

- 1 cross-examination of this witness. Is that still a
- 2 request? And if so, how long?
- 3 MR. LEGUM: Yes. I think that 10 minutes
- 4 should be sufficient.
- 5 PRESIDENT VEEDER: Let's take a ten-minute
- 6 break.
- 7 And we remind Mr. Puglisi, do not discuss
- 8 this case. You can talk about the weather,
- 9 anything else, but not this case to anyone. 10
- 10 minutes. Thank you very much.
- 11 (Brief recess.)
- 12 PRESIDENT VEEDER: Let's resume.
- 13 CROSS- EXAMI NATI ON
- 14 BY MR. LEGUM:
- 15 Q. Mr. Puglisi, I am Bart Legum, and I'm the
- 16 chief of the NAFTA Arbitration Division in the
- 17 Office of International Claims and Investment
- 18 Disputes at the State Department, and I will be

- 19 asking you a few questions this afternoon.
- 20 Under examination by Mr. Dugan, you
- 21 mentioned that you had testified numerous times; is

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- 1 that correct?
- 2 A. Yes, sir.
- Q. And that testimony was under oath; is that
- 4 correct?
- 5 A. Yes, sir.
- 6 Q. So, you understand what it means to
- 7 testify under oath; is that so?
- 8 A. Yes. sir.
- 9 Q. What does that mean?
- 10 A. To tell the truth.
- 11 Q. Do you have copies of your declarations
- 12 with you?
- 13 A. No, sir.
- 14 MR. LEGUM: I did not bring extra copies.
- Do you guys have extra copies?
- 16 (Document handed to the witness.)
- 17 MR. LEGUM: I'm sorry, is that both of
- 18 them or is that just the second one?
- 19 MR. BETTAUER: Here is the first one.
- THE WITNESS: Now I do.
- BY MR. LEGUM:

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1 Q. You now have two documents in front of

- 2 you; is that correct?
- 3 A. Yes, sir.
- Q. One of them is a declaration executed on
- 5 March 28, 2003; is that correct?
- 6 A. Correct.
- 7 Q. And the other is a declaration executed on
- 8 May 31, 2004; is that correct?
- 9 A. Yes. sir.
- 10 Q. Now, in each of these declarations, you
- 11 state that the declaration is under penalty of
- 12 perjury and the foregoing is true and correct; is
- 13 that so?
- 14 A. Yes. sir.
- 15 Q. Does that remain true, to your knowledge,
- 16 or do the statements in these declarations remain
- 17 true, as you sit here today?
- 18 A. Yes. sir.
- 19 Q. Did you read each of these before you
- 20 signed them?
- 21 A. Yes, I did.

- 1 Q. Did you prepare these yourself?
- 2 A. I may have had some assistance, but I
- 3 probably prepared the primary substance of them,
- 4 yes.
- 5 Q. Let me break it up just so that it's
- 6 easier for you.
- 7 With respect to the first declaration,
- 8 which is the one-page declaration dated March 28th,
- 9 2003, how did you prepare that?

- 10 A. I don't have a recollection of how I
- 11 prepared it, but I may have used a computer word
- 12 processing.
- 13 Q. You wrote it yourself, though?
- 14 A. Yes, sir.
- 15 Q. And you reviewed it carefully?
- 16 A. And I reviewed it and I signed it, yes,
- 17 sir.
- 18 Q. And with respect to the second
- 19 declaration, I'll refer to the earlier one as the
- 20 first declaration and to the second one as the
- 21 second declaration; is that understood?

- 1 A. Yes. sir.
- Q. With respect to the second declaration,
- 3 did you draft that yourself?
- 4 A. I drafted parts of it, and I believe that
- 5 they were--some of it was edited for me.
- 6 Q. Which parts did you draft?
- 7 A. I don't have a total recollection, but I'm
- 8 sure it was some of the background statements and
- 9 number--paragraph seven, some combination thereof.
- 10 Q. And which parts were drafted for you?
- 11 A. Probably the language in paragraph eight.
- 12 Q. Aside from that language, was there any
- 13 other part of it that was drafted for you?
- 14 A. Probably paragraph three.
- 15 Q. Any other part?
- 16 A. Pretty much it, to the best of my

- 17 recollection.
- 18 Q. And counsel for Methanex drafted the parts
- 19 that you referred to; is that correct?
- 20 A. Yes, sir.
- 21 Q. Now, before you signed this declaration

- 1 under penalty of perjury, and I'm referring to the
- 2 second declaration, you reviewed it; is that
- 3 correct?
- 4 MR. DUGAN: That's asked and answered.
- 5 THE WITNESS: Yes, sir.
- 6 BY MR. LEGUM:
- 7 Q. And did you determine that every statement
- 8 in these--excuse me, in this, whether drafted by
- 9 you or drafted by someone else--
- 10 MR. DUGAN: Again, that's asked and
- 11 answered. I object to that.
- 12 THE WITNESS: That's correct.
- PRESIDENT VEEDER: Mr. Dugan, we will
- 14 allow some latitude in these questions and if the
- 15 question is asked twice, if it's answered the same
- 16 way, it doesn't do you any harm.
- 17 MR. DUGAN: I understand that was the
- 18 third time for the record.
- 19 THE WITNESS: Can you just repeat it for
- 20 me and then I will answer it for you.
- BY MR. LEGUM:

- 1 Q. Sure. Did you determine that every
- 2 statement in this second declaration was correct,
- 3 whether drafted by you or drafted by someone else,
- 4 before you signed it?
- 5 A. Yes, the statements are correct.
- 6 Q. In your first declaration in paragraph
- 7 three, you state that your firm was retained to
- 8 investigate the activities of Archer Daniels
- 9 Midland and Regent International.
- 10 Do you see that?
- 11 A. Yes, I do.
- 12 Q. When were you retained?
- 13 A. When was I retained, based on that
- 14 statement?
- 15 Q. I'm reading your statement. It says that
- 16 your firm was retained to investigate the
- 17 activities of Archer Daniels Midland and Regent.
- 18 A. Right. And as I had testified, I have
- 19 testified, we were originally retained to
- 20 investigate two companies that were suspected of
- 21 being front companies. Once that part of the

- 1 investigation was concluded and there was some
- 2 substantive evidence that showed there were people
- 3 sponsoring them, we were then asked in a second
- 4 phase to then investigate Archer Daniels Midland
- 5 and Regent International.
- 6 Q. When did the first phase start?
- 7 A. In--sometime in '97, I'm not sure Page 109

- 8 specifically on the dates.
- 9 Q. And when did the second phase start?
- 10 A. Probably sometime in later '97. It was in
- 11 the summertime, I believe, so it didn't take that
- 12 long. Maybe 60 days, so sometime maybe the early
- 13 fall of '97.
- 14 Q. Can I direct your attention to what's been
- 15 marked as X2. Do you have that in front of you?
- 16 A. Yes, I do.
- 17 Q. The first date that appears on this is
- 18 7/16/97.
- 19 Do you see that?
- 20 A. Yes, I do.
- 21 MR. DUGAN: 7/17 or 7/6?

- 1 THE WITNESS: 16.
- 2 MR. LEGUM: The second date that appears
- 3 there is 2/6/98.
- 4 THE WITNESS: Yes, sir.
- 5 BY MR. LEGUM:
- Q. Did the first phase--was the first phase
- 7 around July of 1997?
- 8 A. Well, it was before that.
- 9 Q. I see.
- 10 A. The first phase started before that. I'm
- 11 not exactly sure when the crossover occurred, but
- 12 there was definitely a--there was a point where the
- 13 first phase ended and the second phase began.
- 14 Q. Who retained you?

- 15 A. Attorney for Methanex Corporation, outside
- 16 counsel.
- Q. And who was that?
- 18 MR. DUGAN: Objection. There is no
- 19 relevance to that. That's irrelevant, and it's not
- 20 probative of anything, and it's being asked
- 21 strictly for purposes of harassment.

- 1 MR. LEGUM: It is not being asked for that
- 2 purpose, I can assure you.
- 3 PRESIDENT VEEDER: It's a perfectly proper
- 4 question, but going to leave it to the witness
- 5 whether the witness wants to answer the question.
- 6 THE WITNESS: Generally, we don't disclose
- 7 the names of our clients without getting the proper
- 8 authorization, and I haven't received the proper
- 9 authorization for that, at least not any--that's
- 10 just the way--what our policy is, is to be as
- 11 discreet as possible.
- 12 BY MR. LEGUM:
- 13 Q. On what is your understanding that
- 14 Methanex was the client of your client based?
- 15 A. If I understand the question correctly,
- 16 you're saying how I did know that Methanex was the
- 17 ultimate client?
- 18 Q. That's correct. That's my question.
- 19 A. Based upon our client's identification of
- 20 at the outset of the investigation.
- 21 Q. Did your client identify any other clients

- 1 of theirs that you were retained in connection with
- 2 with this assignment?
- 3 MR. DUGAN: Objection. Again, I don't see
- 4 what the relevance of that question is.
- 5 PRESIDENT VEEDER: Again, we are going to
- 6 leave that to the witness as to whether the witness
- 7 wishes to answer that question.
- 8 THE WITNESS: I'm not sure I understand it
- 9 the way it was formulated.
- 10 BY MR. LEGUM:
- 11 Q. Shall I rephrase it?
- 12 A. If you would, please.
- Q. Were there any other clients, ultimate
- 14 clients, involved in this assignment aside from
- 15 Methanex?
- 16 A. No. No. sir.
- 17 Q. What was the scope of this assignment?
- 18 A. From the beginning phase, or thereafter?
- 19 Q. Let me make this easier. During--well,
- 20 under examination by Mr. Dugan, you referred to
- 21 reconnaissance, identification of witnesses, and

- 1 collection of documents as part of the assignment.
- 2 A. Yes.
- 3 Q. Is that Phase I or Phase II?
- 4 A. That's an amalgam of both. The phases
- 5 basically were delineated by the targets, and an Page 112

- 6 objective is to find out is there anyone behind the
- 7 first two companies. If you find evidence of that
- 8 and can demonstrate that, then we'll discuss what
- 9 to do next. So, the scope of it is not--it didn't
- 10 start out as a grand operation of any sort. It was
- 11 basically developed over time based on the leads
- 12 that were generated.
- 13 Q. So, in both Phase I and Phase II, your
- 14 assignment was reconnaissance, identification of
- 15 witness, and collection of documents?
- 16 A. Primarily, yes, and wrapped in a package
- 17 of due diligence investigations to corroborate
- 18 things.
- 19 Q. And the difference between Phase I and
- 20 Phase II was that in Phase I the target were the
- 21 two grassroots organizations that you identified;

- 1 is that correct?
- 2 A. Yes, sir. Yes, sir.
- 3 Q. And in Phase II the targets were Regent
- 4 International and ADM; is that correct?
- 5 A. Yes, sir.
- 6 Q. What reconnaissance work did you do with
- 7 respect to Regent International?
- 8 A. Primarily examining where they had
- 9 offices, what kind of activities were going on in
- 10 the offices, limited surveillances determining who
- 11 their employees were, where they were going, and if
- 12 they had any other front companies that were

- 13 operating in the United States or outside the
- 14 United States.
- 15 Q. And how did you conduct that
- 16 reconnai ssance?
- 17 A. Physical surveillance, the collection of
- 18 the discarded documents, electronic database
- 19 researching, contacts with people in the industry,
- 20 things like that.
- Q. And how did you conduct the identification

- 1 of witnesses? Did you do anything different?
- 2 A. Through the same means, basically, but...
- 3 Q. And collection of documents was one part
- 4 of what you described earlier as reconnaissance?
- 5 A. Correct, yes, sir.
- 6 Q. What remuneration did you receive for this
- 7 work?
- 8 A. We were paid on a semi-regular basis. I
- 9 can't tell you what the sum total was. I don't
- 10 have that off the top of my head. We were paid on
- 11 a retainer basis, you know, partial retainer basis
- 12 and then submitted invoices periodically.
- 13 Q. Was this a flat hourly rate, or was it--
- 14 A. Hourly rates and then, you know, any
- 15 expenses that you might incur, telephone calls, and
- 16 mileage fees, and Fed Ex charges, things like that.
- 17 Q. Were there any bonuses or other
- 18 remuneration that was tied to the results of your
- 19 investigation?
- 20 A. No, we generally don't work on that Page 114

21 premise. We work from based on hourly basis, we

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- 1 give a client an estimate based on our experience
- 2 as to what it will take to complete a particular
- 3 objective, and then we go from there.
- 4 Q. How often did you speak with your client
- 5 in connection with this assignment?
- 6 A. It was a protracted assignment, so at the
- 7 beginning, probably not but once a week. Sometimes
- 8 it would be as the investigation progressed, it was
- 9 probably--some days it could be two or three times
- 10 a day, the next week it could be once a week again,
- 11 and there were--it's hard for me to recall exactly
- 12 how much and when.
- We would update them, especially on the
- 14 collection process here, we would update them on
- 15 what we would have, what we had collected, how it
- 16 fit into the pieces, and we would provide, you
- 17 know, copies of certain documents, relevant
- 18 documents.
- 19 Q. I would like to--well, actually, I believe
- 20 you testified to when your assignment began. Did
- 21 it end?

- 1 A. It ended, yeah. It concluded at some
- 2 point.
- 3 Q. When was that?

- 4 A. Sometime in I think late '98. I don't
- 5 really have a firm recollection as to when. It was
- 6 definitely beyond the scope of this, these dates.
- 7 Q. You are referring to X2?
- 8 A. Yes.
- 9 Q. And you're saying that the conclusion of
- 10 your assignment was after August 3, '98?
- 11 A. Correct.
- 12 Q. Sometime towards the end of that year?
- 13 A. If I recall correctly, yes.
- 14 Q. I would like to refer you to paragraph
- 15 four of your first declaration.
- 16 A. Yes, sir.
- 17 Q. Now, you referred to people associated
- 18 with the firm M. Morgan Cherry and Associates?
- 19 A. Yes.
- Q. What other people at the firm worked on
- 21 this assignment?

- 1 A. I had some administrative people that
- 2 assisted. There was an analyst that was also
- 3 helping me with some things, and then there was a
- 4 field investigator.
- 5 Q. What did the analyst do?
- 6 A. Basically helped review documents and sort
- 7 them out in the context of, you know, what we had
- 8 gathered before.
- 9 Q. And what did the field investigator do?
- 10 A. Conducted some of the reconnaissance work

- 11 that we talked about, recovery of the discarded
- 12 documents.
- 13 Q. I would like to direct you to your second
- 14 declaration and paragraph three--excuse me,
- 15 paragraph five.
- Do you have that in front of you?
- 17 A. Yes, sir.
- 18 Q. You refer there to a licensed California
- 19 private investigator.
- A. Um-hmm.
- Q. Is that the field investigator you were

- 1 just referring to?
- 2 A. Yes, sir.
- 3 Q. So, is he employed by your firm?
- 4 A. No, he's a contract employee.
- 5 Q. Does he work for a firm, himself?
- 6 A. He works for himself. He may call it his
- 7 by his name but he doesn't work for any larger
- 8 company. He works for himself.
- 9 0. And who is he? What's his name?
- 10 A. His name is Terry Dunne.
- 11 Q. Does he have any employees with his firm?
- 12 A. He didn't at the time.
- 13 Q. What was the scope of his work?
- 14 A. Basically to conduct a reconnaissance at
- 15 that location and to develop if there are other
- 16 locations in the California area, Southern
- 17 California area.
- 18 Q. And what was his remuneration?
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- 19 A. He was paid on an hourly basis as well, by
- 20 us.
- Q. Now, did he have any other engagements

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- 1 aside from what you testified to in connection with
- 2 this assignment?
- 3 A. Not that I can recall, no.
- 4 Q. How often did you speak with him?
- 5 A. I spoke with him daily. There were some
- 6 times when we may have skipped a couple of days,
- 7 but usually we would talk before each
- 8 reconnaissance trip and then afterwards, and we had
- 9 frequent discussions.
- 10 Q. So, is this daily, essentially, from 1997
- 11 through the end of 1998?
- 12 A. Not daily from that period, but there were
- 13 periods in that within that time frame, yes, I
- 14 spoke to him every day about this.
- 15 Q. Did you speak in person or by telephone?
- 16 A. By telephone.
- 17 Q. Did you ever speak in person about this?
- 18 A. No.
- 19 Q. Did he ever employ subcontractors, to your
- 20 knowl edge?
- 21 A. No.

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1 Q. Did your--well, let me back up. Page 118

- 2 Did you have a written contract with him?
- 3 A. No.
- 4 Q. Was it a term of your oral contract that
- 5 he consult with you before contracting with any
- 6 subcontractors?
- 7 A. Basically, yes. One of the reasons we do
- 8 that is because we work within a budget; so if we
- 9 are going to have an expense that says there's two
- 10 or three people out there and we only authorize
- 11 one, then we are generally not very happy.
- 12 Q. But was there anything in your
- 13 relationship that would prevent him from hiring
- 14 someone else to do the work that you had hired him
- 15 to do, at least in part?
- 16 A. There was because in terms of our contract
- 17 we talk about how we were going to need to maintain
- 18 custody of this so that he needed to be the one to
- 19 recover the documents, package the documents, send
- 20 the documents.
- Q. Referring back to paragraph five of your

- 1 second declaration, you referred to Regent
- 2 International offices at 910 East Bird Street in
- 3 Brea, California.
- 4 Do you see that reference?
- 5 A. Yes. sir.
- 6 Q. Have you ever been there?
- 7 A. No.
- 8 Q. Can you draw us a diagram of what the

- 9 property looks like?
- 10 A. I can't now, but at one point Mr. Dunne
- 11 had for me.
- 12 Q. But you don't have that with you?
- 13 A. No.
- 14 Q. Do you know where Mr. Dunne collected the
- 15 documents?
- 16 A. He advised me that he found it in a
- 17 dumpster that was a communal dumpster for the
- 18 building in a public area.
- 19 Q. I'm sorry, I couldn't hear that.
- 20 A. In a public area.
- 21 Q. In a public area.

- 1 A. Um-hmm.
- Q. Where was this public area?
- 3 A. Adjacent to the building, parking lot.
- 4 Q. So, it's an office building; is that
- 5 correct?
- 6 A. Yes. sir.
- 7 Q. And your testimony is that based on what
- 8 you were told, there is a parking lot behind the
- 9 building; is that correct?
- 10 A. Yes, sir.
- 11 Q. And in the parking lot there is a
- 12 dumpster?
- 13 A. Yes. sir.
- 14 Q. Did Mr. Dunne ever enter the building, the
- 15 office building?
- 16 A. He may have entered into the lobby,

- 17 checked the directory to make sure he knew what
- 18 offices, but I don't remember specifically.
- 19 Q. And how do you know that he entered the
- 20 lobby that one time?
- 21 A. Because--

- 1 MR. DUGAN: I believe he just testified he
- 2 didn't know specifically.
- 3 MR. LEGUM: Mr. President, could we have
- 4 the witness answer the questions rather than
- 5 counsel.
- 6 PRESIDENT VEEDER: Put the question again.
- 7 THE WITNESS: I have--I have the question.
- 8 I have a recollection of us discussing on one of
- 9 those first times to make sure that they were still
- 10 in the building. You know, we had an address that
- 11 came off of either a corporate document or another
- 12 type of government document. Sometimes those are
- 13 outdated, so more than likely that was when he went
- 14 into the building is to go in and make sure on the
- 15 directory we have somebody or on the door of the
- 16 office that we have who we were looking for.
- 17 That's my recollection.
- 18 BY MR. LEGUM:
- 19 Q. How do you know that he did not go into
- 20 the building after that point?
- 21 A. Basically because we discussed it. We

- 1 didn't want to--we had an operation that we didn't
- 2 want to jeopardize, and we talked about the
- 3 procedure that he used to collect the documents,
- 4 and prohibited him from going into the building
- 5 because that would potentially expose him.
- 6 Q. But you weren't there; right?
- 7 A. No, I was not.
- 8 Q. When he was collecting this information?
- 9 A. No, I was not.
- 10 Q. So, you don't personally know whether he
- 11 actually went into is that building after that
- 12 point?
- 13 A. I know what he told me. He told me the
- 14 process by which he recovered the documents, and I
- 15 have no reason to believe he wasn't truthful.
- Q. Did he ever contact any employees of
- 17 Regent?
- 18 A. No.
- 19 Q. Did he ever contact any employees of the
- 20 landlord?
- 21 A. No.

- 1 Q. Did he ever contact employees of the trash
- 2 agency?
- 3 A. No.
- 4 Q. Now, was this dumpster owned by a
- 5 municipal trash collecting authority or was this--
- 6 A. I don't--I don't recall.

- 7 Q. So, you don't know whether it was owned by
- 8 a private company or by the public--
- 9 A. I don't recall.
- 10 Q. You stated that the parking lot was a
- 11 public space.
- 12 A. Yes.
- 13 Q. How do you know that?
- 14 A. Actually, I have a recollection of seeing
- 15 a photograph he may have taken of the place. It
- 16 was not gated. It was a flat surface with an exit.
- 17 There was no security guard on the premises, so it
- 18 wasn't a--there was a flow on traffic outside to
- 19 and from the building. There was no restriction as
- 20 to who could enter the parking lot.
- Q. But this wasn't public property; right?

- 1 The parking lot was--
- 2 A. I don't know what you mean by public
- 3 property. If you mean owned by the government, or
- 4 I don't know what you're talking about, but it
- 5 was--this was not a property that had posted signs
- 6 private property, keep out.
- 7 Q. It wasn't a street, though; is that
- 8 correct?
- 9 A. It was adjacent to the street, if I
- 10 recollect.
- 11 Q. But it wasn't on the curb of the street;
- 12 is that correct?
- 13 A. No, it was in a parking lot.
- 14 Q. Was it next to the building, or was it Page 123

- 15 further away from the building?
- 16 A. Depends how you define that. It was more
- 17 than a few steps away from the building. I don't
- 18 know the exact measurements.
- 19 Q. What documents were collected?
- 20 A. Well, the specimens that I testified about
- 21 are some of the ones that were collected. There

- 1 were others, too.
- Q. I guess I need to be more clear.
- 3 What was the assignment of Mr. Dunne? Was
- 4 it to collect all of the documents that he found in
- 5 the dumpster?
- 6 A. It was to collect whatever he could find
- 7 in the dumpster that related to the target company.
- 8 Sometimes he would collect documents that did not
- 9 apply. Those would be--those were left or
- 10 di scarded.
- 11 Q. But he was not selective in what documents
- 12 he collected: is that correct?
- 13 A. Well, he was selective. He was
- 14 specifically looking for the documents from the
- 15 target company that came out of that office.
- 16 Q. I should correct myself. He was not
- 17 selective--he did not choose between documents that
- 18 came from those target companies; is that correct?
- 19 A. I'm not sure I understand that. He didn't
- 20 choose--if you could rephrase that, maybe I could
- 21 answer it better.

- 1 Q. If he found something from the target
- 2 companies, he would take it, no matter what it was?
- 3 A. Yes.
- 4 Q. Was his assignment limited to documents?
- 5 A. Well, it was limited to whatever came out
- 6 of there. Sometimes he would get other things,
- 7 too. Debris. I believe there was a discarded like
- 8 a secretary's phone book or receipt book-type
- 9 thing. There were tossed magazines sometimes.
- 10 Q. And he would collect those?
- 11 A. Yes.
- 12 They were amongst all of the things that
- 13 were--you know, that had been discarded.
- 14 Q. I would like you to refer to the binder of
- 15 original documents that corresponds to what has
- 16 been marked as X5.
- 17 Do you have that in front of you?
- 18 A. Yes, sir.
- 19 Q. Could you turn to Tab 13, please.
- 20 A. Yes. sir.
- Q. Now, there is a sticker on the back of the

- 1 second page there.
- 2 A. Yes.
- 3 Q. I know that you explained this while
- 4 Mr. Dugan was examining you, but would you mind

- 5 just explaining this again because I'm not sure
- 6 that I followed it. What does this signify here?
- 7 A. What the actual label, what it means?
- 8 Q. Yes, please.
- 9 A. It identifies the name of the target, a
- 10 case identification number, a location where the
- 11 recovery was made, the receive date when we
- 12 received this particular document, and then
- 13 randomly assigned or sequentially assigned exhibit
- 14 number.
- 15 Q. So, for this particular document, you
- 16 received it on the 9th of July 1998; is that
- 17 correct?
- 18 A. Yes.
- 19 Q. If you would turn to the first page of
- 20 that document, please.
- 21 A. Yes, sir.

- 1 Q. Would you take a look towards the bottom
- 2 of that page.
- 3 A. Um-hmm.
- 4 Q. You see there's a little line there that
- 5 indicates what appears to be a document save date
- 6 or print date, July 30, 1998, 3:17 p.m.
- 7 Do you see that?
- 8 A. Yes, sir.
- 9 Q. How do you explain the fact that you
- 10 received this document, according to your records,
- 11 on the 9th of July, 1998, and yet the document
- 12 appears to have been printed out on the 30th of Page 126

- 13 Jul y?
- 14 A. Well, the problem is this one doesn't
- 15 have--doesn't have a label. The back page of it
- 16 has the label which means, if I recall, sometimes
- 17 things came out in--out of order, and then we would
- 18 match the documents together. This document may
- 19 not have been recovered at the same time as this
- 20 particular document. This document is a
- 21 handwritten description of what we found here.

- 1 Q. I'm sorry, I don't understand what you
- 2 mean when you say they came out out of order. What
- 3 does that mean?
- 4 A. Well, on a particular day, this may have
- 5 been recovered. Three days later this could have
- 6 been recovered.
- 7 Q. You're saying that--I'm just repeating
- 8 what you're saying so that the typewritten record
- 9 is clear.
- 10 A. Um-hmm.
- 11 Q. You're saying that the handwritten note
- 12 page may have been recovered on a different date
- 13 than the typed page, which is a draft document? Is
- 14 that correct?
- 15 A. Yes, well very well could have been, yes,
- 16 sir.
- 17 Q. Well, how do you know where this draft
- 18 document came from if you didn't put a label on it
- 19 and it came separately from this other document?

- 20 A. Because I recall this document
- 21 specifically. It was a document of noted interest.

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- 1 And another document similar to this,
- 2 without the draft stamp and without the fax trailer
- 3 was also recovered.
- 4 Q. Now, you referred to a fax trailer.
- 5 A. I could be mistaken. That may be a file
- 6 creation date, as you described it here at the
- 7 bottom of what it says 7/30/98.
- 8 Q. I see, yes. It's that 7/30/98, 3:17 p.m.
- 9 That's the line that you're referring to.
- 10 A. Correct.
- 11 Q. Now, you say you remember this particular
- 12 document.
- 13 A. Yes, sir.
- 14 Q. Now, why is that?
- 15 A. Because it involved several people of
- 16 pertinent interest involved in this case, including
- 17 the ADM people, and it also involved a meeting with
- 18 I think at the time it was Congressman Toricelli.
- 19 Q. Congressman Toricelli, is he referenced on
- 20 this somewhere?
- 21 A. There are other documents that indicated

- 1 that there were--he was going to attend this
- 2 meeting as well.

- 3 Q. So, you're saying that the reason is these
- 4 two documents didn't come together; is that what
- 5 your testimony is?
- 6 A. It could appear that way.
- 7 Q. And there isn't a stamp on the draft
- 8 typewritten document; that's correct, isn't it?
- 9 A. Correct.
- 10 Q. So, you don't have any written basis for
- 11 the chain of custody for this document; is that
- 12 correct?
- 13 A. Not as this one exists, but like I said,
- 14 there is another document that is this same
- 15 document without the draft stamp and without the
- 16 fax trailer file identification.
- 17 MR. LEGUM: All right. I would like to
- 18 refer the witness to the corresponding document
- 19 that's been offered into evidence in this case by
- 20 Methanex, which is JS Tab 151. And we have copies
- 21 of that, which I believe can be distributed right

- 1 now so that people don't have to get up and get
- 2 their binders.
- 3 (Document handed to the witness.)
- 4 BY MR. LEGUM:
- 5 Q. I'm just waiting for them to distribute it
- 6 to the Tribunal.
- 7 All right. Do you now have that document
- 8 in front of you?
- 9 A. Yes, sir.
- 10 Q. And I'm going to refer to that document as Page 129

- 11 Tab 151 because that's the way it's been offered
- 12 into evidence.
- 13 A. Okay.
- 14 Q. Is that the same document as what you have
- 15 in front of you?
- 16 A. As of--from this exhibit book?
- 17 Q. Yes. I'm sorry. I didn't see that you
- 18 closed the binder. If you could open that again to
- 19 Tab 13.
- 20 A. It appears to be slightly different.
- Q. And what is that difference?

- 1 A. There is a--in fact, there is another fax
- 2 trailer, like this had been sent again from
- 3 somebody to another party at the bottom. It says
- 4 August 4, '98.
- 5 Q. So, the fax trailer at the bottom of the
- 6 page which says August 4, '98, 1013, page two--
- 7 A. Um-hmm.
- 8 Q. --that does not appear on the copy that
- 9 you have; is that correct?
- 10 A. Correct.
- 11 Q. Excuse me, the copy that's tab 13.
- 12 A. Correct.
- 13 Q. Do you have any information as to how that
- 14 fax leader got on there?
- 15 A. Multiple versions of documents would come
- 16 out--out of this office building. Sometimes you
- 17 would see the same exact document and then a slight

- 18 handwritten notation or somebody's initials on it,
- 19 and it would come out either subsequent to or prior
- 20 version of it. There are multiple versions.
- 21 And there was also a problem that we noted

- 1 as we were doing the analysis of all these
- 2 documents; they would sometimes not know how to run
- 3 their machines. They would have a fax trailer that
- 4 had no phone number on it. Sometimes it would have
- 5 the wrong date on it, the time would be thrown off
- 6 of it.
- 7 So the versions that came into these
- 8 documents, sometimes there were slightly altered
- 9 versions. Apparently there were works in progress,
- 10 and we had simply recovered different stages of the
- 11 same document.
- 12 Q. I would like the record to reflect the
- 13 fact that there has been no version of this
- 14 document, no original of this document that's been
- 15 produced to the Tribunal or to the United States as
- 16 of this time.
- 17 PRESIDENT VEEDER: I think the record
- 18 should show in your right hand you're holding a
- 19 copy of Exhibit 151?
- MR. LEGUM: Yes, thank you very much.
- BY MR. LEGUM:

- 1 Q. Now, Mr. Puglisi, did you ever fax
- 2 documents to your client?
- 3 A. Not that I recall. Most of the time if we
- 4 sent them documents there were copies, and we put
- 5 them in an overnight pouch, Fed Ex pouch, courier
- 6 pouch.
- 7 Q. So, you don't believe that this fax leader
- 8 could have been the leader that showed on the
- 9 document when you faxed it to your client?
- 10 A. No, because this is not how our fax
- 11 machines operates. Our fax machine does not throw
- 12 a trailer on the bottom part of the page. It has a
- 13 different setup.
- 14 Q. Now, this appears to be a draft of an
- 15 itinerary for Tuesday, August 4, 1998; is that
- 16 correct?
- 17 A. It appears that way to me, too, yes, sir.
- 18 Q. And the meeting begins at 9 a.m. that day,
- 19 doesn't it?
- 20 A. That's what it says at the top of the
- 21 page. Actually, it says that's when they depart,

- 1 meeting starts thereafter.
- 2 Q. From Chi cago?
- 3 A. Right.
- 4 Q. Do you have an understanding as to why
- 5 someone would be faxing the itinerary to Mr. Vind's
- 6 company in California if he's already in Chicago?
- 7 A. Well, we don't know that he's already in
- 8 Chi cago.

- 9 Q. And why don't we know that?
- 10 A. Because we weren't standing at the
- 11 meeting.
- 12 Q. I see.
- 13 You testified that you brought this
- 14 document to the attention of your client; is that
- 15 correct?
- 16 A. Yes, sir.
- 17 Q. And that would have been in 1998; is that
- 18 correct?
- 19 A. Yes. sir.
- Q. I'm done with that document now. You
- 21 could put it down.

- 1 I would like to direct your attention to
- 2 paragraph five again of your second declaration.
- 3 You state there, quote, The documents were
- 4 forwarded to me via Express Mail overnight delivery
- 5 in a sealed box, closed quote.
- 6 Do you see that statement?
- 7 A. Yes, sir.
- 8 Q. That's not true, is it?
- 9 A. That's partially true. Sometimes they
- 10 would send the documents in the pouches, in the
- 11 soft Fed Ex pouches, crammed into a box.
- 12 Q. But we referred earlier to X2, which shows
- 13 a lot more than one sealed box, doesn't it?
- 14 A. I don't believe it referred to a box at
- 15 all.

- 16 Q. I beg your pardon?
- 17 A. I don't believe it referred to a box.
- 18 Q. My point here is that there was more than
- 19 one time.
- 20 A. The point is that they came by Fed Ex.
- 21 I'm not exactly sure what the--each pouch was until

- 1 you look at the originals. The originals that we
- 2 have are in Fed Ex what they call soft pouches.
- 3 Some of them came, because of the size of them, in
- 4 boxes as well, but some came only in the pouch, the
- 5 Fed Ex pouch.
- 6 Q. So, some of them didn't come in boxes?
- 7 A. Correct.
- 8 Q. And there was more than one box that was
- 9 sent; is that correct?
- 10 A. I believe so.
- 11 Q. And there were certainly more than one
- 12 package that was sent?
- 13 A. Well, there's certainly more than one
- 14 package was sent.
- 15 Q. I would like to refer you to what's been
- 16 marked as X1.
- Do you have that in front of you?
- 18 A. Yes, sir.
- 19 Q. Now, you testified earlier that you marked
- 20 the date that you received these things.
- A. Um-hmm.

- 1 Q. And just looking at the first page, did
- 2 you receive that on the 6th of July, 1997?
- 3 A. That's what that means, yes, sir.
- 4 Q. Look to the right. There is a Federal
- 5 Express label.
- 6 A. Yeah. Now, you can see the discrepancy
- 7 there. This is called human error, so
- 8 somebody--that's--may or may not be my writing.
- 9 Somebody transposed the incorrect year on the front
- 10 of the--in the front of the pouch.
- 11 Q. So, the year is incorrect. This was not
- 12 received in 1997; is that your testimony now?
- 13 A. No--I'm not sure until--I would actually
- 14 have to check to make sure that the Fed Ex--I'm
- 15 looking at a copy. I have to look at the actual
- 16 original, and then I could tell you that.
- 17 Q. The date on the label is 7 July 1998; is
- 18 that correct?
- 19 A. Yeah, that's the delivery date. This
- 20 is--on the front it says recovered 7/6/97, he puts
- 21 it in the pouch, whatever other container, sends it

- 1 off to Fed Ex, and it arrives the next day.
- Q. Okay. So, who wrote "recovered" on there?
- 3 Did you write that?
- 4 A. It doesn't look like my writing on that
- 5 one. That could be Mr. Dunne's.
- 6 Q. Was it Mr. Dunne's practice, then, to Page 135

- 7 write on these packages the date of recovery?
- 8 A. Yes.
- 9 Q. Now, we looked earlier at Tab 13, and you
- 10 had a little label on the back of that there.
- 11 Now, the date that's marked there, is that
- 12 the date of recovery, or is that the date that you
- 13 received it?
- 14 A. If you're talking about my labels--
- 15 Q. Yes.
- 16 A. -- my labels are the date we received it.
- 17 We took custody of the documents.
- 18 Q. So, if you wanted to figure out the date
- 19 of recovery, you would have to go back and look at
- 20 the package where Mr. Dunne had written that.
- 21 A. Correct.

- 1 Q. Now, did these--he just wrote that on the
- 2 outside of the Federal Express package.
- 3 A. He would seal, he'd put the documents in,
- 4 seal them.
- 5 Q. And then write on the outside the date of
- 6 recovery.
- 7 A. Right, right.
- 8 Q. If you could just flip five pages into
- 9 that exhibit, do you have a page in front of you
- 10 that says deliver by 11 February '98?
- 11 A. Correct.
- 12 Q. Perhaps I just didn't understand your
- 13 testimony earlier, but where was it marked with the

- 14 date of recovery is on this?
- 15 A. It might not be on this particular side of
- 16 the pouch.
- 17 Q. How would you know what the date of
- 18 recovery is?
- 19 A. Because it could be on the other side of
- 20 the pouch.
- 21 The practice was that he would make the

- 1 recovery, and then send it out so that we would get
- 2 it the very next day, but this is only a photocopy
- 3 of one side of that pouch. I don't want to say
- 4 that it was a hundred percent uniform that always
- 5 we put the date of recovery and receive dates on
- 6 the same place on the package at the same point
- 7 because that's not accurate. So, the front might
- 8 have had the date of recovery. The back might have
- 9 the date received.
- 10 Q. Is there any way to figure out from this
- 11 exhibit which--what the date of recovery was for
- 12 the stuff that was in this envelope?
- 13 A. Not specifically, but it could very well
- 14 be that it was the 10th of February or could have
- 15 been--it probably was the 10th of February.
- 16 Q. Probably. That's your testimony?
- 17 A. You asked me to make a conjecture, and I
- 18 just did.
- 19 Q. Just so we are clear, I'm not asking to
- 20 you make any conjecture at any point during this
- 21 testimony.

- 1 A. The way you phrased that question, you
- 2 di d.
- 3 Q. I would like to direct you to paragraph
- 4 three of your statement.
- 5 A. Second or first?
- 6 Q. I'm sorry, the second statement.
- 7 Do you see at the end of that, you say,
- 8 quote, I refer to the documents referenced in
- 9 Section 1 and Section 2(a) of the motion
- 10 collectively as the Vind documents?
- 11 A. Yes.
- 12 Q. How did you know what documents were
- 13 referenced in Section 1 and Section 2(a) of the
- 14 motion that's referred to there?
- 15 A. Counsel had provided me with copies of
- 16 specimens.
- 17 Q. Did they provide you with all of the
- 18 documents that were referenced there?
- 19 A. Yes, sir.
- Q. Did you ever actually look at the motion
- 21 before signing this?

- 1 A. I believe I read the motion, and then
- 2 separately looked at all the documents.
- 3 MR. LEGUM: All right. Could we have
- 4 distributed to the witness a copy of the motion, Page 138

- 5 please, and then to opposing counsel.
- 6 Does the Tribunal require another copy of
- 7 this? Would that be convenient?
- 8 BY MR. LEGUM:
- 9 Q. Do you have that in front of you now?
- 10 A. Yes, sir.
- 11 Q. Now, and I would just note for the record
- 12 the date on that is May 18, 2004.
- 13 Is this the motion that you read?
- 14 A. It appears to be. I can't say a hundred
- 15 percent that it is, but it appears to be.
- Q. Could you turn to page three, please.
- 17 Do you have that in front of you?
- 18 A. Yes, sir.
- 19 Q. You see there's footnotes at the bottom of
- 20 the page, and the third footnote refers to a number
- 21 of documents.

- 1 Do you see that?
- 2 A. Yes. sir.
- 3 Q. Are those the documents that you
- 4 understood to be the Vind documents that you were
- 5 referring to in your statement?
- 6 A. I don't have no way of telling from just
- 7 this footnote.
- 8 Q. What more would you need to know?
- 9 A. I would need to see the documents.
- 10 Q. Did you review all of the documents that
- 11 are referred to here before you signed your

- 12 statement?
- 13 A. I reviewed the documents that were
- 14 presented to me.
- 15 Q. But you didn't check to see whether the
- 16 documents that were presented to you were the same
- 17 as the documents that are referenced here; is that
- 18 correct?
- 19 A. That are referenced?
- Q. In that footnote.
- 21 A. No, I did not cross-reference that.

- 1 Q. What was the basis for your statement,
- 2 then, that--in paragraph three of your declaration,
- 3 "I refer to the documents referenced in Section 1
- 4 and 2(a) of the motion collectively as the Vind
- 5 documents"?
- 6 A. Basically, the lawyers representing
- 7 Methanex presented to me that a subset of the
- 8 documents that we had collected had been entered
- 9 into this hearing. I took on faith that what they
- 10 told me was accurate. I did not go back and
- 11 cross-reference the footnotes with the documents
- 12 that were presented to me.
- 13 Q. I see. So, you took their word for it; is
- 14 that correct?
- 15 A. In a way of speaking, yes, sir.
- 16 Q. Just like you took Mr. Dunne's word for
- 17 the fact that he never entered Regent's offices; is
- 18 that correct?
- 19 A. Mr. Dunne is a 30-year veteran of the Page 140

- 20 Federal law enforcement, highly decorated, former
- 21 Assistant Special Agent in Charge of the Drug

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- 1 Enforcement Administration, one of their largest
- 2 offices. When he tells me something, I believe
- 3 him.
- 4 Q. But you took his word for it?
- 5 A. Yes, I did.
- 6 Q. I would like you to turn to binder of
- 7 original documents you have there. And turn to Tab
- 8 24. Is that one of the Vind documents that you
- 9 referred to in your second declaration?
- 10 A. It appears to be.
- 11 Q. How about the next document? Is that one
- 12 of the Vind documents that you referred to in your
- 13 declaration?
- 14 A. This is one of the documents that I--I
- 15 hadn't identified this before. This document
- 16 didn't seem to be familiar. Didn't bear my
- 17 markings, and it wasn't familiar to me.
- 18 Q. So, that's not one of the Vind documents
- 19 that you referred to?
- 20 A. I don't believe so.
- Q. Did you review that before you signed your

- 1 declaration?
- 2 A. This particular document?

- 3 0. Yes.
- 4 A. I don't believe I had this document.
- 5 Q. How about the next one?
- 6 A. I don't see anything that would--makes me
- 7 recall this document, either.
- 8 Q. Okay. How about the one after that? And
- 9 just so we are clear, you are looking at Tab 27.
- 10 A. 27. I'm not certain about this document.
- 11 It doesn't have my markings, either.
- 12 Q. How about Tab 28?
- 13 A. I can't positively identify this one,
- 14 either.
- 15 Q. Tab 29?
- 16 A. I cannot identify this one, either. There
- 17 were some documents that I know we recovered that
- 18 were formed or formulated in the same manner as
- 19 this, but I don't--recall this specific document
- 20 specifically.
- Q. Let's turn back to Tab 24 just for a

- 1 moment. You testified earlier that this was one of
- 2 the documents that you referred to as--
- 3 MR. DUGAN: Objection. I think what he
- 4 said was it appears to be.
- 5 MR. LEGUM: The record will be clear as to
- 6 what he testified to, but please correct that if
- 7 that's not accurate.
- 8 THE WITNESS: Yeah, because there's two
- e separate documents in this 24 document protector.

- 10 BY MR. LEGUM:
- 11 Q. So, is one of them--
- 12 A. They don't--neither bears my markings, so
- 13 without those, I can't specifically say. There are
- 14 some documents that I can definitively say: I have
- 15 seen this document before, we processed that
- 16 document. I can't specifically say that with
- 17 either of these.
- 18 Q. What about 30 and 31? Can you just take a
- 19 quick look at those.
- A. 30, I don't have a good recollection of
- 21 this. I don't see my markings on it. I'm not sure

- 1 this was anything that I had recovered, had access
- 2 to, or otherwise.
- 3 I recall that we had some version of one
- 4 of these message books, but I'm not sure if it's
- 5 this message book. It's not marked the way we
- 6 normally would mark it. So, I can't say
- 7 specifically that this is something I have seen.
- 8 Q. All right. Could you turn back to
- 9 paragraph five of your report. You refer there to
- 10 the Vind documents.
- 11 A. Yes, sir.
- 12 Q. It's true that if the documents you just
- 13 looked at are considered to be part of the Vind
- 14 documents, your statement here isn't accurate.
- 15 A. My statement was based on the documents
- 16 that were supplied to me by Methanex counsel in PDF
- 17 format. And those documents I could locate and Page 143

- 18 provide the originals for. Those documents are the
- 19 ones that I'm describing at paragraph five.
- 20 Q. Turn to paragraph six, please. You state
- 21 that I understand that in the State of California

- 1 anyone discarding documents relinquishes all of
- 2 their ownership and privacy rights in those
- 3 documents.
- 4 Do you see that?
- 5 A. Yes, sir.
- 6 Q. What's the basis for your understanding?
- 7 A. I have examined these issues with this
- 8 type of investigative method. And while I cannot
- 9 quote you the different case law, I have in my
- 10 office a folder of case law pertaining to this, and
- 11 some of those were State of California cases that
- 12 set precedents regarding the discarding of
- 13 documents and curtilage and all of that, all that
- 14 goes into those rulings.
- 15 Q. So tell me, if the trash is located in the
- 16 offices of a company--
- 17 A. You mean inside?
- 18 Q. Yes.
- 19 A. In the interior?
- 20 Q. Correct.
- Is it legal to go in and look at that

- 1 trash?
- A. No, that's not appropriate.
- 3 Q. What if it's inside the building?
- 4 A. That's not necessarily appropriate,
- 5 either. It may be if you're the building owner, or
- 6 if you have a--there may be some circumstances.
- 7 Q. What if it's behind the building but in a
- 8 fenced-in area?
- 9 A. You're asking me to give you a legal
- 10 opinion of the cases that are in the State of
- 11 California. I'm not really prepared to do that.
- 12 Q. So, you're not sure about that one?
- 13 A. About--
- 14 Q. The question that I just asked.
- 15 A. I'm sure that there are circumstances
- 16 where there--if the gated area was open to the
- 17 public and not secured by a lock, you could
- 18 possibly make a case for that.
- 19 Q. Turn to paragraph seven, please. You
- 20 state that, "At no time during the investigation
- 21 into the activities of Archer Daniels Midland and

- 1 Regent International that I or anyone else that I
- 2 supervised unlawfully obtained documents from the
- 3 premises of Regent International or Richard Vind."
- 4 What was the basis for that statement?
- 5 A. The policy that we set when we started
- 6 that investigation, my discussions with Mr. Dunne
- 7 thereafter, and his description of the method that

- 8 he used.
- 9 MR. LEGUM: I have no further questions.
- 10 PRESIDENT VEEDER: Thank you.
- 11 Mr. Dugan, do you have questions?
- 12 MR. DUGAN: I do have few questions on
- 13 redirect.
- 14 PRESIDENT VEEDER: Please proceed.
- 15 REDIRECT EXAMINATION
- 16 BY MR. DUGAN:
- 17 Q. Mr. Puglisi, could you turn to Tab 13.
- 18 A. Okay.
- 19 Q. Would you take a moment to read this
- 20 document, please.
- 21 (Witness reviews document.)

- 1 A. Yes.
- 2 Q. Now, I believe you testified previously
- 3 that this document involved Representative
- 4 Toricelli; is that correct?
- 5 A. That was my recollection. There may have
- 6 been another similar itinerary, but there was a
- 7 particular meeting, and I believe it was in this
- 8 time frame where they were bringing him in to
- 9 introduce him to the ADM people.
- 10 Q. Who did this meeting involve?
- 11 A. This particular one in Tab 13?
- 12 Q. At Tab 13, yeah.
- 13 A. It looks like it involved Dwayne Andreas,
- 14 Alan Andreas, Marty Andreas, Roger Listenberger,
- 15 Rick Reisling, John Burton, Dick Vind, Bob Daneen. Page 146

- 16 Q. How about down at the bottom?
- 17 A. Gray Davis, Dan Weinstein, John Farkas.
- 18 Q. Now, do you remember this particular
- 19 document involving Gray Davis?
- A. Yes, sir.
- 21 Q. And could you explain again why this

- 1 sticks in your memory.
- 2 A. Part of this system that had been
- 3 developed by ADM and Regent involved using funds
- 4 from particular activities to contribute to certain
- 5 politicians, and there was documentary evidence
- 6 that showed that the politicians would respond with
- 7 personal letters, with phone messages. There was a
- 8 good deal of activity between Vind and his group
- 9 and various politicians that had impact on ethanol
- 10 and other--the MTA contracts in Los Angeles, things
- 11 like that.
- 12 Q. And as we sit here today, do you have a
- 13 recollection of actually receiving this document?
- 14 A. Yes, I do. If not this specific document,
- 15 one that was identical, except it may not have had
- 16 the word "draft" on it.
- 17 Q. Now, do you know why the back of this
- 18 document does not have one of your identifying
- 19 markers?
- 20 A. I do not. It looks like there may have
- 21 been something else stapled to it that was removed.

- 1 And if that were the case, like I said before, if
- 2 there is a multiple page exhibit, the back page
- 3 gets the actual label. Not every page.
- 4 Q. But in the ordinary course of events, it
- 5 should have one of your labels; correct?
- 6 A. It should have. Now, that does--there
- 7 could be some human error where one either didn't
- 8 get on it or got removed somehow, but the normal
- 9 course in the process was to take it in, label it,
- 10 copy it, and secure it.
- 11 Q. Turning to the label that's on the back of
- 12 the page of notes behind the first page of Tab 13.
- 13 You will see that the date received there is it
- 14 7/9/98.
- Do you see that?
- 16 A. Yes, sir.
- 17 Q. Is it possible that that was human error
- 18 as well?
- 19 A. I mean, it could have been.
- Q. But you're certain that your firm received
- 21 and processed this document when from your

- 1 investigator in California?
- 2 A. 0h, yes.
- 3 There is another explanation for this,
- 4 too, because sometimes multiple copies of the same
- 5 document would come through, and the first one is

- 6 going to get a label, and if the secondary one was
- 7 set aside as a duplicate, we may not have labeled
- 8 it if it was the identical document, but I don't
- 9 know that to be true in this case.
- 10 Q. All right. Now, with respect to your
- 11 second affidavit and the Vind documents, you
- 12 relied, I believe you testified, on what the
- 13 counsel for Methanex prepared for you as to what
- 14 the Vind documents were?
- 15 A. Yes, sir.
- 16 Q. And you didn't check specifically the
- 17 documents that you were given against the footnote
- 18 in the motion that was filed by United States
- 19 Government?
- A. No, I did not.
- Q. And when you declared in your sworn

- 1 affidavit that the Vind documents were all obtained
- 2 legally, you were referring to the documents that
- 3 you understood to be the Vind documents, and is it
- 4 true that you understood those documents to be the
- 5 documents that you had obtained?
- 6 A. Yes.
- 7 Q. So, your declaration in your second
- 8 declaration, the effect of it was that you were
- 9 swearing that the documents that you had obtained
- 10 were all obtained legally; is that correct?
- 11 A. Yes, sir.
- 12 Q. Now, Mr. Legum asked you a series of legal
- 13 questions about what is legal in terms of retaining Page 149

- 14 discarded materials. Is this the type of thing you
- 15 pay quite a bit of attention to?
- 16 A. Yes. sir.
- 17 Q. Why is that?
- 18 A. Because it's a normal investigative method
- 19 that's used throughout the United States and
- 20 elsewhere, and it's significant to know that if
- 21 you're going to have something that's admissible,

- 1 that you do--you conduct your investigative method
- 2 properly, so that it can't become inadmissible.
- 3 Q. Do you generally keep up-to-date with
- 4 developments in the law with respect to this issue?
- 5 A. Yes.
- 6 Q. Now, could you repeat again where the
- 7 dumpster from which the Regent document--Regent
- 8 International documents were recovered, where that
- 9 was physically on the property?
- 10 A. Physically in the parking lot of the
- 11 office building itself.
- 12 Q. And it was your understanding that the
- 13 public had access to it?
- 14 A. Public had total access to the parking lot
- 15 and to that dumpster. There is no chainlink fence
- 16 around it. There was no security guard, there was
- 17 no locksmith.
- 18 Q. So anyone could walk in off the street and
- 19 pick it up?
- 20 A. Yes, sir.

- 1 one time diagramed where it was for you on the
- 2 property?
- 3 A. He did, and it may have been through a
- 4 photograph that may have been through a handwritten
- 5 diagram, I can't recall right now. But the reason
- 6 I know that is because we talked about the
- 7 logistics of doing this without arousing any
- 8 suspicion, and basically it was where it was
- 9 situated was fine, but he had to wait until all of
- 10 the trash had come out of the building.
- 11 Q. And is there any doubt in your mind that
- 12 this dumpster was publicly accessible?
- 13 A. It was definitely publicly accessible.
- MR. DUGAN: I have no further questions.
- 15 PRESIDENT VEEDER: Just one moment.
- Do you have any questions/
- 17 Thank you very much. We come to the end
- 18 of your testimony.
- 19 THE WITNESS: I'm excused?
- 20 PRESIDENT VEEDER: You're excused. We are
- 21 going to have a short break and then we're going to

- 1 have the second witness. How long do we need by
- 2 way of a break? Will five minutes do?
- 3 MR. LEGUM: Ten would be better.

| 4 | 0609 Day 3 PRESIDENT VEEDER: Ten minutes is better | | | |
|----|--|--|--|--|
| 5 | than five minutes, so let's make it ten minutes. | | | |
| 6 | Thank you. | | | |
| 7 | (Brief recess.) | | | |
| 8 | CLAIRE MORISSET, CLAIMANT/INVESTOR'S WITNESS, | | | |
| 9 | CALLED | | | |
| 10 | PRESIDENT VEEDER: Let's resume. We now | | | |
| 11 | have before us the second witness proffered by | | | |
| 12 | Methanex, Ms. Morisset. | | | |
| 13 | THE WITNESS: Yes. | | | |
| 14 | PRESIDENT VEEDER: Ms. Morisset, you have | | | |
| 15 | before you the wording of a declaration the | | | |
| 16 | Tribunal will invite you to make, and if you're | | | |
| 17 | willing to make it, we invite to you do so now. | | | |
| 18 | THE WITNESS: Thank you. I solemnly | | | |
| 19 | declare upon my honor and conscience that I shall | | | |
| 20 | speak the truth, the whole truth, and nothing but | | | |
| 21 | the truth. | | | |
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| 1 | PRESIDENT VEEDER: Thank you. Mr. Dugan. | | | |
| 2 | DIRECT EXAMINATION | | | |
| 3 | BY MR. DUGAN: | | | |
| 4 | Q. Thank you. Good evening, Ms. Morisset. | | | |
| 5 | A. Good evening. | | | |
| 6 | Q. My name is Christopher Dugan and I'm an | | | |
| 7 | attorney for the Methanex Corporation with the law | | | |
| 8 | film of Paul Hastings, and I'm here representing | | | |
| 9 | Methanex Corporation in this NAFTA arbitration | | | |
| 10 | against the United States of America. | | | |
| 11 | Could you state your full name for the
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- 12 record, please.
- 13 A. My name is Claire Noelle Morisset.
- 14 Q. And could you state your educational
- 15 background.
- 16 A. I have an undergraduate degree in Public
- 17 Law, and a graduate degree in public economic law
- 18 from the University of Paris II Pantheon-Assas in
- 19 Paris, France, and I'm currently enrolled in law
- 20 school in an evening course at Catholic University.
- Q. And what year are you in?

- 1 A. I just finished my second year out of
- 2 four.
- 3 Q. And where are you presently employed?
- 4 A. I'm currently employed at a law firm as a
- 5 legal assistant.
- 6 Q. And what are your duties at the law firm?
- 7 A. My duties at the law firm are document
- 8 management and handling. They are also following
- 9 the billing for one of our clients. Research,
- 10 legal research, drafting of legal memoranda, things
- 11 like that.
- 12 Q. And how long have you been with the law
- 13 firm that you're presently at?
- 14 A. Just shy of four years.
- 15 Q. Did there come a time when you learned
- 16 that the law firm that you work at had been
- 17 retained by Methanex Corporation?
- 18 A. I'm sorry, could you repeat that?

- 19 Q. Sure.
- 20 Did there come a time that you learned
- 21 that the law firm that you now work at had been

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- 1 retained by Methanex Corporation?
- 2 A. Yes, I did.
- Q. Could you explain the circumstances of
- 4 that, please.
- 5 A. I was told by one of the partners that a
- 6 large number of documents would be coming in, and
- 7 that we had been retained by Methanex to process
- 8 them.
- 9 Q. What was your understanding of where the
- 10 documents were coming from?
- 11 A. My understanding of where the documents
- 12 were coming from was that they had been obtained
- 13 from discarded documents in a public place.
- Q. And who was shipping them to you?
- 15 A. An investigator by the name of Jim
- 16 Stirwalt out in California.
- 17 Q. Do you recall when this was?
- 18 A. It was shortly after I became employed
- 19 with the firm, so, late 2000--the fall of 2000.
- Q. And do you recall how long the engagement
- 21 of your firm with respect to this Methanex matter

- 2 A. I recall being involved with it for about
- 3 four months.
- 4 Q. Now, did you have any understanding of why
- 5 Methanex retained the firm that you're with? What
- 6 was the purpose of the retention?
- 7 A. I wasn't exactly aware of that purpose
- 8 beyond the fact that I needed to process the
- 9 documents that we obtained and filed them in a way
- 10 that was understandable by subject matter,
- 11 chronologically, and so on.
- 12 Q. And it was your understanding that these
- 13 documents came from a private investigator; is that
- 14 correct?
- 15 A. That's correct.
- 16 Q. Did you have an understanding of what he
- 17 was investigating?
- 18 A. He was investigating the activities of a
- 19 firm by the name of Regent International and the
- 20 activities of its President or Director, Richard
- 21 Vind, and his--essentially what we were looking at

- 1 was how the ethanol industry was coming out against
- 2 MTBE, which is a fuel additive and...
- Q. What's the basis for that understanding
- 4 that you have?
- 5 A. It's the result of conversations I had
- 6 with the partners at the firm.
- 7 Q. And how many partners are there at the
- 8 firm?
- 9 A. There are four.

- 10 Q. And so you talked with them about the
- 11 scope of this particular retention and what the
- 12 purpose of the investigation in California was?
- 13 A. I spoke to two of them with that purpose,
- 14 yes.
- 15 Q. Are those the partners that you worked for
- 16 on a daily basis?
- 17 A. Yes.
- 18 Q. Now, does the law firm that you work for
- 19 ever engage in other investigations, or has it, to
- 20 your knowl edge?
- 21 A. It has, but not quite of the scope that

- 1 the Methanex investigation was.
- Q. In the course of your work at the firm,
- 3 has there ever arisen an issue as to whether
- 4 documents being collected were being collected in
- 5 compliance with the law?
- 6 A. Absolutely. When we first came into
- 7 possession of the Regent International documents
- 8 and once I learned that those documents had been
- 9 discarded, I asked one of the partners, you know,
- 10 well, is this legal? Is this okay, and he said
- 11 yes, and he--I can't remember whether this was at
- 12 the same time as that, but he showed me part of the
- 13 California code that said that it was legal.
- Q. Was this before you started law school?
- 15 A. Yes, it was.
- 16 Q. Was there ever any discussion at your firm

- 17 about the legality of this practice of collecting
- 18 discarded documents?
- 19 A. Absolutely.
- Q. Could you tell us what those discussions
- 21 entailed.

- 1 A. Well, those discussions were essentially
- 2 relating to the question of obtaining discarded
- 3 documents and whether the person who had thrown
- 4 them out actually retained property over them and
- 5 whether we had a duty to honor that. And when we
- 6 looked at the California Code, we came to the
- 7 conclusion that we did not, and that we could come
- 8 into possession of those documents.
- 9 Q. Do you recall whether any other questions
- 10 of the legality of the investigator's operations
- 11 were ever discussed either in general or in
- 12 specific?
- 13 A. Yes, because the documents were obtained
- 14 from a public place, and we did not want the
- 15 investigator to trespass onto any private property
- 16 to obtain those documents.
- 17 Q. Do you know whether the investigator was
- 18 instructed to adhere to that admonition?
- 19 A. Yes, he was, absolutely. We only retain
- 20 licensed investigators, and they are given the
- 21 express instruction to stay within legal means.

- 1 Q. And how do you know that they're given the
- 2 express instructions to stay within the legal
- 3 means?
- 4 A. The partners told me so.
- 5 Q. Did the partners tell you that
- 6 Mr. Stirwalt, the investigator who was retained to
- 7 investigate Regent International, was instructed to
- 8 stay within the law?
- 9 A. Absolutely.
- 10 Q. Do you have any recollection as to when
- 11 you had that conversation with the partner who
- 12 informed you that Mr. Stirwalt had been so
- 13 instructed?
- 14 A. I had that conversation early on in my
- 15 involvement in the document management, but I can't
- 16 exactly pinpoint it. It was shortly after I
- 17 started processing the documents that were coming
- 18 in.
- 19 Q. You started processing the documents that
- 20 were coming in, did you notice that they were
- 21 discarded documents?

- 1 A. Yes, they had coffee stains. They were
- 2 torn, ketchup and gum.
- 3 Q. And so that raised a question in your mind
- 4 as to the legality?
- 5 A. Yes.
- 6 Q. And you brought that question to the
- 7 attention of the partners for whom you worked? Page 158

- 8 A. I di d.
- 9 Q. Now, what's your understanding of where
- 10 the Regent International documents were collected
- 11 from?
- 12 A. Well, there was an address that was on the
- 13 envelopes that were sent to us by the investigator,
- 14 and if memory serves, it's something like 910 Birch
- 15 Street, Brea, California, and those were on all of
- 16 the manila envelopes containing the documents that
- 17 we received.
- 18 Q. Do you have any understanding of where the
- 19 documents that were discarded were physically
- 20 located?
- 21 A. It's my understanding they were in a

- 1 dumpster.
- Q. Do you know--do you have any understanding
- 3 of where the dumpster was?
- 4 A. It's my understanding that the dumpster
- 5 was behind the building where the Regent
- 6 International offices are located.
- 7 Q. Do you have an understanding of whether
- 8 the dumpster was publicly accessible?
- 9 A. Well, it's my understanding that it was,
- 10 because we gave the investigator the express
- 11 instruction to get the documents legally, so I
- 12 don't know this for sure, but I'm confident that he
- 13 wouldn't have tried to obtain them had they been
- 14 illegal.

- 15 Q. Do you have any reason to believe that he
- 16 did not work in accordance with the law?
- 17 A. No, I do not.
- 18 Q. Do you have any reason to believe that he
- 19 ever entered the premises of Regent International?
- 20 A. No.
- 21 Q. So, you've never heard anything from

- 1 anyone in the office that Mr. Stirwalt in any way
- 2 violated any of the instructions he was given by
- 3 your firm to stay within the law?
- 4 A. No. not that I'm aware.
- 5 Q. Now, after Mr. Stirwalt recovered the
- 6 documents, can you describe for us what happened to
- 7 them.
- 8 A. He recovered the documents, and went to
- 9 the offices--I mean, not inside the offices,
- 10 outside the offices on a nearly daily basis, and he
- 11 put the documents inside manila envelopes, which he
- 12 dated. He dated the date of collection, the time
- 13 of collection, the location of the collection, and
- 14 he put them in a Federal Express package to send
- 15 to us.
- 16 Q. And then after they arrived at your
- 17 office, who took custody of them?
- 18 A. I did.
- 19 Q. And who did you do with the documents
- 20 after you took custody of them?
- 21 A. I took the manila envelope outside of the

- 1 Fed Ex envelope, and I kept the order of the
- 2 documents as I received them and proceeded to make
- 3 a first set of photocopies, which I then Bates
- 4 stamped. And once I finished with the originals, I
- 5 put the originals back into the manila envelope,
- 6 and wrote on the envelope which Bates numbers the
- 7 originals corresponded to.
- 8 Q. Now, then--
- 9 MR. LEGUM: Excuse me, Mr. President.
- 10 Could I have an opportunity to take a look at what
- 11 has been shown to the witness.
- 12 MR. DUGAN: You will. I just have to make
- 13 it clear what I'm doing. The originals that are in
- 14 the book of originals do not contain the Bates
- 15 stamps. The documents that were actually filed by
- 16 Methanex in this action do contain the Bates
- 17 stamps.
- And so, what I'm trying to do in a way
- 19 that the--would be accurately reflected in the
- 20 record is make reference to the originals, make a
- 21 corresponding reference to the document that's in

- 1 the JS exhibits, and then ask Ms. Morisset if she
- 2 can identify the documents that's in the exhibits
- 3 as having the Bates number that she put upon the
- 4 documents. That's easily said. It's going to be
- 5 much more difficult to do that.

- 6 MR. LEGUM: Would it be better, I just
- 7 throw this out for your consideration to have the
- 8 witness refer to the volumes that have actually
- 9 been offered into evidence?
- 10 MR. DUGAN: That's what I'm pointing her
- 11 to, what I'm going to be showing her.
- 12 MR. LEGUM: That is the JS volume?
- 13 MR. DUGAN: Is that the JS volume? That
- 14 is the JS volume.
- 15 MR. LEGUM: Thank you very much. We have
- 16 a copy.
- 17 PRESIDENT VEEDER: If you could just give
- 18 us the JS volume number, we'll get it out as well.
- 19 BY MR. DUGAN:
- Q. If I could ask you to turn first, if you
- 21 put that book aside, and if you could look at the

- 1 other book in front of you, which was the book of
- 2 originals, if you could turn to Tab 24--
- 3 A. 24.
- 4 Q. -- which is Exhibit Number 217, which is
- 5 11 JS tab 217.
- 6 All right. Now, can you look, first of
- 7 all, at the volume to your right.
- 8 A. Yes.
- 9 Q. And could you look at the front of that
- 10 and just identify what volume that is that you're
- 11 looking at? Just close the volume in front of you.
- 12 Close it. There should be a label in front of--one

- 13 more time. There you go.
- 14 Is that 11 joint supplement?
- 15 A. Joint Submission of Evidence Volume 11,
- 16 yes.
- 17 Q. Okay. Could you turn to Tab 202, please.
- 18 A. 202.
- 19 Q. I'm sorry, 217.
- 20 A. 217.
- 21 Q. Okay. Now, can you compare the Tab 217 in

- 1 the volume on your left with Tab 24 in the volume
- 2 on your right?
- 3 A. Outside Mark's studio photocopier, I don't
- 4 notice any difference.
- 5 Q. Do you notice, is there a Bates number on
- 6 the one on the left?
- 7 A. Yes, there is.
- 8 Q. Is there a Bates number on the one on the
- 9 right?
- 10 A. No, there is not.
- 11 Q. And she's referring to the one on the left
- 12 is the joint submission which includes the Bates
- 13 number, the original, which is the one on the right
- 14 does not have a Bates number; is that correct?
- 15 A. That's correct.
- 16 Q. Okay. Now, are these documents that you
- 17 have kept in custody as part of your job?
- 18 A. Yes.
- 19 Q. All right. We are going to try to go
- 20 through the same process with the remaining seven Page 163

21 or eight documents, okay? If you can turn to the

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- 1 book of originals, turn to page 25, Tab 25. That's
- 2 Exhibit 218 in Methanex's summary of evidence, and
- 3 it's 11 joint submission Tab 218. And I will ask
- 4 you the same thing.
- 5 Does the version of the document in the
- 6 joint submission on your right have a Bates number?
- 7 A. Yes, it does.
- 8 Q. And but for the Bates number, is it the
- 9 same as the document on your left which is the book
- 10 of originals?
- 11 A. Yes. it is.
- 12 Q. Okay. From that, do you conclude that the
- 13 documents are the same but for the Bates number?
- 14 A. That's correct. I didn't stamp the
- 15 originals. I only stamped the copies.
- 16 Q. Okay. And did you maintain possession of
- 17 these--the original of this document as part of
- 18 your duties?
- 19 A. Yes, I did.
- 20 Q. If we could turn to Tab 26. The
- 21 corresponding exhibit number is 219. Is your

- 1 answer the same for this document?
- 2 A. Yes.
- 3 Q. This document was kept in your possession, Page 164

- 4 the original was kept in your possession as part of
- 5 your duties?
- 6 A. Yes, it was. It was in my office.
- 7 Q. Okay. And the copy that's in the record
- 8 at 11 JS tab 219 is a copy of the original?
- 9 A. Yes, it is.
- 10 Q. Okay, thank you.
- 11 Turn next to Tab 27. That is--we are
- 12 skipping ahead--Exhibit 222, 11 joint submission
- 13 Tab 222. Again I will ask you the question.
- Does the version of the document in the
- 15 joint submission volume on your right have a Bates
- 16 number?
- 17 A. Yes, it does.
- 18 Q. But for that, is it the same as the volume
- 19 on your left, which is the book of originals?
- 20 A. Yes, it is.
- Q. Do you conclude from that, that is

- 1 the same document except with the addition of a
- 2 Bates number?
- 3 A. I do.
- 4 Q. Did you maintain possession and control of
- 5 the original as part of your duties?
- 6 A. I di d.
- 7 Q. Okay. Tab 28, please, which is Tab 223,
- 8 11 joint submission 223.
- 9 Same question: Do you see a Bates number
- 10 on the book in the--

- 11 A. I do.
- 12 Q. -- joint submission.
- 13 And the original does not have a Bates
- 14 number; is that correct?
- 15 A. That's correct.
- 16 Q. Okay. Do you conclude from that that the
- 17 version with the Bates number is simply the same,
- 18 it is a copy of the original, but with the Bates
- 19 number added?
- 20 A. Yes.
- Q. Did you maintain a copy--did you maintain

- 1 the original of this as part of your job duties?
- 2 A. Yes. I did.
- 3 Q. Okay. Tab 29, which is Tab 26 in
- 4 Methanex's summary of evidence, 11 joint submission
- 5 Tab 226.
- 6 Looking at Tab 226, do you see a Bates
- 7 number on that?
- 8 A. I do.
- 9 Q. But for the Bates number, is it identical
- 10 to Tab 29 of the book of originals?
- 11 A. It is.
- 12 Q. Are the documents the same but for the
- 13 Bates number?
- 14 A. Yes, one being the copy of the other.
- 15 Q. And did you maintain the original of the
- 16 document as part of your ordinary course?
- 17 A. I di d.
- 18 Q. Tab 30, and then if you could flip forward Page 166

- 19 to Tab 258 in the joint submission.
- 20 Again, is there a Bates number on Tab 258?
- A. There is.

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- 1 Q. Is there a Bates number in Tab 30 in the
- 2 book of originals?
- 3 A. There is none.
- 4 Q. But for that are the documents identical?
- 5 A. Yes, they are.
- 6 Q. Did you maintain the original in Tab 30
- 7 as--in the course of your duties at the firm?
- 8 A. Yes, I did.
- 9 Q. Okay. Final document, Tab 31, if you
- 10 could flip to Tab 259 of the joint submission.
- 11 Does 259 have a Bates number?
- 12 A. Yes. it does.
- 13 Q. But for that, I realize it's a very thick
- 14 document, but for that, do they appear to be the
- 15 same document?
- 16 A. They appear, yes.
- 17 Q. Okay. Do you know if the original of that
- 18 telephone message book is kept, has been kept in
- 19 your possession and custody at the--at your work?
- 20 A. Yes, it has.
- Q. Thank you very much.

- 2 turned the originals of those documents that we've
- 3 just been looking at over to counsel for Methanex?
- 4 A. Yes.
- 5 Q. And did you sign delivery receipts for
- 6 those two, the documents you turned over?
- 7 A. I did.
- 8 Q. Okay. I would like to pass to you what
- 9 have been marked or what I would like to mark as MX
- 10 Numbers 6 and 7, if you could look at MX Number 6,
- 11 is a document dated June 8th, '04.
- 12 (MX Exhibit No. 6 was marked
- for identification.)
- 14 Q. And it says originals received from and it
- 15 has numbers 218, 219, 223, 259, 258, and 162.
- 16 And is that your signature?
- 17 A. Yes, it is.
- 18 Q. Thank you. And that again is MX Number 6.
- 19 And then I would like--what I would like
- 20 to mark as MX Number 7.
- MR. LEGUM: Excuse me, Mr. President,

- 1 could we wait until we have copies of these before
- 2 he examines the witness on them?
- 3 MR. DUGAN: I'm sorry.
- 4 PRESIDENT VEEDER: Put the number on them,
- 5 and then we will read it.
- 6 MR. LEGUM: And I'm sorry, Mr. Dugan,
- 7 which one did you mark this as?
- 8 MR. DUGAN: Six. I'm going too fast.

- 9 It's a tendency when you have to do tedious
- 10 document numbers. MX6 has the one with June 8, '04
- 11 at the top.
- 12 MX7 is also June 8 but it doesn't have the
- 13 number June 8 at the top.
- 14 PRESIDENT VEEDER: Mr. Dugan, we have
- 15 difficulty understanding the numbering of the
- 16 documents. Could you help us with X7, it refers to
- 17 document number 42 and Bates stamp 4851. What does
- 18 the number refer to? And the same for the other
- 19 document.
- 20 MR. DUGAN: I believe that the MX6 refers
- 21 to the exhibit numbers in--as originally used by

- 1 Methanex and as incorporated in Mr. Vind's
- 2 affidavit.
- 3 PRESIDENT VEEDER: Well, I was talking
- 4 about X7.
- 5 MR. DUGAN: Right. X7, I believe that
- 6 those--is a description of documents that I think
- 7 correspond to the exhibits we are talking about. I
- 8 just don't know which exhibit number it is. Let me
- 9 see if I can solve that question.
- 10 PRESIDENT VEEDER: And the other query,
- 11 Mr. Dugan, is on X6, have a reference to 162,
- 12 which, as I recall, was withdrawn because there was
- 13 not an original.
- 14 BY MR. DUGAN:
- 15 Q. All right. Ms. Morisset, if you could
- 16 look at the volume to your right, which is the Page 169

- 17 joint submission.
- 18 A. Yes.
- 19 Q. Could you look at tabs 218, 219, 223.
- Now, Ms. Morisset, when you referred in
- 21 MX6 to number 218--

- 1 A. Yes.
- Q. --is the document in front of you the 218
- 3 you are referring to?
- 4 A. Yes.
- 5 Q. Could you turn to 219.
- 6 Is the document in front of you the
- 7 document 219 you were referring to?
- 8 A. Yes, it is.
- 9 Q. Turn to 223.
- 10 Is the document in front of you the
- 11 document you were referring to in MX6, number 223?
- 12 A. Yes, it is.
- 13 Q. Turn to 259, please. Is document 259 the
- 14 same document that you were referring to in MX6?
- 15 A. Yes, it is.
- 16 Q. How about 258?
- 17 A. Yes, it is.
- 18 Q. Okay. Now, if you could turn to tab 226.
- 19 Do you see Tab 226?
- 20 A. I do.
- Q. Okay. Now, if you turn to what we have

- 1 marked as MX7, and in what we've marked as MX7 you
- 2 describe a document number 42 and Bates stamped
- 3 4851.
- 4 A. Yes.
- 5 Q. Is that document 226?
- 6 A. Yes, it is.
- 7 Q. Okay. And so, document 226 is what you're
- 8 referring to in the exhibit marked MX7?
- 9 A. Yes.
- 10 Q. Okay. Now, if you will look to document
- 11 Tab 217.
- 12 Now, looking at document 217 in front of
- 13 you in the joint submission--
- 14 A. Yes.
- 15 Q. --is that the same as the document you
- 16 have described in MX7 as document number 271 and
- 17 Bates stamped 1890?
- 18 A. Yes, it is.
- 19 Q. Now, finally, if I could ask you to turn
- 20 to document 222.
- A. Um-hmm.

- 1 Q. All right, if you could turn to document
- 2 222 and look at document 162, please. Is that in
- 3 that binder?
- 4 A. It's not in the same binder.
- 5 Q. I think that covers all--seven of the
- 6 eight documents. There is confusion with respect

- 7 to 162 and 222, that perhaps my colleague can
- 8 explain it.
- 9 PRESIDENT VEEDER: Is there a declaration
- 10 on you, or do we prepare you as counsel?
- 11 MR. KOFF: As you wish.
- When we were meeting downstairs in the
- 13 breakout session, there was confusion regarding the
- 14 documentation.
- 15 PRESIDENT VEEDER: I rather you didn't
- 16 refer to what happened downstairs, so try and do it
- 17 in the original form.
- 18 MR. KOFF: Not to reveal any of the
- 19 substance, however on this particular issue, there
- 20 was confusion regarding documentation 162 being
- 21 transposed with document 222, if you may recall.

- 1 That is the same situation here. On the notation
- 2 that is received here by the witness, 162 was
- 3 intended as 222; the substantive document
- 4 underlying 222 was understood to be 162 here, if
- 5 that makes sense.
- 6 MR. DUGAN: Let me ask you this. Maybe
- 7 this is an easier way of doing it.
- BY MR. DUGAN:
- 9 Q. Do you recall--what you have in front of
- 10 you is document 222; correct?
- 11 A. Yes.
- 12 Q. Do you remember transferring that document
- 13 to counsel for Methanex?
- 14 A. Yes, I remember doing that, and the reason Page 172

- 15 I remember is that the pages, the original pages
- 16 aren't in the right order, and I didn't Bates stamp
- 17 them in order. I Bates stamped them in the order I
- 18 received them, and if you look at page five of this
- 19 document, it's actually 1879 as opposed to 1880,
- 20 and that's why I remember it being transferred.
- Q. And you do remember transferring this to

- 1 Methanex's counsel?
- 2 A. I do.
- Q. Do you remember it as being part of the
- 4 group of six documents, five of which we just went
- 5 over?
- 6 A. Yes.
- 7 Q. Okay. So, just to summarize your
- 8 testimony, Ms. Morisset, you're fully satisfied
- 9 that the firm's investigators conducted themselves
- 10 in accordance with the law?
- 11 A. Yes, I am.
- 12 Q. And you actually raised the question about
- 13 whether they were conducting themselves in
- 14 accordance with the law?
- 15 A. I did.
- 16 Q. And you were informed by the partners for
- 17 whom you worked that they were, in fact, operating
- 18 in accordance with the law?
- 19 A. That's right.
- 20 MR. DUGAN: Thank you very much. I have
- 21 no further questions.

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| 1 | THE | WI TNESS: | You | re | wel | come. |
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- 2 PRESIDENT VEEDER: Thank you, Mr. Dugan.
- 3 Let's break for two minutes. Mr. Legum, you are
- 4 coming this side of the table?
- 5 MR. LEGUM: I will. Could we break for 10
- 6 minutes? There is one discrepancy that I can't
- 7 rectify between the document provided in the JS
- 8 series and the document that's at tab 31, at least
- 9 the copies that we have.
- 10 PRESIDENT VEEDER: Let's break for 10
- 11 minutes but without putting any pressure on you at
- 12 all, just for administrative purposes, we need to
- 13 know roughly how long you need for
- 14 cross-examination.
- 15 MR. LEGUM: I think it will be 20 minutes.
- 16 PRESIDENT VEEDER: Thank you very much.
- 17 Let's break for 10 minutes. Ms. Morisset, as with
- 18 other witnesses, we ask you not to discuss your
- 19 evidence at all during the breaks. Please come
- 20 back and you give further evidence in the face of
- 21 the Tribunal. So, talk about anything else but not

- 1 your evidence in the next 10 minutes.
- THE WITNESS: I will do that. Thank you.
- 3 PRESIDENT VEEDER: Thank you.
- 4 (Brief recess.)

- 5 PRESIDENT VEEDER: Let's resume.
- 6 Mr. Legum.
- 7 CROSS- EXAMI NATI ON
- 8 BY MR. LEGUM:
- 9 Q. Ms. Morisset, my name is Bart Legum. I'm
- 10 the Chief of the NAFTA Arbitration Division of the
- 11 Office of International Claims and Investment
- 12 Disputes at the Department of State. I will be
- 13 asking you a few questions about the testimony that
- 14 you just gave.
- 15 A. Okay.
- 16 Q. What's the name of the firm that you work
- 17 for?
- 18 MR. DUGAN: Objection. That's not
- 19 relative (sic). It's not probative.
- 20 PRESIDENT VEEDER: Mr. Legum, we regard
- 21 this as a perfectly proper question to ask the

- 1 witness, but we will leave it to the witness
- 2 whether she wants to answer that question.
- THE WITNESS: I won't answer that.
- 4 BY MR. LEGUM:
- 5 Q. How long had you been at this firm when
- 6 you received the Methanex assignment?
- 7 A. Two or three months, maybe less.
- 8 Q. So, you started off there, and then you
- 9 worked there for a couple of months, and then
- 10 you've got the assignment; is that correct?
- 11 A. That's right. I did have previous
- 12 experience as a legal assistant.

- 13 Q. And your practice, you testified, was you
- 14 would receive these envelopes from Mr. Stirwalt?
- 15 A. Yes.
- 16 Q. That's how you pronounce it? Stirwalt/
- 17 A. Stirwalt.
- 18 Q. You would receive these packages from him,
- 19 you would make a copy of what you received and then
- 20 Bates stamp them.
- 21 A. That's correct.

- 1 Q. If I could refer you to Tab 217 of the
- 2 joint submission of evidence volume.
- 3 Do you have that in front of you?
- 4 A. I do.
- 5 Q. In the bottom right corner there is a
- 6 number 1890.
- 7 Do you see that?
- 8 A. Yes.
- 9 Q. Is that one of the Bates stamp numbers
- 10 that you're referring to?
- 11 A. Yes, it is.
- 12 Q. And if you can turn to Tab 2--I'm sorry,
- 13 218, at the bottom right-hand corner there is a
- 14 number there as well, 9102.
- Do you see that?
- 16 A. I do.
- 17 Q. Now, did you number the documents
- 18 sequentially as you received them?
- 19 A. I did.

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- 20 Q. Is it correct, then, that the document
- 21 that is at Tab 218 was received later in time than

- 1 the document that appears at Tab 217?
- 2 A. That's right.
- 3 Q. Now, I note that you only have four digits
- 4 in your stamp there; is that correct?
- 5 A. There are more digits. Other documents go
- 6 hi gher.
- 7 Q. So, there are documents that are beyond
- 8 the 10,000 document number that have higher
- 9 numbers; am I understanding you correctly?
- 10 A. That's right.
- 11 Q. But you didn't start over numbering after
- 12 you reached 10,000 with one.
- 13 A. I did not.
- 14 Q. Good.
- Did you ever speak with Mr. Stirwalt?
- 16 A. I did not.
- 17 Q. The conversations that you referred to
- 18 concerning what Mr. Stirwalt were doing--was doing,
- 19 those were all with other persons at the law firm;
- 20 is that correct?
- 21 A. That's right.

- 1 Q. Now, when did the conversation about the
- 2 legality of what Mr. Stirwalt doing take place?

- 3 Was it shortly after you started your assignment,
- 4 or was it a few weeks into the assignment, or
- 5 months?
- 6 A. It was shortly after I started the
- 7 assignment because I noticed very early on that
- 8 they were discarded documents, as I said before,
- 9 you know, I saw coffee stains and all sorts of
- 10 different stains on these papers, and some were
- 11 torn, which led me to question one of the partners
- 12 as to, well, where are we getting this from, and is
- 13 this okay, and he said yes. And later on he showed
- 14 me an excerpt from the California Code, saying that
- 15 it was legal.
- 16 Q. Is it your understanding that he did
- 17 research on that subject after you raised it with
- 18 hi m?
- 19 A. I don't believe that he did the research.
- 20 I believe the excerpt from the California Code came
- 21 from the investigator.

- 1 Q. And that, to your understanding, was
- 2 provided after you raised the issue; is that
- 3 correct?
- 4 A. Yes, but I don't think that the reason the
- 5 document was provided was because I raised the
- 6 issue. I think this was something that was being
- 7 discussed within the firm.
- 8 Q. So, at the time that you raised the issue,
- 9 there were ongoing discussions at the firm about
- 10 the legality of what the investigator was doing; is Page 178

- 11 that correct?
- 12 A. That's right.
- 13 Q. And how many conversations did you have
- 14 concerning the legality of what Mr. Stirwalt was
- 15 doi ng?
- 16 A. Three at the most.
- 17 Q. And how long were these conversations?
- 18 A. Rather short. The first one was, as I
- 19 described, you know, is this all right, is this
- 20 legal, and the response I got was, yes. And then
- 21 when the fax with the information regarding the

- 1 California Code came in, again one of the attorneys
- 2 came to me and said, oh, by the way, you were
- 3 asking me about this, well, here is the code, it's
- 4 okay.
- 5 Q. Could you turn to your declaration. I
- 6 don't have an extra copy, but perhaps you do,
- 7 Mr. Dugan.
- 8 Do you have in front of you a declaration
- 9 by yourself dated June 9, 2004?
- 10 A. I do.
- 11 Q. Is that your declaration?
- 12 A. It is.
- 13 Q. And that's a declaration under penalty of
- 14 perjury; is that correct?
- 15 A. That's right.
- 16 Q. Now, you state that you began working with
- 17 the law firm in September 2000; that's correct?

- 18 A. That's correct, yes.
- 19 Q. So, you began working on this assignment
- 20 two to three months, you thought, after you started
- 21 working at the firm?

- 1 A. Yes. I'm not clear as to the time frame.
- 2 It could have been one month or three months.
- 3 Q. So, approximately between October
- 4 and--October 2000 and January of 2001 is when you
- 5 started at the firm; is that correct?
- 6 A. Yes.
- 7 Q. So, this conversation about what the
- 8 legality of what Mr. Stirwalt was doing took place
- 9 around October of 2000 or November of 2000,
- 10 something along those lines?
- 11 A. It was in the fall of 2000, yes.
- 12 Q. And at the time the firm was having
- 13 ongoing discussions concerning the legality of what
- 14 Mr. Stirwalt was doing; is that correct?
- 15 A. That's right.
- 16 Q. Now, if you turn to the second page of
- 17 your declaration, the bottom paragraph, you state
- 18 during the period August 2000 to February 2001, the
- 19 firm received 88 packages of documents.
- Do you see that?
- 21 A. Yes, I see that.

- 1 Q. So, Mr. Stirwalt had started his
- 2 assignment in August of 2000; is that correct?
- 3 A. That's right.
- 4 Q. And the discussions concerning the
- 5 legality of what he was doing took place in the
- 6 firm, to your understanding, in October of 2000 or
- 7 September of 2000.
- 8 A. Yes.
- 9 Other discussions about this may have
- 10 taken place between the partners, but I was not
- 11 made party to them, so I don't know.
- 12 Q. And you didn't join the firm until
- 13 September of 2000, so you wouldn't know about
- 14 discussions before then anyway?
- 15 A. That's right.
- 16 Q. Do you know what Mr. Stirwalt was told in
- 17 August of 2000 as to how to conduct this
- 18 assignment?
- 19 A. I don't know what the precise wording was,
- 20 but the partners at the firm told me that they had
- 21 told him to operate within legal means only.

- 1 Q. They told you they told him that he should
- 2 operate legally?
- 3 A. That's right.
- 4 Q. Do you know whether they gave him any more
- 5 specific direction?
- 6 A. No.
- 7 Q. Is it your understanding that they relied
- $\boldsymbol{8}$ on his good judgment to operate within the bounds

- 9 of the law?
- 10 A. Yes.
- 11 And also they relied on the fact that he
- 12 was a licensed investigator in the State of
- 13 California.
- 14 Q. You mentioned looking at the California
- 15 Code. Are any of the partners at the firm members
- 16 of the California bar, to your understanding?
- 17 A. I'm not sure of that. I don't think so.
- 18 Q. Do you have an understanding as to why
- 19 Mr. Stirwalt terminated his investigation?
- 20 A. He terminated his investigation because we
- 21 requested that he do so. The offices of Regent

- 1 International had moved, and the discarded
- 2 documents were no longer in a spot accessible to
- 3 the public.
- 4 Q. Do you have an understanding as to where
- 5 they were?
- 6 A. Yes. They were behind a wooded fence with
- 7 a "No Trespassing" sign.
- 8 Q. At the new location?
- 9 A. At the new location, yes.
- 10 Q. If you could turn back to Tab 217.
- 11 A. Yes.
- 12 Q. That's an October 27, 1997, document; is
- 13 that correct?
- 14 A. Yes, it is.
- 15 Q. The number that is on that document, 1899,

- 16 suggests that that was received relatively early on
- 17 in the assignment.
- 18 A. That's 1890, but yes.
- 19 Q. I'm sorry. 1899--1890, excuse me.
- Were there many documents from two or
- 21 three years ago that were being thrown away in this

- 1 batch of materials that you received?
- 2 A. Yes. Many documents of 2000.
- 3 Q. I beg your pardon?
- 4 A. Many documents of 2000, of the year 2000.
- 5 Q. Yes, but my question is: Were there many
- 6 documents in the documents you received in 2000
- 7 that dated from several years before?
- 8 A. Yes, but not quite as many as the more
- 9 recent ones we received.
- 10 Q. Aside from your conversations with
- 11 partners in the firm about their conversations with
- 12 Mr. Stirwalt, is there any other basis for your
- 13 knowledge as to Mr. Stirwalt's methods of
- 14 investigation?
- 15 A. Not about Mr. Stirwalt's methods of
- 16 investigation, but our firm is adamant about
- 17 respecting the law. And to the extent feasible, we
- 18 will make sure that the people we work with respect
- 19 it, as well.
- Q. Did anyone from the firm go out to
- 21 California and work with Mr. Stirwalt in his

- 1 investigations?
- 2 A. I don't know.
- 3 Q. So, as far as you know, there was no one
- 4 at your firm that had personal knowledge of what
- 5 Mr. Stirwalt was doing from actually seeing what he
- 6 was doing; is that correct?
- 7 A. Not that I'm aware, that's right.
- 8 MR. LEGUM: I have no further questions.
- 9 PRESIDENT VEEDER: Thank you.
- 10 Are there any questions in redirect?
- 11 MR. DUGAN: No redirect.
- 12 PRESIDENT VEEDER: There are some
- 13 questions from the Tribunal. Please stand by.
- 14 QUESTIONS FROM THE TRIBUNAL
- 15 ARBITRATOR REISMAN: Ms. Morisset, I
- 16 wonder if you could refer to document number 258 in
- 17 that book.
- 18 THE WITNESS: Yes.
- 19 ARBITRATOR REISMAN: This is one of the
- 20 documents that you received?
- 21 THE WITNESS: That's correct.

- 1 ARBITRATOR REISMAN: You had said that
- 2 when you received the documents they had, I think
- 3 the words were, tell-tale signs of being in trash,
- 4 coffee stains, chewing gum and so on. Did this
- 5 document have that?
- 6 THE WITNESS: No, this was actually one of Page 184

- 7 the cleaner ones.
- 8 ARBITRATOR REISMAN: Thank you very much.
- 9 THE WITNESS: You're welcome.
- 10 PRESIDENT VEEDER: Could we pursue that.
- 11 Could you dig out from the relevant file in front
- 12 of you what you call the original document. It's
- 13 either 1030 or Tab 258. If you could just look at
- 14 this.
- 15 THE WITNESS: Yes.
- 16 PRESIDENT VEEDER: It's not folded or
- 17 creased at all, is it?
- 18 THE WITNESS: It is slightly on the front
- 19 page, slightly--right here, and this is the state
- 20 in which I received them, with slightly, you know,
- 21 bent corners.

- 1 PRESIDENT VEEDER: Was this stapled, do
- 2 you recall, or it was loose in the form that you
- 3 have it now?
- 4 THE WITNESS: I don't recall that.
- 5 PRESIDENT VEEDER: Could we have a quick
- 6 look at it, if you could hand it over the table.
- 7 (Pause.)
- 8 PRESIDENT VEEDER: I would hand it back to
- 9 you. I would like you to look at the top left-hand
- 10 corner.
- 11 THE WITNESS: Yes.
- 12 PRESIDENT VEEDER: Do you see there are
- 13 hole marks.

- 14 THE WITNESS: Yes.
- 15 PRESIDENT VEEDER: To us they look
- 16 consistent with the staple.
- 17 THE WITNESS: Yes.
- 18 PRESIDENT VEEDER: Do you recall if there
- 19 was a staple and you removed it, or it came in this
- 20 present form?
- 21 THE WITNESS: Well, the way I processed

- 1 the documents was in a way to make sure they stayed
- 2 as--that I respected their integrity as much as
- 3 possible. So, I was hired as a legal assistant
- 4 because I'm very detail-oriented, and one of the
- 5 things that I did do is to make sure that if I had
- 6 an original, that was stapled, I would actually go
- 7 back with the staple, look at where the holes were,
- 8 and staple it again.
- 9 So, either this came to me stapled and I
- 10 removed the staple and I forgot to restaple it,
- 11 which I think is unlikely, or it came to me in this
- 12 fashion, and I just left it that way.
- 13 PRESIDENT VEEDER: And one final question.
- 14 You mentioned Mr. Jim Stirwalt, the private
- 15 investigator. Do you know where he is today?
- 16 THE WITNESS: He's in California.
- 17 PRESIDENT VEEDER: Thank you.
- 18 THE WITNESS: You're welcome.
- 19 PRESIDENT VEEDER: Are there questions any
- 20 from the parties arising from questions raised by
- 21 the Tribunal? Mr. Legum?

| 1 | MR. LEGUM: No, Mr. President. |
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| 2 | PRESIDENT VEEDER: Mr. Dugan? |
| 3 | MR. DUGAN: No, no questions. |
| 4 | PRESIDENT VEEDER: Thank you very much for |
| 5 | coming. We have come to the end of your testimony. |
| 6 | THE WITNESS: You're welcome. Thank you. |
| 7 | (Witness steps down.) |
| 8 | PRESIDENT VEEDER: What I would like to do |
| 9 | now is, for ease of reference, to repeat the order |
| 10 | of the Tribunal that was made at 2:45 this |
| 11 | afternoon at the last of several in camera sessions |
| 12 | held over the last three days, and this was the |
| 13 | order of the Tribunal: |
| 14 | In regard to the USA's motion to exclude |
| 15 | the remaining Regent International documents, the |
| 16 | Tribunal is being requested by Methanex to impose |
| 17 | an embargo on certain documentary and evidentiary |
| 18 | materials prior to Mr. Vind's testimony tomorrow on |
| 19 | the 10th of June 2004, which request has been |
| 20 | opposed by the United States of America. |
| 21 | The Tribunal considers that it has the |

- 1 power to impose the embargo, but in the exercise of
- 2 its discretion and except in two respects as
- 3 explained below, it declines to impose the embargo.
- 4 The reasons for this order will be given at a later Page 187

- 5 date.
- 6 First, before Mr. Vind's testimony
- 7 tomorrow, nothing shall be revealed by the USA to
- 8 Mr. Vind of any discussions taking place in these
- 9 sessions held in camera over the last three days.
- 10 Second, whilst both Methanex and the USA
- 11 shall be entitled to the adduce into evidence this
- 12 afternoon the new exhibits X1 to X4, if any such
- 13 exhibit is not adduced in evidence this afternoon
- 14 with the two Methanex witnesses, it will not be
- 15 revealed by the USA prior to Mr. Vind's testimony
- 16 tomorrow to Mr. Vind.
- 17 Mr. Vind can be shown the new bundle
- 18 marked X5, the bundle we were shown this morning,
- 19 before he commences his testimony tomorrow, except
- 20 for the new documents in Tab 24 and Tab 31, which
- 21 the United States agreed not to show or discuss

- 1 with him prior to his testimony.
- In addition, Mr. Vind, if he requested,
- 3 can be shown the so-called originals of the
- 4 relevant Regent International documents before he
- 5 commences his evidence tomorrow.
- 6 It also follows that the two Methanex
- 7 witnesses who will give evidence this afternoon
- 8 will testify in public, subject to the Tribunal's
- 9 existing order of the 28th of May 2004 on
- 10 sequestration, which will mean that Mr. Vind will
- 11 be excluded from the hearing room during their

- 12 testimony.
- 13 This order was effective immediately and
- 14 remains effective subject to any further order by
- 15 the Tribunal.
- 16 It's late in the day, and we don't propose
- 17 that it would be useful now to proceed to hear oral
- 18 submissions on the USA's motion. We nonetheless
- 19 would like to address this motion and decide it
- 20 before Mr. Vind's testimony tomorrow, and we invite
- 21 comments from both sides as to the timetable for

- 1 tomorrow morning.
- 2 Mr. Dugan, over to you, first.
- 3 MR. DUGAN: We are perfectly willing to
- 4 address it tomorrow morning, if that's the
- 5 Tribunal's wish. I can't remember the order of
- 6 testimony. I believe it's Mr. Miller and then
- 7 Mr. Listenberger and then Mr. Weinstein and then
- 8 Mr. Vind. And Mr. Listenberger and Mr. Weinstein,
- 9 we may have to interrupt Mr. Listenberger to do
- 10 Mr. Weinstein because of the teleconferencing issue
- 11 that we're all aware of, so we could either do it
- 12 after the conclusion of the Listenberger
- 13 cross-examination before Mr. Vind begins his
- 14 testimony, whatever time that turns out to be. It
- 15 could be early afternoon.
- 16 PRESIDENT VEEDER: Again, we are not
- 17 holding you to any particular timetable, but do you
- 18 have any view as to how long you need orally to
- 19 supplement your submissions on the motions so far? Page 189

- 20 MR. DUGAN: 10 minutes at most.
- 21 PRESIDENT VEEDER: Oh, I see. And how

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- 1 about the United States?
- 2 MR. LEGUM: Just one point of
- 3 clarification about the order of witnesses. Our
- 4 understanding was that Methanex wanted to call
- 5 Mr. Miller in the afternoon, and we have him
- 6 standing by to receive a telephone call in the
- 7 afternoon rather than the morning. Our
- 8 understanding is that Mr. Listenberger is first.
- 9 There is an issue with what Mr. Dugan just
- 10 proposed, and that is that--we have no objection to
- 11 making the argument between Listenberger and Vind
- 12 on the proviso that Methanex does not use in
- 13 cross-examination of Mr. Listenberger any of the
- 14 documents that are under discussion.
- 15 PRESIDENT VEEDER: I can tell you the
- 16 Tribunal's preference is to address this first and
- 17 maybe start earlier than 9:30 tomorrow. I don't
- 18 know how long the United States will need to add to
- 19 its oral submissions, but again just for
- 20 administrative purposes, tell us your best estimate
- 21 tonight.

- 1 MR. LEGUM: The consensus here seems to be
- 2 20 minutes.

3 PRESIDENT VEEDER: Subject to further comment from the parties, what we suggest is we 4 start at 9:00 tomorrow and start with the motion. 6 MR. DUGAN: We could start at nine, if the Tri bunal wants. I don't think we're going to take all day with our witnesses. So, if we start at 9:30, I don't think that there is a material chance 9 10 we will finish by 5:30. PRESIDENT VEEDER: We will discuss and 11 decide upon the motion, so we will need time, as 12 13 well. I think it's safer to start with it and to 14 make sure there are no accidents. 15 But does that cause you any difficulty? 16 MR. DUGAN: No, that's fine. PRESIDENT VEEDER: Why don't we start at 17 9:00 tomorrow, if that's okay with everybody, and 18 it is. So, we will start at 9:00 and start with 19

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USA's motion.

longer doesn't really matter.

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Now, is there difficulty about the 1 2 telephone call with Mr. Miller? 3 MR. DUGAN: I probably misspoke. probably is scheduled for the afternoon, but if there is a problem, we will get in touch with them. 5 6 PRESIDENT VEEDER: Do sort it out amongst yourselves. We're happy if you're happy, but 7 obviously the witness needs to be there. 8 9 And as regards other documents that will

Whether it's half an hour or a bit

- 10 be put to him over the telephone which he needs to
- 11 have in front of him, are they being faxed out?
- 12 What are the arrangements in regard to that?
- 13 MR. DUGAN: We will make arrangements with
- 14 respect to that.
- 15 PRESIDENT VEEDER: Okay. Unless anything
- 16 else has to be raised tonight, let's close today.
- 17 Anything on the United States's side?
- 18 MR. LEGUM: No, Mr. President.
- 19 PRESIDENT VEEDER: Mr. Dugan?
- 20 MR. DUGAN: Yes, there is one other thing.
- We have not had a chance to correct the

- 1 transcripts yet, to give our corrections. It's our
- 2 understanding that they have already been posted on
- 3 the State Department Web site, even though they're
- 4 not corrected. We would move that they be taken
- 5 down from Web site until the corrected version is
- 6 available.
- 7 PRESIDENT VEEDER: I think we were going
- 8 to discuss with the parties how we should correct
- 9 the transcript, both what kind of corrections and
- 10 also a certain time scale, but I suspect this is
- 11 not something you want to do overnight each day,
- 12 Mr. Dugan; is that right?
- 13 THE WITNESS: That's correct.
- 14 PRESIDENT VEEDER: But obviously it's very
- 15 important for us eventually that we do have a
- 16 corrected transcript.
- 17 MR. DUGAN: Correct, and I understand Page 192

- 18 that, and it should be posted as soon as it's
- 19 corrected, but I don't think it's appropriate to
- 20 post an uncorrected transcript.
- 21 PRESIDENT VEEDER: Mr. Legum.

- 1 MR. LEGUM: It's the U.S. Government's
- 2 practice to publish transcripts to the Web site as
- 3 soon as they're available, and we indicate in the
- 4 title of the link so anyone who clicks on that
- 5 particular link that it is uncorrected, so no one
- 6 will be operating under the assumption, mistaken
- 7 assumption, that it is a final transcript.
- 8 PRESIDENT VEEDER: So it says something
- 9 like "uncorrected, subject to correction"?
- 10 MR. LEGUM: We could certainly add
- 11 "subject to correction." Currently it says
- 12 "uncorrected."
- 13 PRESIDENT VEEDER: Mr. Dugan, the Tribunal
- 14 thinks that this can be met by what Mr. Legum said.
- 15 It's uncorrected transcript, subject to correction,
- 16 and I think anybody reading that would understand
- 17 that this is a transcript which may be modified in
- 18 the future. Indeed, if people have been listening
- 19 to this, they may also think there are certain
- 20 things that need to be corrected in the transcript.
- 21 So, we think the present position is protective of

1 both parties.

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16 | you have any further comments about it when it's modified, please come back to us. But we do need to address this again because we need to fairly tight timetable to make sure that we have all the |
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15 | conclusion of this main hearing. |
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15 | MR. DUGAN: We agree. |
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15 | PRESIDENT VEEDER: Anything else? Well, |
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15 | let's close the proceedings, and we will see you |
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15 | all at 9:00 tomorrow morning. Thank you very much |
| 15 | (Whereupon, at 6:41 p.m., the hearing was |
| | adjourned until 9:00 a.m. the following day.) |
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| 1 | CERTIFICATE OF REPORTER |
| 2 | CERTIFICATE OF REPORTER |
| 3 | I, David A. Kasdan, RDR-CRR, Court |
| | |
| 4 | Reporter, do hereby testify that the foregoing |
| 5 | proceedings were stenographically recorded by me |
| 6 | and thereafter reduced to typewritten form by |
| 7 | computer-assisted transcription under my direction |

| | 0609 Day 3 |
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| 8 | and supervision; and that the foregoing transcript |
| 9 | is a true record and accurate record of the |
| 10 | proceedings. |
| 11 | I further certify that I am neither |
| 12 | counsel for, related to, nor employed by any of the |
| 13 | parties to this action in this proceeding, nor |
| 14 | financially or otherwise interested in the outcome |
| 15 | of this litigation. |
| 16 | |
| 17 | DAVI D A. KASDAN, RDR-CRR |
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