

IN THE ARBITRATION UNDER
THE NORTH AMERICAN FREE TRADE AGREEMENT
AND THE ICSID ARBITRATION
(ADDITIONAL FACILITY) RULES

BETWEEN

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	:
MONDEV INTERNATIONAL LTD.,	:
	:
Claimant/Investor,	:
	:
v.	: ICSID Case No.
	: ARB(AF)/99/2
	:
THE UNITED STATES OF AMERICA,	:
	:
Respondent/Party.	:
	:
-----	x

VOLUME V

Friday, May 24, 2002

The World Bank
Room H1-200
600 - 19th Street, N.W.
Washington, D.C.

The hearing in the above-entitled matter
was reconvened at 10:00 a.m. before:

SIR NINIAN STEPHEN, President

PROFESSOR JAMES R. CRAWFORD

JUDGE STEPHEN M. SCHWEBEL

ELOISE M. OBADIA, Secretary of the
Tribunal

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C O N T E N T S

	PAGE
Presentation by Claimant/Investor:	
Ms. Smutny	894
Mr. Bettauer	1021
Ms. Toole	1030
Ms. Svat	1033

1 P R O C E E D I N G S

2 PRESIDENT STEPHEN: Good morning.

3 MS. SMUTNY: Good morning.

4 PRESIDENT STEPHEN: Are you ready to
5 start?

6 MS. SMUTNY: Yes. I will begin this
7 morning by addressing those points of substance
8 rather than the great quantity of invective
9 presented by Respondent in its submissions over the
10 past two days.

11 On the preliminary objections, as to
12 Article 1116, the arguments presented by Respondent
13 are largely those set forth in their written
14 submission, so there is not much that needs to be
15 said beyond what was already addressed on Monday on
16 this point. I also note that Respondent accepts
17 that Mondev has presented, under Article 1116, and
18 it simply reserves its right to address the
19 question of whether Mondev has suffered any loss
20 should this Tribunal conclude that Respondent has
21 breached its NAFTA obligations.

1 A few additional observations, however,
2 are warranted. Respondent's position fails to
3 address the significance of the definition in NAFTA
4 Article 1139 of "investment" as including
5 investments that are owned indirectly. On this
6 point the Tribunal may find interesting the
7 discussion in a book written by Kenneth Vandavelde,
8 formerly of the United States Department of State,
9 a book written in 1992 that is a survey of U.S.
10 investment treaty practice as of that date. Mr.
11 Vandavelde--and we'll have a copy of this section
12 of his book for the Tribunal at the end--Mr.
13 Vandavelde describes the significance of the
14 definition of "investment" contained in those
15 treaties as of 1992, the definition of "investment"
16 contained in those treaties as including indirect
17 ownership. This definition of investment, he said,
18 was in part a response to the decision of the
19 International Court of Justice in Barcelona
20 Traction Light and Power. The BIT definition of
21 "own or control" thus renders the Barcelona

1 Traction decision inapplicable to covered
2 investments. Investment owned or controlled by
3 United States nationals is covered regardless of
4 whether it is owned or controlled through a company
5 incorporated under the laws of another State.

6 In any event, we'll have the section of
7 Mr. Vandeveld's book for the Tribunal to consider
8 for itself.

9 The type of derivative claim permitted by
10 Article 1117 is not made necessary by the Barcelona
11 Traction case. It is made necessary, as discussed
12 on Monday, by Article 1117(4), a provision not
13 found in other U.S. investment treaties. This was
14 discussed on Monday and need not be revisited here.

15 When an investor makes a claim under 1116,
16 as Claimant stated in response to a question from
17 Professor Crawford, of course the investor will
18 bear the burden of proving its losses, that is the
19 amount of loss suffered by the investor itself.
20 The Claimant also stated clearly that a Chapter
21 Eleven Tribunal is not a forum for tax counter-claims, and

1 in the same vein, it certainly is not
2 Claimant's position that claims of intervening
3 creditors would have to be considered as well. Of
4 course, any rights that any third parties may claim
5 to have in the proceeds of an arbitral award must
6 be resolved in the appropriate municipal forum.

7 Claimant did not mean to suggest, in
8 response to Professor Crawford's question, that the
9 investor would have to prove losses net of third-party or
10 tax claims against any of the vehicles
11 through which the investor might own its
12 investment. I hope that Claimant's position in
13 this regard is clear to the Tribunal.

14 As to Article 1117, I believe Claimant's
15 position was clearly enough understood. Claimant
16 reiterates its position as stated on Monday.

17 I'm going to turn not to the--I'm sorry.

18 PROFESSOR CRAWFORD: Again, it may not
19 actually arise, but let's assume for the sake of
20 argument Manufacturers Hanover had a claim against--it would
21 be LPA, wouldn't it--in respect to any

1 recoveries that LPA might make in respect of the
2 claims associated with the project. Let's assume
3 further that Mondev succeeds in its claim here.
4 Therefore the United States has a direct obligation
5 to pay Mondev. This is an 1116 proceeding, not an
6 1117 proceeding. What's the situation?

7 MS. SMUTNY: If then Manufacturers Hanover
8 felt it had a claim to the proceeds, Manufacturers
9 Hanover would have a right of action in an
10 appropriate U.S. Court against Mondev. The cause
11 of action might be any number of things. If they
12 believe there was fraudulent conveyance or any such
13 this, these matters can resolve--be resolved
14 through any number of municipal court remedies.
15 It's not an unusual situation.

16 As to the mortgage exclusion, no doubt the
17 Tribunal will first recall the limited nature of
18 Respondent's objection on this score as relating at
19 most to the SJC's review of LPA's contract claim
20 against the City. The Tribunal also will recall
21 that the parties' dispute on this issue begins on

1 the initial question of the applicable rules of
2 contract interpretation relevant to discerning the
3 scope of the mortgage exclusion. The Tribunal may
4 have noted that Respondent points to the contract
5 that arose as a consequence of Mondev having
6 exercised its option to purchase the Hayward
7 Parcel. Respondent argues that that contract right
8 is an interest in real property, importing
9 therefore the rule that only the plain text of the
10 provisions should be considered. Claimant's
11 expert, Professor Scott, addresses that very point
12 at very great length, and refutes that contention
13 vigorously in his two opinions.

14 As discussed on Monday, however, even
15 assuming, as Respondent urges, that only the plain
16 text may be considered to interpret the parties'
17 agreement, in addition to what already was stated
18 on Monday, two observations may be made.

19 Respondent misleads the Tribunal when it claims
20 that Mondev takes the position that there is no
21 right to develop in the Tripartite Agreement. I

1 should think it was perfectly clear, even to the
2 Respondent, that it is Mondev's submission that the
3 only right to develop contained in the Tripartite
4 Agreement is the one contained in Section 6.02 of
5 the Agreement. Respondent urges that it is only
6 the plain text that can be considered on this
7 point, yet has utterly failed to indicate which
8 right of development contained in this Tripartite
9 Agreement was intended to be excluded.

10 As demonstrated on Monday, neither Section
11 4 nor Section 9, to which Respondent had pointed to
12 and relied upon in its submissions, neither of
13 those sections provides, even remotely, any such
14 right. And even relying on the plain text
15 approach, basic principles of contract
16 interpretation urge that provisions be read in such
17 a way as to render them effective. One must
18 seriously inquire what the point of that mortgage
19 exclusion then could be. Section 6.02 of the
20 contract in that context makes the most sense.
21 Indeed it is the view attributed to the mortgage by

1 the only parties to the mortgage, the bank and LPA.

2 As to the evidence other than the text
3 that might be considered, taking into account the
4 circumstance as a whole, that is assuming the UCC
5 or Uniform Commercial Code were applicable, that is
6 if the rights at issue were considered, quote,
7 unquote, intangible property rights, let me make
8 the following observations.

9 The Tribunal might recall that Respondent
10 took great pains to demonstrate that the various
11 materials offered as further evidence of the fact
12 that in all these years Manufacturers Hanover Trust
13 never took the view of its own rights that
14 Respondent urges in these proceedings, a fact, by
15 the way, that is indisputable in any event.
16 Respondent took great pains to demonstrate that the
17 various documents that Claimant submitted as
18 evidence on that point did not fit the category of
19 evidence defined in the UCC as a so-called course
20 of performance. This fine distinction, even if
21 Respondent were correct however, does nothing to

1 advance Respondent's objection. As noted on Monday
2 the UCC, where applicable, requires an assessment
3 of the circumstances as a whole to discern the
4 bargain of the parties in fact. We point to a
5 slide.

6 This also can be found in Professor
7 Scott's opinion. This is Professor Scott's Reply
8 Exhibit No. 9, a section of the UCC. This is the
9 basic rule in the UCC for interpreting what the
10 content of a party's agreement is. One can see
11 clearly Section 1-201 of the UCC, an agreement
12 under the UCC means, quote: "The bargain of the
13 parties in fact as found in their language or by
14 implication from other circumstances including
15 course of dealing, usage of trade, course of
16 performance," These are terms defined by the Act,
17 but it's not exclusive.

18 In other words, consistent with the UCC's
19 approach to contract interpretation, the content of
20 the parties' agreement can be understood by
21 reference to the text of their agreement, or by

1 quote, "implication from other circumstances."
2 Those other circumstances here demonstrate that the
3 bank itself did not act as though it ever
4 considered the Hayward Parcel option to have been
5 conveyed. Neither should this Tribunal.

6 Moreover, the fact that the foreclosure
7 was ultimately made effective by Court action does
8 nothing to enhance Respondent's objection on this
9 point. No Court ever considered the argument
10 raised by Respondent in these proceedings.

11 Finally, a point regarding the burden of
12 proof on this issue. It is the Respondent that
13 bears the burden of proof on the merit of the
14 objection that it has raised. Claimant has amply
15 satisfied its burden of demonstrating a prima facie
16 case that at all material times it owned the
17 contract rights at issue, at the very least by the
18 fact that in all these years the bank itself never
19 took the position that it owned those rights. Nor
20 did the City or the BRA ever advance this argument
21 as a basis for dismissing LPA's contract claims.

1 It is the Respondent that has objected on
2 this ground and it is the Respondent that bears the
3 burden of substantiating the merit of its
4 objection, a burden Mondev would submit, it has
5 failed to meet, but in any event, I doubt this
6 Tribunal will have to decide this point on the
7 technicality of burden of proof.

8 I'm going to turn now to the breaches of
9 1105. I now redirect your attention to Mondev's
10 submission that the failure to provide a means of
11 recourse against the BRA's wrongful conduct in the
12 circumstances of this case violates NAFTA 1105(1).

13 A number of points must be made in
14 response to Respondent's submissions. First point:
15 we are not dealing here with a question of foreign
16 sovereign immunity. This is an immunity granted to
17 a municipal organ of the State. The Respondent has
18 made quite a number of misleading assertions
19 regarding the nature of Mondev's claims and the
20 authorities relied upon for support in that
21 context. But what Respondent apparently fails to

1 recall is that it was the Respondent who introduced
2 into these proceedings the entirely irrelevant
3 comparison to foreign sovereign immunity in its
4 Counter-Memorial at page 53, in which it presented
5 arguments on the basis of its reference to what it
6 called the "familiar and recognized doctrine of
7 foreign sovereign immunity."

8 And it was in responding to that misguided
9 line or argument that Claimant made certain
10 observations that demonstrated that Respondent's
11 points were not only irrelevant, but were erroneous
12 as well, and I would direct you to the Reply
13 paragraphs 81 through 84.

14 The second point: Mondev does not dispute
15 that the United States, as well as its constituent
16 subdivisions, including Massachusetts, may enact
17 and maintain laws granting immunity from suit to
18 its state organs consistent with international law.
19 Throughout these proceedings Mondev has observed
20 the fact that many states do choose to do so in
21 various circumstances. For that reason a good deal

1 of Respondent's submissions on that point to the
2 effect that there is no rule of international law
3 prohibiting such grants of immunity, while perhaps
4 interesting, do not speak to the point, of which of
5 course it is--the point is, of course, that it is
6 the application of the law to a particular set of
7 circumstances that needs to be examined.

8 The third point: in enacting such laws
9 granting immunity, it is entirely a matter of the
10 State's own domestic policy priorities to consider
11 whether an appropriate balance has been struck
12 between the needs for a government to govern
13 effectively and the rights of individuals to have
14 access to courts for wrongs they may have suffered.
15 The Respondent, in its Rejoinder, introduced
16 references to decisions of the European Court of
17 Human Rights, and to the jurisprudence under
18 Article 6(1) of that Convention.

19 In Claimant's submission those cases are
20 not relevant to the question presented in this
21 case. The State's parties to the European

1 Convention on Human Rights have agreed to hold
2 their domestic systems up to the uniform standard
3 set forth in that Convention, including, obviously,
4 vis-a-vis their own nationals. Those States'
5 parties have thus agreed to measure the
6 reasonableness, for example, of grants of State
7 immunity, among other things, by reference to the
8 principle of proportionality embodied in that
9 Convention and subject to the review of the
10 European Court of Human Rights. Thus for those
11 States' parties the otherwise domestic policy
12 analysis is subject to that external Convention
13 check.

14 The significance of the rulings in the
15 cases decided under the European Convention is that
16 they illustrate the manner in which the balance
17 might be struck between laws limiting access to
18 Courts and the citizen's right to have a fair
19 hearing within the meaning of 6(1) of the
20 Convention.

21 That however leaves open entirely the

1 question of whether a national's right to a fair
2 hearing within the meaning of Section 6(1) is the
3 same substantively as a foreign investor's right to
4 treatment that is fair and equitable and in
5 accordance with full protection and security as set
6 forth in Article 1105 of the NAFTA.

7 Even in the United States there no doubt
8 are constitutional limitations on the degree to
9 which a State may choose to immunize itself from
10 suit where it has interfered with the property of
11 its nationals before it encroaches upon the U.S.
12 Constitutional protections against takings of
13 property.

14 As noted previously, however, whereas a
15 State may immunize itself from suit by private
16 litigants in its own Courts subject to the
17 limitations imposed upon it by whatever domestic
18 constitutional limitations may be in place vis-a-vis its own
19 nationals, a foreign national is in a
20 different position. A State's obligations towards
21 foreign investors are not defined by the State's

1 domestic laws. Rather, where a treaty for the
2 protection of foreign investment is applicable, the
3 State's obligations are defined by reference to the
4 applicable international standards.

5 Even were this Tribunal to conclude,
6 however, that Article 1105 of NAFTA permits States
7 to limit recourse to foreign investors so long as
8 such limitations were consistent with the principle
9 of proportionality as reflected, for example, in
10 Article 6(1) of the European Convention on Human
11 Rights. As detailed on Tuesday, the particular
12 immunity granted to the BRA in this case solely on
13 the basis that the BRA was a, quote, "public
14 employer," to shield it from suits even where it
15 intentionally interferes with a foreign investment
16 would fall afoul of Article 6(1).

17 PROFESSOR CRAWFORD: Ms. Smutny, isn't the
18 answer to that in the context of NAFTA that NAFTA
19 itself provides a remedy? Let's assume that an
20 immune entity such as BRA in respect of non-contract claims
21 has done something which is a

1 breach of 1105, then you can go straight off to
2 arbitration. You don't have to test the immunity
3 in local courts. So isn't that a sufficient
4 answer, that NAFTA itself provides a remedy?

5 MS. SMUTNY: If what we were addressing
6 here was the underlying treatment of the BRA and
7 the City, the answer would be yes. What we are
8 addressing here is the requirement that the States
9 provide a remedy for wrongful conduct, and so it's
10 at a slightly different level.

11 PROFESSOR CRAWFORD: The argument is that
12 1105 guarantees that there will be a remedy in the
13 receiving State in respect to breaches of the
14 receiving State's laws that are not themselves
15 breaches of NAFTA?

16 MS. SMUTNY: That's right, but there needs
17 to be a remedy when a State breaches its own laws
18 in a manner that's aimed directly at and interferes
19 with a foreign investment.

20 PROFESSOR CRAWFORD: Even though that
21 conduct is not itself a breach of NAFTA?

1 MS. SMUTNY: That's right.

2 In this regard, talking about Article 6(1)
3 of the European Convention which Claimant referred
4 to the Matthews case which was submitted to the
5 Tribunal on Tuesday, because it is instructive as
6 it demonstrates that where an immunity is too
7 broad, it falls afoul of Article 6(1). However,
8 since Respondent observes that the Matthews case
9 was not decided by the European Court of Human
10 Rights itself, Claimant would draw the Tribunal's
11 attention to the case of Osmond v. the United
12 Kingdom, in which the Court held that a similar
13 blanket grant of immunity is inconsistent with
14 Article 6(1), and if the Tribunal would wish,
15 Claimant can provide a copy of Osmond v. the United
16 Kingdom.

17 Fourth point: although a State is free to
18 grant itself immunity, when a State does so it
19 opens itself to the possibility that if a State
20 organ violates its own laws so as to deprive a
21 foreign investor of its investment, and does so in

1 such a manner that its conduct falls within the
2 scope of an immunity, the State will be exposed to
3 liability as a matter of international law for
4 failing to provide recourse to the foreign investor
5 against such violations. In short, it can grant
6 itself immunity, but it does so at its own risk
7 internationally. That is, when a State does grant
8 itself an immunity from suits in respect of conduct
9 taken in violation of its own laws, that is
10 willfully directed at and does injure a foreign
11 investor, the State obviously thereby denies
12 recourse to the affected foreign investor for the
13 wrong suffered. A State that concludes a treaty
14 for the promotion and protection of investment and
15 promises to accord, among other things, full
16 protection and security to such foreign investment
17 in order to promote and encourage such investment,
18 that State must not act in derogation of its own
19 laws towards such investments. But if it does, it
20 must provide a means of claim when losses are
21 sustained as a consequence.

1 Before moving entirely to the next topic,
2 Claimant feels compelled to point out to the
3 Tribunal that in presenting its argument,
4 Respondent apparently has considered it
5 advantageous to accuse Mondev and its counsel of
6 misrepresenting points of fact and law in the
7 presentation of the case. There are,
8 unfortunately, many example, and it would be
9 tedious and time consuming to refer to all of them
10 and to clarify the record. To illustrate one in
11 connection with the immunity issue, Respondent, in
12 its oral argument on Thursday claimed that Mondev
13 sought to mislead this Tribunal with its reference
14 to the United States Supreme Court case of Larson
15 v. Domestic and Foreign Commerce Corporation. As
16 may be seen in Mondev's Reply, paragraph 78, Mondev
17 cited to the Larson case for the undeniable
18 proposition that State practice has been, in the
19 last several decades, to increase the transparency
20 of State conduct and the accountability of State
21 organs and to find objectionable in principle

1 immunities that in effect deny a legal remedy in
2 respect of what may be a valid legal claim.

3 Respondent sought to discredit Mondev's
4 point and its reliability more generally by
5 protesting that the, quote: "full quote from the
6 case demonstrated this was a position not taken by
7 the Court, but by a party arguing to the Court."
8 And Respondent purported to provide the full quote
9 as follows, and here is what they say. "It is
10 argued." And that's the point.

11 Of course, if the Tribunal were to consult
12 the full text provided by Mondev at Legal Appendix
13 66, it could see the full quote for itself, which
14 is as follows.

15 "It was argued that the principle of
16 sovereign immunity is an archaic hangover, not
17 consonant with modern morality, and that it should
18 be limited wherever possible. There may be--there
19 may be substance in such a viewpoint as applied to
20 suits for damages. The Congress has increasingly
21 permitted such suits to be maintained against the

1 sovereign, and we, the Court, should give
2 hospitable scope to that trend. But the reasoning
3 is not applicable to the suits in that particular
4 case."

5 Here the Supreme Court clearly expresses
6 its support for restricting the immunity of the
7 government against claims for damages, which was
8 Mondev's point in referring to it.

9 As I said, there simply is not enough
10 time, and it would be quite tedious, to point out
11 the many other similar mischaracterizations
12 misleadingly advanced by Respondent. Claimant,
13 however, has faith this Tribunal will not be so
14 easily misled and distracted by the substance of
15 the claims and arguments presented. Claimant
16 trusts that the Tribunal will turn to the actual
17 texts of the legal authorities if there is any
18 doubt on any point.

19 Going to now redirect the Tribunal's
20 attention to the manner in which the Supreme
21 Judicial Court of Massachusetts dismissed LPA's

1 contract claims.

2 As a preliminary observation, however, the
3 Tribunal will recall that Respondent began its
4 presentation by expressing its indignation at
5 Mondev's audacity to contend that the treatment by
6 the SJC of Mondev's claim could constitute a denial
7 of justice. Mondev trusts that this Tribunal is
8 fully aware that even the most respected courts are
9 not above, on occasion, rendering a defective
10 decision. It would not shock this Tribunal, I am
11 sure, to hear that the decisions of the SJC in fact
12 have been reversed and vacated by the United States
13 Supreme Court no less than 18 times in the past
14 several decades. The point is there clearly comes
15 along a case now and then that even the SJC
16 mishandles.

17 As to Respondent's suggestion that it is
18 hard to conceive of any decision of the highest
19 appellate courts of England, Canada, Australia or
20 the United States being found to constitute a
21 denial of justice under international law, one

1 might observe the fact of the limited number of
2 occasions on which these States have subjected
3 themselves to an international Tribunal in which a
4 claim by a foreign investor for denial of justice
5 even could be brought. And that may have something
6 to do with the apparent absence of precedents
7 involving these States.

8 But just to think of one very famous case
9 out of U.S. history, the Dred Scott decision of the
10 United States Supreme Court, which essentially
11 found slavery to be lawful, is one very egregious
12 example that illustrates the point well enough. It
13 will come as no surprise to this--

14 PROFESSOR CRAWFORD: I think to be fair,
15 the United States was making a more limited claim.
16 It was saying that there never had been a case
17 where those courts have been held internationally
18 to have committed a denial of justice, as distinct
19 from to have made a decision countered
20 international law. I can think of about two dozen
21 decisions of the courts of Australia and the United

1 Kingdom which were wrong as a matter of
2 international law.

3 MS. SMUTNY: All quite right and I--

4 PROFESSOR CRAWFORD: It started with
5 *Mortenson v. Peters*.

6 MS. SMUTNY: Right.

7 PROFESSOR CRAWFORD: And *Politaise (?)* and
8 the Commonwealth, et cetera, but of course they
9 were decisions on substantive points as the *Dred*
10 *Scott* case.

11 MS. SMUTNY: Quite right. And I think the
12 point is simply to illustrate that even the SJC is
13 not infallible. No Court is infallible, as the
14 judges are human.

15 And as Professor Crawford has observed,
16 this Tribunal is fully aware that the decisions of
17 the highest courts of many European countries,
18 including that of England, are routinely held to
19 stand in opposition to applicable requirements of
20 international law. Indeed a non-exhaustive search
21 reveals that at least on 50 occasions the European

1 Court of Human Rights has found a violation of the
2 European Convention on Human Rights in cases
3 originating in the Courts of England alone. That's
4 just simply the point.

5 As to Mondev's claim regarding the SJC's
6 treatment of LPA's contract claim, however, Mondev
7 first of all stands by its submission on this
8 ground as set forth on Tuesday.

9 PRESIDENT STEPHEN: You don't simply claim
10 that there was an error of law, do you?

11 MS. SMUTNY: No.

12 PRESIDENT STEPHEN: No.

13 MS. SMUTNY: And I'm about to review that
14 very quickly.

15 A few points I would say may need
16 clarification following Respondent's submission.
17 The SJC's holding that in case involving contracts
18 like the Tripartite Agreement that leave terms such
19 as "price" to be determined by formulae and
20 procedures, that a plaintiff must, as a matter of
21 law, invoke such formulae and procedures in order

1 to be ready, able and willing, and in order to put
2 the defendant in default, was new as a matter of
3 law. It very clearly, in any event, was not the
4 basis upon which the Trial Court handled the law
5 below.

6 At this point an observation regarding
7 retroactive application of new rules of contract.
8 There's nothing wrong with a Court, particularly in
9 a common-law jurisdiction, articulating a new or
10 refined rule of law. However, having articulated a
11 new rule, established principles of Massachusetts
12 Law required the SJC to consider whether LPA could
13 have been expected to have foreseen that rule 10
14 years before it was announced and whether that rule
15 could fairly be applied retroactively to LPA. That
16 is the requirement, that it invoke the formulae and
17 procedures in the contract in order to sustain a
18 claim for breach.

19 PROFESSOR CRAWFORD: I am slightly
20 confused as to which is the new rule. Is it the
21 rule in the case with the rule about contract or is

1 it the square corners rule, as I have been calling
2 it?

3 MS. SMUTNY: I must say, as Professor
4 Coquilette addresses in his opinion, there were
5 quite a number of startling and new rules, if you
6 will, in the SJC's analysis. It was a very
7 surprising decision.

8 Respondent's--

9 PROFESSOR CRAWFORD: So your answer--

10 PRESIDENT STEPHEN: What is the answer to
11 the question that has been put to you--all of the
12 above?

13 MS. SMUTNY: All of the above. This is
14 not something that we're just stating now. This
15 has been stated in the Memorial, and in the Reply
16 and in Professor Coquilette's two opinions. He
17 sets forth very clearly where he takes the view
18 that there was a significant and serious departure,
19 and at what point the retroactivity analysis might
20 have taken place.

21 PROFESSOR CRAWFORD: With respect to the

1 principle of retrospectivity, that's a well-established
2 principle of Massachusetts law, is it
3 that when a court develops what amounts to a new
4 rule of domestic law, it must consider whether it's
5 fair to apply that retrospectively?

6 MS. SMUTNY: Exactly. That was the very
7 next point I was going to make, exactly. The
8 general principle is that new decisional law will
9 not be applied retroactively in contract and
10 property cases simply because parties need to know
11 the rules governing complex contractual
12 relationships and what will be necessary to protect
13 those contractual rights in the event of a dispute.
14 The SJC made no policy analysis as to
15 retroactivity, although the record was clear that
16 Campeau and LPA had taken affirmative steps to
17 protect their contract rights vis-a-vis the City,
18 on the advice of counsel, based on the law as it
19 existed at that time.

20 This, therefore, was a classic case where
21 retroactive application of a new rule of law might

1 have been considered unfair and therefore
2 appropriate, but ultimately the consequence of
3 applying the new rule to LPA was that the SJC was
4 left to consider whether, viewed in the light most
5 favorable to LPA, evidence was sufficient for a
6 reasonable jury to conclude that LPA should have
7 been excused from any further performance.

8 The standard for finding excuse did not
9 require a verbal repudiation by the City. It was,
10 as the SJC stated itself, the law does not require
11 a party to tender performance if the other party
12 has shown he cannot or will not perform. The law
13 does not insist on futile ceremony. In this case,
14 that meant whether a jury might reasonably have
15 concluded that for LPA to have invoked the
16 appraisal and arbitration mechanisms in the
17 circumstances of the case would have been a futile
18 ceremony.

19 So what was the evidence in the record for
20 the SJC to consider? It was, in a word,
21 overwhelming. First, the appraisal and arbitration

1 mechanisms themselves, which were obviously limited
2 and not a solution for a party to "abandon" the
3 Tripartite Agreement. Moreover, there is nothing
4 in those provisions that would have extended the
5 drop-dead date, as Professor Crawford inquired, so
6 that any arbitration ran the risk of running past
7 January 1, 1989, nor could those arbitration
8 provisions order specific performance by the City
9 to deliver on a sale.

10 The City's Real Property Board minutes,
11 another piece of evidence, from January 1988, in
12 which there is the recording that the Board
13 expresses its desire to receive fair-market value
14 for the Hayward Parcel, abandoning the Tripartite
15 Agreement formula; a memorandum from the Chairman
16 of the City's Real Property Board to the City's
17 Mayor, describing the Tripartite Agreement formula
18 as giving a windfall to LPA that should have been
19 avoided; repeated statements to LPA, even in the
20 newspaper, by BRA Director Coyle that he wanted to
21 change the Hayward Parcel deal to reflect a much

1 higher price for the City.

2 Here, a word about the BRA. The contents
3 of the parties' stipulation that the BRA Director
4 Coyle was left by the Mayor to act as he saw fit,
5 and that the Mayor considered the BRA as being
6 responsible for dealing with the Lafayette Place
7 Project, thus, making all of the evidence as to the
8 BRA's intentions, acts, omissions relevant to
9 assessing the likelihood of the City's willingness
10 to convey the Hayward Parcel at the Tripartite
11 Agreement price in the face of BRA resistance.
12 This evidence was before the SJC, and in the
13 record, and might have been considered on a remand
14 on the issue of excuse.

15 Evidence of the coercive manner in which
16 the BRA placed various zoning restrictions on the
17 development project, including arbitrary building
18 height limitations, all of which, by the way,
19 magically disappeared the moment Campeau agreed to
20 pay the market price, this the jury need not have
21 overlooked.

1 The fact that these zoning obstacles were
2 used to coerce LPA to conclude an amendment to the
3 Tripartite Agreement was a conclusion the jury
4 would have been free to make, establishing a drop-dead date
5 by which the time the parties had to
6 close on the Hayward Parcel. That amendment
7 established an expiration date on LPA's option and
8 closure rights, where no such expiration date had
9 existed previously and which provided no benefit to
10 LPA whatsoever, other than the hope that BRA
11 actually would work to meet the deadline in good
12 faith, as it promised it would. An issue for the
13 jury was whether or not LPA was coerced into
14 entering into that agreement.

15 The minutes of September--

16 PROFESSOR CRAWFORD: Sorry. You say an
17 issue for the jury was whether it was coerced.

18 MS. SMUTNY: In other words, when one is
19 reviewing the evidence, in a light most favorable
20 to LPA, one could consider whether the jury might
21 have reasonably concluded, in the face of all of

1 the evidence, that LPA is correct in characterizing
2 the circumstances under which that amendment was
3 concluded.

4 PROFESSOR CRAWFORD: It's one thing to say
5 that it was coerced, as it were, as a relevant fact
6 in terms of a more general cause of action. You
7 never--neither Mondey nor LPA--took the position
8 that it was coerced in the sense of being invalid
9 or voidable.

10 MS. SMUTNY: No, it is the circumstances
11 of why that agreement was entered into and what it
12 reflected, in terms of the parties' intentions, and
13 whether or not that was or was not a vehicle used
14 by the BRA to squeeze LPA into forcing basically an
15 accepted deadline, whether or not that was just, in
16 the end, a tool used by the BRA to put additional
17 pressure on LPA to agree to pay the market price or
18 this development is, in effect, never going to go
19 forward.

20 The circumstance, as a whole, the jury was
21 free to look at and make its conclusions for itself

1 as to what the story revealed. Was this a set of
2 circumstances that, in any reasonable world, would
3 have likely have led to the City being willing to
4 convey the Hayward Parcel at the agreed contract
5 price, that is the general point that could have
6 been submitted to the jury.

7 PROFESSOR CRAWFORD: Is there anything to
8 be inferred from the jury verdict against BRA,
9 which was not formally recorded, in respect of the
10 question of coercion?

11 MS. SMUTNY: I think that there is, and I
12 actually am going to address that in a moment.

13 But going on to more evidence that was
14 available. The minutes of the September 25, 1987,
15 meeting of the City's Real Property Board, in which
16 the third supplemental agreement, this drop-dead
17 amendment that imposed the drop-dead date for
18 closing on the Hayward Parcel, was described by the
19 City as being "totally in the City's favor. In
20 fact, would free the City to dispose of the parcel
21 to another development company if LPA were unable

1 to perform satisfactorily within the option
2 period."

3 There was evidence that the BRA Director
4 Coyle expressly refused to approve the transfer of
5 LPA project to Campeau unless it, and LPA, agreed
6 to pay the market price for the Hayward Parcel,
7 rather than the Tripartite Agreement formula, in
8 which context, the BRA Director stated bluntly that
9 he would not approve the sale until I get a higher
10 value for the land, and I don't want you to take
11 all of that profit and run back to Canada.

12 The evidence presented by LPA that the BRA
13 sought to place false tax claims as obstacles, and
14 a word on this point. There is ample evidence in
15 the record, and I noted that the Respondent was
16 careful to refer to unsubstantiated or
17 uncorroborated statements by LPA that sworn
18 statements by the BRA. The fact is that there was
19 evidence in the record for the jury to consider
20 that the SJC could have read, in the light most
21 favorable to LPA, that LPA's claims of false tax

1 claims were justified.

2 Evidence of the arbitrary manner in which
3 the City and the BRA repeatedly created obstacles
4 in the design review process applicable parcel,
5 including evidence of the City's extraordinary plan
6 to route a road through the middle of the Hayward
7 Parcel that would have destroyed its commercial
8 development potential and which, while it remained
9 a live proposal, interjected uncertainty over what
10 the BRA would approve by way of a design, but yet
11 again, magically, disappeared overnight as an issue
12 the moment Campeau paid the market price.

13 There were erroneous allegations about the
14 need for obtaining final designation before LPA
15 could proceed with the development. There were
16 demands that LPA perform repeated traffic studies,
17 to which the BRA never responded, but which the BRA
18 conveniently pointed to as an excuse that the
19 design plan could not be established.

20 There were attempts to require a
21 residential building after a major department store

1 had been obtained and its participation had been
2 publicly announced for the Hayward Parcel.

3 There was testimony that when LPA
4 complained of the many delays, the BRA Director
5 responded by saying, "That's because you went to
6 see the Mayor. Next time you go around me, you
7 won't be building in Boston any more. I look after
8 development, not the Mayor."

9 The trial judge himself--

10 PROFESSOR CRAWFORD: Which is presumably
11 something he would have said to an American as
12 well.

13 MS. SMUTNY: Well, quite possibly.

14 The trial judge himself ruled post-trial
15 that there was sufficient evidence in the record to
16 support a jury finding that the BRA had unlawfully
17 attempted to exact a higher price for the Hayward
18 Parcel than would have been obtained using the
19 Tripartite Agreement formula. In short, the record
20 was very clear that the parties all well understood
21 the approximate price of the Tripartite Agreement

1 formula, that that formula would yield. How else
2 could the BRA have concluded that the formula price
3 was inadequate without having to go through the
4 exercise of an appraisal process to get an exact
5 calculation?

6 The record equally showed that it was with
7 such a very clear understanding of that price that
8 the City deliberately resolved not to complete the
9 sale of the Hayward Parcel at the contract price
10 formula, but rather, in the City's own words, to
11 abandon the Tripartite formula.

12 It is nothing short of inconceivable that
13 the SJC could have applied the standard of
14 appellate review, viewed such evidence in the light
15 most favorable to LPA, as Massachusetts law
16 required, and still conclude that there was not
17 sufficient evidence upon which a reasonable jury
18 can conclude that the City had expressed an
19 unwillingness to perform its obligations under the
20 Tripartite Agreement, thereby excusing LPA from
21 commencing the futile ceremony of an appraisal

1 arbitration.

2 The SJC clearly did not apply that
3 standard; instead--and this is where the square
4 corners comes in--instead pronouncing that private
5 parties need to be particularly assiduous in
6 dealing with government entities. This is
7 particularly evidence that they did not view the
8 evidence in the light most favorable to LPA.

9 Private parties must be particularly
10 assiduous in dealing with government entities. The
11 SJC finds that this--well, it finds that this
12 mountain of evidence was not enough for a
13 reasonable jury to conclude that any effort to
14 invoke arbitration would have been a futile
15 exercise, particularly where such arbitration could
16 not have ordered specific performance by the City.

17 It's an incredible and surprising result.
18 The SJC's dismissal of LPA's claims was arbitrary
19 and profoundly unjust.

20 Finally, I wish to make several
21 observations regarding the facts in this case as

1 presented to this Tribunal. Remarkably lacking in
2 Respondent's handling of the facts--

3 I'm sorry?

4 PRESIDENT STEPHEN: Can I ask you
5 something?

6 MS. SMUTNY: Yes.

7 PRESIDENT STEPHEN: What difference did it
8 really make, as a matter of law, to apply the
9 square corners, if that's what it's called, rule?
10 The other general proposition that the SJC put
11 forward would have been sufficient in itself
12 without any reference to square corners, would it
13 not, to find against Mondev?

14 MS. SMUTNY: That--

15 PRESIDENT STEPHEN: That is, the general
16 proposition that it put forward about it is that--

17 MS. SMUTNY: The appraisal procedures,
18 that that would have been enough?

19 PRESIDENT STEPHEN: Yes.

20 MS. SMUTNY: Yes, I think the square
21 corners was pile-on by the SJC--

1 the observations and, in any event, here's a
2 private party dealing with a government. They
3 should have been particularly assiduous to comply
4 with the obligations, and for that reason it's sort
5 of the nail on the coffin of saying, you know,
6 we're just not persuaded that this could have been
7 enough. This I think is indicative of how the SJC
8 was viewing the evidence not in the light most
9 favorable to LPA.

10 Well, the general several additional
11 obligations regarding the facts in this case.
12 Remarkably lacking, in Respondent's handling of the
13 facts, is any discussion of the undeniable evidence
14 that the City and the BRA resolved not to accept
15 the Tripartite price for the Hayward Parcel. It is
16 proverbial elephant sitting on the table. The City
17 and the BRA were determined to get market price.
18 Everything that ensued flowed from that fundamental
19 fact.

20 Viewed through the lens of that essential
21 point--

1 PRESIDENT STEPHEN: Sorry. We
2 Australians, the elephant on the table has just
3 been explained to me.

4 MS. SMUTNY: Oh, I'm sorry.

5 [Laughter.]

6 MS. SMUTNY: Viewed through the lens of
7 that essential point, the jury saw right through
8 the arguments that the City and the BRA had
9 presented at trial, arguments that Respondent has
10 rehearsed for you again in these proceedings, no
11 doubt with the active assistance of the lawyers for
12 the City and the BRA who argued the case below and
13 who have been present during these hearings.

14 If this Tribunal is a not supreme
15 appellate court, it is also not a supreme jury.
16 The jury saw the witnesses for themselves, they
17 observed their demeanor, made assessments about
18 whose version of the story was more credible, who
19 was shifting in their seat when speaking and who
20 was not, and the jury was persuaded that LPA's
21 version of the story is the truthful version.

1 Indeed, the jury was persuaded that LPA suffered
2 losses in the amount of \$16 million, as a
3 consequence of the City's and the BRA's conduct
4 towards it.

5 The unrebutted evidence in the record
6 demonstrated that \$16 million was the difference
7 between the market price for the Hayward Parcel and
8 the formula price from the Tripartite Agreement,
9 representing the value of that contract right as it
10 was deprived to LPA.

11 In addition, the jury answered the special
12 questions presented to them in such a way as to
13 make it clear that they were persuaded that the
14 evidence demonstrated that both the City and the
15 BRA played a hand in depriving LPA of the value of
16 its rights. Of course, this Tribunal is not bound
17 by the jury's verdict. Entry of judgment would not
18 have made a difference, however, in that regard.

19 As the Tribunal in the Amco Asia v.
20 Indonesia case noted at paragraph 177, and I'm not
21 sure if it's already in the record, but we have an

1 extra copy if it's not, in any case, an
2 international tribunal is not bound to follow the
3 results of a national court. The point is the
4 jury's verdict is evidence, and highly compelling
5 evidence. I will address certain basic questions
6 now that were touched upon in the presentations.

7 The significance of the jury's finding
8 that the BRA had tortiously interfered with LPA's
9 contract dealings with Campeau. It is quite
10 evident that the jury was persuaded, as the trial
11 court noted the evidence amply supported, that the
12 BRA had unlawfully attempted to exact a higher
13 price for the Hayward Parcel, and that it was
14 strong-arming LPA.

15 One of the ways in which it sought to
16 exact the higher price was by blocking the sale to
17 Campeau. The evidence of the BRA's intentions on
18 that score is very clear. The jury clearly was in
19 a position to conclude that the BRA's demonstrated
20 bad-faith motivation tainted the exercise of its
21 governmental authority through its acts and its

1 omissions. The jury was clearly in a position to
2 conclude that the tortious interference consisted
3 of the many acts and omissions of the BRA that
4 served ultimately to prevent Campeau from ever
5 being able to exercise the Hayward Parcel option in
6 LPA's place.

7 Respondent's 56-day argument quite simply
8 is nonsense. In short, following more than two
9 years of dealing on this issue with LPA, in which
10 the BRA made its views abundantly clear, the BRA
11 clearly manifested its intent to use the 121
12 approval process among the many other tools in its
13 bag as another means to coerce the higher payment
14 it demanded.

15 Another point I think that needs some
16 clarification. Let us dispel the notion that there
17 is anything inconsistent about LPA's position in
18 the Massachusetts proceeding and these proceedings
19 regarding the significance of the delays in the
20 design review process and the fact that the City
21 manifested its unwillingness to convey the Hayward

1 Parcel at the Tripartite Agreement price.

2 The alleged inconsistency relates to the
3 arguments regarding the scope of the mortgage,
4 which the Tribunal will recall, of course, was
5 never an issue in the litigation below. Be that as
6 it may, Claimant has explained that in trying to
7 assess what is meant in the mortgage by excluding
8 rights to develop parcels adjacent, it becomes
9 clear that it can only refer to the option
10 contained in Section 602; that is, the right to
11 purchase is the right to purchase the development
12 rights. In that sense, the concepts are linked.

13 But whether LPA could purchase those
14 rights to develop something was not dependent on
15 what ultimately that something would look like.
16 These are the separate questions. Thus, the
17 purchase of the Hayward Parcel was not contingent
18 upon obtaining approval for particular development
19 plans. That was the position taken in the
20 Massachusetts courts, and that's completely
21 correct.

1 For all of Respondent's melodrama on the
2 point, there is nothing inconsistent in Claimant's
3 case. Of course, one must bear in mind that LPA
4 was pursuing several things at the same time, as
5 one would expect in a project such as this. It
6 sought to purchase the air rights, which it
7 absolutely was entitled to purchase. LPA could not
8 get the City to close on that sale. The jury was
9 confronted with the question of why that was.

10 At the same time, of course, LPA continued
11 to pursue, with the BRA in the so-called design
12 review process, what it was that would be developed
13 on the site, which required a spirit of cooperation
14 if progress was to be made. Here, the BRA refused
15 to cooperate, interjecting one obstacle after
16 another. It, thus, became clear that even if LPA
17 could force the point on the sale, which it could
18 not, the project would be in jeopardy, in any
19 event, as the BRA refused to move forward on design
20 review as a means of trying to exasperate LPA to
21 the point that it would agree to pay the market

1 price.

2 These delays are not, by the way, without
3 costs to developers. The uncertainties that were
4 perpetuated were already jeopardizing the orderly
5 completion of the project. And partners, like
6 Bloomingdale's, which were hard to attract in the
7 first place, could threaten to walk out, and
8 existing partners, like Swissotel and other
9 retailers that had faith that the completed project
10 was going to start to have problems. The whole
11 project is jeopardized with such delay and
12 uncertainty regarding the terms of its completion.

13 Also, the enormous loss to a developer
14 when a major project fails should also not be
15 overlooked. So, to keep it alive, LPA agreed to
16 the drop-dead date when that was insisted upon.
17 The alternative was to accept complete loss at that
18 point. When Campeau surfaced, as a means of both
19 litigating losses and possibly keeping the project
20 going, LPA sought to transfer to Campeau, which it
21 ultimately did, accepting sizable losses in the

1 process. Empty references to the millions that
2 were agreed with respect to the transfer is beside
3 the point. If something is worth \$30 million and
4 you accept \$5 million, how do you not suffer
5 tremendous losses?

6 The point is that the City and the BRA
7 continued to abuse their regulatory authority in an
8 effort to coerce LPA, and then Campeau, into paying
9 market price. Indeed, the evidence that the BRA
10 abused its governmental authority is there, and
11 overwhelmingly so, likewise, the City. Note the
12 stipulation regarding the BRA's role. This is the
13 stipulation regarding earlier, which this Tribunal
14 need not ignore.

15 In any event, even if the City did not
16 breach its contract obligation, as defined by
17 Massachusetts law, the evidence is very strong that
18 it, together with the BRA, its developmental arm,
19 abused its government's authority to cheat LPA out
20 of its contract rights. The BRA was the City's
21 development arm. Mayor Flynn let BRA Director

1 Coyle, "act as he saw fit," and so he did. He
2 broke contracts because he felt like it.

3 And when he had LPA strapped over a
4 barrel, holding LPA's project development hostage
5 with delays that were themselves costing LPA
6 enormous sums of money, the BRA coerced a drop-dead
7 date. Here, one may note that the notion that
8 placing a limitation on otherwise unlimited rights
9 added value to the right is nothing short of
10 fanciful. Obtaining a contract promise in exchange
11 that the government agency will exercise its
12 governmental authority in good faith is a very sad
13 reflection on what might have been if the BRA had
14 not promised to do so.

15 Sir Ninian Stephen earlier inquired, what
16 of the famous reasonable man and how might the
17 Tribunal take stock of the case before it
18 objectively and without subjective prejudices?

19 Claimant would submit that the law does
20 not require this Tribunal to be blind to the
21 commercial realities. The only reason the Second

1 Amendment was concluded was to force a concession
2 out of LPA to hand BRA another tool to coerce
3 market price.

4 Finally, for all of the regulatory issues
5 that hampered the completion of the design review
6 process that Respondent insists on repeating were
7 within the authority of the BRA and the City to
8 raise, this Tribunal need not ignore, as this jury
9 certainly did not, that every one of those
10 regulatory obstacles disappeared overnight the
11 moment Campeau paid the price. The proposed road
12 through the parcel that hung as a cloud of
13 uncertainty over the project for years dissolved
14 immediately. The IPOD restrictions became a
15 nonissue. Traffic flows are immediately resolved
16 and so on.

17 The jury saw right through the entire line
18 of argument resuscitated for you here by
19 Respondent, and this Tribunal can do so as well.

20 Finally, this Tribunal need not ignore the
21 compelling evidence of the intended connection

1 between Phase I and Phase II. When the City and
2 the BRA deprived LPA of the benefit of adding Phase
3 II, the foreseeable consequence is that they placed
4 the entire project in jeopardy.

5 I will now turn to Sir Arthur Watts,
6 unless we want to stop for a coffee break first,
7 who will complete the--

8 PROFESSOR CRAWFORD: Ms. Smutny, you have
9 just argued very persuasively, if I may so, that
10 there was an abuse of regulatory authority by BRA,
11 which amounted to an abuse in 1105 terms. In order
12 to understand that, there are two essential
13 elements: One is the jury verdict, which is
14 necessarily implied a judgment by people who had
15 seen the evidence and heard the witnesses that
16 something like that must have happened; and,
17 secondly, the commercial realities.

18 The problem is, of course, that NAFTA
19 wasn't in force at the time. My understanding is
20 that the Claimant accepts that there couldn't have
21 been a breach of NAFTA, in respect of the acts of

1 the BRA as such, and therefore, fortunate or
2 unfortunate, doesn't that reduce Mondev's claim, in
3 effect, to a claim to be properly treated in
4 respect to whatever its Massachusetts law rights
5 may have been on the 1st of January 1994?

6 Isn't that the gist of the NAFTA claim?
7 And could you argue that claim, just briefly,
8 before hearing Sir Arthur Watts? Could you argue
9 or perhaps even repeat, just synthesize that claim,
10 in terms of 1105.

11 MS. SMUTNY: Of course. Well, of course,
12 first of all, the issue of the denial of the
13 recourse is I think clear on how that works, but
14 that relates to the Massachusetts law.

15 Insofar as this Tribunal concludes that
16 the acts of the City and the BRA were in violation
17 of international law, tantamount to an
18 expropriation, if I might use the words, this
19 Tribunal can consider what Sir Arthur Watts will
20 discuss more fully, as to how that will relate to
21 Mondev's claim under 1110, and insofar, also, as

1 Sir Arthur Watts will discuss, the temporal issues
2 on the additional 1105 claim.

3 So the point here is that to the extent
4 that this Tribunal concludes that the underlying
5 acts of the City and the BRA not only were
6 violative of Massachusetts law, but at the same
7 time, in a parallel, if you will, violation of--well, a
8 taking, a taking at that time, that lays
9 the basis for this Tribunal to consider the 1110
10 arguments that will be discussed in a moment, in
11 particular.

12 PRESIDENT STEPHEN: But my question really
13 relates to 1105. I assume that Sir Arthur will
14 deal with 1110. But if you were to take the view,
15 hypothetically, that the project had been
16 terminated by a combination of events prior to 1994
17 and that what was left out of all of that was a
18 series of claims by LPA/Mondev arising from those
19 events, the key premise of those claims was
20 actually upheld by the Massachusetts trier of fact--in
21 respect, presumably, there was at least an

1 inference of bad faith of lack of regulatory law or
2 improper purpose in the jury finding, even though
3 it was set aside.

4 The question is what's the basis for an
5 1105 claim in respect of the treatment of that
6 Massachusetts claim, as from 1st January 1994?

7 MS. SMUTNY: I want to make sure that I'm
8 following you correctly. So Mondeev's claims are
9 that the denial--and I'm just going to repeat and
10 cover ground again.

11 The denial of a remedy for the violations
12 of Massachusetts law, the grant of immunity in the
13 circumstances of this case, that's an 1105
14 violation due to the failure to provide the remedy
15 under Massachusetts law. Obviously, we are not
16 talking now about the contract claim and the SJC's
17 treatment. That's one manner in which 1105 was
18 violated.

19 The other manner, again, apart from the
20 SJC's contract claim treatment, is the one that I
21 know Sir Arthur Watts will deal with again, as he

1 dealt with before, is the continuing failure to
2 provide a remedy for the Massachusetts law, well,
3 the continuing failure to provide a remedy that Sir
4 Arthur Watts will discuss again. I don't want to
5 try to cover it in the short ground because it
6 takes some explanation, and I know that this is
7 exactly what Sir Arthur Watts intends to address
8 for you. Of course, together with that, the
9 Article 1110 claim.

10 PROFESSOR CRAWFORD: I wouldn't dare to
11 suggest that I would prefer to hear you answer the
12 question than Sir Arthur Watts.

13 [Laughter.]

14 MS. SMUTNY: Fair enough.

15 Well, if there are no further questions,
16 at your disposal, whether we should break or
17 continue.

18 PRESIDENT STEPHEN: Is there any reason
19 why we should not break for coffee? How does that
20 affect your time schedule?

21 MR. WATTS: Mr. President, from a time

1 point of view, subject to any questions that might
2 be posed by the Tribunal, we are all right.

3 PRESIDENT STEPHEN: In that case, we
4 adjourn now for a quarter of an hour.

5 MR. WATTS: Thank you.

6 [Recess.]

7 PRESIDENT STEPHEN: Sir Arthur?

8 MR. WATTS: Thank you, Mr. President.

9 Mr. President and members of the Tribunal,
10 this is the last oral pleading on behalf of the
11 Claimant in this arbitration. At the end, I will
12 summarize the Claimant's case as it now appears in
13 the light of this week's hearings, and then I will
14 set out, formally, the Claimant's final submission,
15 but, first, I will respond, necessarily briefly, to
16 a number of points raised by the Respondent during
17 its first round oral pleading.

18 The present statement will, therefore, be
19 a matter of response and summary. It will add no
20 new arguments to those which are already familiar
21 to the Tribunal and the Respondent. As this is the

1 Claimant's last opportunity to address the
2 Tribunal, I venture to express the hope that the
3 Respondent's closing statement will similarly be
4 limited to response and summary and will avoid the
5 presentation of any new arguments to which the
6 Claimant will, by then, have no opportunity to
7 respond. The Claimant is confident that it can
8 rely on the Respondent and the Tribunal in this
9 respect.

10 Mr. President, I should first like to deal
11 with certain factual matters, particularly insofar
12 as they concern that aspect of the Respondent's
13 breach of Article 1105, which involved the
14 misconduct of the City and the BRA.

15 So far as the Respondent has troubled to
16 deal with the facts relating to the way the City
17 and the BRA behaved in their dealings with Mondev
18 and LPA, one thing is notable. The Respondent did
19 nothing to deny the fundamental point in the story;
20 namely, that after taking office in January 1984,
21 the new City administration of Mayor Flynn and

1 Director Coyle made up its mind to get around LPA's
2 contract right to the favorable price for its
3 option to purchase the Hayward Parcel. The City
4 and the BRA were determined to get out of their
5 contract with LPA, even though LPA had completed
6 everything it was obliged to do in Phase I. That's
7 the basis for everything that happened thereafter.

8 In my opening statement on Monday, I put
9 it like this, the Boston authorities, I said, and I
10 quote, "determined steadily and intentionally to
11 erode the value of Mondev's investment under the
12 Tripartite Agreement until the stage was reached
13 when Mondev had been deprived of its investment
14 property altogether. It had, quite simply,
15 determined, from the moment the new administration
16 took over, to disregard the Tripartite Agreement,
17 thereby depriving Mondev's investment of value."

18 I continued, "That was the essence of the
19 matter. Understand that, and everything else falls
20 into place." I, then, the Tribunal may recall,
21 made an observation about the "smell test." That's

1 in the transcript, Volume I, at Page 20.

2 Not a word from the Respondent has
3 contradicted or altered the essential centerpiece
4 of the story. While Mondey has relied for its
5 factual presentation almost entirely on testimony
6 and documents introduced in the Massachusetts
7 trial, as heard, reviewed, and passed upon by 12
8 jurors over 14 days of trial, leading to the
9 resulting verdicts with which we are all so
10 familiar, it is the United States which has
11 repeatedly and selectively used excerpts and
12 snippets of that evidence, while ignoring much of
13 the evidence that was plainly so damaging to the
14 City and the BRA.

15 In fact, it is particularly notable that
16 the United States, in nine hours of presentation
17 this week, has not so much as devoted one sentence
18 to the extensive trial evidence that the City and
19 the BRA had decided by late 1987 that LPA, and
20 later Campeau, would never be allowed to close on
21 the Hayward Parcel within the option period without

1 paying full-market value and abandoning the
2 Tripartite Agreement formula.

3 The record is unequivocal. The City's
4 intent to deprive of LPA of the formula price for
5 the Hayward Parcel, and deferred lease payments for
6 the garage, are recorded in public statements by
7 Director Coyle to the press, in official minutes to
8 BRA Board meetings and in direct conversation with
9 LPA's executive officers, all put in evidence
10 before the jury and accepted by it.

11 Instead, what we had was an exercise in
12 highly selective deconstruction, a fashionable form
13 of literary criticism these days--fashionable, but
14 not necessarily valid or effective as legal
15 analysis. The Respondent chose to go through some
16 of the items invoked by the Claimant to discuss
17 whether they were, themselves, wrongful or whether
18 they amounted to a taking and also was mentioned of
19 the changing building height restrictions, the
20 constantly evolving traffic review problems and so
21 on.

1 This approach is quadruply defective. In
2 the first place, it is selective. Go through all
3 of the evidence presented by Mondev, as the jury
4 did, and then the approach might have some
5 validity. But, in fact--and this is the second
6 defect--even then it is without validity, for
7 Mondev does not deny that in certain of those
8 matters the City and the BRA acted within powers
9 and discretions which they lawfully possessed.
10 That's not the point, however.

11 Mondev's argument, which the Respondent
12 singularly failed to deal with, is that one must
13 take all of those individual exercises of
14 bureaucratic regulation as a whole, look at them as
15 a package, as the jury did, and it is then apparent
16 that the City and the BRA, in pursuit of their
17 initial determination that they had made to deprive
18 LPA of its rights under the Tripartite Agreement,
19 embarked on a course of harassment of LPA, using
20 and abusing their regulatory powers to achieve
21 their ends. The Respondent has been counting the

1 trees, without realizing that it is lost in the
2 woods.

3 The third defect in the Respondent's
4 approach is that, if it is going to be selective,
5 it might at least, in trying to present the facts
6 in a different light than that in which Mondeve
7 presented them, in fairness, take the trouble to
8 present a credible picture of the actual events.
9 Instead, some notable distortions have been allowed
10 to creep into the Respondent's account. Let me
11 give an example, one of which the Respondent was so
12 found that he's referred to it more than once.

13 The Respondent indicated that the jury's
14 finding that there had been a tortious breach of
15 contract depended solely on the fact that there had
16 been a 56-day delay when the LPA needed the BRA's
17 approval for the sale to Campeau. That is quite
18 simply nonsense. It completely ignores what was
19 going on at the time. The full facts were
20 explained to the jury.

21 The jury heard that when LPA needed

1 exactly the same approval in order to sell the 50-percent
2 interest in Hotel Lafayette to Swissotel.
3 The transfer was approved very quickly in a matter
4 of weeks.

5 The jury heard that Director Coyle had
6 said privately to LPA, and publicly to the press,
7 that the City and the BRA wanted full present-market value
8 for the Hayward Parcel, as well as
9 other extracontractual concessions before BRA would
10 approve the sale. The jury had before it relevant
11 minutes of the Real Property Board meeting, from
12 which it could draw the conclusion that without
13 those concessions, no approval would be given.

14 The jury heard LPA Project Director
15 Ottieri testify that after the public announcement
16 of the Campeau sale in November, all commercial
17 activity at the mall was frozen and that further
18 delay after January would destroy the mall as a
19 viable commercial entity.

20 It was also the fact that two BRA Board
21 meeting cycles in December and January had passed

1 with Director Coyle refusing to put the application
2 before the Board, before it was then withdrawn in
3 early February 1988. Equally, there was no
4 indication by early February that Director Coyle
5 would ever put approval of the transfer on the BRA
6 Board agenda.

7 Previously, Campeau/LPA, having
8 reluctantly agreed, by mid-January, to all of the
9 extracontractual sessions demanded by BRA, except
10 the full-market price for Hayward Parcel, they had
11 written to Director Coyle to say that, for business
12 reasons affecting direction of the mall, they had
13 to have the BRA's decision by the Board meeting on
14 25 January, latest.

15 There was, therefore, a whole saga before
16 the jury. To suggest that the only reason why the
17 BRA was found to have acted tortiously in relation
18 to the contract with Campeau was that there was a
19 56-day delay, grossly underrepresents the truth of
20 the matter. There was a whole record of dealings
21 concerning this claim, involving the BRA, LPA and

1 Campeau, which was deployed in full before the
2 jury, in a trial which lasted 14 days, from which
3 the jury was able to conclude that the BRA's
4 conduct did amount to tortious interference.

5 They heard all of the evidence, they saw
6 all of the documents, they saw and heard the
7 witnesses and observed their demeanor, and they
8 then said, yes, the BRA did wrong. It did
9 tortiously interfere with the contract.

10 Now counsel for the Respondent made a
11 point of suggesting that it was disadvantaged by
12 the unavailability to it of relevant records of the
13 trial period. Mr. President, the most powerful
14 government in the world can't get hold of the
15 relevant records? And in any event, the list of
16 the parties' representatives at these hearings
17 includes, for the Respondent, Mr. Shapiro, the
18 chief trial counsel for the BRA in the
19 Massachusetts proceedings we've heard so much
20 about. Their Respondent knows perfectly well what
21 happened at the trial.

1 The fourth point I'd make relates to the
2 Respondent's rather cavalier disregard for the
3 Massachusetts jury. It doesn't count, says the
4 Respondent. It's findings on tortious interference
5 was never a binding judgment. Massachusetts
6 courts, with their long history, are proudly held
7 up as models of right-thinking decision making.
8 The decisions of a jury, with an even longer
9 democratic tradition can, on the other hand, be
10 disregarded.

11 Mr. President, Mondev does not assert that
12 this Tribunal is, in some way, legally bound by the
13 jury's findings, but Mondev does assert that they
14 are the best and most compelling evidence of what
15 actually happened. On all of the factual issues
16 which Mondev has put before the Tribunal, the jury
17 has already considered the evidence in depth. The
18 jury saw the documents, heard the arguments, saw
19 and heard the witnesses, all of this over 14 days,
20 and it reached its clear findings that the City had
21 breached the Tripartite Agreement and that the BRA

1 had tortiously interfered with the sale contract
2 with Campeau, and the trial judge was satisfied
3 that there was ample evidence to support the jury's
4 findings, and those findings were not, to say the
5 least, favorable to the City and the BRA.

6 This must be compelling evidence for this
7 Tribunal. Lest the Respondent is really seeking to
8 elevate the Tribunal to the position of a super
9 jury which can assess the situation better than the
10 real jury, which saw and heard the evidence over an
11 extended period. Respondent implicitly invites the
12 Tribunal to reach conclusions on matters of fact
13 which are different from those reached by the jury
14 that without the advantages which the jury itself
15 had.

16 This Tribunal has sat for a week, and much
17 of the time has been devoted to nonfactual
18 argument. The Massachusetts court sat for twice as
19 long and dealt almost entirely with factual
20 matters. The jury's findings cannot be, and have
21 not been, set aside as factually incorrect.

1 The Respondent has sought a further way to
2 avoid the jury's findings by saying that the BRA
3 had strong arguments to show the SJC that the
4 jury's findings were unsupported by the evidence--perhaps.
5 But however that may be, if the BRA had
6 arguments to show that the jury was wrong, it can
7 safely be assumed that LPA had equally, at least,
8 strong arguments to show that the jury was right.

9 The only facts you have are that the jury
10 decided as it did, and that the trial judge, who
11 also sat through all of the evidence and witness
12 hearings, concluded that there was ample evidence
13 to support those findings.

14 Overall, the Respondent has sought to
15 represent the City and the BRA as having behaved as
16 normal bureaucracies, going about their business in
17 a normal and, if I may so, in a normally dilatory
18 way.

19 This is not a convincing response to
20 Mondev's demonstration of a whole course of
21 systematic and intentional misconduct, pursued with

1 the clear and publicly-expressed intention of
2 depriving Mondeve of its reasonably expected benefit
3 from its investment.

4 Of course, normal bureaucracy is precisely
5 the argument that the City and the BRA urged so
6 very unsuccessfully on the jury. The Tribunal, in
7 the recent award in CME v. Czech Republic, had the
8 right response to this line of argument, and I
9 quote:

10 "The Council's," that's the Media Council,
11 the Tribunal will recall, "The Council's actions
12 and inactions, however, cannot be characterized as
13 normal broadcasting regulations in compliance and
14 in execution of the law. Neither the Council's
15 actions in 1996, nor the Council's interference in
16 1999, were a proper part of administrative
17 proceedings. They must be characterized as actions
18 designed to force the foreign investor to
19 contractually agree to the elimination of basic
20 rights for the protection of its investment in 1996
21 and of action in 1999, supporting the foreign

1 investor's contractual partner in destroying the
2 legal basis for the foreign investor's business in
3 the Czech Republic." That's at paragraph 603 of
4 the award.

5 Let me now turn to the question of what
6 Article 1105 means and, in particular, to four
7 matters.

8 First, there is the notorious
9 interpretation of 31 July 2001. I do not need to
10 say anything at length in response to Respondent's
11 comments on this. Nothing which Mr. Clodfelter
12 said suggested in any way that the interpretation
13 ran counter to any substantive argument advanced by
14 the Claimant. One respect in which it might have
15 done so has been clarified by Mr. Clodfelter's
16 remarks, and to that I will now turn.

17 For the second aspect of Article 1105's
18 meaning, which I should like to mention, is the
19 reference to full protection and security. In my
20 remarks last Monday, I raised the question whether
21 that phrase applies to investments. Mr. Clodfelter

1 expressed surprise that I should have any doubts on
2 the matter. What he said was, and I quote, "We
3 agree that the sets of standards which make up the
4 international law minimum standard, including
5 principles of full protection and security, apply
6 to investments." That's in the transcript, Volume
7 III, at Page 683.

8 It seems to be clear that there is no
9 reason to doubt that the full protection and
10 security applies to investments. The Claimant, and
11 I trust the Tribunal, takes note of his remarks in
12 that sense. I make this point because, as I made
13 clear, my original comment in which I raised the
14 issue was derived from what the Respondent very
15 clearly said in its Counter-Memorial at Page 37,
16 which was in a different sense.

17 The Claimant is glad to note that the
18 Respondent has withdrawn that previous statement
19 and now accepts that full protection and security
20 applies to an alien's investments just as much as
21 to other aspects of an alien's interests.

1 The third aspect of the meaning of Article
2 1105, of which I would like to comment is Mr.
3 Clodfelter's dislike of what he referred to as the
4 merely subjective quality of the fairness and
5 protection provisions, which he so evidently would
6 like to interpret out of existence. This was
7 linked to his criticism of the Claimant's
8 preference for the ordinary meaning of the terms
9 used.

10 There is a whole lot of confusion here.
11 The worry, apparently, is that words like "fair and
12 equitable" might be given a meaning of the kind
13 which the nonlegal person in the street would give
14 them, rather than a meaning which would reflect the
15 legal framework within which they were being used.
16 This, of course, interesting that the Respondent is
17 frightened at the prospect of what the man in the
18 street might think, but leave that aside.

19 If that is the Respondent's worry, then I
20 think it may be set aside. Claimant is sure that
21 the Tribunal would have recognized, in the

1 Claimant's reference to the ordinary meaning of the
2 words, a reference to Article 31 of the Vienna
3 Convention on the Law of Treaties, which talks of
4 interpreting treaty terms by giving them their
5 ordinary meaning in their context and in the light
6 of the object and purpose of the treaty.

7 Mr. Clodfelter's further objection to the
8 "fairness and protection phrases," that they were
9 too subjective, is equally misplaced. Of course,
10 they are phrases which call for a measure of
11 appreciation by the Tribunal, equally, of course,
12 by the parties in presenting their cases.

13 Of course, that appreciation is, in a
14 sense subjective, even within the international
15 legal framework within which the terms are used,
16 the Claimant says what it means that they mean,
17 just as the Respondent counters with what it
18 considers them to mean, and ultimately the Tribunal
19 will say what they really do mean. But that
20 process is not a ground for criticizing the
21 employment of the terms in question.

1 Any adjective calls for appreciation.
2 It's an inescapable process, and that appreciation
3 is what Tribunal's are for, amongst other things.
4 Fair and equitable are no more to be criticized for
5 being subjective than are such common legal notions
6 as the reasonable man, due process of law and so
7 on.

8 In using the term "subjective," counsel
9 really seemed to mean simply that they were phrases
10 which could lead the appreciation of their
11 application to particular circumstances wholly at
12 the unfettered discretion of a Tribunal, but that
13 would never be the case with treaty terms which,
14 both because they are treaty terms and because
15 Article 1102, paragraph (2), of NAFTA says so, have
16 to be interpreted in accordance with international
17 law, including the particular framework established
18 by the context in which they are used and the
19 object and purpose of the treaty in question.

20 Moreover, linking the "fairness and
21 protection" phrases to the phrase "treatment in

1 accordance with international law," does not solve
2 the subjectivity problem, insofar as one exists,
3 for the standard contained in that level of
4 treatment is replete with words calling for
5 appreciation, "due diligence," "arbitrary"
6 "unjust," and so on.

7 From a practical point of view, the
8 Respondent has advanced no argument showing that,
9 by incorporating the "fairness and protection"
10 phrases within the notion of treatment in
11 accordance with international law, any substantive
12 argument advanced by the Claimant is affected. As
13 I have noted, the one argument to that effect has
14 now been withdrawn. Even if had not been, it was,
15 as I showed on Monday, wrong. The reference is to
16 the transcript, Volume I, Page 230.

17 Accordingly, it really is enough that
18 terms used in the Treaty are to be understood in
19 their context as part of the particular Treaty in
20 question. It is in that sense, that the Claimant
21 will continue to rely on the "fairness and

1 protection" phrases.

2 PROFESSOR CRAWFORD: Sir Arthur, I think
3 it's fair to summarize Mr. Clodfelter's argument as
4 being that the words "fair and equitable," and so
5 on, in 1105 are sort of hieroglyph, that they're
6 not an operative phrase, they are a reference to a
7 standard contained in the traditional cases dealing
8 with protection of aliens going under the rubric
9 minimum standard of treatment, and therefore that
10 it's an error for a NAFTA Tribunal to ask the
11 question was this treatment fair and equitable or
12 even to ask the question was it unfair and
13 inequitable; rather, to ask the question can we
14 find evidence of a specific standard in the
15 traditional case law, whether using phrases like
16 "arbitrary" or whatever against which to judge the
17 particular conduct.

18 Obviously, the framework within that
19 argument was mostly put was the concept of denial
20 of justice, where there are cases saying that
21 denial of justice has to be something relatively

1 outrageous.

2 How do you respond to that argument?

3 MR. WATTS: Well, I think, if I may say
4 so, Professor Crawford, the primary answer has to
5 be that Article 1105 says what it says. It talks
6 about treatment in accordance with international
7 law, including full protection and security or
8 including fair and equitable treatment. So far as
9 the Claimant is concerned, those phrases have a
10 meaning, they may have a meaning within the context
11 of the international law standard of treatment, but
12 they are not to be disregarded in relation to
13 investments.

14 I could, perhaps, at this stage, Mr.
15 President, just avert to a question which Professor
16 Crawford put yesterday, when he inquired about the
17 origin of fair and equitable treatment, and
18 Claimant would like to draw the Tribunal's
19 attention to a recent study prepared by the UNCTAD
20 Secretariat as to that term's origins. We do have
21 a copy which we will make available to the

1 Tribunal.

2 Mr. President, that now brings me to the
3 fourth aspect of Article 1105's meaning, which I'd
4 like to address briefly, and it concerns the
5 content of the customary international law standard
6 of treatment of aliens and its application to the
7 circumstances of this case.

8 Here, I have to say that the Respondent
9 has failed to grasp the Claimant's argument.
10 Perhaps that's the Claimant's fault, but I don't
11 think so, and has consequently misunderstood the
12 significance of the distinction which it itself
13 introduced into the argument between primary and
14 secondary rules of international law.

15 The Claimant's argument is simple. It
16 maintains that customary international law sets
17 standards for the treatment of aliens. As part of
18 that treatment, States are obliged to protect
19 aliens in their property as much as their persons.

20 PRESIDENT STEPHEN: I'm sorry. I missed
21 that last word. As much as?

1 MR. WATTS: In their property as much as
2 their persons.

3 PRESIDENT STEPHEN: Their persons, yes.
4 Thank you.

5 MR. WATTS: The protection which States
6 are obliged to afford an alien has a twofold
7 aspect. On the one hand, there is the protection
8 from wrongful conduct affecting the alien's rights;
9 on the other hand, there is the judicial protection
10 of the alien's rights should they, unfortunately,
11 be subject to misconduct. That double aspect to
12 the protection due to an alien is part of the
13 treatment required in accordance with international
14 law.

15 Accordingly, a primary rule of
16 international law stipulates that a host State
17 must, as a part of the treatment it is required to
18 give aliens, protect aliens' rights. That primary
19 rule of international law is in two parts. Protect
20 aliens' rights from wrongful conduct and allow them
21 redress should wrongful conduct occur.

1 What the Respondent fails to see or at
2 least to appreciate is that that reference to
3 redress is not, from the point of view of
4 international law, part of a secondary rule, that
5 reference is to domestic law redress as part of the
6 primary international rule stipulating, as part of
7 the treatment to be accorded to aliens, that they
8 be protected.

9 Now, when that primary international rule
10 is violated, then there comes into play the
11 secondary international rules about forms of
12 reparation at the international level. The
13 Respondent's failure to appreciate this leads it to
14 fail equally to address adequately, or even at all,
15 the proper significance of the Claimant's argument
16 that the breach of the primary obligation
17 constituted a continuing violation of international
18 law which lasted until well after the entry into
19 force of NAFTA.

20 Equally, the Respondent failed to respond
21 to the Claimant's argument that nothing in the

1 Claimant's argument was inconsistent with Article
2 28 of the Vienna Convention on the Law of Treaties.
3 That is the article about nonretroactivity; indeed,
4 on the contrary, that the Claimant's position was
5 fully in accordance with how the International Law
6 Commission explained that article.

7 Well, I'm strictly correct. There was a
8 response. It amounted to a one-sentence repetition
9 of the bold and unsupported proposition that the
10 Claimant's argument is contrary to Article 28.
11 That's in the transcript, Volume III, at Page 538.
12 That is not a response, it's a capitulation.

13 The Respondent also repeated, scarcely
14 without variation, its written contention that the
15 Claimant's argument involved importing into NAFTA
16 the full panoply of remedies known to customary
17 international law; whereas, NAFTA carefully limited
18 the available remedies. This, again, reflects the
19 Respondent's total failure to appreciate or address
20 the Claimant's argument regarding the relationship
21 between domestic law and the international level.

1 As I have explained, the primary
2 international rule requires that aliens be treated
3 to an approved standard, and if they are not, be
4 granted appropriate redress. That redress is, in
5 the first place, a matter of domestic law. It will
6 decide what kind of redress is appropriate in the
7 light of domestically available procedures.

8 If that domestic redress is not
9 forthcoming, then there will be a breach of the
10 primary rule of international law which, in its
11 turn, will call for, if the breach is indeed
12 established, the application of reparation in
13 accordance with the secondary rule of international
14 law.

15 That secondary international rule will, of
16 course, be governed by whatever other rules of
17 international law are relevant. If they exclude
18 certain forms of reparation and only allow others,
19 as in NAFTA, so be it. In no way whatsoever are
20 the remedies available in customary international
21 law incorporated either into domestic law or into

1 whatever Treaty prescriptions may be applicable at
2 the international level.

3 Let me now turn, Mr. President, to the
4 Respondent's observations on the temporal issue,
5 namely, how it is that there is, in all of the
6 circumstances, a breach of Article 1105 during the
7 time when NAFTA has been in force; i.e., since the
8 1st of January 1994.

9 The Respondent's arguments fail totally to
10 take proper account of two separate sets of
11 distinctions, both of which are very
12 straightforward. The first distinction is that,
13 again, between international law and domestic law;
14 the second is that between the occurrence of
15 certain facts and the breach of a relevant
16 obligation under NAFTA.

17 Under Article 1105, it seems to be agreed
18 that we are really, in this context, talking about
19 what I may call the misconduct claim, for it is, I
20 am sure, agreed that the judiciary claim, if I may
21 call it that, is not troubled by a time-bomb

1 problem.

2 The misconduct claim involves the rules of
3 international law about a host State's conduct
4 towards aliens. One of those rules prescribes that
5 a host State must afford aliens the standard of
6 treatment required by international law. That is
7 the primary rule. But, as I've said, it's a
8 primary rule in two parts: The required treatment
9 must match up to the appropriate standard of
10 conduct, and if it does not redress, must be
11 afforded or at least access to suitable procedures
12 whereby redress may be sought.

13 PROFESSOR CRAWFORD: Sir Arthur, it's
14 perfectly clear that 1105, in particular
15 circumstances, could be breached by a failure to
16 provide for local judicial procedures, in
17 accordance with the rule of law, but it's not clear
18 why that aspect of the 1105 duty should be
19 contingent upon any prior conduct in breach of
20 NAFTA. Indeed, Ms. Smutny, in response to an
21 earlier question from me, said it didn't have to

1 be.

2 In other words, there's an independent
3 element of 1105 that requires a functioning
4 judicial system, in the absence of which there will
5 not be full protection and security, but the
6 functioning judicial system operates in its terms
7 and in respect of whatever rights exist under that
8 system.

9 That being so, as you say, the judiciary
10 claim presents no problem because that goes to the
11 question of the functioning judicial system, but
12 it's not clear, if that's right, how you can, as it
13 were, preserve the misconduct claim over the period
14 concerned.

15 MR. WATTS: The reason, the Claimant
16 submits, is that the rule of international law
17 which is being violated is a rule in two parts.
18 The State must behave properly, and if it doesn't,
19 it must afford redress. The affording of redress
20 is not dependent upon there having been a
21 misconduct. Their behavior could be perfectly

1 proper. Redress of the behavior, of course, can
2 well be a self-standing breach of international
3 standards of treatment, but if there is some kind
4 of misconduct, then it is part of the same rule
5 that the remedy for that misconduct must be
6 available.

7 PROFESSOR CRAWFORD: In terms of that two-part
8 rule, the word "misconduct" is, in effect,
9 misconduct at-large. It's not misconduct contrary
10 to NAFTA because, at the time when the misconduct
11 occurred, NAFTA wasn't in force.

12 MR. WATTS: Yes.

13 PROFESSOR CRAWFORD: It's either
14 misconduct of a general character or possibly
15 misconduct in terms of the State's own law or,
16 alternatively, misconduct in terms of customary
17 international law.

18 MR. WATTS: Yes.

19 The Respondent seemed to suggest that the
20 need for redress is not established in
21 international law. Transcript Volume III, Page

1 560, what the Respondent said was, and I quote,
2 "Mondev's theory of a secondary obligation under
3 international law to make appropriate domestic law
4 redress to the injured alien in the wake of an
5 internationally wrongful conduct simply does not
6 exist."

7 That vividly illustrates the confusion
8 under which the Respondent labors. Mondev has
9 advanced no such theory. What Mondev submits that
10 I have just explained is that the requirement for
11 domestic law redress is part of the primary rule of
12 international law which lays upon States the
13 obligation to accord aliens treatments in
14 accordance with international law.

15 It is precisely because that primary rule
16 of international law, regarding treatment of
17 aliens, requires proper conduct towards them and
18 redress in the event of misconduct that the breach
19 of the rule of international law continues until
20 the redress is forthcoming or in some way shown no
21 longer to be necessary.

1 Here, let me interject because the matter
2 was the subject of some comment by the Respondent,
3 that the reference to the need for redress for
4 wrongful conduct is not, in itself, a reference to
5 the rule of exhaustion of local remedies. That is
6 a rule which plays a quite different role as a
7 procedural bar to the espousal of claims, not as
8 part of the substantive primary rule regarding the
9 treatment of aliens.

10 To return to that subject, it follows from
11 the primary rule, as I've set it out, that the
12 failure to apply the appropriate standard of
13 conduct begins the breach of the rule of
14 international law, but the breach does not end at
15 the same moment when it starts, when the misconduct
16 occurs, partly because the wrongfulness itself
17 continues until remedy, but also because the second
18 limb of the rule of international law about the
19 treatment of aliens has to be satisfied before the
20 breach of the rule can be said to come to an end.

21 In our present case, the rule of

1 international law regarding the treatment to be
2 accorded to aliens was, in Mondev's submission,
3 violated when the City's and BRA's misconduct
4 began. That same rule, however, was still being
5 broken in the absence of suitable redress, and that
6 was the position which had been reached when NAFTA
7 entered into force. At that moment, the situation
8 as it existed under customary international law,
9 was that Mondev's investment was not, at that very
10 time, being treated in accordance with the
11 requirements of international law.

12 The breach, having thus been shown to
13 involve, indeed, a breach of NAFTA, Mondev was in
14 no position to have acquired knowledge--which
15 implies certainty--of whatever loss it had
16 incurred--which implies actuality, until the final
17 rejection of its claims in the local courts had
18 demonstrated that losses had indeed been incurred.

19 Mondev's prompt action in commencing these
20 arbitration proceedings was then sufficient to
21 satisfy the three-year period prescribed in

1 Articles 1116 or 1117.

2 Throughout the misconduct to which Monde
3 was exposed it's apparent that the City and the BRA
4 had very much in mind the fact that Monde was
5 Canadian, not only in a formal sense of
6 incorporation, but also in the personal sense of
7 its senior executive personnel. They said as much
8 and made it clear that it was the thought of what
9 they saw as a windfall benefit which was, in fact,
10 a contractually agreed risk reward going to Canada
11 which was high, in their calculations.

12 Mondev has shown evidence in this in a
13 number of statements made to different audiences
14 over a period of years, but it's not the specific
15 occasions or specific statements which are
16 significant. You don't make an anti-Canadian
17 statement today, and another in three months, and
18 another three months after that, while forgetting
19 all about the matter in the intervening periods.
20 Those periodic statements are clear evidence of a
21 state of mind which continued throughout the period

1 and influenced conduct and events.

2 Now the Lafayette Place Project was
3 unique, both in its timing in relation to the
4 regeneration of the blighted downtown area and in
5 its design and development characteristics. There
6 was no other developer engaged "in like
7 circumstances," to use the language of Article
8 1102, paragraph (2). There were other developers
9 in other parts of Boston engaged in very dissimilar
10 projects. Most of them were no doubt U.S.
11 companies. There is no record of any of them being
12 given the runaround by the BRA in the way which
13 Mondev was.

14 As a practical matter, it seems an
15 inescapable conclusion that if the Lafayette Place
16 Project had been undertaken by a wholly U.S.
17 development, the City and the BRA would have
18 treated it more favorably than it treated Mondev.
19 It is this state of affairs which leads Mondev to
20 submit that the treatment it received involved a
21 breach of Article 1102, paragraph (2).

1 that appears to be what Article 1105 requires.
2 Sorry, not 1105. It's 1116 and 17. If that's what
3 NAFTA says, so be it. It's difficult to have
4 knowledge or something which is at present only
5 speculative. When the object of the knowledge has
6 to be something as specific as losses have been
7 incurred.

8 PRESIDENT STEPHEN: I find it rather
9 difficult to follow why we should conclude that it
10 was because Mondev was Canadian, rather than
11 because Mondev was getting what the local
12 municipality obviously thought was an undeservedly
13 good barter that influenced Boston. You say if
14 Mondev had been an American corporation it might
15 have been very different. There was a lot of
16 evidence to show the intense concern of Boston at
17 the effect of the rise in real estate values and
18 the extraordinary bargain that, as it turned out
19 that Mondev was getting. Apart from these
20 occasional references to go back to Canada and so
21 on, that's all there is to show that also there was

1 an anti-Canadian motivation.

2 MR. WATTS: I think that's right, and I
3 think that the Claimant's submission in effect
4 boils down to two plus two equals four, and one has
5 a course of conduct going in a certain direction,
6 leading to certain results. One has clear
7 statements which underlie the state of mind of
8 those embarking on that course of conduct, and it
9 does appear that the one leads to the other.

10 PRESIDENT STEPHEN: In fact, I've just got
11 to divorce from my mind the feeling that the U.S.
12 and Canada are twin souls.

13 MR. WATTS: I wouldn't wish to comment on
14 that, Mr. President.

15 [Laughter.]

16 MR. WATTS: Let me now turn, if I may, to
17 expropriation, and let me first seek to clarify in
18 the light of various comments which have been made
19 by the Respondent and certain questions put by the
20 Tribunal. The extent of Mondev's claims in this
21 arbitration, not all of these claims of course

1 concern expropriation. Nevertheless this is a
2 convenient time to deal with the matter as a whole.
3 I won't go into the details of the calculation of
4 the monetary value of the various claims because
5 that will be a matter for the next phase of this
6 arbitration.

7 What I do want to do is to point out the
8 distinction between the \$16 million initially
9 awarded in the Massachusetts Courts and the sums at
10 issue in this arbitration. That initial award of
11 damages related to two issues only, the breach of
12 contract, the Tripartite Agreement by the City,
13 \$9.6 million; and the tortious interference with
14 LPA's contact with Campeau, \$6.4 million. It will
15 be readily apparent that Mondev's claim in this
16 arbitration is much more extensive. In the first
17 place that initial award of damages was related to
18 Mondev's claims under domestic law. What is now in
19 issue is a claim under NAFTA for a breach of its
20 obligations. The two are not the same. The
21 substantive law is different. The available

1 remedies are different.

2 Secondly, so far as concerns the wrongful
3 conduct claim under Article 1105(1), it is clear
4 that Mondev's international NAFTA claim goes
5 further than the two heads of claim which were
6 initially upheld in the Massachusetts Courts. Thus
7 there were aspects of Mondev's domestic law claim
8 which were disregarded by the Massachusetts Courts.
9 Had they been allowed, and Mondev argues of course
10 that their disallowance was wrongful, then it
11 follows that the damages in domestic law would
12 almost inevitably have been greater. Moreover, the
13 NAFTA claims embraces issues which were not before
14 the domestic courts such as the impropriety of the
15 whole course of the City and BRA's conduct in terms
16 of customary international law.

17 PROFESSOR CRAWFORD: Sorry to interrupt.
18 If that was true, why couldn't you at least be
19 certain that you had suffered loss or damage in
20 relation to the aspects of the claim that were not
21 before the Massachusetts Courts for the purposes of

1 1116(2). Why couldn't you--if that was true, that
2 the domestic causes of action were narrower than
3 the international cause of action, see that that's
4 obviously right--why couldn't you be certain at
5 least that you had suffered loss or damage to the
6 extent that it was covered by the international
7 claims and not by the domestic--

8 MR. WATTS: Why I think there are two
9 answers to that. One I think is that Mondev in
10 fact engaged upon the litigation it was in practice
11 engaged upon. And for that litigation it was
12 focusing on those matters in respect of which it
13 believed it had good grounds of claim under
14 domestic law.

15 However, having moved from that domestic
16 law level because of the way matters eventually
17 evolved, Mondev had a different claim or a more
18 extensive claim at the international NAFTA stage.
19 Its losses--and it could have known of possible
20 losses, but its possible losses were closely
21 related to the consequences that would flow from

1 the domestic litigation on which it was already
2 embarked. And I think this is one of the factors
3 in this case which has to be borne in mind in a
4 number of contexts. In effect, NAFTA came into the
5 picture in the middle of the story. Mondev had
6 already embarked on a course of conduct. NAFTA
7 comes in. That creates some of the problems which
8 we've been discussing, but it's also a highly
9 unusual circumstance, just as it's highly unusual
10 circumstances that we have the benefit of a jury
11 finding about certain facts that would normally be
12 the case.

13 PROFESSOR CRAWFORD: So the effect is that
14 for practical purposes the U.S. litigation was
15 treated as being about the dispute until it was
16 resolved, and until it was resolved, whether they
17 would be as resulting loss of damage was unclear.

18 MR. WATTS: There was also, in addition to
19 that point that I mentioned, the failure to grant
20 access to the Courts, which of course was part of
21 what was involved in the ongoing litigation. The

1 failure to allow proper opportunity to Mondev to
2 present its case to the courts, the failure of the
3 SJC to deal properly with the issue before it.

4 These additional NAFTA bases of claims carry with
5 them of course additional heads of damage.

6 Third and in particular, Mondev's NAFTA
7 claim for expropriation was not before the
8 Massachusetts Courts. That claim is for what
9 Mondev lost as a result of the City's and the BRA's
10 conduct, and must then ask, what then did Mondev
11 have in the first place? What did Mondev's
12 investment consist of at the time when things
13 started to go wrong? That's to say 1984 when the
14 new administration in Boston took over. It
15 comprised principally three elements.

16 First, there was the completed Phase I
17 project consisting of a 40-year lease on the
18 garage, the luxury hotel jointly owned with
19 Swissotel, and the retail mall. That was an
20 inviable part of the whole Lafayette Place project.
21 It was never a self-contained fully-realized part

1 of the project, and its value ultimately depended
2 on the successful completion of Phase II.

3 Then the second element was that Mondev
4 had a bundle of contractual rights, in particularly
5 of course the right to acquire the Hayward Parcel,
6 and thereby to complete the project by developing
7 Phase II. The Phase II development in itself would
8 be a valuable component in the investment. But
9 more than that, and third, the right thereby to
10 complete and render economically viable the project
11 as a whole was a right to realize the full value,
12 the full economic value of the completed project.
13 The sum will be greater the nearly the value of the
14 individual parts.

15 These three principal components, and I
16 must emphasize this is not intended to be an
17 exhaustive list, who clearly that Mondev's NAFTA
18 claim is in no way limited to, although it does
19 include, the claims in respect of which it was
20 initially awarded \$16 million by the Massachusetts
21 Courts. At the damages phase Mondev will show that

1 Mondev's NAFTA claim is substantially greater than
2 that \$16 million. As I've said above and as the
3 Tribunal can appreciate, the acquisition of the
4 Hayward Parcel and its development so as to
5 complete the entire Lafayette Place project as
6 envisaged by the City, the BRA and LPA from 1978
7 onwards would have resulted in a project value
8 greatly in excess of the \$16 million awarded by the
9 jury on claims limited to breach of the Hayward
10 Parcel contract option and interference with the
11 1987 distress or salvage sale to Campeau. That is
12 why Mondev, in its notice of intent to submit a
13 claim to arbitration claimed damages of not less
14 than \$50 together with costs and pre-award and
15 post-award interest. That explains what it was in
16 substance that Mondev through LPA lost, and it was
17 clearly a sizeable loss.

18 Let me turn now, Mr. President, if I may,
19 to some factual aspects of the expropriation. I've
20 already commented on the Respondent's treatment of
21 the facts of this case, the way in which the City

1 and the BRA behaved, resulting in Mondeve
2 effectively being deprived of its investment. At
3 this stage there is little for me to add. All the
4 facts were before the jury. The jury concluded
5 that the facts fully supported the claims which the
6 jury was being asked to consider, and it found
7 comprehensively that the City and the BRA had
8 behaved wrongfully. The Trial Judge agreed that
9 the facts fully supported the jury's findings as to
10 Boston's wrongful conduct. And the Tribunal will
11 also recall the SJC's remarks about Boston's
12 dishonest and unscrupulous behavior. There really
13 cannot be serious room to doubt the soundness of
14 the jury's findings.

15 What the jury did not consider of course
16 was whether the conduct it had passed upon amounted
17 to expropriation, but essentially it was the same
18 conduct, the same pattern of behavior, the same
19 systematic purpose to deprive LPA of its rights.
20 And why did the jury not find those facts amounted
21 to expropriation? Because there was no suitable

1 procedural vehicle in Massachusetts Law for a claim
2 to that effect, and therefore the claim could not
3 be presented.

4 But this doesn't affect the fact of the
5 deprivation. NAFTA is different. That fact of
6 deprivation can, under NAFTA, be the basis for a
7 claim under Article 1110, and in relation to that
8 NAFTA claim, the facts as found by the jury in the
9 separate context of the contract and tort claims
10 before it still stand. The jury's findings,
11 supported on the evidence by the Trial Judge,
12 remain compelling for this Tribunal. In assessing
13 the facts, I've already shown that those facts are
14 to be considered as a whole, as a single package of
15 wrongdoing, rather than as a separate series of
16 isolated acts or omissions.

17 That's important not only in itself, but
18 because it highlights the realities behind the
19 individual items of conduct. For it has to be
20 understood that in a major development like the
21 Lafayette Place project, the developer, LPA, is at

1 all times very dependent upon the design and
2 regulatory approval of the BRA. The BRA's
3 authority was extensive. Certain aspects of that
4 authority have surfaced in specific instances which
5 have been mentioned in these proceedings. But it
6 goes much wider than that.

7 The BRA's approval of every aspect of the
8 design process was required, the architectural
9 plans, the construction materials used, the methods
10 of construction, even aesthetic details such as the
11 brick face and art work. Clearly, a cooperative
12 working relationship between the developer and the
13 regulatory authority was essential.

14 It is readily apparent that throughout the
15 City and the BRA consistently frustrated LPA's
16 efforts to complete the project on the basis agreed
17 in the Tripartite Agreement. At every turn they
18 procrastinated. Wherever possible they put
19 obstacles in LPA's way. They engaged in a pattern
20 of creating artificial, arbitrary and unnecessary
21 hoops for LPA to jump through, and they did so in

1 order to bring down a contract which they did not
2 like, and they were absolutely clear about that
3 being their aim, and ultimately they coerced LPA
4 into agreeing to a fixed deadline, a drop-dead date
5 by which it had to complete its Hayward Parcel
6 acquisition or see its contractual option expire.
7 And it's clear that the BRA never had any intention
8 of approving any such deal on the contractually-agreed
9 basis, which it in turn said it considered
10 too cheap.

11 Since I've mentioned the matter, let me
12 say a word more about the Respondent's response to
13 this coercion argument. How could it be coercion,
14 it was said, when the draft of the amendment was
15 prepared by LPA's own lawyers, and when the draft
16 having been approved and sent back to LPA, it was
17 signed within a day. But anyway, it was said, the
18 insertion of a drop-dead date was doing LPA and
19 Campeau a favor. They now knew where they stood.

20 This response, it will be noted, does not
21 address the issue of substance at all. Mondey drew

1 attention to the context of this transaction,
2 namely a refusal by the BRA to let the project go
3 ahead unless it agreed to amend the contract so as
4 to include the drop-dead date. This, of course,
5 against the background of some years of systematic
6 attempts by the BRA to get out of its contractual
7 commitment. LPA was presented with an ultimatum.
8 Of that there's no doubt. In the reality of the
9 commercial developer's world, the last thing a
10 developer wants is a failed project. Apart from
11 the immediate financial consequences, there's the
12 question of reputation.

13 So the choice before LPA in the real world
14 was accept the drop-dead date with the prospect of
15 still getting the project through, or see
16 everything fail because of the BRA's determination
17 to block the project until it got what it wanted.
18 That was the substance of the matter. In the light
19 of that substance, what is so odd about the LPA
20 drafting the amendment and signing the approved
21 amendment as soon as it was returned to LPA?

1 Remember, LPA wanted to get a move on. It was in
2 June 1987 that the BRA and LPA had reached
3 agreement on the drop-dead date. The only way to
4 keep things moving was to do the drafting yourself.
5 In self cause LPA prepared the draft. Just imagine
6 what delays would have ensued if the BRA had been
7 left with that task. LPA prepared and then signed
8 the amendment on 20th of July, and straight away
9 sent it to the BRA. It took until October for the
10 BRA to approve it, and then it did so only with an
11 amendment by which the originally agreed 18-month
12 period was unilaterally cut short by a month. So
13 the amended text had to be sent back to LPA for
14 another signature. Of course LPA signed it right
15 away. They had already been waiting three months.
16 They wanted to get a move on.

17 As for the Respondent's suggestion that
18 the introduction of the drop-dead date was in fact
19 doing LPA and BRA a favor, I can only invoke the
20 well-known McEnroe response: "You cannot be
21 serious." To exchange an open-ended option for a

1 fixed-limit option is of no favor to anyone other
2 than the City. As the BRA itself recognized in
3 subsequently telling the City's real property board
4 that the deal done was, I quote: "Totally in the
5 City's favor and in fact would free the City to
6 dispose of the parcel to another development
7 entity." That's paragraph 72 of the Claimant's
8 Memorial.

9 Let me finally, Mr. President and Members
10 of the Tribunal, say a few words about the so-called
11 temporal problem in relation to the
12 expropriation of Mondev's investment. Again, the
13 Claimant's argument has either not been understood
14 by the Respondent or has been willfully distorted,
15 and again the Respondent fails to make two
16 essential distinctions. But since this is Article
17 1110, rather than Article 1105, the distinctions
18 are in part different. There is first still a
19 failure to distinguish between an occurrence, a
20 matter of fact, and a breach to which it gives rise
21 a matter of law. And second, there is a

1 distinction between NAFTA and non-NAFTA situations.

2 Mondev's argument again is
3 straightforward. Let me set it out once again in
4 brief. Given that we are dealing with something
5 which is properly considered an expropriation, then
6 that occurrence, that deprivation does not
7 constitute a breach of NAFTA until it can be shown
8 that no compensation is going to be available.

9 There may be various ways in which that showing can
10 be made, but in our present case it was made clear,
11 upon the definitive failure in 1998 or '99 to
12 secure any redress through the local courts. The
13 Respondent sees in Mondev's argument some so-called
14 novel theory, which Mondev has advanced without any
15 supporting authority, but it's neither novel nor a
16 theory, with its somewhat pejorative overtones, nor
17 is it unsupported.

18 Mondev's argument is based fairly and
19 squarely on the terms of Article 1110 of NAFTA. It
20 is supported by the well-established notion of
21 continuing wrongs for which Mondev gave ample

1 authority, and by Article 31 of the Vienna
2 Convention on the Law of Treaties concerning the
3 interpretation of treaties. For all that, Mondev's
4 argument involves is reading Article 1110 and
5 drawing the appropriate consequences as to its
6 meaning. That article omits expropriation provided
7 that there is a payment of compensation.
8 Consequently, no actual payment of compensation
9 means that the expropriation is not permitted. It
10 means that the expropriation that has taken place
11 involves a breach of NAFTA. But that breach cannot
12 be established until the denial of compensation is
13 clear one way or the other. In our case the denial
14 became definitive in 1998 or '99. Only then was
15 there a breach of NAFTA. And one might test this
16 by looking at the possibility of a claim being
17 presented immediately after the appearance of an
18 expropriation. Inevitably, the defense would
19 rightly be your primatur, go away and wait till you
20 have or haven't got compensation. The breach
21 doesn't occur until it's shown that there will be

1 no compensation.

2 The Respondent cited a number of cases
3 where it was held or at least said or implied that
4 the expropriation then in question took place on a
5 date which was related to the occurrence of the
6 expropriatory conduct rather than a date related to
7 the non-payment of compensation. But this is where
8 the Respondent has not take proper account of the
9 fact that we are in our present case dealing with
10 NAFTA, which has laid down specific terms governing
11 expropriation claims. Those NAFTA terms, as Mondev
12 has shown, established that there has only been a
13 breach of NAFTA upon a showing of an absence of
14 compensation. The difference between the
15 occurrence of the expropriation and the breach of
16 NAFTA is crucial.

17 The Respondent advanced two other
18 contentions to show that Mondev's argument was
19 wrong, but both are without merit. First, it was
20 said that there had to be some kind of express
21 recognition by the expropriating authorities that

1 there had been an expropriation. This can't be so.
2 Otherwise all indirect expropriations could be
3 avoided by the simple device of saying nothing,
4 even though NAFTA expressly contemplates indirect
5 expropriations as falling within the scope of
6 Article 1110. The existence of an expropriation is
7 determined by the facts, not just by the word of
8 the expropriating authorities.

9 And then second, it was said that Mondev's
10 argument was somehow inconsistent with paragraphs
11 (2) to (6) of Article 1110. But those paragraphs
12 are simply about the modalities of calculating and
13 then paying compensation. They're not about the
14 NAFTA obligation to pay compensation in the first
15 place or the NAFTA prohibition against the
16 uncompensated deprivation of investments.

17 Is it in fact and in short clear that what
18 took place amounted to an expropriation as that
19 term is used in Article 1110, and that Article 1110
20 prohibits expropriation unless compensation is
21 paid, and that consequently, that article is only

1 breached when it can be shown that that condition
2 is not satisfied, which in this case was after the
3 entry into force of NAFTA.

4 Mr. President, let me now, if may, round
5 off the presentation of the Claimant's case in
6 these oral proceedings. First I should like to
7 summarize the state of the case as it now appears
8 to the Claimant. The story which has unfolded
9 before this Tribunal is strongly based on the facts
10 which have been brought to the Tribunal's
11 attention. Mondev set out the facts in
12 considerable detail, and they have not been
13 seriously challenged by the Respondent. Yes, the
14 Respondent has tried to show them in a different
15 light, but, Mondev would submit, not entirely
16 successfully. The Respondent's explanations have
17 at times been difficult to reconcile with what
18 actually happened as evidenced by the record before
19 the Tribunal.

20 The Respondent has repeatedly tried to get
21 this Tribunal to look again at the facts which were

1 already put to the jury and on which the jury
2 reached the findings which it did in LPA's favor.
3 Those facts have been thoroughly examined already,
4 and little purpose is served by Respondent's
5 attempts in this arbitration to reargue them. The
6 fundamentals of the Claimant's account of the facts
7 are intact. It has not been denied that the City
8 and the BRA took the view, when the new Boston
9 administration took over in 1984, that the agreed
10 contract terms were too generous. It has not been
11 denied that in forming that view Boston disregarded
12 all that had gone before. In particular the high
13 risks involved in moving into the Combat Zone area
14 in the first place, and then Mondev's additional
15 risk taking when it agreed to a Phase I/Phase II
16 division of the project at the City's request. It
17 has not been denied that Boston set about finding
18 ways of walking away from its contract with LPA, or
19 that it broke its contract with LPA. It has not
20 been denied that when LPA turned to another
21 developer, Campeau, Boston interfered with that

1 contract in such a way as to lead a jury to find
2 that the interference was tortious. These events,
3 not denied, are the cornerstones of the story which
4 underlies the Claimant's claims in this
5 arbitration.

6 The rest of the story followed inexorably
7 from that essential start. Boston's systematic and
8 sustained efforts to frustrate LPA's enjoyments of
9 its contractual rights, its coercion of LPA and its
10 eventual success, a somewhat Pyrrhic success, as it
11 turned out, in getting the market value for the
12 Hayward Parcel out of Campeau. That story provides
13 the basis for Mondev's claim that there was a
14 breach of Article 1105(1). In the first place the
15 conduct or misconduct on the part of the City and
16 the BRA in relation to Mondev's investment fell
17 below the standard of treatment which international
18 law prescribes for the treatment of aliens. That
19 standard of treatment required also that Mondev
20 should have redress for the injury suffered. That
21 standard of treatment is enshrined in Article 1105

1 by the reference to treatment in accordance with
2 international law. Consequently, that misconduct,
3 take together with the absence of redress, violated
4 Article 1105.

5 And that state of affairs, that
6 unredressed misconduct lasted until NAFTA entered
7 into force. On 1 January 1994 Mondev's investment
8 was suffering treatment which on that date was not
9 in accordance with the treatment required by
10 international law. And there was accordingly a
11 breach of NAFTA, when NAFTA was in force.

12 But there is another dimension to the
13 Respondent's breach of Article 1105. Insofar as it
14 requires redress to be afforded for wrongful
15 conduct suffered by Mondev, which it does by
16 reference to its--by virtue of its reference to
17 treatment in accordance with international law,
18 Mondev was in significant respects denied access to
19 any such redress, and the opportunity to present
20 its arguments to the Courts before decisions were
21 handed down.

1 But there was yet a further dimension.
2 The SJC dealt with Mondev's claims in a manner
3 which did not match up to the standards required by
4 international law. It was said that that Court had
5 a historic and eminent status. And that may well
6 be so, but the propriety of a Court's conduct is
7 not determined by its status, but by the way in
8 which in some particular case it has behaved. In a
9 number of respects the SJC's treatment of Mondev's
10 claims was defective. The retroactive application
11 of the new rule and the failure to remand facts,
12 fact issues to the jury, both of which points were
13 decided without having first heard argument on the
14 point, on the latter of which the failure to remand
15 further deprived Mondev of the opportunity to
16 present its arguments to the one body qualified to
17 assess matters of fact, the Massachusetts jury.

18 And these complaints as to the judicial
19 process are, as recognized by the Respondent, not
20 affected by any NAFTA time bar. All these aspects
21 of the wrongful conduct suffered by Mondev, those

1 involving the wrongful conduct of the City and the
2 BRA, and those involving the defective judicial
3 processes, make up, taken together, a single
4 package. That single package is what is covered by
5 the word "treatment" in Article 1105 paragraph (1),
6 and that single package is the treatment which has
7 to be in accordance with international law. But it
8 was not, and thereby, the breach of Article 1105 is
9 established.

10 Throughout the misconduct to which Mondev
11 was exposed, it's apparent that the City and the
12 BRA had very much in mind the fact that Mondev was
13 Canadian. It is Mondev's submission that had
14 Mondev been a wholly United States corporation it
15 would have received more favorable treatment than
16 it did in fact receive as a Canadian investor. And
17 on this basis, it submits that the Respondent is
18 liable for a breach of Article 1102 paragraph (2)
19 of NAFTA.

20 The City's and the BRA's conduct not only
21 amounted, in Mondev's submission, to conduct which

1 failed to meet up with the standard set by
2 international law, but it also had the clear effect
3 of depriving Mondev of its investment in a manner
4 amounting to expropriation. By March 1999 it was
5 clear that no compensation was going to be
6 forthcoming. At that stage, therefore, the
7 deprivation became an uncompensated expropriation,
8 and as such a breach of Article 1110.

9 Mr. President and Members of the Tribunal,
10 I summarized again the main elements in Mondev's
11 claim in this arbitration in the light of the
12 comments made by the Respondent, and as I stated,
13 Mondev finds no reason to depart in any substantial
14 way from the claim which from the beginning it had
15 advanced. The Respondent has suggested from time
16 to time that since the beginning of these
17 proceedings, the Claimant has varied its position
18 in certain respects. That's true, but that is
19 precisely the result to be expected from successive
20 pleadings and the interplay of oral argument and
21 questions from the Tribunal. In the same way the

1 Respondent's argument has changed. The Claimant
2 makes no complaint about that.

3 But what has not changed in this case from
4 the very beginning is the Claimant's assertion that
5 it had a valuable investment in Boston, and that it
6 was in effect deprived of that investment by the
7 gross misconduct of the Boston authorities, for
8 there can be no mistake by reason of a continuous
9 and intentional of unprincipled, even deceitful
10 conduct by the City and the BRA, Mondev is left
11 with no project and no compensation. Instead of
12 receiving fair and equitable treatment, instead of
13 receiving full protection and security, instead, in
14 short, of receiving treatment in accordance with
15 international law, Mondev has been exposed to a
16 myriad of technicalities and creative arguments,
17 all expressly designed to deprive it of its
18 substantial investment, the result of many years
19 hard work in the Commonwealth of Massachusetts.

20 The Tripartite Agreement was signed in
21 good faith. It cannot then be acceptable after the

1 change of administration and after Phase I had been
2 completed, that the Boston authorities can turn
3 round and say, "We're going to break our contract
4 because we feel like it." Nor is it acceptable
5 that the Boston authorities can embark upon a
6 course of conduct which can later be described by
7 the highest Court in the Commonwealth as, I quote,
8 "engaging in dishonest or unscrupulous behavior as
9 they pursue their legislatively-mandated ends."

10 In the end, Mr. President and Members of
11 the Tribunal, there was no fair play, nor was there
12 any compensation in any way. More to the point in
13 this arbitration, there was equally no observance
14 by the Respondent of its NAFTA obligations. It is
15 to this distinguished Tribunal that Mondev looks
16 for a finding to that effect, so bringing this
17 affair to a reasonable and fair conclusion in
18 accordance with the requirements of international
19 law and the protections which, under NAFTA, the
20 Canadian investor enjoys in the United States.

21 Mr. President, let me now set out the

1 Claimant's formal submissions to this Tribunal.
2 For all the reasons set forth in Mondev's written
3 pleadings and in its oral arguments this week,
4 Mondev respectfully requests that the Tribunal
5 should judge and declare, one, that the Tribunal is
6 competent to hear Mondev's claims and that those
7 claims are admissible; two, that the United States'
8 objections to the competence of the Tribunal and
9 the admissibility of Mondev's claims are dismissed;
10 three, that the United States is in breach of its
11 obligations under Chapter Eleven of NAFTA in
12 particular, its obligations under Articles 1102,
13 1105 and 1110; four, that the United States is
14 liable to pay damages to Mondev for the loss and
15 damage incurred by Mondev by reason of or arising
16 out of those breaches; and five, that the issue of
17 quantum of damages with interest be disposed of in
18 a subsequent phase of this arbitration in
19 accordance with such procedures and timetable as
20 the Tribunal may determine.

21 Mr. President, I can make a text of that

1 available to the Tribunal in a moment.

2 It only remains for me, Mr. President, to
3 express very sincerely the Claimant's thanks, first
4 to the staff of the World Bank, and in particular
5 Ms. Eloise Obadia, for all the helpful and
6 efficient assistance that the Claimant has received
7 from the World Bank, not only in these proceedings,
8 but throughout the course of this arbitration. I'd
9 also like to thank colleagues on the Respondent's
10 side for their professional collaboration in these
11 proceedings, and finally, but by no means least,
12 Mr. President and Members of the Tribunal, to
13 express the Claimant's thanks to the Tribunal for
14 the courtesy and patience with which you have
15 listened to our presentations, and if I may say so,
16 for the stimulating interesting questions which you
17 have put to us and the answers to which I hope you
18 have found have met your concerns.

19 Thank you very much, Mr. President.

20 PRESIDENT STEPHEN: Well, thank you, Sir
21 Arthur. I noticed for the first time I'm afraid,

1 that we seem to have a very long lunch hour
2 predicted according to the schedule that I have in
3 front of me, in the sense that we only resume at
4 3:30.

5 MR. CLODFELTER: [Off mike, inaudible.]

6 PRESIDENT STEPHEN: That's correct, is it?
7 Very well. Thank you very much, Sir Arthur.

8 PROFESSOR CRAWFORD: Have more lunch.

9 PRESIDENT STEPHEN: Yes. And do I take it
10 that the Respondent wishes to commence now, having
11 10 minutes available until 1 o'clock?

12 MR. BETTAUER: We would prefer to begin
13 when we return from the lunch break.

14 PRESIDENT STEPHEN: At 3:30?

15 MR. BETTAUER: Yes.

16 PRESIDENT STEPHEN: Very well. We adjourn
17 now until 3:30.

18 [Whereupon, at 12:45 p.m., the hearing
19 recessed, to reconvene at 3:30 p.m. this same day.]

1 of fact that are relevant to the claims in the
2 1980s and to the NAFTA claims and to the expro
3 claims. At the end I will come back and make a
4 brief statement as well.

5 As you see, that generally follows the
6 breakdown of assignments that we had for our
7 presentation in chief, and we shall try to be
8 succinct and not take undue amounts of time at it.

9 I would like to start by an observation
10 about what happened. Sir Arthur said that the
11 centerpiece of this story is that Mayor Flynn and
12 Mr. Coyle made a purported decision to thwart the
13 contract and to prevent closing on the Hayward
14 option, and that is the story that exists, and that
15 is a story he asserts that we have not touched or
16 denied.

17 Now, repeating it multiple times does not
18 make it so, and in fact, we have told a different
19 story. We do not agree with that story. Let me be
20 clear, we do not see the events as having occurred
21 that way. That should be clear from our briefs,

1 and it should be clear from what we have said to
2 this point.

3 The real story is different. LPA had a
4 contractual means to achieve the Hayward option if
5 it wanted to. It did not. That is what the
6 Supreme Judicial Court of Massachusetts found. The
7 real story is that neither Mondev nor LPA were
8 deprived of any rights. In effect, LPA sold them
9 to Campeau. Campeau went bankrupt, and the rights
10 were compromised that way. And it is a fantasy to
11 think something else happened. There was no
12 violation of NAFTA when NAFTA was in force by these
13 events.

14 Mondev's rebuttal presentation puts
15 forward a series of rather striking propositions,
16 and I'd like to address three of them and then turn
17 the floor over to my colleagues. First, Mondev
18 really made clear again, as it has throughout, that
19 it is seeking to relitigate events that occurred in
20 the 1980s, and is asking this Tribunal to act as a
21 reviewing court. The facts were heavily stated in

1 the rebuttal, as they were heavily stated in the
2 main presentation. To do this, they argue
3 repeatedly that the SJC is not infallible. It has
4 in fact, they say, previously made defective
5 decisions in the past, but a mere defect is not a
6 grounds for review here. They said the SJC has
7 been reversed 18 times in the past few decades.
8 Well, they are asking you to reverse it here, but
9 that is not your function. They argue that you
10 should accept the jury's verdict and reject the
11 decision of the Supreme Judicial Court of
12 Massachusetts, which we think fully and fairly
13 considered the matter.

14 As you know, the jury finding was never
15 entered, and then was found by the Massachusetts
16 Courts to not be warranted as a matter of law.
17 Here is what Mondev--

18 PRESIDENT STEPHEN: I'm sorry. What do
19 you mean was never entered?

20 MR. BETTAUER: Well, the motion was for
21 finding a finding contrary to the jury verdict, so

1 the jury verdict never became a judgment of the
2 Court.

3 PRESIDENT STEPHEN: I see what you mean,
4 yes. Thank you.

5 MR. BETTAUER: Here's what Mondev is
6 asking you to do. They want you to accept, without
7 question, the appreciation of a lay jury on mixed
8 questions of fact and law, and they want you to
9 accept it by a jury that couldn't even get its
10 instructions right. On the face of it, if you look
11 at jury verdict form, they did not understand what
12 they were doing. The form said, "If you answer
13 this question, then skip to the next," they
14 couldn't figure that out. They did it wrong. So
15 they ask you to accept that jury verdict without
16 question, and they want you to reject the unanimous
17 opinion of the seven members of the Supreme
18 Judicial Court of Massachusetts. That, it seems to
19 me, is a tall order for this Tribunal.

20 And of course this Tribunal has the
21 ability to decide matters of fact and matters of law

1 as it wishes. That, in our view, does not make it
2 a super-jury. In fact the last thing the United
3 States wants is for this Tribunal to micro manage
4 domestic law, and we would hope that that is the
5 last thing that the Tribunal itself wants.

6 What the Tribunal has before it are
7 allegations of breaches of specific provisions of
8 NAFTA. The key allegation is one of denial of
9 justice. To assess that, the Tribunal needs to
10 look at the decision of the Supreme Judicial Court
11 and the system as a whole, not merely at whether
12 there was error, and we have no doubt that we will
13 find that this was not the denial of justice. Mr.
14 Pawlak will return to this matter.

15 Second, what else is Mondev asking you to
16 do? They are asking you to rewrite the Law of
17 State Responsibility in a rather fundamental way.
18 They say now, in their most recent intervention,
19 that a requirement of treatment is not breached
20 when treatment inconsistent with that requirement
21 is accorded.

1 JUDGE SCHWEBEL: Say that again. I didn't
2 understand that.

3 MR. BETTAUER: They say now that a
4 requirement that somebody be treated, that an
5 entity be treated in a particular way, is not
6 breached. You don't breach a requirement if the
7 treatment is inconsistent with the requirement.
8 They say that the breach only occurs where there's
9 a failure to obtain domestic redress. That's the
10 fundamental point they've been making all along.
11 That's how they've been trying to shift, time shift
12 many of the events from the 1980s into a NAFTA
13 claim. Now, this is a breathtaking assertion of
14 what international law is. It is, I would submit
15 without any basis whatsoever, it is a courageous
16 but unavailing attempt to get the claims before
17 this Tribunal. The Members of this Tribunal, I am
18 confident, recognize this. The Tribunal has deep
19 expertise in this area, and I am sure you
20 understand the wide implications of such a move.
21 Ms. Svat will come back to the temporal issues that

1 are before us.

2 Another way they want to change
3 international law concerns domestic immunity. In
4 their rebuttal Mondev's counsel admitted that they
5 were not prepared to say it was a breach of
6 international law to provide domestic sovereign
7 immunity in situations such that occurred here,
8 tortious interference of contract. But they went
9 on to say, to argue, that a State, if it does so,
10 must pay compensation. This would be a rule that
11 says compensation is required in the absence of
12 breach, and I submit that it would be a novel
13 proposition for a State to be liable to pay
14 compensation where there is no breach, but this is
15 what they are seeking a finding on by this
16 Tribunal. Mr. Legum will return to the sovereign
17 immunity issues.

18 Third, Mondev's allegations keep shifting,
19 and it's the fundamental nature of its claims and
20 its theories that keep shifting. This morning Sir
21 Arthur admitted that, that they have changed their

1 method of arguing what their claims are, what it is
2 that constitutes a breach. At one point they say
3 it's one thing. At another point they say it's
4 another thing. This brings home the following
5 point. Mondev merely wants to assert to this
6 Tribunal that it thinks something went wrong. That
7 is, Sir Arthur's famous smell test, which he
8 repeated again. Mondev has no firm theory or
9 explanation for why a breach occurred. That keeps
10 shifting for convenience. Mondev, in effect, is
11 trying to shift the burden to this Tribunal. It is
12 asking the Tribunal to figure out some basis to let
13 it recover. I submit that this Tribunal should not
14 do so for three reasons.

15 Under NAFTA, as we have shown, it is the
16 Claimant's function to define its claim, it is not
17 the Tribunal's function. Second, if the Claimant
18 can't figure out what its claim is, the Tribunal
19 has every reason to be dubious about that claim.
20 And third, as we have shown and will review briefly
21 this afternoon, those claims are without merit in

1 any event.

2 With that said, I would like to turn the
3 floor over to Ms. Toole to address the 1116, 1117
4 issues. Thank you.

5 MS. TOOLE: Thank you. Mr. President,
6 Members of the Tribunal.

7 Ms. Smutny began her presentation this
8 morning by noting the United States' reservation
9 with respect to Article 1116, and I will briefly
10 state the United States' position on that issue.
11 Unlike Mondev's new Article 1117 claim, Mondev did
12 take the necessary procedural first step of
13 including Article 1116 in its notice of intent.
14 However, as an evidentiary matter, and as a
15 practical matter, Mondev has not show how it
16 suffered direct damages arising out of any NAFTA
17 breach. Left with nothing to respond to, the
18 United States reserves its right to object with
19 respect to this issue should it ever become
20 necessary to do so.

21 And as to the purpose of Articles 1116 and

1 17, Ms. Smutny would appear to have this Tribunal
2 adopt the mechanism for standing under the U.S.
3 BITs, a mechanism that the drafters of the NAFTA
4 never agreed to. She referred the Tribunal to the
5 Mr. Vandeveld's treatise on bilateral investment
6 treaties, specifically the chapter that discusses
7 the definition of an investment. The very
8 unremarkable point made was that an investment may
9 include a subsidiary under the BITs. And the same
10 is true under NAFTA. That's not in dispute here.
11 What Ms. Smutny failed to mention in her
12 presentation is that the BIT mechanism for dealing
13 with the Barcelona Traction rule is completely
14 different from the NAFTA Article 1116, 1117
15 mechanism. Under the BITs, investments may assume
16 the nationality of the investor that owns or
17 controls the investment. And an investment may do
18 so in order or for the purpose of bringing a claim
19 on its own behalf when it suffers an injury. As we
20 know, the NAFTA explicitly prohibits such a thing,
21 so the BITs are irrelevant to this discussion.

1 Professor Crawford, I think your question
2 to Ms. Smutny this morning, really gets to one of
3 the key reasons of why we must distinguish between
4 a claim under Article 1116 and 1117. You asked
5 about the effect on creditors if Mondev were to be
6 paid directly for a derivative loss. And if that
7 were to happen, we submit, LPA's creditors would
8 suffer prejudice. Now, Ms. Smutny disagreed,
9 saying there would be municipal remedies for
10 creditors such as an action for fraudulent
11 conveyance. Well, first of all, what would be the
12 fraudulent conveyance?

13 And secondly, I would ask you to consider
14 this: how would the U.S. collect any taxes owing
15 to LPA if the award were made to Mondev? As the
16 Tribunal may well know, the familiar revenue rule,
17 I believe it's called, would effectively prevent
18 the U.S. from collecting such taxes from Mondev in
19 Canadian Courts.

20 And finally, Mondev did not respond to the
21 United States' arguments regarding the procedural

1 bar to its new Article 1117 claim. Nor did it, in
2 its prayer for relief, mention it was claiming on
3 behalf for loss or damage to LPA. Thus, I will
4 rest upon what is already in the record with
5 respect to that issue.

6 And if the Tribunal has no questions, I
7 will turn the floor over to Ms. Svat.

8 MS. SVAT: Good afternoon, Members of the
9 Tribunal. I'm going to address temporal matters,
10 as I'm sure you might guess.

11 It is clear now, after the close of
12 Mondev's case, that Mondev is asking this Tribunal
13 to award compensation in the year 2002 for damages
14 allegedly sustained by LPA in the 1980s. Mondev
15 would like this Tribunal to award compensation for
16 alleged misconduct of the City and the BRA that
17 occurred more than a decade ago.

18 Now, Mondev suggests that the United
19 States does not understand its temporal arguments
20 under either Article 1105 or Article 1110. But we
21 do understand them. They simply do not hold.

1 There is in fact no basis for Mondev's arguments.
2 They both turn on their head well settled notions
3 of when a breach occurs under international law,
4 and eviscerate the prescription period set forth
5 under NAFTA Article 1116(2).

6 I will first address Mondev's claim of
7 continuing breach under Article 1105(1). Mondev's
8 theory is that Article 1105(1) is a twofold primary
9 obligation that protects against wrongful conduct
10 on the one hand and requires that domestic law
11 remedies be granted for such misconduct. And I
12 assume that the arguments that Mondev made in its
13 Reply brief regarding 1105(1), sweeping within it
14 the customary international law obligation to make
15 reparations, is no longer an argument that it puts
16 forth.

17 Now, we agree, of course, that Article
18 1105(1)--

19 JUDGE SCHWEBEL: Excuse me, Ms. Svat. Why
20 do you say that?

21 MS. SVAT: Because earlier this morning

1 Mondev did not resume that argument, and in fact
2 agreed that of course the secondary obligations
3 under customary international law are not within
4 this primary obligation, the twofold primary
5 obligation that they rely on now.

6 PROFESSOR CRAWFORD: Well, of course, the
7 second limb of the twofold primary obligation, if I
8 can put it in those terms, is an obligation to make
9 reparation or at least to provide a remedy.

10 MS. SVAT: It is, but it is not, according
11 to Mondev, customary international law secondary
12 obligation, but a primary obligation under U.S. law
13 to provide--

14 PROFESSOR CRAWFORD: Well, the primary
15 obligation to provide through U.S. law--

16 MS. SVAT: Through U.S. law, exactly--

17 PROFESSOR CRAWFORD: --a remedy. Of
18 course they have to say that consistent with NAFTA
19 because NAFTA modifies the secondary rules in
20 respect to reparation.

21 MS. SVAT: Yes. I'm merely just noting

1 that this is in contract to what they did argue in
2 their reply, as we understand their argument then.
3 Now, with respect to the twofold obligation that
4 they allege here, we agree, of course, that Article
5 1105(1) and customary international law protect
6 against conduct that falls below the minimum
7 standard. We do not agree that it protects against
8 misconduct at-large, but I will leave it at that
9 for now.

10 We also agree that Article 1105 protects
11 against denials of justice by requiring a
12 functioning judicial system, but no rule of
13 international law applicable here requires the
14 twofold obligation that Mondev claims to exist.
15 The twofold obligation, Mondev argues, is not
16 breached until domestic law remedies are exhausted.
17 Nowhere in anywhere of Mondev's briefs or in any
18 argument here this week has Mondev cited any
19 authority whatsoever to support this proposition,
20 and perhaps that is why we may be allowed to refer
21 to it as a theory and not an argument.

1 But in order to find in favor of this
2 theory, the Tribunal would have to accept not
3 merely one, but two, unprecedented and unsupported
4 constructs: First, that the alleged wrongdoing by
5 the City and the BRA, the alleged breach, that this
6 continues in time, and, second--

7 PRESIDENT STEPHEN: I am sorry. Would you
8 just repeat that. I did not catch it.

9 MS. SVAT: Yes, I will.

10 The first construct that we would have to
11 accept is that the alleged wrongdoing continues in
12 time.

13 PRESIDENT STEPHEN: Yes.

14 MS. SVAT: And that is the alleged breach
15 and, second, that no ensuing loss or damage could
16 be known to LPA until it brought and concluded
17 litigation in the U.S. courts.

18 Now, of course, Mondev needs to put forth
19 the first construct of continuing breach in order
20 to get around the fact that the NAFTA does not
21 protect investments retroactively. If we take

1 Mondev's allegations to be true, indeed, if we
2 accept Mondev's argument that the misconduct of the
3 City and the BRA was akin to the Media Council's
4 misconduct in the CME case, then nothing more need
5 be shown to establish that internationally wrongful
6 conduct occurred; in fact, that that conduct ceased
7 and constituted a breach that ended before the
8 NAFTA entered into force. Mondev simply has not
9 provided any authority to show otherwise.

10 Now, turning to Mondev's second construct,
11 and here we can assume, for argument, that the
12 breach is a continuing breach, indeed, it would be
13 a breach that, in theory, would continue forever.
14 This Tribunal would then have to find also that
15 Article 1116(2) was not triggered on January 1st,
16 1994, and did not expire on January 1st, 1997.
17 Mondev's suggestion is that LPA did not have
18 certain knowledge of any loss or damage until the
19 SJC and the U.S. Supreme Court denied any redress.

20 We submit this a revolutionary concept of
21 loss. If LPA did not know that it suffered a loss,

1 what basis did it have to seek damages under U.S.
2 law in 1992, when it did, in fact, claim damages
3 from the City and the BRA. We know of no rule of
4 prescription that works in such a way. Thus, even
5 if the alleged internationally wrongful conduct of
6 the Boston authorities did amount to a continuing
7 breach on January 1, 1994, Mondev's claim is time-barred, in
8 any event, under Article 1116(2). Its
9 definition of loss or damage simply cannot be
10 credited.

11 PROFESSOR CRAWFORD: To some extent, this
12 definition of loss or damage, to a greater extent,
13 is the definition of knowledge, sort of an
14 epistemological argument that because the court
15 proceedings may have recompensed, in whole or at
16 least in part, therefore, they couldn't have had
17 the knowledge until they knew whether there had
18 been a failure of the court proceedings.

19 How would you construe the word
20 "knowledge"?

21 MS. SVAT: I would construe--well, the

1 reason I say it's the wrong definition of loss or
2 damage is because the way I would characterize it
3 is that they are looking at compensation as if that
4 is loss, and so I believe that they knew of their
5 losses when, indeed, prior to the time they brought
6 their claims under U.S. law.

7 The uncertainty, whether or not they would
8 be compensated is something else altogether and, in
9 fact, compensation presumes that you have loss or
10 damage. Therefore, this is why I characterize it
11 as a wrong definition of loss or damage. I would
12 admit that Mondev is not certain whether or not it
13 would be compensated for any alleged loss or
14 damage. They certainly needed to allege loss or
15 damage to be here today.

16 PRESIDENT STEPHEN: Does that mean, in
17 essence, what you are saying is that compensation
18 in the agreement is not the same thing as loss?

19 MS. SVAT: I would say that is correct.
20 They are not the same thing.

21 PRESIDENT STEPHEN: And that's really

1 fundamental I think to the argument that we have
2 heard put on behalf of Mondev.

3 MS. SVAT: I think compensation makes one
4 whole when there is a loss.

5 I would like to turn now to Mondev's
6 theory of breach under Article 1110. Again,
7 Mondev's theory here finds no support under either
8 international law or Article 1110.

9 First, Mondev cannot deny that its
10 allegations, if taken as true, would prove an
11 unlawful and compensable taking under international
12 law in 1991. I will examine these under Article
13 1110 first.

14 Paragraph (1) of Article 1110 is breached
15 when an expropriation is discriminatory. Mondev
16 alleged the City and the BRA took LPA's nationality
17 into account when its misconduct allegedly took
18 place in the 1980s. Mondev also alleged that the
19 "package of treatment" that LPA allegedly received
20 from the City and the BRA was gross misconduct, and
21 unprincipled, and fell below the minimum standard

1 in the 1980s. Now, again, this alone, if true,
2 would establish a breach of Article 1110, paragraph
3 (1).

4 Now, turning to the central claim, which
5 is expropriation not on the payment of
6 compensation, which is under subparagraph (d) of
7 paragraph (1), Article 1110, paragraph (1), is
8 likewise breached when an expropriation occurs
9 where, as in this case, there is no doubt that it
10 occurred without either payment of compensation, in
11 accordance with paragraphs (2) through (6), or
12 adequate provision that such payment, in accordance
13 with paragraphs (2) through (6), would be
14 forthcoming.

15 I would like to clarify something that
16 Mondev said earlier today. The United States does
17 not assert that what is recognized is a recognition
18 of the taking and the obligation to compensate in
19 order to assert a breach. What we showed, rather,
20 is that international law only looks beyond the
21 date of an expropriation, where such recognition is

1 made. In other words, it will consider a breach,
2 after the date of the taking, where such
3 recognition is made. We do not argue that you'd
4 have to recognize that a taking occurred in order
5 to bring a claim for an indirect expro.

6 Now, just as the cases establish, the
7 cases that the United States has cited in its
8 briefs and at oral argument yesterday, a denial
9 that compensation is due is sufficient to establish
10 a wrongful expropriation under international law
11 and under Article 1110. There is no reason for
12 this Tribunal to ignore the case law and the state
13 practice that evidences this proposition.

14 Article 1131 of the NAFTA instructs that
15 international law shall govern the issues in
16 dispute, and cases decided under Chapter Eleven
17 that Mondev itself relies on under Article 1110 say
18 the same.

19 Thus, to answer Mondev's question from
20 this morning, if Mondev had brought this case in
21 1991, an allegation of an expropriation, and if the

1 NAFTA were in force at that time, the City and the
2 BRA would have said the same thing that they
3 effectively did say in 1991, which is there was no
4 expropriation and such a denial of an expropriation
5 is a denial that compensation is due or that it
6 will be forthcoming.

7 Nothing more need be shown under
8 international law or under Article 1110. I would
9 quickly as an aside that Mondev also suggested that
10 there would be no way for them to allege an
11 expropriation under U.S. law, and we have
12 submitted, in Appendix Volume XI, at Tab 48, the
13 Massachusetts general law that does provide an
14 action for compensation seeking an inverse
15 condemnation. So there is such a law.

16 PRESIDENT STEPHEN: I'm sorry. Would you
17 repeat that last comment. I didn't follow it.

18 MS. SVAT: Earlier today, Mondev said that
19 there would have been no domestic cause of action
20 for a taking that they could have brought. I just
21 wanted to refer you to the record where we did

1 submit the statute under Massachusetts law where
2 such an allegation could have been made under
3 Massachusetts law. It's not a major point, just a
4 minor point.

5 Finally, I would just like to make one
6 last point, which is that Mondev did not respond to
7 the argument that the United States made yesterday
8 that the investment that Mondev alleges was taken,
9 the Lafayette Place Project, no longer existed on
10 the date that the NAFTA entered into force. Thus,
11 it is not explained how that investment could have
12 been protected under Article 1110. We submit no
13 investment of Mondev's was protected under Article
14 1110, nor has Mondev alleged an expropriation after
15 January 1st, 1994.

16 There may be a question.

17 PROFESSOR CRAWFORD: Your position is, of
18 course, more fundamental than just in relation to
19 1110. It is that because there was nothing left of
20 the investment in 1993, it was never an investment
21 to be protected by any provision of NAFTA.

1 MS. SVAT: No, I wasn't make that broad
2 point just then. I was just making the point--

3 PROFESSOR CRAWFORD: A narrower version of
4 it?

5 MS. SVAT: Well, merely that under Article
6 1110, Mondev has alleged the taking of an
7 investment that was taken before the NAFTA entered
8 into force. We talked yesterday at length about
9 whether or not a claim might have existed that
10 could have, upon the entry into force of the NAFTA,
11 continued in time and been an investment itself,
12 but it's not an investment that Mondev has alleged
13 was taken here.

14 That's all I have. Thank you.

15 PRESIDENT STEPHEN: Thank you, Ms. Svat.

16 Mr. Clodfelter?

17 MR. CLODFELTER: Mr. President, I will
18 respond to the Claimant's rebuttal with regard to
19 two issues, the claim under Article 1102 and the
20 applicable standard under 1105.

21 This morning, in the rebuttal

1 presentation, on the last day of the hearing on
2 liability, we heard Mondev's very first attempt in
3 almost three years since this claim was first
4 noticed, to analyze its national treatment claim in
5 accordance with the terms of Article 1102(2). Sir
6 Arthur said very little in response to the points I
7 made on Wednesday, so I will not review them now,
8 but I just want to make two other points.

9 First, Sir Arthur tried to reinject some
10 significance to the four statements upon which they
11 rely to show anti-Canadian animus by pointing out
12 their periodicity, the fact that they were made
13 over a period of time. Of course, periodicity is
14 irrelevant if the statements themselves don't show
15 anti-Canadian animus to begin with. On this, Sir
16 Arthur had nothing more to add.

17 But in connection with this, let me just
18 say to you, Mr. Chairman, that we would encourage
19 you not to suspend your understanding that Canada
20 and the United States are twin souls, at least
21 until you hear evidence to the contrary, and I

1 don't think you have seen any such evidence in this
2 case.

3 Second, and this is the effort to analyze
4 the case, in terms of Article 1102 itself, Sir
5 Arthur restated his doubtful claim that there just
6 was no U.S.-owned investment against which to
7 compare the treatment received by LPA. I will
8 repeat what I said on Wednesday, that that alone is
9 sufficient to dispose of this case because a
10 comparison is required.

11 PROFESSOR CRAWFORD: Is that slightly odd?
12 I mean, if you have a prohibition such as that
13 contained in 1102, paragraph (2), let's take a case
14 obviously there are some problems here because of
15 the times at which those statements were made, but
16 let's assume there's no inter-temporal problem and
17 a municipal authority says to a Canadian entity,
18 "We're not going to grant you this permit because
19 you're Canadian," and there's no evidence that any
20 other entity has ever applied for such a permit.
21 Nonetheless, it would prima facie be a breach of

1 1102, paragraph (2), for a U.S. authority to refuse
2 to do something to a Canadian, which it was lawful
3 to do to an American, as it were, on grounds that
4 they were Canadian.

5 MR. CLODFELTER: Well, it's such an
6 extreme case. I think you can infer from the
7 express statement that an American would be treated
8 differently, and you have your comparison built
9 into it. We have nothing like that, of course,
10 here.

11 What was incumbent Mondev to do here was
12 not--let me just note Sir Arthur amazingly said
13 that the record was devoid of any indication that
14 American-owned developers received the kind of
15 treatment that LPA received, and that has it
16 exactly reversed. It's Mondev's burden to show, in
17 order to prove less-favorable treatment for LPA
18 better treatment for some U.S.-owned developer. No
19 effort has been done to submit anything into the
20 record on this. The record is devoid, but it's
21 devoid of the proof necessary to sustain the claim.

1 That's all I wanted to say on Article
2 1102.

3 I return now to the standards for an
4 Article 1105 violation. First of all, let me
5 dispose of this curious issue of whether the set of
6 principles grouped under the rubric "full
7 protection and security" applies to investments.

8 Now, on Monday, Sir Arthur said that our
9 position was that it didn't. He didn't say why
10 this was significant though.

11 On Wednesday, I expressed surprise and
12 assured him and you that we do think that full
13 protection and security applies to investments.

14 Today, Sir Arthur stated, with an air of
15 significance, that this was taken note of, and that
16 this meant that we withdrew the comments that we
17 had at Page 37 of our Counter-Memorial. Now I
18 would not blame you if you thought that Sir Arthur
19 and I were engaged in some kind of secret debate
20 using code, but let me try to let you--

21 PROFESSOR CRAWFORD: Not hieroglyphs.

1 MR. CLODFELTER: Not hieroglyphs, no,
2 that's something else entirely.

3 Let me let you in on what this is all
4 about. We have never said that the requirement of
5 full protection and security in Article 1105 does
6 not apply to investments. How could we? The
7 terms, express of Article 1105, say that such
8 treatment must be accorded to investments. We
9 don't disagree with Mondev on the application of
10 the requirement to investments. We disagree on
11 what the requirement is. Let me read to you what
12 we say on Page 37 of our Counter-Memorial.

13 "Cases in which the customary
14 international law obligation of full protection and
15 security was found to have been breached, however,
16 are limited to those in which a State has failed to
17 provide reasonable police protection against acts
18 of a criminal nature that physically invaded the
19 person or property of an alien." Obviously,
20 property of an alien can very well be an
21 investment.

1 This case does not resemble any of those
2 international decisions in the slightest, neither
3 physical harm or invasion or criminal activity is
4 involved, and this Tribunal can, and should,
5 summarily dismiss Mondev's full protection and
6 security argument.

7 Full protection and security has a well-known
8 content in customary international law. At
9 Footnote 41, on Page 37, of our Counter-Memorial,
10 we list the many leading cases in this area, and
11 they all share the characteristics that we describe
12 there.

13 Mondev--

14 PRESIDENT STEPHEN: I'm sorry. The
15 characteristic being protection against criminal
16 activity?

17 MR. CLODFELTER: Against physical persons
18 or property.

19 PRESIDENT STEPHEN: Yes. When I said
20 criminal activity, I meant physical criminal
21 activity.

1 MR. CLODFELTER: Mondev has not cited a
2 single authority for the proposition that full
3 protection and security applies to acts of a
4 nonphysical nature directed to intangibles such as
5 contract rights in dispute here. The concept
6 simply does not apply to the facts of this kind of
7 investment dispute.

8 PRESIDENT STEPHEN: International law may
9 be laggard, but it's not completely static, if I
10 may say so. Take an example where a receiving
11 State paid no respect whatever to the intellectual
12 property rights associated with an investment,
13 surely, that could be regarded as, in principle, a
14 failure to give due protection and security to
15 those rights.

16 I mean, they are, in effect, imported,
17 they may be very valuable rights, they're imported
18 as part of an investment and then they are simply
19 flouted. Surely, that could be covered by full
20 protection and security, in principle. I mean, it
21 may be much more damaging than having your windows

1 broken.

2 MR. CLODFELTER: There's no question, and
3 that would be a matter of demonstrating that State
4 practice has evolved to the point where, in fact,
5 States do accord such protection out of a sense of
6 obligation. That's what's missing in this case.
7 any evidence that the principal has developed to
8 that point, and that's what has to be shown before
9 it can be declared to be customary international
10 law. No effort has been made in that regard
11 whatsoever.

12 Sure, concepts of customary international
13 law evolve. They evolve with State practice. No
14 such State practice has been shown in this case.

15 Second, on the question of subjectivity,
16 it's a pity that your question this morning wasn't
17 given a better answer, and that is the question
18 concerning the position that the terms "fair and
19 equitable treatment" and "full protection and
20 security," as used in 1105, are merely referenced
21 to sets of principles established in customary

1 international law.

2 I showed on Wednesday how the FTC
3 interpretation limits the meaning of these phrases
4 to their meaning within customary international law
5 and the minimum standard under customary
6 international law. Parenthetically, you will
7 recall that I showed on the screen, in fact, Mondev
8 said something very similar in its Memorial.

9 Since they are referenced to established
10 concepts, there is no need, under the rules of
11 interpretation set forth in the Vienna Convention,
12 to determine what the word "fair" means or what the
13 word "equitable" means, as Sir Arthur would have
14 it. Indeed, this sounds very much like the
15 deconstructionist approach that he earlier
16 condemned.

17 The point is that there are two approaches
18 in applying these concepts. One is that which
19 Professor Vasciannie called the plain-meaning
20 approach. That's the approach advanced by Mondev,
21 applying notions of fairness or notions of justice

1 in isolation. The other approach is that taken in
2 Article 1105, as confirmed by the FTC
3 interpretation, applying established standards.

4 Of course, both involve some subjective
5 judgment, but there is no comparison in the degree
6 of subjectivity required. Let me give an
7 illustration of that. Under Mondev's approach, the
8 test would be, for example, as applied to the
9 actions of the Massachusetts courts, is this
10 conduct fair or is this conduct equitable?

11 But under the approach of the customary
12 international law minimum standard of treatment,
13 the question would be like it was put perhaps in
14 the Chattin case, which was cited Monday by Sir
15 Arthur. You can see on the screen how the Chattin
16 Tribunal stated it.

17 "Since this case of alleged responsibility
18 of Mexico for injustice committed by its judiciary,
19 it is necessary to inquire whether the treatment of
20 Chattin amounts even to an outrage, to bad faith,
21 to willful neglect of duty or to an insufficiency

1 of government action, recognizable by every
2 unbiased man."

3 The answer there was yes. We suggest that
4 applying the proper level of subjectivity to the
5 questions here, the answer has to be no.

6 MR. SCHWEBEL: Mr. Clodfelter, under that
7 approach, what meaning does the United States, and
8 I would take it its two partners have agreed with
9 it on the interpretation, accord to "fair and
10 equitable"? Couldn't the phrase simply have
11 stopped with the words "in accordance with
12 international law," period?

13 MR. CLODFELTER: Yes, clearly, they could
14 have, and drafters of treaties have many different
15 approaches. Given the confusion that does reign in
16 some of the literature in this area, and it is
17 clearly an area where the contours of concepts are
18 not entirely clear, the parties clearly wanted to
19 make it clear what they were talking about.

20 They wanted to make it clear that, as
21 between these three parties, the established rules

1 of fair and equitable treatment are part of the
2 minimum standard, and they will comply with them,
3 and call it the belt-and-suspenders approach, but
4 this is how they felt they needed to state it to
5 make it clear.

6 Now what does it include? I mean, beyond
7 the obvious elements of the concept, which are well
8 known and accepted, the customary international law
9 requirements, with respect to expropriation, are
10 elements of fair and equitable treatment, quite
11 apart from what we say in 1110. The notions of
12 denial of justice come within the rubric of fair
13 and equitable treatment.

14 There is developing law on various kinds
15 of contract questions, when contract breach may
16 arise to an international dealing. Those are the
17 areas covered by this set of principles called
18 "fair and equitable treatment."

19 PROFESSOR CRAWFORD: Of course, if Article
20 1105 had stopped after the word "international
21 law," the only way you could have said that 1105(1)

1 took what had previously been the U.S. and Canadian
2 position on the question would have been by
3 reference to the title of the article because the
4 position that was taken by the majority in the
5 charter of economic rights and duties was that what
6 international law required was national treatment,
7 full stop. So you clearly needed the extra words
8 on any view of things.

9 MR. CLODFELTER: The title is not without
10 significance, however.

11 PROFESSOR CRAWFORD: No, but it would have
12 been a very unwise thing for drafters to rely on
13 the title for a point of such importance.

14 MR. CLODFELTER: Agreed.

15 PRESIDENT STEPHEN: --as the U.S. treaty
16 is of such importance.

17 MR. SCHWEBEL: I would observe that the
18 title says "Minimum Standard of Treatment." It
19 doesn't say "Minimum Standard Under International
20 Law." Even the title is not terribly clear. But
21 when you said a moment ago, Mr. Clodfelter, what

1 the parties intended, were you referring to what
2 they intended when they drafted and adopted the
3 article or to the interpretation subsequently
4 adopted?

5 MR. CLODFELTER: Those are one and the
6 same thing, I submit. The interpretation was
7 telling the world what they meant when they drafted
8 it.

9 PROFESSOR CRAWFORD: Part of the problem
10 with minimum, I mean, the standard of treatment is
11 minimum in this sense that it's not a maximum
12 standard of treatment. We are not talking about
13 uniform law or uniform rules, and, secondly, that
14 it's a minimum standard of treatment irrespective
15 of the treatment afforded to nationals under local
16 law. Whether it's minimal standard of treatment is
17 another question.

18 MR. CLODFELTER: Exactly.

19 PROFESSOR CRAWFORD: I don't expect you to
20 answer that.

21 [Laughter.]

1 MR. CLODFELTER: Well, I will make a
2 comment about that because I alluded the other day
3 to disappointment of some investors on how these
4 parties looked at this obligation. It's easy to
5 forget the enormous achievements made for investors
6 in Chapter Eleven.

7 You can call the minimum standard of
8 treatment as applied by the parties minimal, but I
9 think that would be unjust to the drafters.
10 Actually, it affords a great deal of protection.

11 Thank you. I would like to turn the floor
12 over to Mr. Pawlak.

13 It might be a good time to take a break,
14 if the President would rather do that.

15 PRESIDENT STEPHEN: I would just ask that
16 we do seem to be going quite quickly through this;
17 is that so?

18 MR. LEGUM: We do, but I'm going to go
19 last, and we all know how verbose I can be.

20 [Laughter.]

21 PRESIDENT STEPHEN: We'll rely on you, Mr.

1 Legum, to keep things going.

2 [Recess.]

3 PRESIDENT STEPHEN: Mr. Pawlak, are we
4 going to hear from you?

5 MR. PAWLAK: Thank you, Mr. President. I
6 will be brief in discussing the arguments under
7 1105 regarding the dismissal of LPA's contract
8 claims. The reason? Mondev has offered nothing
9 new this morning to establish that the dismissal of
10 those claims constitutes a violation of the
11 customary international law standards of denial of
12 justice that are incorporated into Article 1105.

13 This morning, the President of the
14 Tribunal asked Mondev, "You don't simply claim
15 error, do you?" Mondev's counsel stated rather
16 emphatically "no." However, the remainder of Ms.
17 Smutny's remarks belie that response.

18 Mondev again this morning, as in is Reply
19 and on Tuesday, presented points of evidence that
20 Mondev claims only now rendered the SJC decision
21 inconceivable. In the interest of time, I will not

1 again explain why each of the points of evidence
2 relied upon by Mondev to establish that the City
3 had repudiated do not establish that fact. Rather,
4 should the Tribunal find it necessary to consider
5 that evidence, I ask that you bear two principles
6 from Massachusetts law in mind.

7 First, the SJC, despite the requirement
8 that it review the evidence in a light most
9 favorable to LPA, was looking for specific
10 evidence. That was evidence that could establish a
11 definite and unequivocal statement of an intention
12 not to perform.

13 The second point I'd like to have the
14 Tribunal keep in mind is that with respect to most,
15 if not all, of the evidence offered, Mondev has not
16 responded to the additional hurdle to establishing
17 a repudiation. As explained in our Rejoinder at
18 Notes 64 and 65, as well as in the opinion of Judge
19 Kass submitted with the Rejoinder, particularly at
20 Exhibit 7, a statement of repudiation must be made
21 by the one contracting party to the other

1 contracting party. Most of the points of evidence
2 relied upon by Mondev are not such statements.

3 Let me now turn to Mondev's evolving new
4 law contention. Mondev apparently is confused over
5 what rule it is that Mondev is asserting is a new
6 one. When pressed by the Tribunal this morning,
7 Mondev's counsel merely referred to the Coquillette
8 opinion, suggesting that it highlighted "very
9 surprising aspects of the SJC decision."

10 As the U.S. has made clear, even if the
11 SJC decision was surprising--and it was not--it
12 would not give rise to a denial of justice under
13 the standards of customary international law. But
14 let us consider what Mondev suggests may possibly
15 be new rules in the SJC's decision.

16 First, as we demonstrated on Wednesday,
17 the rule requiring that a party be ready, able, and
18 willing to perform and that a party manifest some
19 offer of performance is by no means new. In fact,
20 it is decades-old. In 1991, the Court of Appeals
21 in the Simpson case, as I pointed out in my prior

1 presentation, announced the rule in the very same
2 words that the SJC used in 1998 in the LPA case.

3 Second, to the extent that Mondev suggests
4 that the square corners rule, as we have come to
5 describe it in the last few days, is at all new,
6 the SJC decision itself establishes that there is
7 nothing new about it. Indeed, at page 524 of the
8 SJC's decision, the SJC notes that the origin of
9 the square corners rule is a statement in 1920 by
10 Justice Holmes, of the U.S. Supreme Court.

11 In any event, as Judge Kass points out at
12 page 10 of his Rejoinder opinion, the SJC mentioned
13 the square corners rule parenthetically only after
14 establishing what the standards for contract
15 performance were.

16 In concluding this point, I refer the
17 Tribunal to Rejoinder Footnote 66 addressing the
18 square corners rule, and note that even assuming
19 that the square corners rule was new and was
20 applied to the LPA case, Mondev has not met its
21 burden of proof to establish that such an

1 application would be a violation of the denial of
2 justice standards under customary international
3 law.

4 Finally, a word about the purported
5 retroactive application of a new rule. On this
6 point, I have just a few remarks. First, Mondev
7 concedes that the SJC's application of law to the
8 parties before it is reflective of common law
9 practice and in and of itself not enough to
10 establish a violation of Article 1105.

11 Moreover, it bears emphasis that Mondev
12 never suggested to the SJC that the SJC should not
13 apply the supposed new rule to the parties before
14 it. If LPA really had no desire to have the rule
15 in question applied to it, LPA could have said as
16 much in its petition for rehearing to the SJC. It
17 did not.

18 And for this point, I can refer the
19 Tribunal to the U.S. Rejoinder at Note 51, and
20 there you can be directed to the Oleskey statement.
21 I believe it's Exhibit 27 to Volume II of the

1 Oleskey statement which contained--

2 PRESIDENT STEPHEN: What are you
3 suggesting that it might have done? It might have
4 said we don't want this rule to apply to us because
5 it's retrospective, in effect?

6 MR. PAWLAK: On that point, the point at
7 which LPA sought rehearing on the case before the
8 SJC, they certainly could have suggested that the
9 SJC should not have applied the rule because it was
10 a new one to its own case.

11 PRESIDENT STEPHEN: It could only have
12 done that if it had been successful in getting
13 rehearing, I suppose. They would do it at the
14 rehearing. Is that the point?

15 MR. PAWLAK: Right, but the exhibit I
16 direct you to is the letter for the grounds that
17 LPA--

18 PRESIDENT STEPHEN: I see.

19 MR. PAWLAK: Thank you.

20 Finally, LPA in its petition for
21 certiorari to the United States Supreme Court

1 conceded that there is no prohibition under U.S.
2 law on retroactive application in civil common law
3 cases. And for that proposition, I direct you to
4 the LPA petition for certiorari, which is again the
5 Oleskey statement Volume II, and that is Exhibit
6 27. The other statement that I referred to, the
7 letter for the petition for rehearing, is not
8 Exhibit 27.

9 As the U.S. made clear at page 34 of its
10 Rejoinder, even had there been a retroactive
11 application of the law, State practice does not
12 support Mondev's position that the retroactive
13 application of law constitutes a violation of
14 international law.

15 To close, the U.S. submits that it has
16 demonstrated that the SJC's decision was amply
17 correct and reasonable. But even if the SJC had
18 erred, Mondev has not demonstrated so gross an
19 error or any manifest injustice sufficient to
20 establish that there was a violation of the
21 standard of denial justice incorporated into

1 Article 1105.

2 Those are all my remarks. Thank you.

3 PRESIDENT STEPHEN: Thank you, Mr. Pawlak.

4 Mr. Legum.

5 MR. LEGUM: Mr. President, Members of the

6 Tribunal, I'd like to begin my remarks this

7 afternoon by addressing the question of the alleged

8 denial of access to the courts.

9 Mondev began its presentation this morning

10 by acknowledging that States may grant immunity to

11 their organs, and that that grant of immunity does

12 not violate international law. Now, this

13 concession accords with the United States' views on

14 the subject and to my mind disposes of their claim.

15 Mondev went on, however, to contend that,

16 nonetheless, if a State organ violates its own

17 laws, it cannot grant itself immunity. Now, I

18 personally don't understand how it can make both

19 assertions at the same time. They seem to me to be

20 irretrievably inconsistent, but it is possible that

21 I am misunderstanding their argument.

1 In any event, the whole point of immunity
2 is to immunize government conduct from suit where
3 that conduct might otherwise be viewed as wrongful.
4 So if granting immunity to a governmental organ is
5 not internationally wrongful, then that, as I said
6 before at the outset, necessarily means that there
7 has been no denial of access here, because here
8 there is a grant of immunity and that grant of
9 immunity is not internationally wrongful for the
10 reasons we have explored at length.

11 The second point I'd--please.

12 PROFESSOR CRAWFORD: I don't want to put
13 the Canadian--sorry--Mondev's case, and I may well
14 not have understood it either, but it seemed to me
15 there were two different ways in which they put it.

16 They said, first of all, that, in general,
17 a State may grant immunity to--at least qualified
18 immunity to individual organs, but to the extent
19 that that immunity prevents the inquiry into
20 matters specifically affecting investments covered
21 by NAFTA, it potentially raises NAFTA questions.

1 Secondly, and I think a narrower
2 formulation, was that at least they couldn't do so
3 if the effect was to immunize inquiry into the acts
4 of that entity in respect of conduct which would be
5 a breach of a NAFTA obligation.

6 MR. LEGUM: Well, if it's the first point,
7 then there's certainly no support for it in the
8 text of the NAFTA, which Article 1105(1), as we
9 have explored at length, incorporates customary
10 international law. So if customary international
11 law does not make a grant of qualified immunity,
12 which is indeed what we have at issue here--if that
13 is not internationally wrongful under customary
14 international law, then the mere fact that the
15 conduct at issue relates to an investment doesn't
16 prove a violation of Article 1105(a).

17 As for the second proposition, I would
18 submit that there is no support for it in either
19 international law or in the text of the NAFTA. I
20 think that what we have shown through our review of
21 authorities is that if conduct is internationally

1 wrongful, a claim may be pursued internationally
2 immediately and there is no obligation to exhaust
3 local remedies that do not exist where, as is the
4 case here, the relevant organ is a immune. But
5 there is no obligation under international law to
6 de-immunize States for conduct under municipal law
7 that would be internationally wrongful.

8 I'd like to conclude on this point by
9 simply noting what Judge Kass notes in his opinion.
10 And I mentioned the specific paragraph yesterday,
11 so I will not repeat it today, also in part because
12 I don't remember what it is.

13 But much of what the government does in
14 economic regulation necessarily interferes with
15 private parties' contracts. It is inevitable that
16 a wide variety of governmental acts in the economic
17 sphere will have that effect, and it would cripple
18 government if in every case where there was such an
19 effect a lawsuit could be brought, particularly, as
20 Judge Kass notes, in a society that is as famously
21 litigious as that of the United States.

1 If there are no questions on this issue of
2 denial of access to courts, I will move on to my
3 next point, which is the ownership of rights.

4 Could I have the first slide, please?

5 This is the familiar text of the mortgage,
6 and I'm casting it on the screen to show that the
7 mortgage does not take a definite view as to
8 whether there are rights of the mortgagor under the
9 Tripartite Agreement to develop parcels adjacent to
10 the premises. The phrase that it uses is
11 "excluding any rights of the mortgagor thereunder
12 to develop parcels adjacent to the premises.

13 By contrast, by its use of different terms
14 to describe rights and options to purchase and
15 lease, and rights to develop, the mortgage suggests
16 strongly that those terms have different meanings,
17 and we submit Mondev's view of the mortgage
18 language is inconsistent with that.

19 PROFESSOR CRAWFORD: Mr. Legum, most of my
20 experience with mortgages has been regrettably
21 personal, but it's not too much of an inference to

1 suggest that the opening language there is
2 boilerplate language of the bank's mortgage,
3 whereas clearly the reference to the Tripartite
4 Agreement was drafted for the purpose of this
5 particular mortgage as a particular reference.
6 That seems to me to reduce the strength of the
7 inference one might otherwise draw as between the
8 different use of the language.

9 MR. LEGUM: Well, I would respectfully
10 disagree. As the Tribunal will recall from our
11 review of paragraph 23 of the mortgage, that
12 paragraph set forth a notice obligation with
13 respect to rights and options to purchase under the
14 Tripartite Agreement.

15 I believe there was one other agreement
16 that was referenced there, but clearly the
17 reference to--or rather the fact that there were
18 rights and options to purchase under the Tripartite
19 Agreement was something that was foremost in the
20 parties' mind when they were drafting this.

21 PRESIDENT STEPHEN: I suppose in a sense

1 it's a question of where the boilerplate wording
2 ends in this particular clause. The opening words
3 obviously are.

4 MR. LEGUM: Well, I guess the question is
5 also how much of the opening words are boilerplate
6 and how much of them are specific. I, too, cannot
7 profess to have vast experience in dealing with
8 mortgages, but I don't think there are many
9 provisions that include specific references to
10 options to purchase and lease and exercising
11 options when there's not an option that the parties
12 are thinking about.

13 I'd like now to move on to my next point.
14 We heard this morning for the first time an
15 argument based not on course of performance under
16 the Uniform Commercial Code, but instead relying on
17 Section 1-201, paragraph 3's phrase, quote, "by
18 implication from other circumstances."

19 This is the first time that we have heard
20 an argument based on that particular phrase. It is
21 not addressed in the parties submissions, and

1 therefore I would submit should not be considered.

2 Finally, on the question of burden of
3 proof, Mondev's assertion is that the United States
4 bears the burden of demonstrating that Mondev does
5 not have an investment that is covered by the
6 NAFTA. That is, I submit, an extraordinary
7 proposition. Clearly, Mondev has the burden of
8 proving every element of its claim and it cannot
9 prove a claim if it cannot prove that it has an
10 investment that is covered by the NAFTA.

11 Therefore, I submit that under the rules
12 that normally apply in such circumstances, it is
13 Mondev's burden, not that of the United States, to
14 convince the Tribunal on this question of its
15 ownership of the rights.

16 Unless there are further questions on that
17 subject, I will turn to the question of the
18 different versions of the facts relevant to what
19 happened in the 1980s and whether there was an
20 expropriation here.

21 What the facts show here is that LPA owned

1 certain rights under the Tripartite Agreement and
2 to the project. It sold those rights to Campeau in
3 1988. Campeau ultimately did not perform its
4 obligations under the instrument that conveyed
5 those rights because it went bankrupt, but the
6 United States had nothing to do with Campeau's
7 entering into bankruptcy.

8 And if I could just have the first slide
9 on the screen, please, this is an excerpt from
10 LPA's sworn answers to interrogatories in the case
11 that it brought against Campeau after things went
12 sour with Campeau. And what I have this on the
13 screen for is simply that it confirms what I stated
14 yesterday and what was not disputed in Mondev's
15 presentation this morning that the lease was
16 intended to be tantamount to a present sale of
17 LPA's interests.

18 Now, as we've seen, the lease was
19 different in some respects from the 1987 proposed
20 contract of sale. But the differences between the
21 two, I hope that I have established, are not on the

1 order that any kind of showing of an expropriation
2 of LPA's rights could be demonstrated.

3 PRESIDENT STEPHEN: When you say
4 differences, differences in money payments involved
5 in the two transactions that you showed on the
6 screen?

7 MR. LEGUM: That's correct.

8 PRESIDENT STEPHEN: Yes, I see.

9 MR. LEGUM: Now, Mondev contended very
10 briefly this morning that the 1987 sale was a,
11 quote, "distress or salvage sale." In fact, if the
12 Tribunal reviews Mondev's Factual Appendix where it
13 discusses its dealings with Campeau--and that is
14 paragraphs 73 to 88--it will find no mention of any
15 contention that the sale to Campeau was a, quote,
16 "distress or salvage sale."

17 There is no evidence in the record, and,
18 in fact, there has been no allegation in the
19 parties' pleadings, that the sale to Campeau or the
20 lease to Campeau was done at for anything less than
21 fair market value.

1 Now, after, as we have seen, this
2 effective sale of LPA's interests, Campeau went
3 bankrupt, but as I mentioned at the outset, we are
4 not responsible for that. We submit that if the
5 Tribunal looks at the broader picture here at what
6 happened, there can be no finding of an
7 expropriation, just based on the facts that I've
8 mentioned so far.

9 Now, I'd like to turn to a number of the
10 more disparate issues that have been raised in the
11 course of the morning's presentations.

12 PRESIDENT STEPHEN: Does it come to this
13 then, that you say that whatever loss was incurred
14 was incurred essentially because of the bankruptcy
15 of Campeau rather than from any other fate?

16 MR. LEGUM: Yes. The record before the
17 Tribunal shows that LPA sold its interest to
18 Campeau. It received consideration, or it agreed
19 to consideration in an arms-length transaction, and
20 ultimately Campeau didn't perform, but it's
21 undisputed that the United States had nothing to do

1 with that, so any loss that LPA may have incurred
2 because Campeau did not perform cannot be
3 attributed to the United States.

4 I'd like to begin with the issue of
5 coercion, this notion that--please.

6 PRESIDENT STEPHEN: Of course, that
7 ignores the whole question of what sort of
8 financial profits would have been made had Mondev
9 been encouraged, let's say, or at least permitted
10 to go ahead with the whole of its project.

11 MR. LEGUM: Had it been able to go forward
12 with its project earlier in 1986 and 1987.

13 PRESIDENT STEPHEN: Yes. I mean the
14 financial consequences, we don't know what they
15 might have been, but they might have been very much
16 more desirable from Mondev's point of view than the
17 amount that was promised by Campeau, although not
18 paid.

19 MR. LEGUM: They might have been. There's
20 certainly no evidence in the record to suggest
21 that. Also there's no evidence to suggest that

1 they might not have been lower than what it got
2 from Campeau, but what we're talking about here is
3 an allegation that the United States expropriated
4 LPA's interest in the project, and the fact that it
5 got 95 percent of what it might have gotten
6 otherwise, rather than 100 percent under well-established
7 precedent, cannot constitute an
8 expropriation. It has to be a taking of their
9 interests, and there has been no taking of their
10 interests. What we have here is an arms-length
11 voluntary sale of its interests to a third party,
12 and a third party that did not perform on its
13 obligations for reasons that have nothing to do
14 with the United States.

15 So I turn now to the question of coercion,
16 this notion that Mondev was somehow coerced into
17 signing the third supplemental agreement to the
18 Tripartite Agreement in October 1987.

19 Let's talk about the evidence to support
20 this. What Mondev has pointed to in its factual
21 appendix, and this appears at paragraph 67 and in

1 the following paragraphs, is the fact that the BRA
2 or actually the City Zoning Board, put into effect
3 an interim planning--I'm going to forget what the
4 words are that are associated with the other two--
5 essentially new zoning restrictions that are know
6 by the acronym IPOD. Well, that was a measure, as
7 we have seen, that applied to all developers in the
8 area. It can hardly be seen as effecting coercion
9 in any legally relevant sense.

10 The second thing that we have is a
11 statement by one of Mondev's officers that the BRA
12 informally delivered a, quote, ultimatum to Mondev,
13 that unless Mondev agreed to the amendment, the
14 drop-dead date, the project could not go forward.
15 Well, of course the BRA emphatically denied that
16 was the case, and there is no evidence in the
17 record of any kind of direct or immediate threat
18 that would normally be necessary to show any form
19 of coercion as that sense is known in law.

20 Moreover, LPA's suggestion, or rather
21 Mondev's suggestion here is based on the premise

1 that LPA indisputably had a perpetual right to
2 close on the Hayward Parcel as long as the garage
3 that was to be constructed on the adjacent lot had
4 not been constructed. That was very much in
5 dispute between the BRA, the City and LPA, and it
6 is not at all clear from the text of the Tripartite
7 Agreement that LPA had any such right, and I refer
8 the Tribunal to pages 4 to 5 of the U.S.
9 observations on the facts that are appended to its
10 Rejoinder for a description of the legal issues
11 surrounding that uncertainty. So there was real
12 uncertainty as to the survival of the option after
13 the 6-month period concluded, after the option
14 period itself had concluded.

15 I'd now like to turn to--yes, please?

16 PRESIDENT STEPHEN: On the coercion
17 factor, what if any weight do we give to the jury's
18 verdict?

19 MR. LEGUM: Let me turn to that next. In
20 its presentation this morning Mondev faulted the
21 United States for saying that the verdict on

1 tortious interference was limited to a 56-day
2 period. It then described a number of alleged
3 events, all of which occurred in December 1987 and
4 January 1988. It did that because the tortious
5 interference claim did in fact focus on a 56-day
6 period. It is limited in time to this one episode,
7 and it does not and cannot be seen to address any
8 aspect of the design review process, traffic
9 studies, negotiation of amendments to the
10 Tripartite Agreement, or Campeau's request for
11 extension. The tortious interference claim
12 addressed only what happened from December 4, 1987
13 through February 1, 1988, during the time that
14 Campeau's application for approval of the sale was
15 pending.

16 It does not speak to anything that
17 happened before that. It does not speak to
18 anything that happened after that. It therefore
19 does not speak to the bulk of the issues that are
20 raised by Mondev's claims.

21 PROFESSOR CRAWFORD: Nonetheless, in

1 relation to that period, and of course the verdict
2 wasn't entered for reasons we know, but it was a
3 decision by a finder of fact, that there had been
4 some sort of improper conduct by BRA in that period
5 in relation to the sale, and my understanding is
6 that certainly the laws of inducing breach of
7 contract and similar that I'm aware of do have a
8 sort of proper purpose defense. So the jury must
9 have thought there was no legitimate regulatory
10 purpose in the BRA doing what it did.

11 MR. LEGUM: We certainly don't dispute
12 that the jury verdict is what it is, and I only
13 don't dispute that the jury was instructed on
14 improper purpose. That is, that was one of the
15 elements of the claim, in fact. However, that
16 issue was vigorously disputed before the Trial
17 Court. The BRA appealed to the Supreme Judicial
18 Court--excuse me, they did not appeal. They argued
19 in the alternative in support of affirmance, that
20 the jury had not seen the issues correctly, and
21 under Massachusetts law, under municipal law, that

1 verdict has no binding effect, and I would submit
2 that municipal law has certain requirements before
3 a finding of a Court can be binding. And it does
4 that for good reason. The reason is that the BRA
5 never effectively never had an opportunity to have
6 that verdict reviewed by a reviewing court.

7 PROFESSOR CRAWFORD: Because of the
8 immunity.

9 MR. LEGUM: Correct.

10 PRESIDENT STEPHEN: I'm sorry. Because
11 of?

12 PROFESSOR CRAWFORD: Of the immunity.

13 PRESIDENT STEPHEN: Oh, yes.

14 MR. LEGUM: Right.

15 PROFESSOR CRAWFORD: But of course to the
16 extent that it might be relevant for our assessment
17 of the overall situation, the jury verdict is some
18 evidence of what Mondey alleges, which is a longer-term
19 course of conduct of the same character. The
20 point you're making is that the jury was only asked
21 to determine in relation to a shorter period. The

1 allegations are of the same character in relation
2 to a longer period, albeit that they're not support
3 by unentered jury verdicts.

4 MR. LEGUM: I lost the question part of
5 what you just said.

6 PROFESSOR CRAWFORD: Well, it is really
7 conversation rather than a question, but it could
8 be argued that the jury verdict, though related,
9 though confined in time, was of the same character
10 as Mondey alleges, and therefore it doesn't--the
11 limits in period isn't a conclusive argument
12 against Mondey on that point.

13 MR. LEGUM: Well, I would disagree.
14 Certainly there's an established evidentiary
15 principle that one cannot assume, just based on one
16 episode, that something similar happened on other
17 episodes, and I submit that there's no reason to
18 give more weight to this jury verdict that was
19 never reviewed by any Court than is required under
20 the circumstances. And we submit that there is no
21 requirement that it be given weight.

1 One final point on the jury verdict. It's
2 been suggested on a number of occasions that the
3 jury did not add up the numbers--excuse me--that
4 the jury added the numbers that it awarded to
5 arrive at \$16 million. They were not required to
6 add the numbers, and as I noted on Wednesday, the
7 Trial Judge found that the only reasonable way of
8 reading the verdict was to review them as one
9 subsumed within the other.

10 On the topic of the intent of the City and
11 the BRA, there's been a number of references to
12 certain Board minutes that express a desire on the
13 part of the City to receive fair market value for
14 the Hayward Parcel, rather than the Tripartite
15 Agreement formula price, and it's been submitted
16 that that is either an expropriatory act or
17 evidence of evil intent on the part of the City or
18 the BRA. I would submit that neither can be
19 inferred from that.

20 Any contracting party is entitled to
21 dislike the terms of a deal that it has struck, and

1 to seek to modify that deal through negotiations
2 with another party. There is nothing that smacks
3 of bad faith in wanting to do that. Similarly, any
4 contracting party may wish that the other side will
5 not make a tender of their performance, so that it
6 does not have to perform.

7 To give one rather prosaic example, one
8 can imagine circumstances in which a panel of
9 arbitrators, for example, that has agreed to stay
10 until, say, 6:30, listening to counsel argue, might
11 fervently wish that counsel would stop arguing so
12 that they could leave earlier, even though they're
13 obligated to stay until 6:30. And in fact, that
14 might actually be verbally expressed by one member
15 of the panel to another, but that expression of a
16 desire that the other side not put them to perform
17 is not an act of bad faith in and of itself.

18 PROFESSOR CRAWFORD: Well, that's a
19 relief.

20 [Laughter.]

21 MR. LEGUM: It has been suggested that

1 obstacles mysteriously disappeared for Campeau
2 because Campeau eventually agreed that it would pay
3 market value for the Hayward Parcel. The record
4 does not support that. What happened here is that
5 Campeau did the work that LPA seemed unwilling to
6 do. It sought, documented, and obtained an
7 exception to the zoning requirements so it could
8 build a tower or towers of the height that it had
9 planned to build. It prepared an environmental
10 impact assessment that analyzed in considerable
11 depth the environmental impacts of its proposed
12 project. It completed all four stages of the BRA's
13 design review process.

14 The fact that Campeau did all of these
15 things and the BRA approved its proposal does not
16 show that LPA was given different treatment because
17 LPA did not do all of these things. It did not get
18 past the first stage of the design review process
19 formerly set out in BRA documents.

20 What's more, the BRA worked in good faith
21 with Campeau for months during a time when Campeau

1 had not agreed to pay market value. The Tribunal
2 will recall that the letters, the letter--I believe
3 it was a letter December 30th, 1988, Campeau
4 reserved its rights under the Tripartite Agreement
5 and took the position that it continued to have
6 rights to get the price set forth in the formula.
7 During the time both before that point and after
8 that point, the BRA worked collaboratively with
9 Campeau to get the project approved.

10 And I'd like to close with a very small
11 point, which is--if we could actually have not the
12 next slide but the one after that, please.

13 We have heard a number of times during the
14 course of the presentations an allusion to this
15 sentence in the Supreme Judicial Court's opinion,
16 what says, quote: "It is perfectly possible for a
17 governmental entity to engage in dishonest or
18 unscrupulous behavior as it pursues its
19 legislatively-mandated ends."

20 Of course it's quite clear that the
21 Supreme Judicial Court was not expressing a view

1 about the conduct of the City or the BRA. It was
2 simply stating this proposition in an abstract term
3 before rejecting it with respect to the application
4 of Chapter 93A.

5 Unless the Tribunal has any questions on
6 the facts relevant to this question of an
7 expropriation in the 1980s, I will ask the
8 President to call on Mr. Bettauer.

9 PRESIDENT STEPHEN: Thank you very much,
10 Mr. Legum.

11 Mr. Bettauer.

12 MR. BETTAUER: Thank you, Mr. President,
13 members of Tribunal.

14 After a week of oral presentations, we are
15 reaching the end of our presentation in rebuttal,
16 and I should like to conclude our argument by
17 making a brief summary of the points we think we
18 have shown and by giving you our submissions.

19 We think it is clear by now that Mondev
20 has not demonstrated that the facts or the law
21 warrant a finding of breach of NAFTA by the United

1 States. We have shown, we think, that Mondev's
2 claims are without foundation. Mr. Legum has just
3 reviewed that no expropriation took place in the
4 1980s. He has shown that, in effect, what happened
5 was the investment was sold, through the lease
6 agreement, to Campeau and that we are not
7 responsible for Campeau's bankruptcy.

8 In fact, even after the termination of the
9 lease agreement, even after that, counsel for
10 Mondev has said the reason the property was not
11 viable was that Campeau had emptied out the
12 existing mall, and demolished it and there was no
13 income stream. That was Campeau's fault, it was
14 not any action by the U.S. Government.

15 In any event, we have shown that the
16 expropriation claims arising in the 1980s and any
17 other of its claims arising from alleged breaches
18 before NAFTA entered into force are time-barred in
19 their entirety and that Mondev's novel theories of
20 time switching for the date of breach don't work.
21 They have no basis in customary international law,

1 they have no basis in the NAFTA.

2 We have also shown that the rights that
3 LPA may have had, and therefore Mondev's rights as
4 an investor, were transferred to its mortgage
5 lender before NAFTA entered into force, and that,
6 thus, no NAFTA claim can be made on the basis of
7 those rights.

8 I will also note that we have questioned
9 under Article 1116 the fact that Mondev has shown
10 no damage or loss to itself. Although we have
11 reserved that to the damage phase, we note that
12 that is an essential element of the claim surviving
13 under Article 1116, and Mondev has admitted that it
14 has not taken the steps required by the mandatory
15 procedures under NAFTA to bring a claim on LPA's
16 behalf under Article 1117.

17 Once NAFTA entered into force, we have
18 also shown that nothing was expropriated. No facts
19 were alleged that would constitute a new
20 expropriation, and we have shown that the theories
21 put forward, as I said, to time-shift don't work.

1 We have shown, also, we believe, that
2 there is no factual or legal basis for a denial of
3 justice claim. The court decisions were correct.
4 Mr. Legum has responded just now, and we have
5 responded previously on the sovereign immunity
6 point.

7 Therefore, there was no denial of access
8 on those points under customary international law
9 or the NAFTA, and we have shown that the Supreme
10 Judicial Court's decision was well reasoned and
11 justified, and that even if it wasn't, Mondev has
12 not shown treatment that can constitute a denial of
13 justice under long-established principles of
14 customary international law.

15 Indeed, we find the charge that the SJC
16 decision constituted a denial of justice nothing
17 short of astonishing and urge this Tribunal to
18 reject it in the strongest terms, nor, as Mr.
19 Clodfelter has repeated, is there any foundation
20 for a charge of less-favorable treatment under
21 Article 1102. Mondev has not shown facts to

1 demonstrate any treatment less favorable than a
2 U.S. national would have received.

3 Mr. President, members of the Tribunal,
4 the United States continues to rely on its written
5 statements. I want to remind you that we have not
6 abandoned them or changed our positions. On the
7 authorities cited therein, we refer you to them, as
8 well as the oral submissions we have made this
9 week. Based on these submissions, we ask you to
10 dismiss all of Mondev's claims.

11 Our formal submissions are found at Page
12 63 of our Rejoinder. They are a request that this
13 Tribunal render an award in favor of the United
14 States and against Mondev, dismissing Mondev's
15 claims in their entirety and with prejudice, and
16 pursuant to Article 59 of the Arbitration
17 additional facility rules, ordering that Mondev
18 bear the costs of this arbitration, including the
19 fees and the expenses of the members of the
20 Tribunal, the expenses and charges of the
21 Secretariat, and the expenses incurred by the

1 United States in connection with this proceeding.
2 We ask this because we think you will recognize
3 that this was a frivolous series of claims.

4 With that, I conclude our presentation,
5 and all that remains is for me to thank the members
6 of the Tribunal, you, Mr. President, Professor
7 Crawford, Judge Schwebel, for your indulgence; to
8 thank the Secretariat and ICSID for its help and
9 facility in these hearings.

10 Thank you very much.

11 PRESIDENT STEPHEN: Well, if I may, on
12 behalf of my colleagues, really do no more than
13 repeat that, in reference to counsel on both sides,
14 the gratitude that we feel for the very adequate
15 arguments, the conciseness of those arguments, and
16 we are grateful, indeed, to you all for that.

17 It does remain to inquire of Mexico and
18 Canada whether either or both of you would wish,
19 here and now, to say anything by way of a
20 submission or, alternatively, would wish to submit
21 any written submissions. If you are concerned with

1 written submissions, and you may not, at the
2 moment, know whether that is so or not, it would be
3 appreciated if we could have them within, say, a
4 fortnight.

5 What's the position as far as any oral
6 statements are concerned?

7 MS. KINNEAR: Mr. President, Canada would
8 have no oral statement at this point, but we would
9 appreciate being able to consult at home before
10 determining whether an 1128 is necessary, and we'd
11 certainly live within the two-week guideline.

12 Thank you.

13 PRESIDENT STEPHEN: Thank you.

14 MR. BEHAR: On behalf of Mexico, I will
15 reserve my right to submit, if we consider
16 necessary, any 1128 submission.

17 Thank you.

18 PRESIDENT STEPHEN: Thank you very much.

19 Well, that being the situation we now
20 adjourn sine die.

21 Yes, Mr. Legum?

1 MR. LEGUM: Just to clarify the state of
2 things, as I understand it. What will happen is,
3 within a fortnight Canada or Mexico will advise of
4 whether they will be making an 1128 submission or
5 will they be making an 1128 submission?

6 MS. KINNEAR: I'd understood that we would
7 do both within a fortnight.

8 PRESIDENT STEPHEN: That was certainly my
9 hope.

10 MR. LEGUM: Very good.

11 PRESIDENT STEPHEN: Sir Arthur?

12 MR. WATTS: Mr. President, simply to say
13 that if there is an 1128 submission, I presume that
14 the parties will have an opportunity to express
15 their views upon it.

16 Thank you.

17 PRESIDENT STEPHEN: Yes, I'm sure that's
18 so.

19 MR. LEGUM: And could I also just clarify
20 that, of course, aside from potential proceedings
21 on this, the potential submissions under Article

1 1128 and the parties' views on it, the written
2 procedure in this case has, of course, concluded,
3 and absent an indication from the Tribunal that it
4 is interested in receiving more submissions from
5 the parties, no submissions will be made, absent an
6 order from the Tribunal; is my understanding
7 correct?

8 PRESIDENT STEPHEN: I'm sorry. What
9 you're saying is, subject always to any observation
10 that may be made by either party in response to an
11 1128 submission by one of the other two countries,
12 that the Tribunal will not entertain other
13 submissions?

14 MR. LEGUM: I wasn't ruling out the
15 possibility. Of course, if the Tribunal wants to
16 hear from the parties, we'd be happy to respond. I
17 just wanted to make clear that, absent an order
18 from the Tribunal, ordering for the submissions,
19 there will be none.

20 PRESIDENT STEPHEN: I think we will
21 control our anxiety for further submissions.

1 [Laughter.]

2 MR. LEGUM: Thank you.

3 PRESIDENT STEPHEN: It now does seem
4 appropriate to adjourn sine die, if that's the
5 right terminology internationally.

6 [Whereupon, at 5:24 p.m., the hearing was
7 adjourned sine die.]

8 - - -