

INTERNATIONAL CENTRE FOR THE SETTLEMENT OF  
INVESTMENT DISPUTES

----- -x  
 In the Matter of Arbitration :  
 Between: :  
 :  
 ASTRIDA BENITA CARRIZOSA :  
 : Case No.  
 Claimant, : ARB/18/5  
 :  
 v. :  
 :  
 THE REPUBLIC OF COLOMBIA, :  
 :  
 Respondent. :  
 ----- -x Volume 2

VIDEOCONFERENCE: HEARING ON JURISDICTION

Tuesday, November 10, 2020

The World Bank Group

The hearing in the above-entitled matter  
came on at 9:00 a.m. (EST) before:

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MR. CHRISTER SÖDERLUND, Co-Arbitrator

Also Present:

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Secretary to the Tribunal

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P R O C E E D I N G S

1  
2           PRESIDENT KAUFMANN-KOHLER: Thank you very  
3 much. Good morning or good afternoon to everyone,  
4 depending on where you are. I'm pleased to open this  
5 hearing for--actually, it's a continuation of the  
6 hearing that we started late September. And as I was  
7 saying before we started, I'm very pleased that all  
8 our friends from Miami are safe and that we can start  
9 this hearing with one day of delay, but we have  
10 rescheduled until Friday. So, there is no difficulty  
11 in this respect.

12           We have the Tribunal online. Do I see--I  
13 see--I'm looking for Mr. Söderlund. Yes. Now I see  
14 you. And I'm also looking for Professor Diego Arroyo,  
15 who I see as well.

16           We have the court reporters. We have the  
17 interpreters. We have the Tribunal's assistant with  
18 me, Mr. Khachvani. We then have Mike Young for--who  
19 is operating this video hearing.

20           For the Claimants, I see Mr. Martínez-Fraga.

21           Is your entire team with you? Do you want  
22 me to run through the names or can you just tell me

1 that they're present?

2 MR. MARTÍNEZ-FRAGA: They're all present,  
3 Madam President.

4 PRESIDENT KAUFMANN-KOHLER: Thank you very  
5 much. I also see Mr. Carrizosa. I saw Mr. Carrizosa.  
6 Absolutely. Hello. Good morning to you.

7 And is--I know Mrs. Briceño is probably not  
8 with us yet.

9 Then let me turn to Respondent's counsel. I  
10 see Mr. Di Rosa. You're muted.

11 MR. DI ROSA: Yes. Sorry, Madam President.  
12 That's because Mr. Grané is going to lead our  
13 discussion today.

14 PRESIDENT KAUFMANN-KOHLER: Good.  
15 Excellent. Mr. Grané.

16 MR. GRANÉ LABAT: Good afternoon, Madam  
17 Chair.

18 PRESIDENT KAUFMANN-KOHLER: Is everyone from  
19 your team with us, or should I run through the  
20 different names?

21 MR. GRANÉ LABAT: It's not necessary, Madam  
22 Chair. Everyone is with us with the sole exception of



1 Mr. Camilo Gómez Alzate, the director of the Agencia  
2 Nacional de Defensa Juridica del Estado. He may join  
3 us later today or on subsequent days. But other than  
4 him, all of Respondent's representatives are here and  
5 ready to go.

6 PRESIDENT KAUFMANN-KOHLER: Excellent.  
7 Thank you.

8 And then we have from the U.S., as  
9 non-disputing party, I see one name, Ms. Blunt.  
10 Amanda Blunt, are you there?

11 MS. BLUNT: Yes. I'm Amanda Blunt from the  
12 Office of the U.S. Trade Representative, and some of  
13 my colleagues are on as well.

14 PRESIDENT KAUFMANN-KOHLER: Let me try and  
15 locate them. Absolutely. I see--I see John Blanck.  
16 I see--who else? Nicole Thornton.

17 And do I miss someone? Maybe I have to run  
18 through to the other page.

19 No, I think that this is all the  
20 participants I see from the U.S.

21 Ms. Blunt, did I miss someone?

22 MS. BLUNT: No. That's it. Thank you.

1           PRESIDENT KAUFMANN-KOHLER: Thank you.

2 Good. Then we can proceed.

3           You know that the purpose today is to hear  
4 the Opening Statements, and tomorrow we will hear the  
5 legal expert of the Claimant. Wednesday--no, it's not  
6 Wednesday anymore. It's Thursday is the reserve day,  
7 and we have the closings and possibly Tribunal  
8 questions on Friday.

9           The rule says that in P03 and 1, the time  
10 allocation initially was 6 hours 45 per party. Now,  
11 some time has been used at the September session, with  
12 the result that the Claimant has left for these  
13 sessions 4 hours and 55, and the Respondent 6 hours  
14 and 35. The secretary will keep the time and advise  
15 you by email at the end of the day.

16           That is--we have received the Claimant's  
17 Opening Presentation, the PowerPoint slides. We--I  
18 think we are ready to proceed on the Tribunal's side.

19           Is there anything the parties would like to  
20 raise before we give the floor to the Claimant for the  
21 Opening Argument? On the Claimant's side?

22           MR. MARTÍNEZ-FRAGA: Nothing.

1 PRESIDENT KAUFMANN-KOHLER: Nothing.

2 On the Respondent's side, Mr. Grané?

3 MR. GRANÉ LABAT: Nothing from Respondent's  
4 side. Thank you.

5 PRESIDENT KAUFMANN-KOHLER: Excellent.

6 So, Mr. Martínez-Fraga, you have the floor  
7 for the Opening Statement, please.

8 CLAIMANT'S OPENING PRESENTATION

9 MR. MARTÍNEZ-FRAGA: Thank you, Madam  
10 President, Members of the Tribunal, counsel, respected  
11 representatives of the Republic of Colombia and, of  
12 course, the representatives of the non-disputing  
13 party.

14 Respondent in this case--let's get to work  
15 right away--faces considerable liability arising from  
16 eminently quantifiable damages. Now, this is an  
17 extraordinary thing because these damages actually  
18 were quantified by The Republic of Colombia itself by  
19 the Council of State. So, it's extraordinary  
20 that--and understandable, of course, that The Republic  
21 of Colombia would seek to avoid a merits hearing at  
22 all costs.

1           But much more importantly, it is our--it is  
2 our position that the Respondent wants to avoid a  
3 merits hearing because it, of course, does not want to  
4 expose the fragility and lack of independence of its  
5 judiciary to the universe of investors, both  
6 prospective and existing investors, and to the  
7 community of nations.

8           For those reasons, although hardly a  
9 preferred practice, it is somewhat understandable, but  
10 we will address it. And we would like to say that  
11 this Opening Statement is going to be a little bit  
12 unorthodox in that it will be primarily based upon  
13 15--at least the first part of the Opening  
14 Statement--15 fundamental principles that we believe  
15 have been either altogether ignored in this proceeding  
16 or absolutely turned on their head. They have not  
17 been guided by reason or the rule of law but, rather,  
18 by just pure expediency.

19           The first point that we would like to bring  
20 to the Tribunal's attention is, of course, our  
21 adherence to and emphasis on the principle of ordinary  
22 meaning. We feel that ordinary meaning in this case

1 has been completely sacrificed and abandoned. I want  
2 to give the Tribunal a very specific example that is  
3 eloquent and will run throughout the course of this  
4 entire presentation and, of course, this entire  
5 proceeding. It's a very simple one.

6 Respondent in this case argues somewhat  
7 feverishly, for example, that Footnote 2 to  
8 Article 10.4 of the Investment chapter, the MFN Clause  
9 of the Investment chapter, that Footnote 2 travels to  
10 12.1.2(b) of the Financial Services chapter.

11 Now, here's where ordinary meaning is  
12 extremely important to us. We feel that--and this  
13 example--which, by the way, you can read it on  
14 Page 150 of the Counter-Memorial--of Respondent's  
15 Counter-Memorial on Footnote 706, also on  
16 Paragraph 268. We feel this is an eloquent example of  
17 how ordinary meaning has been completely, completely  
18 abandoned.

19 It's very clear that 12.1.2(b) brings and  
20 imports from Chapter 10, 10.7, Expropriation and  
21 Compensation; 10.8, Transfers; 10.12, Denial of  
22 Benefits; and 10.14, Special Formalities and

1 Information.

2           Of those four substantive provisions, of  
3 course, only 10.7 and 10.8 are treatment protection  
4 standards. The other two provisions, 10.12 and 10.14  
5 just place obligations on the investor and transfers  
6 rights to the Host State. So, we have the four  
7 provisions that clearly come in under 12.1.2(b) from  
8 10.

9           And then 12.1.2(b) does something else. It  
10 brings in Section 12. Now, here's what 12.1.2(b) does  
11 not do because it is not there. It does not and it  
12 cannot bring in 10.4, the MFN Clause from Chapter 10.  
13 And, certainly, it cannot bring in Footnote 2 of that  
14 clause from Chapter 10.

15           Footnote 2, of course, is the clause--is the  
16 qualification--the restriction on 10.4 in the  
17 Investment chapter that foundationally says that  
18 procedural rights to ISDS are not available. The  
19 reason 10.4 doesn't come in is, (a), it's not listed.  
20 It's not in 12.1.2(b).

21           What's there listed are the four substantive  
22 provisions that I just mentioned. And, of course,

1 Section B is in 12.1.2(b), but 10.4, which does not  
2 form part of Section B cannot be there.

3           Now, what does Respondent do? Respondent  
4 says, well, the limitation to the MFN practice in  
5 Chapter 10 has to attach to the Section B ISDS  
6 procedural rights because, otherwise, that little  
7 Footnote 2 will suffer from not having effet utile.  
8 It would not--we couldn't reconcile it. It would lay  
9 without a purpose, without practical application.  
10 And, certainly, we can't have that happen.

11           Well, here's what we say. We say that  
12 doesn't work. It simply doesn't work because it  
13 violates ordinary meaning because it's not something  
14 that's been transferred into 12 and because 12 already  
15 has an MFN Clause. And what you're trying to say is  
16 that that MFN Clause--again, contrary to ordinary  
17 meaning, that MFN Clause has no application when it  
18 has anything to do with ISDS. It's the Chapter 10,  
19 Article 10.4 MFN Clause.

20           So, ordinary meaning we stress, and we  
21 cannot stress enough. A second principle that we  
22 bring before the Tribunal--and this is something that

1 we've said time and again throughout our Reply  
2 Memorial--is we ask the Tribunal, quite respectfully,  
3 please, to read the cases that Respondent cites. Read  
4 the cases that Respondent cites. And here's why.

5           On no less than 37 occasions--can I have the  
6 slide, please--we have pointed out to the Tribunal  
7 that the cases on which Respondent relies--specific  
8 cases upon which Respondent lies, simply do not stand  
9 for the proposition for which they are cited.

10           And all of the ones that we're here naming  
11 and identifying--and we are giving the Tribunal and  
12 the other side, everybody, all concerned, in the name  
13 of academic integrity, the citation and the cases.  
14 The cases simply do not stand for the proposition  
15 stated, especially Spence v. Costa Rica. Respondent  
16 says that there's a test in there. We say there's  
17 absolutely no test as characterized by Respondent.

18           And, in fact, when you read Spence v.  
19 Costa Rica--we'll get into that a little bit  
20 later--you'll see that the very Tribunal in Spence  
21 says this is not a good case to cite for precedent  
22 because it is too restrictive--we'll see their actual



1 language--it is too restrictive to the particular  
2 facts of this case.

3           But even so, the two-prong test that  
4 Respondent identifies with respect to that case, one  
5 of them is that there has to be a fundamental change  
6 in the status quo. A fundamental change in the status  
7 quo, there is no such test. There's no such test in  
8 Spence, and there's no such test in the three cases  
9 that Respondent says follows Spence.

10           The second part of that test, which is a  
11 test that presumably says, well, the measure has to be  
12 a stand-alone measure that is actionable in and of  
13 itself. Well, yes. Yes, that's quite an unremarkable  
14 statement. That's just a reiteration of a very basic  
15 tenet that says that the measure at issue itself has  
16 to be a violation of the treaty protection standards  
17 at issue.

18           So, there has to be a measure identified, of  
19 course, and there has to be a violation or an alleged  
20 violation. Only such can it be actionable. We  
21 completely agree with that.

22           The Corona Materials v. Dominican Republic

1 test, we'll talk about them at greater length. But  
2 there again, that's supposed to be the Spence test  
3 applied. It's not there. When you read it, it's not  
4 there.

5           In fact, in that case, the whole point of  
6 the case is that there's no State action after the  
7 limitations period. Of course, the limitations period  
8 has two parts: the scope after entry into effect and  
9 the limitations period. How long from the act that  
10 allegedly breaches the treaty protection do you go  
11 back? Is it three years? Is it five years? Those  
12 are the two limitations issues.

13           You'll find that in *Corona Materials v.*  
14 *Dominican Republic*, what is at stake is--in the words  
15 of the very tribunal itself--the tribunal says:  
16 "Absence of a response to the motion for  
17 reconsideration cannot be considered a stand-alone  
18 measure or a separate breach of the treaty."

19           We agree with that. We agree with that  
20 proposition. But hardly does that restate or set out  
21 the purported Spence test. It's nowhere there.  
22 *Eurogas v. Slovak*, equally, equally unavailing. We

1 talk about that at great length.

2           And the last one that I'll just point out  
3 for the sake of completeness on this line of the trial  
4 development is ST-AD v. Bulgaria. In that case, the  
5 investment was ruled as not even existing three days  
6 before a new investor claimed that the investment was  
7 relevant, the State measure denying it had already  
8 issued, and a new investor came in.

9           Plus, that case was completely rife with  
10 fraud. They then tried to get a German strawman  
11 investor to serve as an investor. It just didn't at  
12 all work.

13           And can we have the next slide, please, on  
14 this issue of Respondent's--these are some more of the  
15 cases. I just wanted the second page of this, please.  
16 That's the second page? Okay. So, there are exactly  
17 37 of these cases that we feel the Tribunal should  
18 read and re-read.

19           The third point that we want to stress is  
20 it's Claimant's prerogative to formulate--and we can  
21 take this down, please.

22           It's Claimant's prerogative to formulate its

1 claims, particularly at the jurisdictional stage, as  
2 it sees fit. This is incredibly important. This  
3 principle, however, is simple to overlook because in  
4 this case Respondent raises a series of *ratione*  
5 *temporis* arguments, all aimed at recharacterizing  
6 Claimant's claim. Let me respectfully explain.

7           It is Claimant's prerogative to select the  
8 act of sovereignty, the State measure that it chooses  
9 to challenge. Respondent lacks standing and basic  
10 legitimacy, of course, to set up a timeline containing  
11 State measures that arguably concern Claimant and pick  
12 and choose the particular measure that should be the  
13 appropriate subject matter of the claim and,  
14 therefore, to formulate legal consequences arising  
15 from its own selection of the true measure at issue.

16           Fortunately, however, hardly is this  
17 scenario at all new. The Tribunal in ECE Project  
18 Management offered a helpful and informed observation  
19 on the subject. It observed, and I quote: "It is for  
20 the investor to allege and formulate its claims of  
21 breach of relevant treaty standards as it sees fit.  
22 It is not the place of the Respondent State to recast

1 those claims in a different manner of its own  
2 choosing. And the Claimant's claims, accordingly,  
3 fall to be assessed on the basis on which they are  
4 pleaded." End of citation.

5 Respondent's attempt to recast Claimant's  
6 case is particularly inappropriate at this present  
7 stage, where the Tribunal is addressing jurisdictional  
8 issues. The Tribunal in *Infinito Gold v. Costa Rica*  
9 also was particularly eloquent on this point.

10 And it stated and it noted: "At the  
11 jurisdictional stage, a Tribunal must be guided by the  
12 case as put forward by the Claimant in order to avoid  
13 breaching the Claimant's due process rights. To  
14 proceed otherwise is to incur the risk of dismissing  
15 the case based on arguments not put forward by the  
16 Claimant at a great procedural cost for that party."  
17 End of citation.

18 Here Claimant's claims arise from the  
19 Order 18/44, the Constitutional Court's June 25, 2014,  
20 denial of the Motion for Annulment of its  
21 May 26, 2011, Judgment. That is the State measure  
22 that we have identified. That is the State measure on

1 which this case is based. That is the claim that has  
2 been pled.

3           There could be no doubt that the relevant  
4 State measure occurred while the TPA was in force.  
5 This cannot be denied. And within five years  
6 preceding commencement of the arbitration, a  
7 limitations period available to Claimant by dint of  
8 the MFN provision of TPA Article 12.3, this latter  
9 issue, of course, we will discuss in greater detail  
10 during the course of this statement.

11           The June 25, 2014, order denying the motion  
12 for annulment of the Constitutional Court's 2011  
13 judgment represents the end of all judicial labor, as  
14 a matter of fact, logic equity, and even Colombian  
15 law. Even Respondent's own expert concedes this  
16 point, which is amply underscored and highlighted in  
17 Dr. Briceño's Expert Witness Reports and which shall  
18 be clearly articulated for the Panel and the Panel's  
19 benefit during the course of her testimony.

20           But Claimant respectfully invites the  
21 Tribunal to engage the imagination for the sake of  
22 argument and place the date of entry into force of the

1 TPA. Instead of a May 2012, let's just move it back  
2 one year and let's say that it came into force in  
3 May 2010. And let's keep all the other facts the  
4 same. Now--except for the June 25, 2014, order.  
5 Let's forget about that order. So, let's forget about  
6 the auto which, by the way--well, we'll talk about  
7 that later. Let's forget about the auto of June 25,  
8 2014, just for a second. So, we place it one year  
9 ahead, May 2010.

10           If we had the identical case and the case  
11 were premised on the 2011 Judgment, Respondent would  
12 be in here before this Tribunal arguing it was not the  
13 end of judicial labor. This simply cannot take place.  
14 There is--there is a well-recognized procedure of  
15 Colombian law amply institutionalized in its  
16 judiciary, and it was not at all triggered. And,  
17 therefore, all available recourse demonstrably had not  
18 been pursued.

19           Notably, however, both Claimant and the  
20 Council of State institution itself pursued the  
21 annulment recourse, which is an important fact to keep  
22 in mind. It wasn't just the entities in which the

1 Claimant was a shareholder, but the actual Council of  
2 State pursued the annulment process.

3           And in that connection, another point that's  
4 extremely important to remember is that if you look at  
5 the timeline, in 2007 these entities had won. They  
6 received the Award from the Council of State. Tutelas  
7 were perfected by Fogafín and the Superintendency of  
8 Banking with the Council of State. And that's it.  
9 The case ends. But what happens next?

10           What happens next is critical because it  
11 really defines many of the defenses, and it speaks to  
12 many of the defenses that have been raised in this  
13 case by The Republic of Colombia. Colombia itself,  
14 Fogafín, and the Superintendency of Banking filed the  
15 proceedings perfect tutelas with the Constitutional  
16 Court.

17           They drag these shareholders into the  
18 2011 Judgment. That other proceeding had ended. This  
19 is extremely important because this is an involuntary  
20 act. In other words, the second that the Republic,  
21 through its two banking agencies, decides to exhaust  
22 everything before the Council of State and then



1 perfect those tutelas with the Constitutional Court,  
2 they are now bringing in the shareholders  
3 involuntarily into this dynamic.

4           So, two things happen. At that point  
5 they're part of that proceeding involuntarily. And  
6 that proceeding, as a matter of law, simply has--can  
7 be extended and is not over and cannot be final if, in  
8 fact, within three days a Petition for Annulment is  
9 perfected, as was the case here.

10           So, this is a very important point that we  
11 want the Tribunal to focus on. Because it's very easy  
12 to just follow the timeline and lose this fact, lose  
13 this involuntary nature of what happens.

14           The next principle that we want to bring to  
15 the Tribunal's attention, which is Number 5--Number 4,  
16 which will be read together--it's part also of  
17 Number 5--is the background facts--background facts do  
18 not serve to accelerate the accrual of Claimant's  
19 claims for limitations purposes so long as the  
20 challenged measure does not predate the entry into  
21 force.

22           In other words, that there was a dispute by

1 one of the many operative definitions of "dispute"  
2 that preceded the entry into force of the TPA in 2012  
3 does not proscribe having an actionable measure  
4 post-entry. It does not. And the authority and the  
5 doctrine and the writings on this point just simply  
6 could not be clearer.

7           And it's particularly so here. Why?  
8 Because when we look at 10.1.3 of the TPA in the  
9 investment chapter--the very investment chapter, this  
10 is exactly what it says. And this is another reason  
11 why we asked the Tribunal to read and re-read  
12 Lucchetti on which Respondent relies, to read and  
13 re-read Vieira on which Respondent relies, because  
14 that's a completely different treaty with a completely  
15 different standard.

16           10.1.3 says the following, and I  
17 quote: "For greater certainty, this chapter does not  
18 bind any party in relation to any act or fact that  
19 took place or any situation that ceased to exist  
20 before the date of entry into force of this  
21 agreement." End of citation.

22           What's missing from that language is one

1 word that's operative, "dispute." Dispute is not part  
2 of it. This is not a treaty that has the dispute  
3 language in that qualification. And that matters.

4           And this takes us back to our first point,  
5 ordinary meaning. Let's just read the treaty with  
6 what it has to say.

7           The fifth principle is--also in connection  
8 with this is--in connection with any *ratione temporis*  
9 analysis, Claimant invites the Tribunal to accept the  
10 tenet that absent an express exception in the treaty  
11 such as those contained in the Chile-Spain and  
12 Chile-Peru BITs--that's *Lucchetti* and *Vieira*--which  
13 exception is nowhere found in the Colombia TPA, there  
14 simply is no general exclusion for pre-existing  
15 disputes from an Arbitral Tribunal's jurisdiction  
16 under an investment treaty. That does not exist  
17 anywhere.

18           The principle was aptly set forth by the  
19 Tribunal in *Chevron Corp. v. Ecuador*--the first  
20 iteration of that case, I want to be clear--in  
21 construing the Ecuador-U.S. BIT which, like the TPA,  
22 defined the Treaty's temporal scope and language, that

1 made no reference to the dispute.

2           The Tribunal explained the general rule as  
3 follows, and I quote: "The BIT--the present BIT  
4 applies so long as there are investments existing at  
5 the time of entry into force. The BIT's temporal  
6 restrictions refer to investments and not disputes.  
7 Thus, the BIT covers any dispute as long as it is a  
8 dispute arising out of or relating to investments at  
9 the time of entry into force. Again, this is not an  
10 issue of retroactivity"--the Tribunal goes on to  
11 say--"but of application of the specific rule to be  
12 found in Article 12 of the BIT.

13           "The Lucchetti and Vieira decisions were  
14 based on the wording in the respective BITs' temporal  
15 provisions, in contrast to the present BIT. Those  
16 BITs specifically concern themselves with temporal  
17 restrictions on citing disputes and not just  
18 investments." End of citation.

19           A similar example is provided by *Mondev v.*  
20 *United States*, where the parties were in agreement  
21 that "the dispute, as such, arose before NAFTA's entry  
22 into force."

1           But the Tribunal found jurisdiction *ratione*  
2 *temporis* over the claims concerning State conduct  
3 after that date. The Tribunal expressly noted the  
4 intertemporal principle as the basis for its focus on  
5 the timing of conduct as the governing standard.

6           Recognizing that Lucchetti's and Vieira's  
7 rejection of pre-treaty disputes on *ratione temporis*  
8 grounds was premised on express exclusion in the  
9 relevant treaty language rather than a generally  
10 applicable principle, respondent cites to *MCI Power v.*  
11 *Ecuador* and *Generation Ukraine v. Ukraine* for the  
12 proposition that "Such holding has applied even in  
13 instances in which the treaty did not expressly  
14 preclude claims relating to disputes that predate the  
15 treaty's entry into force." End of citation.

16           Neither case, however, supports Respondent's  
17 position. And, again, we encourage the Tribunal to  
18 read Respondent's own authority. It just simply does  
19 not stand for the proposition for which it is stated  
20 and cited. *Jan de Nul v. Egypt* presents still another  
21 example. Similar to Lucchetti and Vieira, *Jan de Nul*  
22 involved a BIT containing a provision that it shall

1 "not be applicable to disputes having arisen prior to  
2 its entry into force." End of citation.

3 In conducting--in concluding that the BIT  
4 provision excluding prior disputes did not deprive of  
5 it of jurisdiction *ratione temporis*, the Tribunal  
6 distinguished between the contract dispute involved in  
7 the litigation proceeding, which had arisen prior to  
8 the treaty, and the investor-State dispute that  
9 followed. Although, quote, "the domestic dispute  
10 antedated the international dispute and ultimately led  
11 towards it," end of citation, the disputes involved  
12 different parties and different types of claims.  
13 Moreover, the Tribunal concluded the two disputes  
14 would be distinct even under the *Lucchetti* standard.

15 An additional principle concerns the  
16 Parties' treaty practice post-Maffezini. This is  
17 principle number 6, the treaty practice  
18 post-Maffezini. And it's very, very clear, when we  
19 look at both Colombia's and the United States' treaty  
20 practice post-Maffezini, that whenever either nation  
21 seeks to limit a right, particularly an MFN right, it  
22 does so explicitly.

1           I repeat myself: Whenever either  
2 party/either signatory seeks to limit a right, it  
3 limits that right by explicitly stating as much, and I  
4 suggest to the Tribunal that that same practice was  
5 carried over into the TPA that here concerns us. We  
6 will look at that with painstaking--in painstaking  
7 detail.

8           Claimant--so this--this is point that we  
9 will return to. But an additional point, a seventh  
10 point, is our reading of the TPA. This is extremely  
11 important. We adhere to a holistic, comprehensive,  
12 structural, and systemic approach that is premised on  
13 the assumption that is unassailable that rights are to  
14 have remedies. Rights are to have remedies.

15           And this connection--and in the context of  
16 Chapter 12 of the TPA, Claimant respectfully suggests  
17 that as to the rights of investors, remedies are only  
18 present where investors may perfect claims for treaty  
19 breaches that may give rise to compensatory damages.

20           A treatment protection standard cannot be  
21 said to be of practical remedial application if it  
22 does not provide for the right to pursue compensatory

1 damages arising from its breach. We will revisit  
2 this--this principle when we look at principle 15,  
3 which is just some very brief observations on  
4 State-to-State arbitration.

5           Claimant encourages the Tribunal to adopt an  
6 analytical approach--this is point number 8--an  
7 analytical approach that distinguishes between a TPA  
8 and a BIT. And this is extremely important in terms  
9 of context and purpose and, again, also ordinary  
10 meaning.

11           Respondent says there's no difference and  
12 this is not a distinction that merits any consequence  
13 at all. It's analytically irrelevant. We have a  
14 difference of opinion. In this connection, Claimant  
15 asserts that the structural differences between the  
16 two have substantive meaning and practical  
17 implications. The TPA before this Tribunal has no  
18 less than three MFN clauses, each in a separate and  
19 very particular chapter.

20           In contrast to Respondent, Claimant opines  
21 that this difference matters. The ordinary meaning,  
22 context, and purpose of all such MFN clauses must be



1 considered in trying to understand the scope,  
2 application, and workings of any single one of the  
3 three exemplars. It would not make sense to analyze  
4 the scope of any single one of these MFN clauses as  
5 part of an effort to discern its plain meaning,  
6 context, and purpose by turning a blind eye to a  
7 counterpart provision in the very same treaty.

8           How they appear, their respective  
9 qualifications and restrictions, and, of course, the  
10 purpose of the chapter that embodies them all  
11 constitute central considerations that simply find no  
12 residence or basic applicability when considering an  
13 MFN clause or any other treatment protection standard  
14 in the context of a BIT standing alone. There is no  
15 separate chapter. There is no competing clause.

16           No such analysis, however, is or can be  
17 relevant to the examination of an MFN clause in a BIT  
18 that is structurally and substantively distinct from a  
19 trade protection agreement. It makes no sense.

20           This difference matters. Put simply, the  
21 12.3 Financial Services MFN clause must be understood  
22 in contrast to and comparison with its Chapter 10

1 Investment chapter, Article 10.4, Footnote 2  
2 counterpart. And this matters.

3 Colombia's invitation to this Tribunal to  
4 read and to understand 12.3, the MFN in the Financial  
5 Services chapter, in a vacuum presents an  
6 insurmountable conceptual and doctrinal challenge.

7 It is an insurmountable conceptual and  
8 doctrinal challenge to say: "Let's look at it by  
9 itself. Forget about 10.4 as something that will help  
10 us understand 12.3. And, by the way, forget about  
11 also 10.2, the National Treatment Provision, and how  
12 that may help us understand 12.3. And also, by the  
13 way, try to forget 12.2, the National Treatment  
14 Protection Standard in Chapter 12, because that also,"  
15 Colombia says, "has no bearing on understanding 12.3  
16 in terms of its scope."

17 We have a difference of opinion. We think  
18 that it's important. In fact, we feel that it's  
19 critical. The Columbia-U.S. TPA itself represents a  
20 rich paradigm. It illustrates the signatory State's  
21 treaty practice of clearly and explicitly identifying  
22 in ordinary language any limits for qualification to

1 the scope of treatment protection standards generally  
2 and MFN clauses in particular, and certainly in this  
3 Treaty.

4 That practice, we respectfully suggest to  
5 this Tribunal, eminently was followed in the crafting  
6 of the three MFN clauses--Article 10.4, Article 11.3,  
7 and Article 12.3, that fourth part of the TPA--and  
8 related clauses, such as the National Treatment  
9 Standard in 10.3 and its counterpart in 12.2 in  
10 Chapter 12.

11 As to the differences between Article 10.4  
12 MFN and 12.3--it's the Financial Services  
13 counterpart--Respondent Colombia invites the Tribunal  
14 to adopt one of two extremely untenable propositions.  
15 First, abandon any difference--any differences between  
16 Article 10.4, Footnote 2, and Article 12.3. Plain  
17 meaning/ordinary meaning no longer matters. So, while  
18 10.4 has qualifying language--the qualifying language  
19 that we've all seen time and again in so many clauses,  
20 the establishment, operation, management, disposition,  
21 and sale, the 12.3 counterpart, the MFN in Chapter 12,  
22 simply does not have that language.

1           But, more importantly, the Footnote 2  
2 qualifying the 10.4 MFN clause, not only is it not  
3 present in the 12.3 counterpart, but when we look at  
4 it, that footnote qualifies language that also is not  
5 present in the 12.3 counterpart.

6           The footnote--the Article 10.4, Footnote 2  
7 qualifying language qualifies the "establishment,  
8 operation, management, disposition, and sales"  
9 language that finds no home, no presence whatsoever,  
10 in 12.3. So, this extremely important.

11           Now, they're saying--the Republic of  
12 Colombia, with all due respect, is saying, "Well, no,  
13 that doesn't matter. That doesn't teach us that the  
14 scope in 12.3 is different."

15           Well, we think that it does. We think that  
16 it does. And we think that if you add to that that  
17 12.3 finds itself in a chapter that identifies a  
18 particular class of investors, a class of investors  
19 that's very, very vulnerable because it's subject to a  
20 very intense exercise of sovereignty in the form of  
21 administrative regulations, then having the broad  
22 scope and protection becomes all the more

1 foundational.

2           The second point that Respondent also asks  
3 this Tribunal to turn a blind eye to is the Parties'  
4 Treaty practice. They say, well, the fact that they  
5 can cite to ten treaties where, gee, the MFN clause in  
6 the investment chapter is limited and the MFN clause  
7 in the Financial Services chapter is not limited, has  
8 different language, and is in a different context--in  
9 fact, there may even be a third MFN Clause, as there  
10 is in this case in Chapter 11, which also is limited  
11 when you go to the scope provision of Chapter 11.  
12 They say that Treaty practice is of no consequence.  
13 It just simply doesn't teach us anything about the  
14 scope of 12.3.

15           We have a difference of opinion. We think  
16 that it does. We think that it's paramount.

17           Let me just share with the Tribunal that  
18 more research than I care to admit has not yielded a  
19 single treaty wherein the U.S. and Colombia has  
20 restricted an MFN clause contained in the Financial  
21 Services chapter. That set of universe of MFN clauses  
22 has no ordinary-language qualifications as to scope,

1 in stark relief with corresponding Investment chapter  
2 MFN counterparts.

3           We have not found--because there isn't  
4 any--there isn't any where they--they qualify and  
5 limit the scope of an MFN in a Financial Services  
6 chapter and where--and where you find, correspondingly  
7 that, in fact, the corresponding counterpart in the  
8 investment chapter is qualified. We can't find any.  
9 It's just not out there.

10           An additional principle, principle 9, that  
11 we would like to bring to the Tribunal's attention  
12 concerns distinguishing analytically, again, between a  
13 trade agreement and a BIT. Claimant also respectfully  
14 encourages the Tribunal to reject an aprioristic  
15 determination that an MFN treatment--in quotes the  
16 word "treatment"--treatment scope clause simply cannot  
17 be construed to reach procedural rights to arbitrate  
18 that are contained in another treaty.

19           So, we're asking the Tribunal to consider  
20 not having an aprioristic view of MFN practice as  
21 limited to only so-called substantive rights and not  
22 procedural rights. And, of course, we're going to

1 talk a lot about this, and we spent  
2 considerable--we--we spill considerable ink in our  
3 Memorial on this issue, and we know that the Tribunal  
4 is very, very well-versed in it, but we still have an  
5 obligation to bring it up as principle 9 because it  
6 needs to be emphasized. And we have some just basic  
7 thoughts to share, namely that underlying this  
8 conceptual proposition is a flawed assumption that  
9 somehow procedural rights do not protect investments.

10           And this is the ejusdem argument that we  
11 find one-third of all the cases applying. They say  
12 that the ejusdem generis applies and the cases we  
13 bring to the Tribunal's attention are the cases that  
14 say, "No, ejusdem generis doesn't apply."

15           Here's why. The generis component of  
16 ejusdem presupposes that procedural rights and  
17 substantive rights are different, that their purpose  
18 is different, that their purpose is not the primary  
19 overriding purpose of protecting investors and  
20 investments in these treaties.

21           If you assume that the purpose is the same,  
22 then the generis component, of course, has to be the

1 same. And the ejusdem argument flatly fails. Now, I  
2 understand that about one-third of the cases embrace  
3 the ejusdem argument. We feel that the ejusdem  
4 argument is not the preferred methodology. We feel  
5 what it does is creates an artificial distinction  
6 between procedural rights and substantive rights in  
7 terms of the foundational purpose of those rights  
8 embedded in these treaties, and particularly when the  
9 plain language is such that there's absolutely no  
10 reason to draw that distinction.

11           Again, we go back to ordinary meaning as  
12 pervading all of this. But we feel that the preferred  
13 policy is one that is not restrictive in this form,  
14 particularly when not--there's no ordinary language  
15 contributing to that restriction, which we say is the  
16 case here, together with context and purpose and the  
17 Parties' treaty practice.

18           Colombia, wholesale, has embraced this  
19 assumption without qualification. Therefore, Colombia  
20 asks the Tribunal to carve out of its MFN  
21 consideration the possibility of engaging even in a  
22 case-by-case adjudication based on the particulars of



1 the MFN treatment protection standard at issue.

2           A tenth principle that Claimant also  
3 respectfully encourages the Tribunal to adopt  
4 analytically in this proceeding concerns the  
5 application of the *expressio unius est alterius* axiom,  
6 which we mercifully have abbreviated to the *expressio*  
7 axiom.

8           The *expressio* axiom--first and foremost, we  
9 have to recognize that it forms no part of a VCLT  
10 analysis. It just simply does not, and there's no one  
11 on planet earth that says that it does. But if  
12 recourse to the axiom is had, then certainly it must  
13 be appropriately applied. The *expressio* axiom only  
14 can be applied to one set of listings at a time.  
15 Analytically, it cannot simultaneously be applied to  
16 two or more sets of elements within a particular  
17 category. Therefore, while, certainly, Respondent  
18 would be perfectly correct in concluding that only  
19 substantive provisions incorporated from Chapter 10  
20 into 12 would--would command an application of the  
21 *expressio* axiom, we say, yes, that's correct.

22           Where it would be a mistake is to say

1 because we used the expressio axiom to say only 10.7,  
2 10.8, 10.12, 10.14, and Section B are imported in, we  
3 also now apply--we say--okay. So we apply the  
4 expressio axiom. That's the five that are imported.  
5 Nothing else is imported from 10. That's right. Only  
6 Section B. That's correct. We agree with that.

7           Here's where we disagree. We disagree that  
8 the expressio axiom can also be said to apply to all  
9 of Chapter 12; because Chapter 12 is not listed as  
10 limiting or supplementing its own chapter, somehow the  
11 expressio axiom also limits and renders completely  
12 null and void all of the substantive provisions in  
13 Chapter 12. That makes no sense. If the expressio  
14 axiom were to be so applied, then it would negate  
15 everything. It can only negate those elements of  
16 Chapter 10 that are missing, that are not stated.

17           So, of course, if someone were to say,  
18 "Well, no, 10.4 surely must form part of Chapter 12 of  
19 12.1.2(b), because that's the MFN clause and it has a  
20 procedural restriction, of course it's there," we  
21 would say, "No, the expressio axiom, properly applied,  
22 excludes 10.4." Expressio unius est exclusio

1 alterius, of course, very clearly.

2           But what we cannot say, because it's just  
3 simply a misapplication of the rule, is that it  
4 applies to anything else that I want it to apply to.  
5 Like now we'll make it apply to all of the substantive  
6 provisions in Chapter 12. There's no such application  
7 of the rule. It just doesn't exist, it's improper,  
8 and it defies basic logic.

9           It must also follow--this time, also out of  
10 logical necessity--that the application of the  
11 expressio axiom to 12.1.2(b) cannot amend or  
12 eviscerate any of the Chapter 12 treatment protection  
13 standards. That makes absolutely no sense.

14           Claimant also encourages the Tribunal to  
15 adopt the proposition that the substantive provisions  
16 contained in Chapter 12 are there present only for two  
17 reasons, in the following order of importance: First,  
18 they are intended to protect financial services  
19 investors and investments, plain and simple; second,  
20 such provisions are present in Chapter 12 so that  
21 State-to-State dispute mechanism framework may service  
22 and maintain the actual workings of that chapter,

1 should it become necessary to do so.

2 We acknowledge that that's important as  
3 well.

4 Principle number 11. Claimant invites the  
5 Tribunal to adopt the principle that every treaty  
6 provision must be interpreted as having a practical  
7 purpose or effect. Every treaty provision must be  
8 interpreted as having a practical purpose or effect.

9 Now, again--and I don't want to keep  
10 belaboring this point, but Respondent--but I will.  
11 Respondent makes a big issue out of Footnote 2 losing  
12 its purpose and practical application if not  
13 considered as somehow, through cut-and-paste law,  
14 making it to Chapter 12. Otherwise, they say, well,  
15 forget about the *expressio axiom* in this instance. It  
16 would render Footnote 2, the limiting qualification to  
17 MFN, not useful.

18 Well, we've explained why that just can't be  
19 the case in the ordinary meaning. But going beyond  
20 that, let's look at utility in terms of their theory  
21 of the case.

22 They--we--they basically say all of the

1 substantive provisions in 12 are not--are not there to  
2 protect the investor. The investor cannot avail him  
3 or herself of any of those provisions. The--the  
4 principle of utility has been--has been well, well  
5 observed. And here I'd like to bring the Tribunal's  
6 attention to Eureka v. Poland, a partial award.

7           There's an observation at Paragraph 248 that  
8 reads: "It is a cardinal rule of the interpretation  
9 of treaties that each and every operative clause of a  
10 treaty is to be interpreted as meaningful, rather than  
11 meaningless. It is equally established in the  
12 jurisprudence of international law, particularly that  
13 of the Permanent Court of International Justice, that  
14 treaties, and hence their clauses, are to be  
15 interpreted so as to render them effective rather than  
16 ineffective." End of citation.

17           Notably, Respondent's Counter-Memorial  
18 omitted any mention, let alone an analysis, of  
19 Articles 12.4, market access for financial  
20 institutions; 12.5, cross-border trade; 12.6, new  
21 financial services; 12.10, which is a critical  
22 provision, the exceptions--these are the regulatory

1 prudential measures exception; 12.11, another critical  
2 provision, transparency and administration of certain  
3 measures; 12.16, Financial Services Committee--this is  
4 important because it tells us how it is that we can  
5 reconcile not having access to State-to-State  
6 arbitration with a theory that provides investors with  
7 rights that are enforceable; 12.17, consultations; and  
8 12.19, investment disputes and financial services.

9           The Tribunal is invited to embrace an  
10 interpretive methodology that renders these  
11 substantive provisions, in addition to Articles 12.2  
12 and 12.3 MFN, meaningful and effective.

13           12.4, market access for financial  
14 institutions is a very helpful example. A central  
15 objective of the TPA was to ensure, from both trade  
16 and investment perspectives, market access and  
17 financial institution establishment rights.

18 Reciprocity of process and market conditions are a  
19 critical feature that the TPA sought to create,  
20 protect, and to enhance.

21           Reading Article 12.4 out of  
22 Article 12.1.2(b) would, in effect, divest financial

1 services investors from enforcing a pivotal right. A  
2 party's noncompliance with any of the obligations set  
3 forth in Article 12.4 would materially hamper, if not  
4 altogether eliminate, the viability of financial  
5 services offered by investors of another party.

6 Pursuant to application of the expressio  
7 axiom beyond Chapter 10, and to the entirety of a  
8 second set of rights contained in Chapter 12,  
9 financial services investors would be proscribed from  
10 seeking relief arising from wrongful infringement on  
11 the rights to be free from limitations imposed on a  
12 number of issues, such as the number of financial  
13 institutions, the total number of financial services  
14 in operation, the total number of natural persons that  
15 may be employed in a particular financial sector, on  
16 and on.

17 Article 12.5, cross-border trade, is equally  
18 illustrative. It accords national treatment  
19 protection to cross-border financial services  
20 suppliers of another party. Without a mechanism to  
21 enforce this right, financial services investors would  
22 be placed in considerable operational jeopardy.

1 Similarly helpful, and this, I think, is perhaps the  
2 most eloquent, is the Article 12.10, exceptions, and  
3 the workings with respect to both investors and  
4 host-State protections. This is critical because the  
5 temperance of both non-circumvention provisions  
6 together with the prudential measures is critical.

7 This article's objective, of course, is to  
8 protect regulators while simultaneously shielding  
9 investors from the overzealous exercise of regulatory  
10 sovereignty that would infringe upon the substantive  
11 rights that Chapter 12 provides to investors and their  
12 investments.

13 The fulsome depth and scope of a prudential  
14 measures exception, as set forth in 12.10, make  
15 greater sense in the context of an interpretive  
16 methodology that ingrafts practical applications to  
17 the two non-circumvention provisions contained in  
18 Article 10. Only with enforceable non-circumvention  
19 provisions can this article be tempered with the  
20 substantive rights that Chapter 12 provides to its  
21 investors.

22 Notably, 12.10.1 qualifies somewhat the



1 exception by noting that: "Where such measures do not  
2 conform with the provisions of this agreement referred  
3 to in this paragraph, they shall not be used as a  
4 means of avoiding a party's commitments or obligations  
5 under such provisions." End of citation.

6           Although somewhat general and scant, this  
7 provision attempts to reinforce all of an investor's  
8 substantive rights under Chapter 12. Similarly,  
9 Article 12.10.4 also sets forth a second circumvention  
10 provision. It is much more substantive and particular  
11 than that in its Section 1 counterpart, although it is  
12 contained in a subsection that further broadens the  
13 party's regulatory sovereignty, and it reads as  
14 follows: "For greater certainty, nothing in this  
15 chapter shall be construed to prevent the adoption or  
16 enforcement by a party of measures necessary to secure  
17 compliance with laws or regulations that are not  
18 inconsistent with this chapter, including those  
19 relating to the prevention of deceptive and fraudulent  
20 practices or to deal with the effects of a default on  
21 financial services contracts."

22           Now, here's where it is tempered, and here

1 is where rights are provided to investors: "Subject  
2 to the requirement that such measures are not applied  
3 in a manner which would constitute a means of  
4 arbitrary or unjustifiable discrimination between  
5 countries where like conditions prevailed or a  
6 disguised restriction on investment and financial  
7 institutions or cross-border trade in financial  
8 services." End of citation.

9           The second non-circumvention provision set  
10 forth in 12.10.4 explicitly references arbitrary and  
11 "unjustifiable discrimination" as rights limiting any  
12 expression of legislative or regulatory sovereignty  
13 with respect to the prudential measures exception of  
14 Chapter--of Article 12.10 in Chapter 12.

15           Again, this carve-out is much more  
16 meaningful, if not altogether only meaningful, in the  
17 context of an interpretation of Article 12.1.2(b) that  
18 renders Chapter 12's substantive protection standards  
19 enforceable. The explicit reference to "arbitrary or  
20 unjustifiable discrimination" would trigger  
21 enforcement of Article 12.2 national treatment on the  
22 part of an investor and is suggestive of an

1 international minimum standard of protection.

2           Respondent's interpretation provides for no  
3 such possibility. But irrespective of whether the  
4 incorporation of substantive provisions from 10,  
5 investment into 12, financial services, may modify or  
6 altogether nullify Chapter 12's substantive  
7 provisions, which Claimant flatly denies to be the  
8 case, the Tribunal should adopt the undisputed  
9 proposition that, at a very core minimum, the  
10 signatory States in this case have agreed and  
11 consented to ISDS with respect to Article 10.7,  
12 expropriation and compensation. This much is because  
13 it must be beyond quibble. There's no debating this  
14 point.

15           The only footnote on this point is the reach  
16 of MFN 12.3. Mr. Olin Wethington's testimony leads  
17 precisely to a reading of the TPA that ingrafts on its  
18 substantive provisions actual effect, utility, and  
19 purpose. Claimant invites the Tribunal to consider  
20 that the NAFTA's lead negotiator's testimony carries  
21 equal or more weight than could ever be reasonably  
22 ascribed to mere working papers.

1  
2           For the sake of clarity, however, Claimant  
3 has here asserted that all contemporaneous evidence  
4 relative to the TPA, including the very NAFTA itself,  
5 supports an expansive construction of 12.2, national  
6 treatment, and 12.3, MFN.

7           The former Assistant Secretary of the  
8 Treasury for International Affairs was the lead  
9 negotiator for the NAFTA's Chapter 14, Financial  
10 Services. This proposition is unassailable.

11           It is equally not susceptible to reasonable  
12 challenge that Chapter 14 of the NAFTA served as the  
13 template provision for the TPA's Chapter 12 and really  
14 the entirety of the TPA.

15           And this is the 12th principle that we bring  
16 to the Tribunal's attention. The 12th principle is  
17 that the NAFTA was the template for the TPA. And this  
18 is really not a proposition that can be seriously  
19 debated.

20           Mr. Olin Wethington does not purport to  
21 speak for the U.S. government. That's not his role.  
22 Nor is he at all trying to say as much. But it cannot

1 be challenged that he was the highest-ranking U.S.  
2 official at the time, 1992 to 1993. The Tribunal will  
3 recall that the NAFTA came into force on January 1st,  
4 1995. He was the highest-ranking U.S. official at the  
5 time, charged with serving as the lead negotiator for  
6 Chapter 14 of the NAFTA.

7 In this same vein, the U.S. position on  
8 Chapter 14 of the NAFTA with respect to ISDS is to be  
9 discerned as of January 1st, 1994. Not now. Not  
10 26 years later. It's in 1994. What did you think  
11 back then? What was your position on these issues  
12 back then? That's what matters.

13 And we know what it is because of the  
14 contemporaneous evidence that has not been rebutted  
15 except for qualifications by argument of counsel. No  
16 evidence whatsoever.

17 That's the date at which the NAFTA came into  
18 force. Calendar year 2020 is not relevant for this  
19 purpose as a matter of law.

20 Even less relevant is an unprecedented  
21 federal executive policy that seeks to do away with  
22 ISDS altogether under the theory that U.S. investors

1 who invest beyond the national territory of the United  
2 States are contributing to the unfettered exportation  
3 of U.S. jobs and, therefore, are not worthy of ISDS  
4 protection.

5           This policy has the twin principle of  
6 holding that U.S. capital should be invested in the  
7 United States and not abroad. This principle has, as  
8 its corollary, that those who invest abroad be under  
9 U.S. national territory do not merit ISDS protection.

10           Mr. Wethington testifies with respect to,  
11 one, negotiations; two, the drafting; three, the  
12 implementation; and, four, the operation of Chapter 14  
13 of the NAFTA as of the January--as of the 1993 through  
14 January 1, 1994, relevant, truthful, and operative  
15 time frame.

16           At that time, his testimony asserts,  
17 financial market liberalization demanded enforceable  
18 MFN and national treatment substantive treatment  
19 protection standards. That's his testimony in his  
20 Witness Statement at Paragraph 23.

21           The second operative date for understanding  
22 the United States' thinking on ISDS in the context of

1 NAFTA Chapter 14 template to Chapter 12 of the TPA is  
2 July 17, 2006. As of that date, the United States  
3 issued its non-disputing party submission into the  
4 Fireman's Fund Insurance case.

5 Now, what did they say in that case? Where  
6 presumably the direct actions on the part of an  
7 investor under Chapter 14, the parallel chapter to  
8 Chapter 12, may have been at issue, what did they say  
9 there? Quite notably, that submission is completely  
10 silent on the scope of ISDS procedural rights within  
11 the NAFTA Chapter 14 ruling.

12 At that time, on July 17th, 2006, the U.S.  
13 found no imperative to assert the novel proposition  
14 that it raises today, 14 years later, with respect to  
15 the alleged limited availability of ISDS relief to  
16 financial services investors.

17 Instead, the U.S. limited submission in  
18 Fireman's Fund to the very narrow issue of "whether a  
19 bank holding company under United States law should be  
20 considered a 'financial institution' within the  
21 meaning of Article 14.6 [definitions for purposes of  
22 Chapter 14 of the NAFTA]." That's Fireman's Fund at

1 Paragraph 36.

2           The third meaningful date for purposes of  
3 discerning the extent to which ISDS is available to  
4 Chapter 12 investors--the scope--because we know it's  
5 available. That not even Respondent contends. We  
6 know it's available because of the importation of 10.7  
7 in Section B from Chapter 10. So that's the--so the  
8 only thing we're really talking about here is just the  
9 scope.

10           To any substantive treatment protection  
11 contained in chapter--in the chapter is, of course,  
12 May 15, 2012. What did the United States think on  
13 May 15, 2012? That's the date that the TPA enters  
14 into force.

15           So 2012, what did you think then? Fireman's  
16 Fund, 2006, what did you think then? January 1st,  
17 1994, when the NAFTA is enacted--enters into force,  
18 what did you think then? Those are the three  
19 operative dates.

20           It's not 2020. What you think now about a  
21 treaty that came into force in 2012 and its  
22 predecessor that came into force on January 1,



1 1994--bless you--that's not--that's not the issue.

2           The current U.S. Administration's--the Trump  
3 Administration's unprecedented thinking on this  
4 subject, which is divorced from the NAFTA Chapter 14  
5 template and arises eight years after the entry into  
6 force of the TPA, simply cannot be of any moment or  
7 consideration for this Tribunal.

8           Claimant respectfully requests the Tribunal  
9 to focus on the three timeframes, 1994, 2006, and  
10 2012, as the relevant points in time that governed  
11 consideration of the scope of ISDS and the workings of  
12 Article 12.3, the MFN Clause in Chapter 12.

13           Claimant similarly respectfully asks the  
14 Tribunal to consider that Mr. Olin Wethington's  
15 testimony remains unrebutted. Respondent has not  
16 proffered, because it cannot do so, evidentiary  
17 testimony to the contrary. The resources of the  
18 Republic of Colombia and the current U.S. Executive  
19 Branch combined cannot yield one solitary person, one  
20 solitary person, with the requisite standing to  
21 challenge Mr. Olin Wethington's factual and expert  
22 witness testimony.

1           At the time of the entry into force of the  
2 NAFTA, the former Assistant Secretary of the Treasury  
3 for International Affairs was only accountable to  
4 two persons, Secretary Brady and the President of the  
5 United States. No one else.

6           Claimant respectfully invites the Tribunal  
7 to reject the surface and simplistic proposition that  
8 a current change in policy alters what was meant and  
9 reduced to writing at the time of the entry into force  
10 of the NAFTA on January 1, 1994, and the entry into  
11 force of the TPA on May 15, 2020, 26 years and 8 years  
12 ago respectively.

13           The next--13th--penultimate  
14 mercifully--principle is the venerable chestnut of  
15 contemporaneity, which, in effect, is what I've been  
16 arguing for the last five minutes.

17           But contemporaneity is critical to the  
18 appropriate consideration of context and purpose of  
19 any VCLT analysis. And as the Tribunal is well aware  
20 of this principle, of course. It commands that any  
21 interpretation of Chapter 12 of the Colombia-U.S. TPA  
22 must be understood as of January 1, 1994, the date on

1 which the template predecessor entered into force and  
2 the time at which the U.S.-Colombia TPA was concluded.  
3 And remember, this TPA was actually signed on  
4 November 27, 2006, and it entered into force on  
5 May 15, 2012.

6           This principle has found residence in a  
7 number of awards. By way of example, in *Daimler*  
8 *Financial Services v. Argentina*, in exploring the  
9 scope of the word "treatment" in the MFN clause in  
10 Article 3 of the German-Argentine BIT, the Tribunal  
11 affirmed the principle of contemporaneity, and in so  
12 affirming, in Paragraph 2020 of the Award, observed as  
13 follows: "In order to shed light on whether the  
14 Contracting Parties intended for the term 'treatment'  
15 to encompass the BIT's international dispute  
16 settlement provisions, one must apply the classical  
17 rule of interpretation known as the principle of  
18 contemporaneity. This principle, particularly  
19 pertinent in the case of bilateral treaties, requires  
20 that the meaning and scope of the term 'treatment' be  
21 ascertained as of the time when Germany and Argentina  
22 negotiated the BIT. This BIT was adopted in 1991.

1           "Unfortunately neither disputing party has  
2 submitted any direct evidence--for example, from the  
3 Treaty's drafting history--revealing the particular  
4 understanding of 'treatment' maintained by Germany and  
5 Argentina as of that date. The Tribunal must,  
6 therefore, look for clues to the meaning generally  
7 ascribed by the terms by the broader international  
8 community of states at the time." End of citation.

9           Also discussing the scope to be ascribed to  
10 the word "treatment" in MFN clauses contained in  
11 Article 3.2 of the UK-Argentine BIT, the Tribunal  
12 affirmed the relevance in application of the principle  
13 of contemporaneity in Paragraph 298 of the Award on  
14 jurisdiction: "The Tribunal notes that neither party  
15 to the present case has submitted direct evidence  
16 revealing the particular understanding held by the  
17 Contracting Parties of the term 'treatment' at the  
18 time of the conclusion of the Treaty. As such, it is  
19 appropriate and helpful to resort to the principle of  
20 contemporaneity in treaty interpretation, particularly  
21 pertinent in the case of bilateral treaties. This  
22 principle requires that the meaning and scope of this

1 term be ascertained as of the time when the UK and  
2 Argentina--when the UK and Argentina negotiated their  
3 BIT."

4 Now, we have--Claimant has provided direct  
5 evidence. Mr. Olin Wethington's testimony explicitly  
6 references evidence contemporaneous with the entry  
7 into force of the NAFTA, and, therefore, the  
8 Chapter 14 template to Chapter 12 of the Colombia-U.S.  
9 TPA. He does that in Paragraph 23.

10 He references Congressional testimony, as  
11 well as a book that he authored at the time, which was  
12 then approved and cleared for publication by  
13 representatives of the three NAFTA signatory states,  
14 of course including the United States.

15 And that's his Supplemental Witness  
16 Statement at Paragraphs 10 and 43. 10 and 43.

17 Excuse me for one second. Thank you.

18 The contextual negotiating environment of  
19 the NAFTA, according to the unrebutted testimony  
20 before this Tribunal, requires the NAFTA parties to  
21 include broad MFN protection standards for  
22 cross-border investors in financial services because

1 of the economic crisis that Mexico at the time  
2 recently had endured. That's Olin Wethington at  
3 Paragraph 39.

4           Consequently, Olin Wethington testified  
5 that, "An interpretation of NAFTA Article 1401(2),  
6 scope and coverage, and the counterpart to 12.1.2(b)  
7 of our Treaty, that limits investor-State settlement  
8 procedures to the five referenced in Chapter 11,  
9 Investment Protections, would render the MFN  
10 protection toothless." End of citation. That's Olin  
11 Wethington, First Witness Statement at Paragraph 39.

12           The anomaly of limiting the enforceability  
13 of Chapter 14 MFN and its national treatment  
14 substantive protection standards regarding financial  
15 services investors is very clear. The former  
16 Assistant Secretary testifies to it in the context of  
17 the United States' Treasury Department's policy at the  
18 time, which informed the NAFTA negotiator's policy  
19 objectives.

20           Mr. Wethington specifically testifies as  
21 follows: "Under this view, a reading of the NAFTA  
22 Chapter 14, as limited only to dispute resolution

1 procedural and substantive rights of Chapter 11, the  
2 Parties would have deliberately created a substantive  
3 obligation without a meaningful remedy. This  
4 interpretation will be incongruous with the  
5 Treaty--with the Treasury Department's imperative to  
6 provide strong investment protection to financial  
7 services investors." That's Olin Wethington's First  
8 Witness Statement at Paragraph 39.

9           Mr. Wethington testifies to this imperative  
10 both as a matter of fact based upon his personal  
11 knowledge and as an expert on the subject having  
12 expertise arising from his role as the lead negotiator  
13 for the United States with respect to the entirety of  
14 Chapter 14, Financial Services, of the NAFTA.

15           Again, Claimant respectfully reminds the  
16 Tribunal that these propositions notably have not been  
17 challenged from an evidentiary perspective. They have  
18 not--Respondent has not proffered any evidence other  
19 than argument of counsel, which is no evidence, in  
20 this regard. This testimony remains unchallenged.

21           Indeed, Colombia has elected to forego the  
22 presentation of any documentary evidence, expert

1 witness testimony, fact witness testimony concerning  
2 this point. Glaring because of its evidence--because  
3 of its absence is evidence of any of Colombia's  
4 negotiators of the TPA of any rank of government.

5           The absence of any opposing factual or  
6 expert witness testimony compels this Tribunal to  
7 consider, with substantial care, the evidence that has  
8 been proffered by the Claimant.

9           The historical context and purpose with  
10 respect to the NAFTA Chapter 14 MFN clause altogether  
11 have been wrested out of Respondent's analysis under  
12 the theory that such testimony is irrelevant and not  
13 instructive in construing the TPA generally or  
14 Article 12.3 MFN Clause because this testimony  
15 purportedly, "clearly is not the equivalent to travaux  
16 preparatoires for interpretive purposes." End of  
17 citation. That's the Counter-Memorial in Paragraph  
18 351.

19           When stripped to its core meaning,  
20 Respondent asserts that because Mr. Wethington is a  
21 natural person and not an inanimate draft piece of  
22 paper, his testimony is of no moment. This



1 proposition speaks for itself and, quite frankly,  
2 defies any conceptual characterization.

3           Indeed, the historical negotiating context  
4 and purpose of the negotiating teams, as testified to  
5 by Mr. Wethington, have not been challenged or  
6 contested except obliquely through the arguments of  
7 counsel. Respondent does not challenge this testimony  
8 because it cannot do so.

9           Respondent does not challenge that  
10 Mr. Wethington's primary responsibility in his  
11 capacity "was to formulate and achieve U.S.  
12 negotiating objectives." To formulate and achieve  
13 U.S. negotiating objectives. End of quote. That's  
14 the First Witness Statement at Paragraph 22.

15           This proposition is important because  
16 Mr. Wethington further testifies that these  
17 responsibilities "extended to the provisions relating  
18 to investment and operation, the banking securities  
19 and insurance sectors, including provisions on  
20 national treatment and most favored nation protection  
21 and dispute resolution in financial services." End of  
22 citation. Olin Wethington at Paragraph 22.

1           Similarly, Respondent offers no evidentiary  
2 challenge to Mr. Wethington's testimony that the NAFTA  
3 Contracting Parties negotiated for and secured an MFN  
4 provision that would not be qualified in scope "unless  
5 otherwise expressly limited." Olin Wethington's First  
6 Witness Statement at Paragraph 27.

7           Mr. Wethington further offers the  
8 unchallenged testimony that, "The NAFTA significantly  
9 enlarged upon the application to financial services by  
10 including, in a stand-alone financial services  
11 chapter, a broad MFN protection in both prior  
12 treaties." A reference here is made to the  
13 U.S.-Canada FTA in 1998 and the U.S.-Israel FTA of  
14 1995, two treaties that Respondent completely ignores.

15           He goes on to say, "The Parties' intention  
16 is reflected in the final ratified text of the NAFTA."  
17 End of citation. That's at Olin Wethington First  
18 Witness Statement, Paragraph 27.

19           He adds to that, "The NAFTA parties intended  
20 that this broad MFN treatment cover any dispute  
21 resolution related to investment protection enjoyed by  
22 third-country investors in the host NAFTA party."

1 First Statement at Paragraphs 28 and 29.

2           Mr. Wethington as well qualifies that.  
3 "Inclusion of express language specifically  
4 referencing procedural rights was not necessary  
5 because of the plenary language of the MFN provision,  
6 was, by plain meaning, adequate to incorporate  
7 procedural protections certainly in the absence of any  
8 language expressly limiting the scope of the MFN  
9 provision." End of citation. That's Wethington First  
10 Witness Statement, Paragraphs 28 and 29.

11           It is quite notable that Respondent's  
12 Counter-Memorial does not at all reference the  
13 exclusion of MFN clauses in Financial Services  
14 sections of pre-NAFTA agreements to which the U.S. is  
15 a signatory.

16           As the uncontroverted testimony before this  
17 Tribunal establishes, this prior practice demonstrates  
18 the NAFTA Parties' intent to expand financial services  
19 investor protection.

20           14th principle. The 15th is very brief.  
21 The State Parties' prior treaty practice matters.  
22 Quite significantly, 9 of the 11 U.S. FTAs--9 of the

1 11 U.S. FTAs that came into force between the  
2 entry--between the entry into force of the NAFTA and  
3 the entry into force of the Colombia-U.S. TPA, that is  
4 between January 1994 and May 15, 2012,  
5 January 1994/May 15, 2012. All these have  
6 investor-State dispute settlement language that tracks  
7 NAFTA Article 14.01(2). Only the FTAs concerning  
8 Jordan and Bahrain lack ISDS procedural rights.

9           Of course, Claimant is well aware that this  
10 Tribunal is not a policy Tribunal. We know that.  
11 However, it is important to observe that the current  
12 U.S. view on 12.1.2(b) of the Colombia-U.S. TPA is not  
13 a historically based view, and, moreover, it is a view  
14 that eviscerates altogether any meaningful protection  
15 for financial services investors concerning those  
16 ten states as well as carves out of ICSID a meaningful  
17 percentage of financial services jurisdiction on a  
18 prospective basis, particularly in light of the  
19 configuration of the new USMCA.

20           15, just a very brief word on State-to-State  
21 arbitration. It really is of no moment to say that  
22 the type of relief, in addition to two treatment

1 protection standards, 10.7 and 10.8, that we can all  
2 agree are made available to Chapter 12 investors  
3 through Section B, and that's brought into 12.1.2(b).  
4 We can agree on that.

5           It's of no moment really to say  
6 State-to-State arbitration provides a remedy. And  
7 here's why. First of all, State-to-State arbitration,  
8 by its own plain, ordinary language, is State to  
9 State. It does not purport to be a mechanism for  
10 derivative standing where an investor derivatively,  
11 through the State, can bring an action to redeem, to  
12 make whole a violation, a treaty violation.

13           State-to-State arbitration, based on the  
14 very plain meaning of the Treaty and the history of  
15 State-to-State arbitration--leaning to one side, of  
16 course, claims Tribunal, which is a different species.

17           In our field, State-to-State  
18 arbitration--first of all, there have only been five.  
19 Of those five, one did not even make it to Panel  
20 Report. State-to-State arbitration is not a  
21 derivative--a methodology for derivative actions by  
22 investors.

1           But second, and just as importantly,  
2 State-to-State arbitration cannot provide an investor  
3 with compensatory damages. State-to-State arbitration  
4 is limited to prospective workings of the Treaty so  
5 that the Treaty may function.

6           So, to say, well, those investors in  
7 Chapter 12, yes, they have these two rights, and,  
8 moreover, they have State-to-State arbitration, which  
9 is what's contemplated in Chapter 12, no. The  
10 thinking has to be changed. It has to be altered.  
11 State-to-State arbitration can never be characterized  
12 as anything but a maintenance for macroeconomics of  
13 the Treaty's workings.

14           It cannot provide damages. It never has.  
15 And it's in the ordinary language. And it's not a  
16 mechanism--because it's not in the ordinary language  
17 and there's no empirical basis for it. It's not a  
18 mechanism for an individual investor bringing a  
19 microeconomic concern arising from problems with the  
20 investment. So, we want the Tribunal to please keep  
21 in mind the workings of State-to-State arbitration.

22           Claimant has identified for the Tribunal

1 15 principles that Colombia altogether has ignored or  
2 otherwise branded with its very own novel exegesis  
3 that finds no supporting law or doctrine.

4           Claimant respectfully asks the Tribunal to  
5 reflect on the orthodox application of these  
6 principles as it analyzes both of the Parties' legal  
7 and factual proffers. All right.

8           Next. I'm not through yet. Next, please.

9           PRESIDENT KAUFMANN-KOHLER: Could I--I see  
10 that we have been going almost an hour 30. It's a  
11 long time for the court reporters. I did not want to  
12 interrupt your enumeration of principles. But I  
13 understand now we have gone through them. Would this  
14 be a good time to take just a five-minute break?

15           MR. MARTÍNEZ-FRAGA: Mercifully, yes.

16           PRESIDENT KAUFMANN-KOHLER: Yes. And then  
17 you have two hours; right? So, you have some time  
18 left.

19           MR. MARTÍNEZ-FRAGA: Yes. Let me--let me  
20 ask the Tribunal--I understand, Madam President. Let  
21 me ask the Tribunal, if I take--can I take more than  
22 just 30 minutes and not use that time for closing and

1 allocate it here?

2           PRESIDENT KAUFMANN-KOHLER: Yeah. I think  
3 the orders said that the maximum for the--for the  
4 openings would be two hours. So, I think we need to  
5 stick at approximately that. I will not cut you off  
6 if you need five minutes more or so.

7           MR. MARTÍNEZ-FRAGA: Okay.

8           PRESIDENT KAUFMANN-KOHLER: Now, we  
9 have--you have probably--oh, we have started at 05  
10 approximately. So, you still have more than  
11 30 minutes.

12           Maybe I look at the secretary. Alicia, can  
13 you tell us?

14           THE SECRETARY: Yes, they still have  
15 39 minutes.

16           PRESIDENT KAUFMANN-KOHLER: Yes. So you  
17 have almost 40 minutes.

18           MR. MARTÍNEZ-FRAGA: Okay.

19           PRESIDENT KAUFMANN-KOHLER: And I hope you  
20 can do it in that time.

21           MR. MARTÍNEZ-FRAGA: I will try my best.

22           MR. GRANÉ LABAT: Madam President, if I may.



1 PRESIDENT KAUFMANN-KOHLER: Yes. Sure.

2 MR. GRANÉ LABAT: We wouldn't have any  
3 objection, Madam President, and we offer flexibility,  
4 if Claimant's counsel exceeds his time for the opening  
5 and then deducts it from closing--of course, within  
6 reason--we would not be raising any objection. We  
7 come to this with flexibility.

8 PRESIDENT KAUFMANN-KOHLER: Fine. That's  
9 appreciated. It's good when the Parties are  
10 less--less insisting on the rules than the Tribunal.  
11 So, we can be flexible on that, Mr. Martínez.

12 MR. MARTÍNEZ-FRAGA: Thank you.

13 PRESIDENT KAUFMANN-KOHLER: If you need a  
14 little bit more, then just take it.

15 MR. MARTÍNEZ-FRAGA: Okay. Thank you.

16 PRESIDENT KAUFMANN-KOHLER: Good. Could we  
17 take, then--well, maybe 10 minutes would be nice now  
18 and resume after 10 minutes.

19 And, Mike, you push us to the breakout  
20 rooms, please, and call us back automatically.

21 THE TECHNICIAN: I will. I will open the  
22 rooms now.

1 (Brief Recess.)

2 PRESIDENT KAUFMANN-KOHLER: I think we're  
3 ready to resume.

4 Mr. Martínez, you have the floor again.

5 MR. MARTÍNEZ-FRAGA: Thank you, Madam  
6 President.

7 May we have the next slide, please. Next,  
8 please.

9 As we started to emphasize during the first  
10 part of this presentation, at issue here, really, is  
11 an issue of scope. There's absolutely no--no debating  
12 that 12.1.2--that Chapter 12 does incorporate and does  
13 provide for ISDS rights to investors in that chapter.  
14 The real issue is scope, and there's no issue as to  
15 10.7.

16 Where the concern arises and where this  
17 Tribunal, of course, will exercise its judgment, is in  
18 whether 12.3, the MFN clause, can reach into the  
19 Swiss-Colombia--the Colombia-Swiss BIT for five years,  
20 what that means if that can occur.

21 But assuming that can happen, which, of  
22 course, our position is that it should for the many

1 reasons set forth in our writing and here  
2 today--consent is eminently present, certainly with  
3 respect to 10.7.

4           Next, please. This is just the  
5 configuration. So, next, please. Next, please.

6           Again, the important thing that we urge this  
7 Tribunal is to look at the differences between 10.4  
8 and 12.3, particularly in light of the treaty practice  
9 of setting forth explicitly any limits to the exercise  
10 of a substantive right.

11           We see a limit to 10.3, the national  
12 treatment counterpart in the Investment chapter. The  
13 limitation is present. We see the limitation to 10.4  
14 by way of Footnote 2. We also see the language that  
15 Footnote 2 qualifies in 10.4, which is the  
16 establishment, operation and maintenance, disposition  
17 and sales, which is not present in 12.3.

18           Next, please.

19           Ordinary meaning of 12.3 treatment is  
20 completely broad and unqualified. And here, of  
21 course, there's no secret. There are three  
22 foundational lines of cases. I think that the

1 Impregilo Award talks about them with considerable  
2 clarity and expresses what the challenge is in our  
3 field of investor-State arbitration with how we look  
4 at MFN clauses and the uncertainty that now befalls  
5 the interpretation of MFN clauses.

6 But we do believe candidly and academically,  
7 and not just as advocates, that Professor Mistelis's  
8 point is the operative one that should be applied,  
9 namely: "Dispute settlement provisions, by their very  
10 nature, belong to the same category as substantive  
11 protections for foreign investors. In other words,  
12 the way a right is procedurally exercised is part and  
13 parcel of substantive protection." End of citation.

14 We have already looked at the ejusdem  
15 generis argument. I will not repeat it here.

16 Next, please.

17 The presence of Footnote 2 cannot be  
18 sufficiently emphasized. And, again, our position  
19 here is very clear. The Parties brought to the TPA  
20 that concerns this Tribunal the same party practice  
21 that it exercised and shows and demonstrates, from an  
22 evidentiary perspective empirically, in terms of

1 limiting expressly, with ordinary language,  
2 substantive rights. When they want to do so, they  
3 expressly state as much. It's never a situation where  
4 it's inferred.

5 Next, please.

6 Again, we see more evidence in the very same  
7 TPA. The MFN Clause in Chapter 11, Article 11.1--I  
8 think it's 11.3. I'm sorry. 11.1 is the scope  
9 provision. The scope provision has a footnote that  
10 says that ISDS would not be available to any of the  
11 provisions in that chapter. Again, the party  
12 expressly limits a known right.

13 Next, please.

14 The clear and unambiguous evidence that  
15 exists that has been proffered, what we see before  
16 this Tribunal, always of a single voice in two  
17 propositions--in asserting two propositions. First,  
18 that national treatment has to be robust and fulsome  
19 and, second, that the same holds true for MFN practice  
20 for purposes of the Chapter 12 investors.

21 These are probably the most vulnerable class  
22 of investors. And it's the one class of investors

1 that was segregated from all other classes of  
2 investors. It doesn't matter whether it's energy,  
3 technology, infrastructure, hospitality. Financial  
4 Services was treated differently, and that's clearly  
5 because of the regulatory exposure that these  
6 investors and their investments faced.

7           We feel that this is extremely important,  
8 and it was part and parcel of the NAFTA concern, as we  
9 shall see now.

10           Next, please.

11           The unrebutted testimony of Mr. Wethington  
12 on this point is extremely clear. He emphasizes MFN  
13 protection and national treatment protection as being  
14 extremely important and driving the entire process of  
15 the negotiations.

16           And, of course, this was not meant in the  
17 context of State-to-State arbitration, where such  
18 substantive rights would not be able to afford  
19 investors any protection in terms of being made whole  
20 or asserting microeconomic claims in the form of  
21 particular investments.

22           Next, please.

1           This is a very important point that we  
2 wanted to bring to the Tribunal's attention. We  
3 already did this when--in our submission. But it's  
4 very important to understand that the U.S.  
5 Government's position that Mr. Wethington's testimony,  
6 without permission because he's a prior employee, is  
7 in violation of U.S. law is not supported at all by  
8 U.S. law.

9           The U.S. Treasury Housekeeping Regulation  
10 relied upon, which is 31 C.F.R. 1.11, has no legal  
11 effect with respect to Mr. Wethington, a former  
12 Treasury official. The U.S. agency regulations lack  
13 legal effect unless authorized by federal statute.  
14 The regulation in question, which is called a "Touhy"  
15 regulation, setting forth procedures for securing  
16 testimony or documents from government employees, that  
17 regulation is empowered, comes into being because of a  
18 federal housekeeping statute.

19           The supposed authority for the regulation  
20 authorized promulgation of such regulations for  
21 government employees but not for former employees.  
22 Let me make that very clear.

1           The statute that provides the regulation  
2 with any authority does not provide that that  
3 regulation can apply to former employees. In that  
4 sense, the regulation is completely ultra vires,  
5 meaning the regulation itself is defective.

6           The parallel regulation for the  
7 United States Department of State, the State  
8 Department, which is the Department of the Government  
9 that actually filed the non-disputing party  
10 submission, their equivalent of a Touhy regulation,  
11 actually physically, in ordinary language, carves out  
12 testimony for international arbitration.

13           So, I want the Tribunal to be perfectly made  
14 aware that 31 C.F.R. 1.11 is not authorized by the  
15 enabling statute, if you will, to apply to former  
16 employees. And, by the way, numerous U.S. courts have  
17 rules that U.S. agencies may not be applied to former  
18 employees due to the lack of statutory authorization.  
19 And we cite a whole series of cases to that effect,  
20 namely saying that it cannot apply to former  
21 employees.

22           And no single U.S. court, not one, has



1 upheld the application of 31 C.F.R. Section 1.11 to a  
2 former employee. It's just not there. We cite  
3 considerable authority where parallel Touhy  
4 regulations have been held not to apply to former  
5 employees.

6           And there's no single court that has looked  
7 at any Touhy regulation and said it applies to a  
8 former employee. It can't say that because the  
9 enabling underlying statute does not provide that  
10 authority. So, the regulation itself has usurped its  
11 authority.

12           Next, please.

13           The stated purpose of the Housekeeping  
14 Regulation of 31 C.F.R. 1.11 does not implicate  
15 testimony by former employees. It says: "Intended  
16 only to provide guidance for the internal operations  
17 of the Treasury Department and to inform the public  
18 about department procedures concerning the service of  
19 process and responses to demands or requests." End of  
20 citation.

21           The real purpose is to be able to be  
22 responsive to subpoenas. There's no enforcement

1 mechanism with respect to former employees. They  
2 can't enforce the regulation. The reason they can't  
3 enforce it is because it has no legal basis. The  
4 regulation says that it applies to former employees,  
5 but the underlying statute does not so that the  
6 regulation has usurped the statute's authority. It is  
7 ultra vires.

8           There is no basis under U.S. domestic law  
9 for excluding even a current employee's testimony once  
10 given. And that's Moore v. Chertoff, which we cite at  
11 length. There's no reason to deprive the Tribunal of  
12 Mr. Wethington's testimony in these proceedings based  
13 upon, at best, a disputed question of U.S. internal  
14 administrative law. That's casting the issue in the  
15 light most favorable to the U.S. Government.

16           There's absolutely no authority. No Touhy  
17 regulation by any U.S. court has been held to be  
18 applicable to former employees. And we provided the  
19 Tribunal with significant authority. We've asked the  
20 government to give us their version to comment on the  
21 authority. They haven't done so. The stated purpose  
22 of the Housekeeping Regulation does not implicate

1 testimony.

2 Let's go next, please.

3 The U.S. has asserted that it is "not aware  
4 of any contemporaneous evidence that supports  
5 Mr. Wethington's view of the scope of investor-State  
6 dispute settlement in the Financial Services chapter  
7 of the NAFTA."

8 Well, you know, Mr. Wethington's views are  
9 based on his "personal recollection and  
10 experience"--end of citation--in his leadership role  
11 in negotiating the Financial Services and Chapter 14.  
12 The Assistant Secretary for International Affairs,  
13 U.S. Department of the Treasury, the lead negotiator  
14 of the Financial Services of the chapter of the NAFTA,  
15 he had primary responsibility.

16 And the person who was negotiating  
17 Chapter 11, the NAFTA equivalent of our TPA's  
18 Chapter 10, was Barry S. Newman, who was  
19 Mr. Wethington's deputy.

20 We discussed the book that he authored  
21 contemporaneously, but more importantly, he also  
22 discusses at length the September 23, I

1 think--September 28, 1993, Congressional testimony.

2 Next, please.

3 What's in blue in this PowerPoint, with the  
4 exception of the title, of course, the light blue, is  
5 actual citation. So, it's actual language. And  
6 here's contemporaneous evidence:

7 "Under the terms of the most-favored-nation  
8 obligation, investors or financial entities of a NAFTA  
9 Party may not be disadvantaged vis-à-vis another NAFTA  
10 Party or side agreements. In addition, the benefits  
11 of any agreement between a NAFTA Member State and a  
12 non-NAFTA Member Country will be extended to the other  
13 two NAFTA Member Countries."

14 Next, please.

15 There's ample--ample testimony concerning  
16 the liberalization of financial markets in the  
17 hemisphere.

18 Next, please.

19 This is important, particularly important.  
20 This is not Mr. Wethington's testimony. It's a  
21 September 28, 1993, hearing before the Committee on  
22 Banking, Finance, and Urban Affairs. The--this is

1 Henry B. Gonzalez, the Chairman.

2           Again, he says: "The financial services  
3 provisions in NAFTA are the driving force and the  
4 locomotive behind this agreement." That's a citation.

5           This is very important because this hearing  
6 on this date was dedicated only to financial--only to  
7 the Financial Services chapter and to flesh out how  
8 that chapter worked by having a different agency  
9 representatives testifying. They did. They were of a  
10 single voice.

11           I will say this in advance of stating two  
12 foundational propositions: First, MFN had to be  
13 broad, fulsome and robust; second, national treatment  
14 has to be fulsome and robust.

15           And the thinking that the testimony  
16 reflects--also, it's very clear. The U.S., based on  
17 this testimony, thought that, "Look, we already apply  
18 MFN, and we already apply national treatment here  
19 domestically. So, we're not losing anything by  
20 exporting these rights and having these rights  
21 available to investors who invest in the NAFTA  
22 Parties. Plus, we want investors to be able to be

1 secure."

2           And this was particularly the case and the  
3 concern, whether rightfully or not, with Mexico, as  
4 we'll see from the testimony.

5           Next, please.

6           This is John P. Laware of the Federal  
7 Reserve System. He says, "The Financial Services  
8 chapter of NAFTA incorporates the principles of MFN  
9 and national treatment that have long been applied in  
10 the United States with respect to foreign investment."

11           And, again, you'll notice that there's a lot  
12 of emphasis on creating opportunities for  
13 United States banks, other financial firms in the  
14 Mexican market. There was a--the concern, of course,  
15 was, from the U.S. perspective, with U.S. investors  
16 being protected abroad, which is commonsensical.

17           Next, please.

18           This is the SEC representative. What I want  
19 the Tribunal to be sensitive to is how she speaks in  
20 terms of financial firms. And she speaks in terms of  
21 investors in financial services from other NAFTA  
22 countries. The entire focus was on investor

1 protection and not on State-to-State arbitration.

2 Next, please.

3 This is Barry Newman's testimony.

4 Mr. Newman was the Assistant Secretary for  
5 International Monetary Affairs, Department of the  
6 Treasury. He worked and reported to--worked for and  
7 reported to Mr. Wethington directly.

8 And he states: "The national treatment and  
9 MFN provisions ensure that Mexico and the  
10 United States firms will be treated favorably--treated  
11 as favorably as Canada and Mexico treat their domestic  
12 firms or the firms of any country."

13 And you see the emphasis on a  
14 non-discriminatory basis in terms of treatment that's  
15 contemplated for specific investors, particular  
16 investors.

17 Next, please.

18 This is a very important language. The  
19 Tribunal can read the language. Colombia says  
20 that--that somehow the reference here is to  
21 transfer--the ability to bring claims for violation of  
22 the transfer protections, the equivalent in our Treaty

1 of 10.8. We believe not when you read the whole  
2 thing.

3           It says: "Aside from the basic financial  
4 services rules, the NAFTA also contains a number"--a  
5 number--"of very important investment protections for  
6 U.S. financial firms. For example, NAFTA investments  
7 in financial institutions cannot be subject to  
8 unreasonable expropriation by another NAFTA country.  
9 In addition, a NAFTA country is not permitted to  
10 restrict the transfer of profits out of its territory  
11 except for prudential reasons. Any violation"--any  
12 violation, not a transfer violation.

13           "Any violation of an investment protection  
14 will permit an investor to bring a direct action  
15 against the offending NAFTA country for the financial  
16 harm caused by the violation."

17           Now, let's be clear here. He's talking very  
18 clear about, again, ordinary language. "Any  
19 violation." He's not saying "transfer violations."  
20 He's not saying "any violation of a transfer right" or  
21 "an expropriation right."

22           He's saying any violation of an investment



1 protection will permit the investor--not derivatively,  
2 through State-to-State--to bring a direct action--the  
3 word "direct"--against an offending NAFTA country for  
4 financial harm caused by a violation.

5           Again, we know that State-to-State does not  
6 provide for compensatory damages. It is only  
7 prospective advice.

8           Next, please.

9           Here's Mr. Newman's exchange with the late  
10 Henry B. Gonzalez, which, again, it's just very clear  
11 that--it emphasizes dispute settlement as front and  
12 center, always in the context of individuals, always  
13 in the context of investors, and always in the context  
14 of a robust national treatment and MFN practice, MFN  
15 treatment protections.

16           Now, this is the testimony before this  
17 Tribunal. This is--this is the testimony that really  
18 has not been rebutted at all or modified except  
19 through the arguments of counsel.

20           Next, please.

21           Now, this is very important. Whether true  
22 or not, Ira Shapiro, the General Counsel of the Office

1 of the United States Trade Representative's Office, he  
2 says--and this is, again in blue, it's a quote--"We  
3 haven't put our faith in the Mexican court system.  
4 There are a number of provisions in NAFTA by which  
5 arbitral panels that are not the court system  
6 adjudicate disputes."

7           Now, I suggest--we suggest to the Tribunal,  
8 that's not reference to State-to-State disputes. The  
9 only type of dispute that an investor would bring  
10 before a Mexican court is a microeconomic dispute  
11 arising from harm to the particular investment of the  
12 investor. So, you know, if you were to draft somehow  
13 a State-to-State methodology--dispute resolution  
14 methodology to this, it really would not make any  
15 sense. It would really fly in the face of the general  
16 principle here, which, again, is the very  
17 commonsensical principle of protecting U.S. investors  
18 abroad so that they can have claims and so they can be  
19 protected against, perhaps, the bias of domestic  
20 courts.

21           Next, please.

22           There is absolutely no doubt that the

1 contemporaneous evidence--and this fact report just  
2 could not be clearer--speaks to the NAFTA as serving  
3 as a template for hemispheric trade protection  
4 agreements, free trade agreements. It just couldn't  
5 be any clearer.

6           It's right here: "SPAC sees the NAFTA  
7 provisions as the starting point and model for all  
8 future trade negotiations. The successful negotiation  
9 of NAFTA will set useful precedent for other  
10 negotiations, such as those contemplated under the  
11 Enterprise for the Americas Initiative," et cetera, et  
12 cetera.

13           Next, please.

14           The SPAC Report mirrors, the Congressional  
15 testimony mirrors, Mr. Wethington's testimony mirrors  
16 the treaty practice. It says: "These barriers will  
17 be largely removed for most U.S. services by NAFTA.  
18 National treatment is provided for all U.S. services  
19 providers in Mexico except for those services  
20 specifically exempted."

21           And it goes--again, the guiding principle is  
22 national treatment, which is the principle that

1 foreign--and then it goes on to define it.

2 Next, please.

3 This is extremely important. It goes  
4 directly to our point in ISDS. It goes directly to  
5 Barry Newman's testimony. The SPAC Report--again,  
6 this is contemporaneous evidence. This is not what  
7 the government says today in 2020. This is what it  
8 said then during the NAFTA.

9 It says: "NAFTA, in a major breakthrough,  
10 protects investors' rights through a dispute  
11 settlement mechanism that permits investors to go  
12 directly to international arbitration for disputes  
13 with the host Government. NAFTA also strengthens the  
14 protections for obtaining binding awards of money  
15 damages and enforcement of those decisions."

16 I suggest to the Tribunal that in the  
17 context of the testimony on MFN, the testimony on  
18 national treatment, the testimony on the  
19 liberalization of markets, and the testimony on  
20 protecting investors, this is not a reference to  
21 State-to-State arbitration.

22 Next, please.

1           The academic writings about the time also  
2 are very clear pro-investment, control of--protection  
3 for U.S. investors abroad, the proliferation of  
4 national treatment and MFN beyond U.S. borders.

5           Next, please.

6           We are not going to belabor this. The  
7 Tribunal is more than erudite and versed on the  
8 different lines of MFN awards out there. We do  
9 believe Siemens, AWG, Suez, National Grid, which I  
10 don't even see here, and the analysis in Impregilo are  
11 all the better, more favorable. But the reality is  
12 there are three lines of cases. One which is  
13 aprioristic and simply says MFN practice cannot and  
14 will not and under no analysis will reach out to  
15 procedural rights; another that says it depends on  
16 treaty language, context, and purpose; and a third  
17 that says, of course, the ejusdem generis finds no  
18 space in an MFN scope analysis unless specifically  
19 qualified. Why? Because procedural rights are part  
20 and parcel of substantive rights. They have to be;  
21 otherwise, they could not--a substantive right could  
22 not be deployed.

1           Next, please.

2           The treaty practice. We mentioned this, but  
3 here you have it in writing. Post-Maffezini treaty  
4 practice by both the U.S. and Colombia. What does it  
5 do? It strictly favors a reading--it shows empirical  
6 data and strictly favors a reading that says when the  
7 Parties wanted to limit a substantive right, they  
8 stated as much. They said as much. They wrote the  
9 limit there.

10           And we see that. Again, that's the practice  
11 that came to our TPA. 10.4, the investment chapter  
12 counterpart, is limited. It's expressly limited.  
13 11.3 is limited. It's expressly limited. 12.3, not  
14 limited. 12.2, not limited. It's just very clear.  
15 And we see that with all the treaties.

16           Now, this Tribunal has been asked to turn a  
17 blind eye to treaty practice, blind eye to ordinary  
18 meaning, blind eye to Wethington's testimony, blind  
19 eye to the contemporaneous evidence, a tortured  
20 reading of the Congressional evidence, but it's all  
21 there. It's, again, principle number 1, ordinary  
22 meaning.

1           Next, please.

2           We just go through this for you so you can  
3 just see, you know, the actual restrictions on one set  
4 of MFNs versus the Financial Services MFN. As I said,  
5 embarrassing the amount of time we poured into trying  
6 to find contrary evidence. There is none. There just  
7 simply is none.

8           Next, please. Next, please.

9           Again, Colombia always, always, always  
10 limits--limits rights very, very clearly. This is a  
11 perfect example, the Colombia-Chile. But there are  
12 many, many, many examples.

13           Next, please.

14           Yeah. Next, please.

15           Again, when we look at the actual 12.1.2(b),  
16 12.1.2(b) does not have any language limiting its  
17 application with respect to the substantive provisions  
18 in Chapter 12. There just simply is none. The only  
19 thing that can be parsed out is to try somehow to take  
20 the expressio axiom and, instead of applying it  
21 asymmetrically, which is the only logical way that it  
22 can function, to applying it symmetrically both to 10

1 and to 12. We say that simply makes no sense and  
2 defies all of the evidence and all of the arguments  
3 that thus far have been tendered.

4 Next, please.

5 What we're trying to say is that when you  
6 look at 12.1.2(b) under an ordinary language approach,  
7 we see that what the provision is doing is  
8 incorporating into Chapter 12 substantive provisions  
9 that are not contained in 12. There's no  
10 expropriation protection in 12. It's brought in 10.7.  
11 There's no transfer right protection in 12. There  
12 isn't. It's brought in 10.8.

13 And, again, those are balanced with  
14 obligations on investors. There's no denial of  
15 benefits obligation of investors and rights to the  
16 Host State in 12. It's brought in from 10. Special  
17 formalities and information, again, that is a Host  
18 State right. And investor obligation was not there in  
19 Chapter 12 before. It's brought in. It makes perfect  
20 sense. Chapter 12 is being supplemented by  
21 Chapter 10, but what it's not is being limited in  
22 terms of all of its substantive provisions that are



1 aimed at protecting the most vulnerable class of  
2 investors and investments.

3 Next, please.

4 This is just the emphasis on the argument on  
5 the word "solely," which is at least susceptible to  
6 the two readings that have been offered in this  
7 proceeding. We don't disagree that it can be read  
8 that there's an inherent ambiguity. But we believe  
9 that the better reading is one that provides effect,  
10 as we have discussed, to all of the provisions in 12  
11 and that really provide a comprehensive reading of 12  
12 that makes sense, that is holistic and systemic in  
13 nature.

14 Next, please.

15 This is the first case, by the way,  
16 notwithstanding the U.S. position on it--Colombia is  
17 silent on this particular point, but this is the first  
18 case where the scope of the enforcement of national  
19 treatment and MFN protection standards in the  
20 Financial Services chapter of a TPA or FTA is being  
21 challenged or is being explored. Fireman's Fund  
22 simply cannot serve as precedent because there, they

1 stipulated away the Chapter 14 claims. They said,  
2 "We're not going to litigate this. We're not going to  
3 arbitrate them."

4           So, the panel there--notwithstanding a very,  
5 very fine precedent, the panel there did not have the  
6 benefit of any briefing. The panel there took  
7 absolutely no evidence. The panel did not at all,  
8 really, brief that issue. It was not before it. It  
9 just simply--it wasn't. The Tribunal's pronouncements  
10 on the scope of NAFTA Parties' consent to  
11 investor-State arbitration of claims under 14  
12 protection are just dicta without providing analysis  
13 or premised on consideration of submissions from the  
14 Parties.

15           We've already talked about the U.S.  
16 submission. What did the U.S. think about the  
17 protections that U.S. investors or NAFTA financial  
18 services investors had at the time, January 1, 1994?  
19 They saw the issues that were raised. What did they  
20 submit?

21           Whether a holding company can be an investor  
22 under the NAFTA definition provision, that's what they

1 saw. That's what they considered important in 2006.  
2 Not the threat that somehow investors now who invest  
3 beyond U.S. territory are somehow weakening the  
4 country because they're contributing to flight capital  
5 and to the wholesale exportation of jobs, and  
6 therefore, we have to cut down ISDS.

7 That was never raised. It was never part of  
8 the policy. To the contrary. In fact, Mr. Wethington  
9 testifies that had that been raised, he doubts that  
10 Congressional approval for the NAFTA would have  
11 ensued.

12 Next, please.

13 We've talked about the structural  
14 differences. This is a huge, huge difference between  
15 the Respondent's position and the Claimant's position.  
16 We feel the structural differences matter. We feel  
17 that you cannot just reduce the analysis of 12.3, the  
18 Chapter 12 MFN, without taking into account what it  
19 is, that it's in a particular chapter, that there are  
20 related provisions, how those related provisions are  
21 limited, how they are not, differences and  
22 similarities in scope. It just makes absolutely no

1 sense to reduce it to the analytical framework of a  
2 BIT when it just is not, nor does it purport to be.

3 Next, please.

4 And these are just the points that we've  
5 referenced concerning having a holistic,  
6 comprehensive, organic view. We, Claimant--only the  
7 Claimant--is presenting the Tribunal with a view that  
8 is systemic and holistic and that makes sense and  
9 reconciles--reconciles the--the unavailability of  
10 State-to-State arbitration to particular investors.  
11 That unavailability is reconciled by having a reading  
12 of the Chapter 12 substantive provisions as  
13 enforceable so that they can form part of Section (b),  
14 imported into 12.1.2(b).

15 Next, please.

16 We've already discussed this, the expressio  
17 axiom. It only--it's not a mandatory interpretive  
18 canon, of course. But if you are going to use it, use  
19 it correctly.

20 Next, please.

21 So, this is important. When we stop and  
22 pull back and we try to think, "Well, what is--what is

1 Respondent really saying in terms of the workings of  
2 12.1.2(b)?" Here's a simplistic, but, I think,  
3 extremely helpful analytical device.

4           Here's what they're saying. They're saying,  
5 "Look, financial services investors, you can take them  
6 all, move them into Chapter 10, forget about all the  
7 provisions in 12, and only give them two treatment  
8 protection standards, expropriation compensation and  
9 transfers." That's it.

10           So, 12 really doesn't matter. The entire  
11 chapter does not matter. You can take all of them and  
12 move them into 10, give them 10.7. Give them 10.8.  
13 Nothing else. A limited 10.4 MFN, nothing else, and  
14 that's it. There's really no difference between the  
15 two, except that they have less rights, and they can't  
16 reconcile any of the other provisions. And, of  
17 course, this creates a friction, a tremendous anomaly  
18 with the actual testimony, with the actual evidence  
19 before the Tribunal.

20           Next, please.

21           And I don't know what--these are additional  
22 grounds of coffee. I don't know. Grounds to look at.

1 It's--a number of technical defenses were raised that  
2 we believe are completely misplaced.

3 Next, please.

4 Okay. The first is the waiver, the waiver  
5 defense. This is a very interesting one, basically  
6 saying, "Well, gee, you really can't bring this claim  
7 because you brought a claim before the Inter-American  
8 Commission on Human Rights, and under our reading of  
9 that claim you're seeking money damages and it's  
10 identical to this claim."

11 Well, first of all, it's not identical to  
12 this claim. Second of all, it's before an  
13 international tribunal. The limitation of waiver is  
14 to domestic tribunals. Thirdly, the International  
15 Commission on Human Rights, which is where it's  
16 pending, does not have any authority to award--to  
17 award compensatory damages, so that the main thrust of  
18 the waiver defense, which is double recovery, is not  
19 at all present.

20 And fourth and finally, if you look at the  
21 entire body of cases--of awards, which we have, with  
22 very, very rare exception, and factually very, very

1 different, they all say that the waiver defense can be  
2 cured at any point before a merits hearing so that, if  
3 it came to that, we're perfectly content with waiving  
4 it. And we've stated as much in our Memorial nearly a  
5 year ago.

6           So, that's just not a conceptually viable  
7 basis for not going forward. And there's a lot of  
8 authority that says that it's--that it's not a  
9 jurisdictional predicate and that it's only aimed at  
10 precluding double recovery and not creating obstacles  
11 to the exercise of jurisdiction.

12           So, if the Tribunal, at the end of the day,  
13 has an issue with the waiver defense--which we feel  
14 does not apply, because the International Commission  
15 on Human Rights is not an adjudicatory body that  
16 awards money, compensatory damages, because the claims  
17 there are claims for violation of human rights,  
18 because the configuration is completely different,  
19 because it's an international venue--but if the  
20 Tribunal wants us to waive it, we would certainly  
21 waive it. And that comports with the authority on  
22 waiver.

1           Let's go to the next one, please.

2           Consultation and defense is not applicable.

3 First of all, we're drawing on Article 11 of the  
4 Colombia-Swiss BIT, and consultation and negotiation  
5 is not there present. So, that should be the end of  
6 the story altogether. It's just not--it's just not a  
7 requirement.

8           Secondly, in terms of our case, it's  
9 permissive. It's a permissive directory, procedural  
10 imperative. It's not a predicate to jurisdiction, and  
11 it's permissive. The language is permissive in the  
12 Treaty.

13           There is absolutely no authority anywhere  
14 holding that permissive language is to be read as  
15 mandatory for purposes of consultation and  
16 negotiation. All the authority says that it's  
17 directory and procedural--and procedural in nature and  
18 not jurisdictional.

19           But here is something that's very important.  
20 We also--first of all, it applies to both parties.  
21 Both parties are supposed to try to undertake this  
22 effort, of course. And the awards all say--they're



1 all a single voice. They're all in unison in saying  
2 that this is meant to highlight and emphasize the  
3 likelihood of settlement rather than to create, again,  
4 jurisdictional predicates that are barriers to the  
5 exercise of jurisdiction of any tribunal over a  
6 genuine, bona fide claimant. So, that's the real lay  
7 of the land when you look at the actual authorities  
8 and when you look at the relevant statutory language.

9           But here's the factual lay of the land. We  
10 have--we have invited the Republic of Colombia to  
11 negotiate. We provided them with a letter in  
12 January 2018 saying, "If you're interested in  
13 discussing settlement, please pick up the phone or  
14 write." And, you know, we've never heard from them.  
15 We just haven't.

16           And about a year ago, when we submitted our  
17 Reply Memorial, therein, we also invited them to  
18 negotiate, and we still haven't heard from them. And  
19 I don't think we will. So, they clearly are not  
20 interested.

21           This is not a situation where this is a new  
22 situation unknown to them. 2017 is an important--2014

1 is an important date. 2011 is an important date.

2 2007 are important related dates.

3 Next, please. And I know that I'm over time  
4 at this point. I'll just take five minutes. I  
5 promise.

6 Can you change this thing, please.

7 Okay. Go to the Notice of Intent, yeah.  
8 The Notice of Intent, clearly also not in the  
9 Colombia-Swiss BIT. We again respectfully--and I am  
10 sorry for repeating myself. We're going under--under  
11 that BIT. It's nowhere to be found there.

12 But even if Article 10.16.2 of the TPA were  
13 applicable, again, this is not a situation where the  
14 State--the host State passed legislation erga omnes  
15 and somehow a claim that it could not be made aware of  
16 surfaced and now it has no opportunity to negotiate.  
17 Nothing could be farther from the truth.

18 And the authority on this point is very  
19 clear. It is not a jurisdictional requirement. We  
20 cite to Bayindir v. Pakistan and a number of other  
21 cases where basically it says enforcement of Notice of  
22 Intent clause will not serve to protect any legitimate

1 interests.

2 In the present case, it is amply established  
3 that parties have been aware of the dispute. No  
4 evidence of bilateral intention to settle. No  
5 prejudice to Respondent. All of those elements are  
6 here and present.

7 And I think the best statement of the policy  
8 and the workings is in B-Mex v. Mexico. The Tribunal  
9 there said, first, Article 1119 is stated in mandatory  
10 terms "shall." However, it is entirely silent on the  
11 consequences of a failure to include all the required  
12 information in the Notice of Intent.

13 Article 1119 does not in terms--in terms  
14 refer to Article 1122(1); does not provide that  
15 satisfaction of the requirement of Article 1119 is a  
16 condition precedent to the NAFTA party's consent; and  
17 does not state that failure to satisfy those  
18 requirements will vitiate a NAFTA party's consent.

19 The text of Article 1119 therefore "does not  
20 compel the conclusion that a failure to include all  
21 the required information in the notice of intent  
22 vitiates a NAFTA party's consent." End of citation.

1           Next, please.

2           And there's ample, ample authority. But  
3 most importantly, again, Respondent's legal authority  
4 simply does not support the proposition for which it  
5 is cited.

6           Western Enterprise v. Ukraine. The Tribunal  
7 ruled that lack of notice did not affect its  
8 jurisdiction. It actually helps us.

9           Burlington v. Ecuador. That's an indigenous  
10 group issue. In Burlington, it was a failure to  
11 comply with the 6-month cooling off period, not the  
12 failure to submit a Notice of Intent. Again, read the  
13 case. In Burlington, the Claimant did not apprise the  
14 Respondent of the prospective claims at all before its  
15 submission to arbitration. Moreover, Ecuador was  
16 aware of the underlying disturbances giving rise to  
17 the claim.

18           Again, Ecuador had no reason to understand  
19 that in a remote part of the country, there was an  
20 indigenous revolt to--that was affecting and causing  
21 prejudice--material prejudice to the investment.

22           In the present case, the Respondent has been

1 very well aware of the dispute and imminent claim. It  
2 had actively implemented strategies aimed at exploring  
3 the Claimant's investment.

4 Next, please.

5 They pull in the fork-in-the-road provision  
6 from--from the Swiss-Colombia BIT. All is fair in  
7 love and war. And that doesn't--that doesn't work,  
8 and it cannot work.

9 At the time that the--this claim was filed,  
10 there was no alternative judicial avenue, point number  
11 1. So, there was no fork in the road. We're talking  
12 about the 2014 June 25 date. There's no fork in the  
13 road.

14 But before that, if somehow they're looking  
15 at fork in the road in the year 2000 or in the year  
16 2007 or in the year 2011, the Treaty didn't come into  
17 play until May 15, 2012. So, again, the  
18 fork-in-the-road analysis is--it's just not--not even  
19 remotely close.

20 And, finally, there's no identity of party  
21 cause of action and relief sought. And I guess even  
22 meta finally, please do remember, it was--it was

1 Respondent, in 2007, who perfected the tutelas with  
2 the Constitutional Court and drove the investors into  
3 this quagmire. They brought them in involuntarily.

4 Next, please.

5 We cite authority on fork in the road. It's  
6 classical analysis.

7 Next, please.

8 Ratione temporis. I don't know how this got  
9 in here. Yes, it's 5:00 o'clock somewhere. And we'll  
10 end very soon.

11 Next, please.

12 Clearly, it's very, very, very simple. We  
13 certainly did file after the Treaty was in force and  
14 concerning a measure that took place after the Treaty  
15 was in force, and it's a self-standing measure that is  
16 actionable in itself. The testimony of

17 Ms. Briceño--of Dr. Briceño will speak to that.

18 And even if you look at the testimony of  
19 Dr. Ibáñez in his reports--clearly if you look at--I  
20 think it's Paragraph 164 of his Second Report, you'll  
21 see there that he does speak to the hypothetical. And  
22 he says, "Well, in hypothetical language, hypothetical

1 scenario, yes, the June 25, 2014, Act would have  
2 changed--would have modified materially and  
3 substantively the 2011 judgment." It's clear in his  
4 report and we cite to it.

5 Next, please.

6 The claim was brought within the five-year  
7 limitations period. Again, this is the real issue.  
8 This is the real core issue before this Tribunal.  
9 Will 12.3 MFN extend to bring in 24 more months, in  
10 effect?

11 Is this the enhancement of an already  
12 existing right three years to five years?  
13 Particularly so when the limitations period under  
14 Colombian law is not procedural.

15 And we cite a case to--a Constitutional  
16 Court case--Colombian Constitutional Court case to  
17 that effect. They say it's neither procedural nor  
18 substantive. So, that may help even with the radical  
19 MFN--or the extreme MFN reading on exercising MFN and  
20 limiting it only to substantive or to non-procedural  
21 rights.

22 Next, please. Next, please.

1           Yes. Just very, very, very simply. The  
2 dispute--the definition of "dispute" that we focus on  
3 is the way "dispute" is defined in the Colombia-Swiss  
4 BIT. That definition of dispute defines "dispute" as  
5 an existing measure that is set to violate a treaty  
6 obligation. Now, of course, it has to postdate the  
7 treaty. And that's the self-standing actionable  
8 dispute.

9           The other definition of "dispute," which is  
10 nowhere to be found in the TPA, is the dispute that  
11 says it's--it's a difference of opinion that gives  
12 rise to basically litigation.

13           And we do believe that Professor Gaillard's  
14 dissent in Eurogas, I believe it is, on disputes is  
15 the most comprehensive and thoughtful analysis of what  
16 "dispute" really is, and particularly in terms of our  
17 TPA.

18           Next, please.

19           Yes. Here again, as we started--I think it  
20 was the third principle. They cannot--Respondent  
21 cannot just take a timeline and pick and choose which  
22 is the measure and why it's that measure that should



1 have been the measure from which the jurisdictional  
2 limitations period would run. Cannot do that.

3           No matter how much you try to minimize the  
4 auto--which, by the way, missing from Dr. Ibáñez's  
5 testimony was the fact there are two types of auto:  
6 one, a trámite auto, which is just perfunctory, the  
7 other one, auto interlocutorio, which is what this is,  
8 which has the same substantive holding and meaning as  
9 the 2011 Judgment. Dr. Briceño will testify to that  
10 effect.

11           Next, please.

12           MR. GRANÉ LABAT: Madam President, if I may.  
13 I'm sorry to interrupt, Mr. Martínez-Fraga.

14           We're now, I think--believe 10 minutes over  
15 the limit. May I get some guidance from  
16 Madam President as to how much longer he will be  
17 allowed to continue. We're offering flexibility.

18           PRESIDENT KAUFMANN-KOHLER: I was thinking  
19 it would be generous because you seemed very flexible.  
20 So, let me just ask the Secretary.

21           Alicia, how much time has the Claimant now  
22 used?

1 THE SECRETARY: Let me check.

2 They have used 2 hours and 11 minutes so  
3 far.

4 PRESIDENT KAUFMANN-KOHLER: Yes.

5 Mr. Martínez, how much more do you think you need?

6 MR. MARTÍNEZ-FRAGA: Can I have  
7 four minutes?

8 PRESIDENT KAUFMANN-KOHLER: I was about to  
9 give you five. Yes.

10 MR. MARTÍNEZ-FRAGA: See, that's what  
11 happens when you bid against yourself.

12 PRESIDENT KAUFMANN-KOHLER: Yes. But it's  
13 good if we get to a close because we still have--

14 MR. MARTÍNEZ-FRAGA: I'm doing it right now.  
15 I'm doing it right now.

16 Next, please. I'm going to skip a lot of  
17 the material that we covered in the first part on  
18 Spence v. Costa Rica and Corona v. DR. Eurogas and  
19 ST-AD v. Bulgaria. And we've already covered those.  
20 We feel that the investment qualifies under 12.20. It  
21 cannot be any clearer.

22 Alleged noncompliance with Colombia's local

1 administrative requirements does not preclude the  
2 Tribunal's jurisdiction. This is nowhere in the  
3 Treaty. The authority looking at this issue has been,  
4 again, in unison and of a single voice in holding as  
5 much. These qualifications have to be embedded in the  
6 Treaty. Otherwise, they just can't be ingrafted in  
7 the Treaty based on local legislation.

8           Next, please.

9           We feel that Mondev is very, very  
10 instructive--by the way, so too is Saipem--on the  
11 issue that somehow the investment here magically  
12 disappears. An investment is protected for its  
13 lifetime until final disposal so long as it remains  
14 beneficially held by the investor regardless of form.

15           And this--again, Mondev and in Saipem, but  
16 also just the common sense of following the track of  
17 the investment is extremely, extremely clear in this  
18 regard, and we feel very confident about it, and the  
19 cases support it.

20           Next, please.

21           The timeline supports very, very clearly  
22 that the 2007 Award in itself is not the investment

1 but it embodies the elements of the investment. And  
2 at all times material, the shareholder Claimant  
3 held--were the beneficiaries of that investment. And  
4 this, again, is amply demonstrated as certainly  
5 factually in terms of the procedural history, but also  
6 as a matter of law.

7 Just to close. Just to close. Again, we  
8 want to thank the Tribunal for its generosity in  
9 sitting through this, which I understand to be a  
10 painful exercise, for all concerned, let me admit.

11 But we do ask that the Tribunal first,  
12 please, reflect, read and re-read on the cases that  
13 Respondent has cited and relies on, and please take  
14 into consideration the 15 points that we feel have  
15 been completely either disavowed or turned on its  
16 head.

17 Thank you very much to the Tribunal. And  
18 with that, I have nothing further to add.

19 PRESIDENT KAUFMANN-KOHLER: Thank you very  
20 much.

21 That was very helpful. We may have  
22 questions, but I'm not sure we want to ask them now.

1 Maybe we will wait to hear the Respondents, or maybe  
2 we even wait for tomorrow at the end of the session  
3 and then ask questions that you can consider for  
4 purposes of the closing arguments.

5 But having said that, if my co-arbitrators  
6 have any questions they would like to ask the  
7 Claimant's counsel right now, of course, you're free  
8 to do so.

9 ARBITRATOR FERNÁNDEZ ARROYO: Not on my  
10 side.

11 PRESIDENT KAUFMANN-KOHLER: Thank you.

12 ARBITRATOR SÖDERLAND: I think it's better  
13 to wait until we have heard both presentations.

14 PRESIDENT KAUFMANN-KOHLER: Yeah. Fine.

15 So, should we take now maybe a little longer  
16 break. Is 20 minutes fine?

17 MR. MARTÍNEZ-FRAGA: Fine by Claimants.

18 PRESIDENT KAUFMANN-KOHLER: Is it fine with  
19 the Respondent as well, Mr. Grané?

20 MR. GRANÉ LABAT: Yes. Thank you very much.

21 PRESIDENT KAUFMANN-KOHLER: Good. Then,  
22 Mike, we'll take a 20-minute break and go to the

1 breakout rooms, and you can bring us automatically  
2 back after 20 minutes.

3 THE TECHNICIAN: Okay. I'll open the rooms  
4 now.

5 PRESIDENT KAUFMANN-KOHLER: Thank you.

6 (Brief Recess.)

7 PRESIDENT KAUFMANN-KOHLER: Are we ready to  
8 resume? Mr. Grané, are you ready?

9 MR. GRANÉ LABAT: Yes, ma'am.

10 PRESIDENT KAUFMANN-KOHLER: Good. Then you  
11 have the floor, please.

12 MR. GRANÉ LABAT: Thank you very much, Madam  
13 President. I will first invite, with the Tribunal's  
14 indulgence, Ms. Ana María Ordóñez, the Director of the  
15 Agencia Nacional, to start our Opening Presentation.

16 PRESIDENT KAUFMANN-KOHLER: Thank you.

17 RESPONDENT'S OPENING PRESENTATION

18 DRA. ORDÓÑEZ PUENTES: I will make my  
19 intervention in Spanish, in case any one of you would  
20 like to switch channels.

21 Good morning in Bogotá, Washington, and  
22 Miami. Good afternoon in Stockholm and Paris and

1 Geneva. Madam Chair/President, Members of the  
2 Tribunal, as Director of National Defense--or, rather,  
3 International Arbitration at the National Agency of  
4 Legal Defense of the State, we see to human rights in  
5 investor-State arbitration and international criminal  
6 court matters.

7 I come before this Tribunal with my team at  
8 the agency, as well as Mr. Gerardo Hernández,  
9 co-director of the Central Bank, and Dina Maria Olmos,  
10 who is the subdirector of the Fund of Guarantees for  
11 Financial Institutions, and Alvaro Torres of the  
12 Financial Superintendency. Together with the law firm  
13 Arnold & Porter, we make up the team defending The  
14 Republic of Colombia in international investment  
15 disputes--in the international investment disputes  
16 brought by the Carrizosa family.

17 I appear today before this Tribunal in  
18 representation of Colombia, with the huge  
19 responsibility that it means to represent a State that  
20 is respectful of the law and international treaties.  
21 For me, it is an honor to introduce the Opening  
22 Arguments on behalf of the Republic of Colombia.

1           Colombia is a Democratic state with clear  
2 separation of powers that guarantees a legislative  
3 branch with a high level of representation, a  
4 judiciary that is completely independent, with a clear  
5 institutional architecture and an executive branch  
6 that must always operate in keeping with the law.

7           Colombia is a State under the rule of law,  
8 guided by the principle of legality, respectful of the  
9 rights of private persons, and governed by a  
10 constitution that protects free enterprise and private  
11 property.

12           Colombia is an economically and  
13 democratically stable country that has overcome any  
14 number of complex situations, thanks to its solid  
15 institutions. Our responsible management of the  
16 economy has enabled us to take on the debacles that  
17 have been suffered in the region at different times  
18 and to keep a clear message of openness to foreign  
19 capital that contributes to the country's development.

20           In addition, the solidity of our legal  
21 system provides investors equal conditions and respect  
22 for their rights. Colombia has its doors open to



1 investments. Since 1991 we have taken in thousands of  
2 investors in our territory in more than ten  
3 economically and socially significant sectors.

4 We have entered into 17 international  
5 investment agreements for the purpose of providing  
6 security and assurances to these investors. Last year  
7 we received more than \$14 billion in investment flows.  
8 This openness to foreign investment makes us proud,  
9 and so we take its protection very seriously.

10 But we want to highlight that the protection  
11 entailed in the international investment regime has  
12 certain strict requirements for access. The main  
13 requirement that is recognized across the board is  
14 consent.

15 Colombia has given its consent to opening up  
16 its doors to international investment in order to  
17 protect and cover investments and foreign investors,  
18 but it has done so in the understanding that the key  
19 to these doors is in the hands only of foreign  
20 investors who meet each and every requirement  
21 established in the treaties, the ICSID Convention, and  
22 international law.

1           That is not the case of the Claimant in this  
2 Arbitration, who has not met these requirements. The  
3 arbitral tribunals have already said that their  
4 jurisdiction depends on a two-fold situation by the  
5 investor. That is to say that a Claimant must show  
6 that they satisfy the requirements of the ICSID  
7 Convention and the treaty invoked.

8           Throughout this stage, Colombia has shown  
9 that Ms. Carrizosa does not have those keys to unlock  
10 these doors. Colombia defends and respects investment  
11 arbitration as a way of solving disputes. Colombia  
12 has always abided by its international commitments  
13 taken on in the treaties, and we have always given  
14 foreign investors the same conditions as national  
15 investors.

16           In particular, we have always thought that  
17 the basis of democracy is complying with the law. For  
18 this very reason, Colombia is concerned on seeing that  
19 the scenario investment arbitration loses legitimacy  
20 when one turns to tribunals such as this in an effort  
21 to try to revive with juggling and arguments that are  
22 untenable, a supposed controversy that doesn't meet

1 the requirement of the U.S.-Colombia Treaty.

2           The domestic courts took stock of and  
3 already decided on the claims of Ms. Carrizosa, her  
4 husband, and her children much before the entry into  
5 force of the treaty invoked in this treaty. They  
6 invoke the institutional architecture of the highest  
7 courts in Colombia. And our court of last resort, the  
8 Constitutional Court, came up with a final solution to  
9 these differences in 2011.

10           Since that difficult economic crisis that we  
11 faced in the late 1990s, many years elapsed until the  
12 Trade Promotion Agreement between the United States  
13 and Colombia came into force on 15 May 2012.

14           This--we are now meeting 22 years later to  
15 debate the desperate efforts of the Claimant to  
16 subject the Colombian State to international  
17 arbitration in order to call into question judicial  
18 measures that are not covered by the Treaty.

19           We had to hear the most elaborate and  
20 unlikely theories put forth by the Claimant in order  
21 to fabricate, fruitlessly, the consent of the  
22 Colombian State for this dispute. Indeed, the Parties

1 to the treaties, United States and Colombia--we had to  
2 hear the Claimant distort and contradict the common  
3 understanding as to the provisions of the Treaty that  
4 is held and always has been held by the parties who  
5 signed it.

6 In summary, we are here to witness a clear  
7 example of what investment arbitration should not be.  
8 Investment arbitration is not designed for supposed  
9 foreign investors to leash out--or lash out against  
10 the Colombian State with reckless demands or  
11 action--legal actions in different  
12 legal--international legal forums.

13 Colombia has had to spend much taxpayer  
14 money on several fronts in order to address what is,  
15 at the very least, an approachable attitude on the  
16 part of the Claimant and her family. Colombia is now  
17 facing claims for the same facts and the same measures  
18 before the Inter-American Human Rights system and  
19 another tribunal as well.

20 Investment arbitration is not supposed to be  
21 a capricious, wide-open door so that certain persons  
22 who don't meet the requirements can gain access to

1 international arbitration. The Claimant deliberately  
2 went around the rules for activating the mechanism.  
3 One of the many defects of the Claimant's claim is  
4 that they did not present any Notice of Intent such  
5 that the State would be able to understand the  
6 Claimant's claims.

7 Another effect of the Claimant's claim is  
8 that it is contrary to fundamental principles of  
9 public international law, having to do with the Law of  
10 Treaties. One of those principles is the  
11 non-retroactivity of international obligations and the  
12 consequent lack of jurisdiction of an international  
13 tribunal over disputes that do not respect the time  
14 limitations agreed upon by the Parties to the Treaty.

15 The Judgment of the Constitutional Court of  
16 2011, which according to the Claimant, deprives her of  
17 her investment was proffered one year before the  
18 coming into force of the Treaty.

19 And at any rate, more than three years  
20 elapsed before Act 168 of 2014 was known of, which the  
21 Claimant ties to today to try to overcome the time  
22 limitations imposed by the Treaty and by international

1 law. The Claimant also invokes, as her supposed  
2 investment and judicial decision of 2007, even though  
3 the Treaty expressly excludes such measures.

4 The literal meaning of the Treaty is clear  
5 and undeniable. The term "investment" does not  
6 encompass a judicial--a judicial administrative  
7 resolution or judgment. So, even though the Claimant  
8 states that the Judgment of the Council of State of  
9 2007 represents an investment, it is not an investment  
10 in the terms of the Treaty.

11 The legal arguments that have been presented  
12 by Colombia are in line with the specific terms of the  
13 Treaty. In asking that the Tribunal find that it  
14 lacks jurisdiction, we're asking the Tribunal to  
15 safeguard the locks to open the door of the  
16 US-Colombia treaty dispute settlement.

17 The Claimant is trying to open a door for  
18 which they don't have the appropriate keys. And you,  
19 Members of the Tribunal, are the ones that are called  
20 on to ensure that the Treaty is respected, including  
21 its jurisdictional requirements and the express limit  
22 of consent of the States that signed it.

1           Next, and with the Tribunal's indulgence, I  
2 would like to now yield to Attorney Paola Di Rosa to  
3 continue with the opening arguments.

4           PRESIDENT KAUFMANN-KOHLER: Thank you,  
5 ma'am, for your Statement. And I now give the floor  
6 to Mr. Di Rosa, please.

7           MR. DI ROSA: Thank you Ms. Ordóñez. Good  
8 afternoon, Madam President and Members of the  
9 Tribunal. We are here today exclusively to address  
10 Colombia's jurisdictional objections in this  
11 Arbitration.

12           This is obvious, of course, given that this  
13 is a jurisdictional hearing, and yet it bears  
14 stressing simply because even after the proceeding was  
15 bifurcated in its jurisdictional pleadings, the  
16 Claimant focused very heavily on the merits issues.

17           And, in fact, it is precisely that focus on  
18 the merits that likely accounts for the unusual order  
19 of presentations during this jurisdictional phase,  
20 with the Claimants going first and Colombia second.  
21 That order was suggested by the Claimant at the outset  
22 of the bifurcated phase and, as best we can discern,

1 it appears to be a strategy by Claimant to treat the  
2 jurisdictional phase as a preliminary opportunity to  
3 hammer home her merits arguments.

4           And that seems to be confirmed also by the  
5 fact that the testimony of the Claimant's fact  
6 witnesses and of her experts during this  
7 jurisdictional phase also focused heavily on the  
8 merits, including even on quantum issues. And they  
9 made reference to both liability and quantum issues at  
10 the outset of their presentation today.

11           Of course, all of those issues are  
12 completely irrelevant in the present phase, so we will  
13 not be addressing them today or this week. But the  
14 fact that we will not do so should not be construed as  
15 acceptance of Claimant's merits claims.

16           And just to be clear, Colombia categorically  
17 rejects all of those claims and reserves the right to  
18 respond to them should they survive the jurisdictional  
19 phase, which they shouldn't, for all the reasons we  
20 identified in our pleadings and will discuss again  
21 this week.

22           What we propose to do today is to start with



1 a brief description of the facts that are relevant to  
2 Colombia's jurisdictional objections. And after that  
3 we will turn sequentially to a discussion of each of  
4 the three specific jurisdictional objections. The  
5 first one, on *ratione temporis*, will be presented by  
6 my colleague, Mr. Patricio Grané Labat. I will then  
7 come back to discuss the second one on *ratione*  
8 *materiae*. And the third and final one, on *ratione*  
9 *voluntatis*, will be presented by my colleague,  
10 Ms. Katelyn Horne.

11           So, we start with a brief discussion of the  
12 facts. Astrida Benita Carrizosa, who is the Claimant  
13 in this ICSID Arbitration, was born in Latvia and  
14 later married a Colombian businessman, Julio Carrizosa  
15 Mutis. They had three sons who, incidentally, are the  
16 three claimants in the parallel UNCITRAL Rules  
17 Arbitration at the PCA, one of whom is attending this  
18 hearing on behalf of the Claimant.

19           In the 1980s, Claimant and her sons used  
20 Colombian Holding Companies to acquire shares in  
21 Granahorrar, a Colombian financial institution. In  
22 1998 Colombia experienced a nationwide financial

1 crisis and, in that context, Granahorrar suffered a  
2 serious liquidity crisis and ended up asking for  
3 assistance from the Colombian regulatory authorities  
4 to be able to stay afloat.

5           Granahorrar received that assistance,  
6 including several hundred millions of U.S. dollars in  
7 liquidity infusions from Colombia Central Bank, which  
8 is the Banco de la República, and from the Fondo de  
9 Garantia de Instituciones Financieras, or Fogafín,  
10 which is the State's guarantee fund for financial  
11 institutions.

12           Colombia ultimately provided more than  
13 USD 487 million in liquidity assistance to  
14 Granahorrar, so almost half a billion dollars.  
15 Despite those cash infusions from the State,  
16 Granahorrar continued to struggle, and on October 2nd  
17 of 1998, it defaulted on its payment obligations and  
18 it became insolvent.

19           The Financial Superintendency then gave  
20 Granahorrar one more chance by issuing a  
21 capitalization order. That order directed Granahorrar  
22 to make efforts to immediately raise capital from its

1 shareholders or from third parties to address its  
2 insolvency.

3           However, Granahorrar failed to inject the  
4 requisite capital, and Fogafín was therefore forced,  
5 the next day, on October 3rd, 1998, to issue a Value  
6 Reduction Order. That order directed Granahorrar to  
7 reduce the nominal value of its shares to one  
8 Colombian cent. And after that, Fogafín capitalized  
9 the entity and was able to save it.

10           Fast-forward six years later. In 2005 BBVA  
11 purchased Granahorrar from Fogafín. And shortly after  
12 that, in 2006, Granahorrar was dissolved and merged  
13 into BBVA. As a result, at that time, Granahorrar  
14 ceased to exist as a separate legal entity, and  
15 Granahorrar's shares also, therefore, ceased to exist.

16           In the aftermath of the 1998 regulatory  
17 measures, which are the ones we just described, and as  
18 Colombia explained in its Counter-Memorial,  
19 Granahorrar's leadership and Mr. Julio Carrizosa, who  
20 was the former Chairman of the Board and a major  
21 shareholder of Granahorrar, they publicly expressed  
22 their gratitude for the swift action that was taken by

1 the Colombian regulatory authorities to save the  
2 company.

3           And yet only about two years later, the  
4 Claimant and her sons, through their Colombian Holding  
5 Companies, filed a lawsuit in a Colombian court  
6 against the same Colombian regulatory agencies seeking  
7 monetary compensation for the very same regulatory  
8 measures that had saved Granahorrar to begin with.

9           The first instance court in that lawsuit  
10 issued a judgment in 2005, and that's the one we have  
11 been referring to in our pleadings as the  
12 Administrative Tribunal Judgment. That ruling  
13 rejected the Claimant's claims and upheld the 1998  
14 regulatory measures on the merits.

15           The Claimant then appealed that ruling to  
16 the Council of State, which is the highest judicial  
17 body on administrative matters in Colombia. That  
18 appeal yielded the 2007 Council of State Decision  
19 which reversed the 2005 Judgment.

20           In response to the 2007 Judgment, the  
21 Colombian regulatory authorities filed tutela  
22 petitions. Under Colombian law, a tutela enables a

1 petitioner to seek judicial recourse for violations of  
2 fundamental rights. It was in that context that the  
3 Constitutional Court, which is Colombia's highest  
4 court, reviewed the 2007 Council of State Judgment  
5 and, through a decision that was issued in 2011, the  
6 Constitutional Court reversed the 2007 Council of  
7 State Judgment.

8           Now, Claimant has invoked the TPA as the  
9 basis for this Tribunal's jurisdiction, but the TPA  
10 entered into force after the 2011 Constitutional Court  
11 Judgment was issued.

12           What that means, as Claimant herself has  
13 admitted in her pleadings, is that she cannot claim  
14 that the 2011 Constitutional Court Judgment itself or  
15 any of Colombia's actions that were prior to that  
16 Judgment are breaches of the TPA.

17           And that result is compelled by a  
18 straightforward application of the non-retroactivity  
19 principle, which my colleague, Mr. Patrico Grané, will  
20 discuss.

21           The 2011 Constitutional Court Judgment was  
22 final because Colombian law does not contemplate or

1 allow any appeals or other recourses against judgments  
2 of the Constitutional Court. Nevertheless, Claimants  
3 submitted to the Constitutional Court an extraordinary  
4 nullification request. But through the 2014  
5 Confirmatory Order, the Constitutional Court rejected  
6 that petition.

7           You will note from the timeline on the  
8 screen that this 2014 Confirmatory Order by the  
9 Constitutional Court is the only measure that Claimant  
10 can point to that occurred after the TPA entered into  
11 force. But that 2014 Order did not alter or affect  
12 the preexisting and final 2011 Judgment in any way.  
13 It simply left it untouched.

14           We will address today the consequences of  
15 this for the Tribunal's jurisdiction *ratione temporis*.

16           So, having failed to obtain damages for the  
17 1998 regulatory measures in the Colombian judicial  
18 system, Claimant and her sons decided to try their  
19 luck on the international front.

20           And so, in 2012, Claimant and all three of  
21 her sons filed a petition before the Inter-American  
22 Commission on Human Rights, challenging the 1998

1 regulatory measures and the 2011 Constitutional Court  
2 Judgment. And they later updated that petition to  
3 include claims concerning the 2014 Confirmatory Order  
4 as well.

5           A few years later, Claimant then opened a  
6 third front by filing a Request for Arbitration at  
7 ICSID, asserting claims under the U.S.-Colombia TPA.  
8 That same day her three sons commenced yet another  
9 proceeding, the fourth one, by filing at the PCA a  
10 parallel Request for Arbitration under the UNCITRAL  
11 Rules. In that request the sons, likewise, asserted  
12 claims under the U.S.-Colombia TPA.

13           Now, despite what they said today, there is  
14 an almost complete overlap between these various  
15 proceedings. And that's because the claims in the  
16 Inter-American proceeding are based on the very same  
17 facts and measures that are at issue in this  
18 Arbitration. The relief they seek might be different,  
19 but the facts and measures that are at issue there are  
20 the same as in this Arbitration.

21           And those are the very same facts and  
22 measures that are at issue in the parallel PCA

1 Arbitration, and those, in turn, with the sole  
2 exception of the 2014 Confirmatory Order, are the very  
3 same facts and measures that were at issue in the  
4 Colombian litigation.

5           So, this means that even after their claims  
6 were heard exhaustively up and down the Colombian  
7 judicial system, Claimants and her sons are now  
8 improperly attempting multiple additional bites at the  
9 apple at the international level.

10           That's all we wish to say by way of  
11 introduction and background facts, Madam President and  
12 Members of the Tribunal. Unless you have questions at  
13 this time, I will yield the floor to Mr. Grané Labat  
14 to address the lack of jurisdiction *ratione temporis*.

15           Thank you very much.

16           PRESIDENT KAUFMANN-KOHLER: Thank you.

17           MR. GRANÉ LABAT: Madam President, Members  
18 of the Tribunal, I will address Colombia's *ratione*  
19 *temporis* objection. Under this objection, every  
20 single one of Claimant's claims should be dismissed  
21 for three reasons.

22           First, Claimant's claims are based on



1 alleged acts that took place before the TPA entered  
2 into force. Second, the present dispute arose before  
3 the entry into force of that TPA. And, third,  
4 Claimant failed to comply with the three-year  
5 limitation period under the TPA.

6           The first two objections are based on  
7 Article 10.1.3 of the TPA, which provides for great  
8 certainty that--you have it on your screen--Chapter 10  
9 "does not bind any party in relation to any act or  
10 fact that took place or any situation that ceased to  
11 exist before the date of entry into force of this  
12 Agreement."

13           That Article embodies the well-known  
14 principle of non-retroactivity under customary  
15 international law, which is codified in Article 28 of  
16 the Vienna Convention and Article 13 of the Articles  
17 on State Responsibility. The Claimant recognizes that  
18 the TPA does not apply to acts that occurred prior to  
19 15 May 2012, which is when the TPA entered into force.

20           It was only after that date that Colombia  
21 became legally bound by the obligations in that  
22 treaty. For a measure to be capable of breaching a

1 TPA, it must have occurred after that date.

2           Claimant's claims, however, are based on  
3 measures that pre-dated the entry into force of the  
4 TPA. Claimant initially based her claims on the 1998  
5 regulatory measures which consist of, first, the  
6 Capitalization Order of 2 October 1998 by the  
7 Financial Superintendency, and second, the Value  
8 Reduction Order of 3 October 1998 by Fogafín, both of  
9 which have been mentioned by Mr. Di Rosa.

10           Claimant also based her claims on the  
11 Constitutional Court Judgment of 26 May 2011. As the  
12 Tribunal may recall in its Judgment of 2011, the  
13 Constitutional Court reversed the 2007 Council of  
14 State Judgment and held that the Council of State had  
15 committed substantive procedural and factual errors in  
16 its ruling concerning the 1998 regulatory measures.

17           After Colombia pointed out that the  
18 principle of non-retroactivity made Claimant's claims  
19 against the those measures hopeless, Claimant quickly  
20 changed tack. In her reply, she based her claims,  
21 instead, on Order 188/14 of the Constitutional Court,  
22 dated 25 June 2014--that is R-49--which we have

1 referred to as the "2014 Confirmatory Order" or simply  
2 the "2014 Order."

3           Through that Order, the Constitutional Court  
4 rejected Claimant's nullification request of the  
5 2011 Judgment. Claimant thus shifted, or at least  
6 pretended to shift, from alleging breaches based on  
7 the 1998 regulatory measures and the 2011 Judgment to  
8 insisting that all of her claims are based solely on  
9 the 2014 Order.

10           Claimant's Counsel in its opening confirmed  
11 that Claimant is now focusing on the 2014 Order. But  
12 despite that apparent shift, Claimant's claims remain  
13 outside of this Tribunal's jurisdiction *ratione*  
14 *temporis*. Colombia has demonstrated that Claimant's  
15 expediency of pointing to the 2014 Order as the sole  
16 post-treaty measure does not bring the present dispute  
17 within the jurisdiction of this Tribunal.

18           The fact remains that Claimant continues to  
19 complain about the pre-treaty conduct. And merely  
20 pointing to the 2014 Order does not bring this dispute  
21 within the Tribunal's jurisdiction. Even the handful  
22 of cases cited by Claimant in her Reply confirm that

1 it is not sufficient for Claimant to point to an act  
2 that post-dates the entry into force of the TPA.

3 Pursuant to the principle of  
4 non-retroactivity in Article 10.1.3 of the TPA, claims  
5 based on acts or facts that are rooted in pre-treaty  
6 conduct fall outside of a tribunal's jurisdiction.  
7 And the 2014 Order is deeply rooted in pre-treaty  
8 conduct.

9 In its Non-disputing Party Submission, the  
10 United States, the only other party to the TPA,  
11 confirmed that there is no liability under the TPA for  
12 claims based on alleged breaches that are rooted in  
13 pre-treaty conduct.

14 In its written submissions, Colombia cited  
15 cases in which tribunals, presented with State conduct  
16 that straddles the entry into force of the applicable  
17 treaty, analyzed the particular claims to determine  
18 whether they are sufficiently detached or separable  
19 from pre-treaty conduct. Those cases include *Corona*  
20 *v. Dominican Republic*, *Spence v. Costa Rica*, and  
21 *Eurogas v. Slovak Republic*.

22 In its Opening Statement, Claimant's Counsel

1 referred to those cases rather superficially. There  
2 is one thing counsel said that we agree with, and it  
3 is that those cases should be read. We have read  
4 them, and we trust that the Tribunal has also read  
5 them.

6           And the Tribunal will have seen that, in  
7 determining whether an act is sufficiently detached  
8 from pre-treaty conduct, those and other tribunals  
9 have looked at the status quo that existed before the  
10 Treaty came into force and asked whether that status  
11 quo changed as a result of the post-treaty conduct.  
12 Tribunals have also analyzed whether a post-treaty act  
13 is independently actionable.

14           Colombia has demonstrated in its written  
15 submissions that the 2014 Order did not alter the  
16 status quo that existed prior to the entry into force  
17 of the TPA and is not independently actionable. Let's  
18 start with the status quo test.

19           It may be helpful to recall the analysis and  
20 findings of the Tribunal in Corona to which Claimant's  
21 counsel alluded to. In that case, the State had  
22 denied the Claimant's application for a mining

1 license. Now, that denial had taken place before the  
2 critical date under the Treaty.

3           After such critical date, the Claimant had  
4 requested reconsideration of the licensed denial, but  
5 had received no response from the authorities. The  
6 Claimant then filed for arbitration, arguing that the  
7 Tribunal had jurisdiction *ratione temporis* because the  
8 reconsideration request post-dated the critical date.

9           The Tribunal in Corona rejected Claimant's  
10 argument. It found that Claimant's status after the  
11 critical date had remained exactly the same as before  
12 the critical date. In other words, the status quo was  
13 not altered. And the same is true in this case with  
14 respect to the 2014 confirmatory order and the entry  
15 into force of the TPA.

16           The Tribunal in Corona observed that the  
17 reconsideration request filed by the Claimant after  
18 the critical date was, and I quote, "only aimed at  
19 having the same administration review its own  
20 decision."

21           Accordingly, in the view of the Tribunal,  
22 the Respondent's post-critical date conduct was, and I

1 quote again, "nothing but an implicit confirmation of  
2 its previous decision."

3           Again, the same is true of the 2014 Order.  
4 To recall, the 2014 Order consisted of a rejection by  
5 the Constitutional Court of the Claimant's attempt to  
6 nullify that Court's decision contained in the 2011  
7 Constitutional Court judgment, but that 2011 judgment  
8 was final. It was not subject to appeal or other  
9 recourse. The 2014 Order did not change that fact or  
10 in any way alter the 2011 judgment.

11           Now, Claimant's suggestion that the 2011  
12 Judgment was not final and that proceedings before  
13 that Court remained open until the nullification  
14 petition was rejected is wrong as a matter of  
15 Colombian law.

16           Pursuant to Article 241 of the Colombian  
17 Constitution, and I quote, "the judgments by the  
18 Constitutional Court are final."

19           Article 49 of Decree Number 2067 of 1991  
20 also provides that, and I quote: "There are no  
21 appeals for Constitutional Court judgments." This is  
22 Exhibit R-250.

1           Colombian law allows a litigant to request  
2 the nullification of a final judgment of the  
3 Constitutional Court. However, the Constitutional  
4 Court has explicitly and consistently noted that the  
5 potential for such exceptional nullification--and here  
6 I quote one of the many positions of the  
7 Constitutional Court--"does not mean that there is an  
8 appeal against the Constitutional Court's decisions,  
9 nor does it become a new opportunity to reopen the  
10 debate or examine disputes that have already been  
11 concluded." End of quote. This is Exhibit R-254.

12           The fact that the Constitutional Court's  
13 decisions are final, not subject to appeal or other  
14 recourse, and that the nullification request does not  
15 reopen the matters already decided by the Court was  
16 confirmed by Dr. Ibáñez, now a sitting judge of the  
17 Constitutional Court, in his two Expert Reports and  
18 during the cross-examination before this Tribunal in  
19 this Arbitration.

20           Claimant, however, would have you ignore the  
21 fact that the 2011 Constitutional Court judgment was  
22 final. Claimant also attempts to portray the 2014



1 Order as an ordinary and commonplace continuation of  
2 the judicial proceeding before the Constitutional  
3 Court, but it is not. Claimant's goal is obvious. It  
4 is attempting to fabricate the jurisdiction *ratione*  
5 *temporis* where none exists. But even assuming for the  
6 sake of argument that the 2011 Judgment was not final,  
7 I emphasize once again the fact that the 2014 Order  
8 rejected the nullification petition. Consequently, it  
9 did not change the status quo that existed at the time  
10 that the TPA entered into force.

11 In addition to not altering the pre-treaty  
12 status quo, the 2014 Order is not independently  
13 actionable. The Tribunal in *Spence v. Costa Rica*  
14 considered whether, and I quote, "the post-treaty  
15 breaches are independently actionable breaches  
16 separable from the pre-treaty"--sorry--"separable from  
17 the pre-entry into force conduct in which they are  
18 deeply rooted." This is *Spence Interim Award*,  
19 Paragraph 246.

20 In the words of that Tribunal, the  
21 post-treaty conduct must, and I quote, "constitute an  
22 actionable breach in its own right such that the

1 alleged breach can be evaluated on the merits without  
2 requiring a finding going to the lawfulness of  
3 pre-treaty conduct." This is in Spence, again,  
4 Interim Award, Paragraph 237.

5           That Tribunal cautioned that merely  
6 identifying a post-treaty act and characterizing that  
7 act as the source of liability, as Claimant does in  
8 this case, is not sufficient. Instead, and here I  
9 again quote the Tribunal in that case, and you have  
10 this on your screen: "It will be necessary to assess  
11 whether the claim that is alleged can be sufficiently  
12 detached from pre-treaty--pre-entry into force acts  
13 and facts."

14           The ST-AD and other Tribunals cited by  
15 Colombia have conducted a similar analysis, and in its  
16 mission, the United States agreed with the legal test  
17 and analysis that I have summarized. Colombia has  
18 demonstrated that Claimant's claims about the 2014  
19 Order are not independently actionable and cannot be  
20 sufficiently detached from pre-entry into force  
21 conduct. Adjudication of such claims would require an  
22 evaluation and finding on the lawfulness of pre-treaty

1 conduct, starting with the 2011 Constitutional Court  
2 Judgment.

3           Claimant also cannot hide the fact that its  
4 challenge continues to center on the lawfulness of the  
5 1998 regulatory measures. The lawfulness of those  
6 measures was ruled upon by the First Instance Court in  
7 2005, by the Council of State in 2007, and  
8 subsequently by the Constitutional Court in its 2011  
9 final judgment, all of those pre-dating the TPA.

10           In fact, the Claimant seems to recognize  
11 that adjudication of her claims in this Arbitration  
12 centers on pre-treaty conduct. Her written  
13 submissions are replete with such recognition. For  
14 example, you have on your screen Paragraph 97 from  
15 Claimant's Memorial. I will not read it out loud,  
16 because it's a rather verbose sentence, but I will  
17 pause for a few seconds so that you can read it.

18           Also in her Memorial, Paragraph 98, the  
19 Claimant cited that the text of the 2011  
20 Constitutional Court judgment has, and I quote, "best  
21 evidence," according to Claimant, of the asserted TPA  
22 breaches.

1           Claimant also submitted with its Memorial on  
2 Jurisdiction an Expert Report by Ms. Briceño that  
3 spills significantly more ink criticizing the  
4 Constitutional Court judgment than it does discussing  
5 the 2014 Confirmatory Order. Tellingly, Claimant has  
6 provided no argumentation as to why or how the 2014  
7 Order violated the TPA, but, by contrast, asserts 16  
8 different reasons why, according to Claimant, the 2011  
9 Constitutional Court allegedly violated the TPA. And  
10 you see this in Claimant's Memorial, Paragraph 47.

11           Claimant's specified claim against the 2014  
12 Order is that the Constitutional Court was wrong in  
13 not nullifying its 2011 Judgment. Evidently, the  
14 lawfulness of the 2014 Order cannot be established  
15 without evaluating the lawfulness of the 2011  
16 judgment, which in turn requires evaluating the  
17 lawfulness of the 2007 Judgment by the Council of  
18 State, which in turn requires evaluating the  
19 lawfulness of the 1998 regulatory measures.

20           The fact that Claimant's claims are based on  
21 pre-treaty conduct is further confirmed by her damages  
22 claim. According to Claimant, she is entitled to

1 compensation based--and here I quote from the very  
2 first paragraph of Claimant's Quantum Expert  
3 Report--based on, and I quote, "damages incurred by  
4 the Claimant as a result of the Colombian government's  
5 actions through its agency (Central Bank, Fogafín, and  
6 the Superintendency of Banking) to expropriate  
7 Granahorrar resulting in loss of value of Claimant's  
8 interest in Granahorrar."

9           So, Claimant's damages theory is based on  
10 the actions adopted by those regulatory agencies more  
11 than a decade before the entry into force of the TPA.

12           In conclusion, Claimant's claims, based on  
13 the 2014 Order, are outside the Tribunal's  
14 jurisdiction because they are rooted in pre-treaty  
15 conduct. But there is a second basis for the lack of  
16 jurisdiction *ratione temporis*, and it is that the  
17 present dispute arose prior to the entry into force of  
18 the TPA.

19           Consistent with the customary international  
20 law principle of non-retroactivity that I alluded to  
21 earlier, the TPA does not apply to disputes that arose  
22 before the treaty's entry into force. A treaty will

1 not apply retroactively unless the treaty expressly  
2 provides otherwise, and the TPA in this case does not  
3 expressly provide for its retroactive application;  
4 quite the opposite, as shown by Article 10.1.3 that I  
5 put up on the slide at the beginning of my  
6 presentation.

7           But, in any event, the jurisprudence cited  
8 by Colombia confirms the Tribunal's lack of  
9 jurisdiction *ratione temporis* over disputes that arose  
10 before the entry into force of the treaty, even in the  
11 absence of a provision that expressly excludes  
12 pre-treaty disputes.

13           Now, based on Claimant's opening statement  
14 today, it's clear that they continue to ignore that.  
15 Instead, counsel says that those cases do not stand  
16 for the proposition for which Colombia has put them  
17 forward. And Claimant's counsel referred to MCI. He  
18 insisted that the cases should be read when one reads  
19 Paragraph 61 of the Award in that case, one finds that  
20 the Tribunal held, and I quote: "The silence of the  
21 text of the BIT with respect to its scope in relation  
22 to disputes prior to its entry into force does not

1 alter the effect of the principle of non-retroactivity  
2 of treaties."

3           This is, again, MCI Award, Paragraph 61,  
4 Legal Authority RL-0008.

5           Claimant, by contrast, relies on inapposite  
6 case law. And, for instance, today we heard  
7 Claimant's counsel cite the Chevron Interim Award.  
8 But what Claimant's counsel did not mention is that  
9 the treaty at issue in Chevron contained a unique  
10 clause that, as pointed out by the Tribunal in that  
11 case, and I quote, "makes an exception to the  
12 principle of non-retroactivity in accordance to  
13 Article 28 of the Vienna Convention." "Makes an  
14 exception to the principle." This is Chevron Interim  
15 Award, Paragraph 265.

16           And I had to look this up after Claimant's  
17 counsel made that statement. I'm sure it's on the  
18 record. I can provide a legal authority number for  
19 Chevron.

20           Although it may seem trite, it is worth  
21 recalling the definition of "dispute" for the purpose  
22 of this discussion. In the Mavrommatis Advisory

1 Opinion, the Permanent Court of International Justice  
2 articulated what has since become widely recognized as  
3 the definitive definition of a dispute. And according  
4 to that definition, a dispute is "a disagreement on a  
5 point of law or fact; a conflict of legal views or of  
6 interests between two persons."

7 Claimant acknowledges this to be the classic  
8 definition of a dispute. The Lucchetti Tribunal noted  
9 that "acts or facts that take place after a dispute  
10 has arisen may confirm or prolong the same dispute,  
11 but such acts or facts do not trigger a new dispute."

12 And if it were otherwise, any Claimant would  
13 fabricate jurisdiction by eliciting a new state  
14 measure, pointing to that measure, declaring that a  
15 new dispute had arisen, and thus circumvent whatever  
16 temporal limitations were included in the BIT.

17 And, before I go on, my colleagues have  
18 helpfully provided the reference to Chevron, and it is  
19 CL-157.

20 Now, Colombia has demonstrated that the  
21 present dispute arose before the TPA entered into  
22 force on 15 May 2012 and that the 2014 Order did not



1 give rise to a new dispute. Let us recall very  
2 briefly the facts which my colleague Mr. Di Rosa  
3 mentioned in his introduction.

4           On 28 July 2000, Claimant, through her  
5 Holding Companies, filed suit in Colombia challenging  
6 the lawfulness of the 1998 regulatory measures. What  
7 has followed since then are a series of judicial  
8 decisions related to the same dispute that gave rise  
9 to that lawsuit. And, indeed, Claimant does not and  
10 cannot deny that the 2014 Order is fundamentally tied  
11 to her legal challenge of the 1998 regulatory measures  
12 and her disagreement with the 2011 Judgment concerning  
13 the lawfulness of those measures.

14           And to claim, as she does, that the 2014  
15 Order triggered an entirely new dispute is simply  
16 untrue, and it's contradicted by Claimant's own  
17 written submissions, as well as the Expert Reports  
18 that she has submitted, which are replete with attacks  
19 of the 1998 regulatory measures and the 2011  
20 Constitutional Court's Judgment. In sum, the dispute  
21 arose before the entry into force of the TPA and is  
22 therefore outside the Tribunal's jurisdiction.

1           To complete my presentation, I will now turn  
2 to the third and final reason why this Tribunal lacks  
3 jurisdiction *ratione temporis*, and that reason is that  
4 Claimant did not comply with the three-year limitation  
5 period under Article 10.18.1 of the TPA, which  
6 Colombia has referred to as the "TPA Limitations  
7 Period." And I will put that provision up on the  
8 screen for you to have, although I am sure that you  
9 already have read it.

10           Pursuant to that TPA Limitations Period, no  
11 claim may be submitted to arbitration if more than  
12 three years have elapsed from the date on which the  
13 Claimant first acquired or should have first acquired  
14 knowledge of the breach and knowledge that the  
15 Claimant has incurred loss or damage.

16           There are three parts to this objection.  
17 First, the TPA limitations period applies to and bars  
18 Claimant's claims. Second, Claimant cannot circumvent  
19 that limitations period on Colombia's condition of  
20 consent by invoking Chapter 12 MFN Clause. Third,  
21 even assuming that Claimant could circumvent the  
22 conditions of consent under the TPA by relying on

1 Chapter 12 MFN Clause, Claimant did not comply with  
2 the five-year limitations period that she tries to  
3 import into the TPA via the MFN Clause.

4           The first issue is straightforward.  
5 Claimant has submitted her claims under Chapter 12 of  
6 the TPA. And as my colleague Ms. Horne will discuss  
7 in greater detail, Chapter 12 expressly incorporates  
8 the investor-State arbitration mechanism under  
9 Chapter 10, Section B.

10           Chapter 10 sets forth a number of conditions  
11 of consent for investor-State arbitration which apply  
12 to Claimant's claims by virtue of Article 12.1.2(b),  
13 which, again, my colleague Ms. Horne will discuss in  
14 greater detail, and one such condition of consent is  
15 the TPA Limitations Period.

16           Claimant submitted her claims on 24  
17 January 2018. Now, that means that if Claimant knew  
18 or should have known of the alleged breach and laws  
19 before 24 January 2015--that is, three years counting  
20 backwards from the date on which Claimant submitted  
21 her claims--her claims would be barred under the TPA.  
22 In other words, 24 January 2015 is the cut-off date.

1           Claimant argues that her claims arose from  
2 the 2014 Order which was issued on 25 June 2014,  
3 which, of course, predates the cut-off date of 24  
4 January 2015 by seven months. Having failed to comply  
5 with the TPA Limitations Period, Claimant's claims  
6 must be dismissed.

7           But, recognizing that she has not satisfied  
8 this condition of consent under the TPA, Claimant  
9 attempts to import a longer five-year limitation  
10 period from another treaty via the MFN clause in  
11 Chapter 12 of the TPA. But Claimant cannot rely on  
12 the Chapter 12 MFN clause in this way, for reasons  
13 explained by Colombia in its written submissions.

14           As a preliminary matter, the Chapter 12 MFN  
15 clause is excluded from the application of the  
16 investor-State arbitration mechanism under the TPA, as  
17 confirmed by the United States in its Non-Disputing  
18 Party Submission. And, again, this will be further  
19 explained by my colleague Ms. Horne.

20           The result, as noted by the United States,  
21 is that an investor-State Tribunal, and I quote from  
22 the U.S. submission, "has no jurisdiction to consider

1 any procedural or substantive treatment extended by a  
2 TPA party to a third-state investor or investment  
3 through another treaty."

4           The Fireman's Fund Award, which interpreted  
5 the NAFTA equivalent of Article 12.1.2(b) of the TPA,  
6 confirms this interpretation. Claimant's counsel in  
7 his oral argument said that the NAFTA was the model  
8 for the TPA, and he finally referred to the Fireman's  
9 Fund, because Claimant had not referred to that before  
10 Colombia raised it. And the finding of that Tribunal  
11 in that case supports and confirms the interpretation  
12 of Article 12.1.2(b) advanced by both Parties to the  
13 TPA in this proceeding.

14           I will not spend too much time on this  
15 because it will be dealt with in the following segment  
16 of our presentation. But given what I have heard from  
17 Claimant's counsel, I do wish to recall briefly that  
18 the Tribunal in Fireman's Fund considered the scope of  
19 Chapter 14, which is the equivalent of Chapter 12 in  
20 the TPA and is the basis of Claimant's claims in the  
21 present case, and that Tribunal, Fireman's Fund,  
22 explained that the scope for investor-State

1 arbitration under that Financial chapter, Chapter 14,  
2 is more limited than the scope for investor-State  
3 arbitration under the Investment chapter.

4           And, as noted by both Colombia and the  
5 United States in their respective submissions in the  
6 present case, the Fireman's Fund Tribunal, and I  
7 quote--I'm sorry--I quote from the U.S. submission,  
8 Paragraph 11, correctly noted that: "The NAFTA  
9 Parties did not consent to arbitrate national  
10 treatment claims for minimum standard of treatment  
11 claims for financial services matters."

12           We respectfully refer the Tribunal to both  
13 Colombia and the United States' submissions where that  
14 case is discussed in more detail.

15           And another remark that I wish to say in  
16 response to what I heard from Claimant's counsel. To  
17 say that Mr. Wethington's testimony remains unrebutted  
18 or is unchallenged, as stated by Claimant's counsel,  
19 is simply untrue. Colombia has addressed his  
20 testimony and demonstrated that Mr. Wethington, with  
21 respect, is wrong, plain and simple.

22           Now, the United States in its submission

1 noted that, and I quote: "The United States is not  
2 aware of any contemporaneous evidence that supports  
3 Mr. Wethington's view of the scope of investor-State  
4 dispute settlement in the Financial Services chapter  
5 of NAFTA."

6 Mr. Wethington is not a legal authority, and  
7 his testimony, to the extent that it has any weight  
8 whatsoever, cannot override the treaty text as  
9 interpreted in accordance with the Vienna Convention.  
10 And we will come back to this point in this Hearing.

11 In any event, the proper interpretation of  
12 the Chapter 12 MFN clause, in accordance with the  
13 Vienna Convention and as confirmed by the leading case  
14 law, is that Chapter 12 MFN clause cannot be used to  
15 circumvent conditions of consent to arbitration under  
16 the TPA.

17 In its submission, the United States has  
18 confirmed that Chapter 12 MFN clause cannot be used in  
19 this manner or in the manner attempted by Claimant,  
20 and I respectfully refer the Tribunal to Paragraphs 15  
21 through 17 of the U.S. submission in which the U.S.  
22 explains that the MFN clause is not subject to

1 investor-State arbitration and that the States parties  
2 have excluded from MFN protection treaties that  
3 entered into force prior to the TPA.

4           Now, the Parties are in agreement that  
5 Chapter 12 MFN clause, which you have on your screen,  
6 does not explicitly authorize a Claimant to import  
7 dispute resolution provisions from another treaty. In  
8 its written submissions, Colombia cited multiple  
9 tribunals that have explicitly refused to interpret  
10 the word "treatment" in an MFN clause as permitting  
11 the importation of dispute resolution clauses from  
12 other treaties absent express language to that effect.  
13 And, indeed, there is a long line of jurisprudence,  
14 including the majority of recent decisions on the  
15 subject, that has held that an MFN clause cannot be  
16 used to import conditions of consent unless--unless  
17 the text of the clause clearly and unambiguously  
18 provides for such application.

19           The ordinary meaning of the Chapter 12 MFN  
20 clause does not provide, let alone in a clearly and  
21 unambiguous manner, for the application of that clause  
22 to import more favorable conditions of consent to



1 arbitration.

2           Now, Claimant argues that the use of the  
3 word "treatment" means the Chapter 12 MFN Clause can  
4 be used to import conditions of consent, and she  
5 relies on the Maffezini line of cases. The Claimant  
6 has failed to respond to Colombia's discussion of  
7 those cases, which Claimant's counsel incorrectly and  
8 dismissively referred to as aprioristic.

9           Now, Colombia pointed out that most of those  
10 cases allowed for the importation of more favorable  
11 conditions of consent based on treaty language that is  
12 broader than that in Chapter 12 in this case.

13           Colombia also pointed out that all of the  
14 post-Maffezini line of cases cited by Claimant  
15 involved a claimant's attempt to circumvent an  
16 18-month litigation cause in the applicable treaty,  
17 which is different in nature and must be distinguished  
18 from the statute of limitations period that Claimant  
19 is attempting to circumvent via the MFN clause in this  
20 case, and Colombia also recalled that a number of  
21 tribunals have criticized the reasoning and effects of  
22 the Maffezini decisions and its progeny.

1           Contrary to what Claimant says and  
2 consistent with the relevant jurisprudence, the plain  
3 language of Chapter 12 MFN clause does not enable the  
4 importation of more favorable conditions of consent to  
5 arbitration as Claimant is attempting to do here. An  
6 analysis of the context of the Chapter 12 MFN clause  
7 likewise leads to the conclusion that such clause  
8 cannot be used to circumvent Colombia's and the United  
9 States' conditions of consent.

10           Now, counsel for Claimant, in his Opening,  
11 referred to Footnote 2 of Article 10.4 of the TPA.  
12 And I wish to spend just a brief one or two minutes on  
13 that issue.

14           That footnote to Article 10.4 clarifies what  
15 the Parties meant by "treatment" in the context of  
16 that MFN clause. And that footnote explicitly states  
17 that treatment, and I quote, "does not encompass  
18 dispute resolution mechanisms such as those in  
19 Section B of Chapter 10."

20           Confronted with that explicit treaty text,  
21 the Claimant argues that because the Chapter 12 MFN  
22 clause does not contain a similar exclusion, it must

1 mean that no such exclusion can apply in the context  
2 of a dispute brought under Chapter 12. Claimant is,  
3 yet again, wrong in its treaty interpretation.

4           As Ms. Horne will recall in more detail,  
5 Chapter 12 does not provide for its own investor-State  
6 dispute settlement mechanism to challenge financial  
7 measures. Instead, Chapter 12 imports the  
8 investor-State dispute mechanism of Section B,  
9 Chapter 10, including the conditions of consent  
10 established therein.

11           A Claimant filing claims under Chapter 12  
12 cannot rely on the State's consent under Chapter 10  
13 but at the same time ignore the conditions of such  
14 consent included in Chapter 10. And also, it makes no  
15 sense to argue that the term "treatment" has one  
16 meaning in Chapter 10, but a different meaning in  
17 Chapter 12.

18           And even if Claimant could circumvent the  
19 conditions of consent under the TPA, you've seen the  
20 Chapter 12 MFN Clause, which she cannot--Claimant did  
21 not comply with the five-year limitation period of the  
22 Colombia-Switzerland BIT which she invokes.

1 Article 11.5 of the Colombia-Switzerland BIT  
2 precludes the submission of a dispute to arbitration  
3 if Claimant obtained knowledge or should have obtained  
4 knowledge of the events giving rise to the dispute  
5 more than five years before she submitted her claims  
6 to arbitration.

7 Now, Claimant alleges that she  
8 complained--I'm sorry--alleges that she complied with  
9 this limitation period because her dispute allegedly  
10 arose after 2013. However, her argument is premised  
11 upon a unique, self-serving definition of "dispute"  
12 which deviates from the classic definition of  
13 "dispute" articulated in the Mavrommatis Advisory  
14 Opinion which I alluded to earlier, as well as other  
15 tribunals.

16 And as discussed earlier, applying the  
17 established definition of a dispute, the present  
18 dispute arose in July of 2000 at the latest. It was  
19 then that Claimant filed suit challenging the 1998  
20 regulatory measures that are at the source and core of  
21 the present dispute. That is some 13 years before the  
22 cut-off date under the five-year limitations period

1 under the Colombia-Switzerland BIT that Claimant is  
2 trying to import.

3 For the reasons that I have summarized and  
4 which Colombia expounded in its written submissions,  
5 Claimant's case in its entirety should be dismissed  
6 for lack of jurisdiction *ratione temporis*.

7 And, with the Tribunal's indulgence, I will  
8 now cede the floor to Mr. Di Rosa to address  
9 Colombia's second jurisdictional objection.

10 PRESIDENT KAUFMANN-KOHLER: Thank you.

11 Mr. Di Rosa, please.

12 MR. DI ROSA: Yes, thank you,  
13 Madam President and Patricio.

14 I will now address Colombia's second  
15 objection, which is the *ratione materiae* objection.  
16 The Tribunal's jurisdiction *ratione materiae* depends  
17 upon the existence of a covered investment. That's  
18 the term used in the TPA 12.1 and Article 10.1.1(b) of  
19 the TPA.

20 In other words, Claimant needs to be able to  
21 point to an investment that actually qualifies as such  
22 under the TPA and that is otherwise subject to the

1 TPA's protections. However, to this day and deep into  
2 the case as we are, Claimant still has not identified  
3 with clarity the specific investment that she alleges  
4 was harmed and that, according to her, is protected by  
5 the TPA.

6 Her position and her theories on this have  
7 changed several times, including today, and she has  
8 contradicted herself along the way. We will go into a  
9 little more detail on each of those, but we'll start  
10 by briefly identifying the four *ratione materiae*  
11 theories that they have advanced so far.

12 Initially in her Request for Arbitration and  
13 also in her own Witness Statement, the Claimant had  
14 asserted that the investment on which she was basing  
15 her TPA claims was her interest in the Granahorrar  
16 shares. But then in her Memorial, she changed her  
17 theory, asserting instead that the relevant investment  
18 for *ratione materiae* purposes was the 2007 Council of  
19 State judgment, which, for convenience, I'm just going  
20 to refer to as "the 2007 Judgment."

21 Then in her Reply, Claimant advanced yet  
22 another theory, a third theory, which is that "The

1 investment was transformed into different modes at  
2 different times." And respectfully, we just don't  
3 know what that means.

4 How can a Claimant file an investment  
5 arbitration and halfway through the case not even be  
6 able to identify with clarity the investment that was  
7 allegedly harmed. An investment is a clearly-defined  
8 asset, not some sort of nebulous, shape-shifting  
9 abstract concept.

10 Now, today they came up with a fourth  
11 theory, which appears to be a variation on the third  
12 one. And if I recall correctly, Claimant's counsel  
13 said something like the 2007 Judgment is not an  
14 investment, but it embodies the elements of an  
15 investment. I think that's roughly what he said. And  
16 once again, respectfully, don't know what that means.

17 In any event, none of these theories  
18 succeeds in establishing a covered investment under  
19 the TPA for the reasons that we'll discuss, and we  
20 will discuss each of these theories now in a little  
21 more detail, taking them in reverse chronological  
22 order so that we can focus on the more recent

1 theories. Although today you saw that they  
2 resuscitated, apparently, the theory--the first  
3 theory, which is that the Granahorrar shares are the  
4 relevant investment.

5           We'll get to all of them one way or another.  
6 Our presentation was structured based on what they  
7 said in their most recent submission, which was their  
8 Reply. So, it is sort of noteworthy that in each of  
9 their submissions, they have had a different theory.  
10 On their request for arbitration, one theory;  
11 Memorial, another theory; Reply, another theory; and  
12 then today, yet another theory. We'll start with the  
13 most recent one that they articulated in their  
14 pleadings, which is the one that they advance in her  
15 Reply.

16           Now, as far as we can tell, this theory  
17 appears to be an amalgam of the first two. She  
18 appears to be saying that the Granahorrar shares  
19 somehow morphed into the 2007 Judgment. There's a  
20 little bit of that in their theory from today as well,  
21 and that, therefore, the investment is some sort of  
22 hybrid or combination of the two.



1           But this theory is clearly insufficient for  
2     *ratione materiae* purposes because if the Claimant is  
3     unable to identify a specific investment that is  
4     actually covered by the TPA, she cannot advance claims  
5     under that treaty. And for the reasons that we will  
6     discuss and that we've articulated in our pleadings,  
7     neither the 2007 Judgment nor the Granahorrar shares  
8     qualify individually as a covered investment under the  
9     TPA, and such being the case, the no combination or  
10    amalgam or transformation or metamorphosis of the two  
11    could ever amount to a covered investment. In this  
12    context, the whole cannot be greater than the sum of  
13    the parts.

14           So, let's turn to Claimant's second theory,  
15    which appeared to be the principal one until this  
16    morning. That's the theory that she advanced in her  
17    Memorial, which is that the relevant covered  
18    investment is the 2007 Judgment. And specifically in  
19    her Memorial, she said, "For purposes of pleading  
20    and/or proof of *ratione materiae*, the Council of  
21    State's November 1, 2007, Judgment represents and  
22    constitutes Claimant's investment."

1           This statement couldn't be any clearer.  
2 They're saying the relevant investment for *ratione*  
3 *materiae* purposes is the 2007 Judgment. And it's  
4 because of this direct and unambiguous statement that  
5 we were inclined to believe that Claimant was  
6 abandoning the position that they had taken earlier,  
7 that the covered investment for *ratione materiae*  
8 purposes was the Granahorrar shares.

9           In any event, the second theory concerning  
10 the 2007 Judgment also fails for three separate  
11 reasons. The first and principal reason is that there  
12 is a TPA provision that directly excludes court  
13 judgments from the treaty's definition of  
14 "investment." This is the provision that, in our  
15 pleadings, we have called the "Judgment Exclusion  
16 Provision."

17           That clause is contained in Footnote 15 of  
18 Article 10.28 of the TPA, which we have on the screen.  
19 And it states: "The term 'investment' does not  
20 include an order or judgment entered in a judicial or  
21 administrative action."

22           And we'll come back to this. But just for

1 the avoidance of any doubt, we wish to confirm a  
2 couple of issues concerning that clause. First of  
3 all, Article 12.20 of the TPA explicitly incorporates  
4 into Chapter 12 the definition of "investment"  
5 contained in Article 10.28. And specifically,  
6 Article 12.20 states: "Investment means investment as  
7 defined in Article 10.28."

8           Since this exclusion provision--the Judgment  
9 Exclusion Provision is located in a footnote within  
10 Article 10.28, then there's no question that the  
11 footnote applies to Chapter 12 arbitrations as well.

12           And furthermore, Article 23.1, which also  
13 appears on the screen, explicitly confirms that any  
14 footnotes in the treaty text constitute an integral  
15 part of the treaty, and it says: "Footnotes to this  
16 Agreement constitute an integral part of this  
17 Agreement."

18           Clear as water; right? That means that the  
19 Judgment Exclusion Provision has to be treated as  
20 functionally equivalent to a provision in the main  
21 text of the TPA.

22           Both of the TPA contracting--go to the next

1 slide.

2 Both of the TPA contracting States, Colombia  
3 and the United States, agree that the Judgment  
4 Exclusion Provision does apply to investor-State  
5 arbitrations conducted under Chapter 12 such as the  
6 present proceeding. In its Non-Disputing Party  
7 Submission, the United States explicitly alluded to  
8 this emphasizing Article 12.20 in that regard.

9 So, let's explore now briefly the nature of  
10 the 2007 Judgment. The 2007 Judgment was a ruling  
11 that was issued by the Council of State of Colombia,  
12 which is the highest judicial branch tribunal that  
13 adjudicates administrative matters in the Colombian  
14 court system.

15 The judgment was issued in response to an  
16 appeal by Claimant, through her Holding Companies, of  
17 an unfavorable ruling by a First Instance Court in a  
18 lawsuit that she had started in Colombia challenging  
19 the 1998 regulatory measures. This 2007 Judgment was  
20 subsequently overturned by yet another judicial body,  
21 the Constitutional Court, as I just mentioned earlier,  
22 pursuant to the 2011 Constitutional Court Judgment.

1           So, there can't be any question whatsoever  
2 that the 2007 Judgment is a "judgment entered in a  
3 judicial action," which is the--paraphrasing the  
4 language from Footnote 15, but that's, in essence,  
5 what it refers to, judgments entered in a judicial  
6 action.

7           For that reason, the 2007 Judgment falls  
8 squarely within the scope of the Judgment Exclusion  
9 Provision and, therefore, outside the definition of  
10 "investment" under the TPA.

11           That's fatal to Claimant's case, at least if  
12 you take what they said in their Memorial on face  
13 value, that the 2007 Judgment is the investment for  
14 *ratione materiae* purposes.

15           Now, what do Claimants have to say about  
16 this? They say in her Reply--and to get around this  
17 problem, they advance three arguments basically, none  
18 of which has any merit whatsoever. First, she says  
19 that certain jurisprudence permits her to rely on the  
20 2007 Judgment as a covered investment.

21           And this argument fails for the very simple  
22 reason that no amount of jurisprudence could ever

1 override the plain text of a treaty; therefore, the  
2 Mondev and Saipem decisions that they cited and other  
3 legal authorities that they invoked are simply  
4 irrelevant here.

5           And in any event, the decisions that she  
6 cited, such as these two, Saipem and Mondev, did not  
7 include a Judgment Exclusion Provision. The treaties  
8 in those cases didn't include a Judgment Exclusion  
9 Provision like the one we have in the TPA, so they're  
10 not really apposite at all.

11           Claimant's second argument is that the  
12 Judgment Exclusion Provision only applies to certain  
13 types of judgments or orders which, according to her,  
14 do not include the 2007 Judgment, and specifically she  
15 says that the Judgment Exclusion Provision only covers  
16 the subset of court decisions that count as  
17 investments in their own right, is how they put it.  
18 And she cites as an example of this a judgment that  
19 was rendered in favor of a different party that is  
20 then acquired at a discount by the investor, so  
21 essentially purchasing an award to collect on it.

22           The problem with this argument is that it is

1 manifestly inconsistent with the plain text of the  
2 Judgment Exclusion Provision, which doesn't contain  
3 any limitation, exception, or qualification  
4 whatsoever. It applies to all court judgments.

5           So, there's simply no way to reconcile  
6 Claimant's interpretation with the plain language of  
7 the treaty provision. And Claimant, incidentally, has  
8 not even attempted to offer a citation in support of  
9 this interpretation. That's because there is none.

10           Claimant's third argument on the Judgment  
11 Exclusion Provision is that since it was the 1998  
12 regulatory measures that led to the issuance of the  
13 2007 Judgment in the first place, it was, therefore,  
14 they say, Colombia's own alleged misconduct that  
15 resulted in the judgment to begin with and that  
16 Colombia is, therefore, estopped from invoking the  
17 Judgment Exclusion Provision as a defense.

18           And this argument also fails for at least  
19 three reasons. First, because it would require that  
20 the Tribunal make a ruling on the merits at the  
21 jurisdictional stage. In essence, Claimant is asking  
22 the Tribunal to assume liability for purposes of

1 finding jurisdiction, but that would be putting the  
2 cart before the horse.

3 Under the Judgment Exclusion Provision, the  
4 issue of whether the 2007 Judgment is covered by the  
5 TPA is an issue of consent. It's an issue of  
6 jurisdiction, not an issue of liability. You can't  
7 find liability in order to get to jurisdiction. It  
8 doesn't work that way.

9 Second, the Tribunal, in any event, cannot  
10 pronounce itself on the lawfulness of the 1998  
11 regulatory measures because the Tribunal lacks  
12 jurisdiction *ratione temporis* to do so, as  
13 Mr. Grané Labat just explained.

14 And, third, by its terms, the Judgment  
15 Exclusion Provision applies directly to the  
16 2007 Judgment irrespective of the 1998 regulatory  
17 measures. The only determination that the Tribunal  
18 needs to make is whether the 2007 Judgment constitutes  
19 "a judgment entered in a judicial or administrative  
20 action." That's it.

21 The background of the 2007 Judgment,  
22 including the 1998 regulatory measures, is completely



1 irrelevant. So, all three of Claimant's arguments on  
2 the Judgment Exclusion Provision therefore fail. The  
3 bottom line is that the Claimant can't get around the  
4 insurmountable bar to her claims that this clause  
5 poses for her case.

6 And because all of her claims relate to the  
7 same alleged investment, that means--again, taking the  
8 2007 Judgment as the relevant investment--that means  
9 that all of her claims must be dismissed for lack of  
10 jurisdiction *ratione materiae*.

11 And to close the segment on the Judgment  
12 Exclusion Provision, I just want to go back to the  
13 two quotes we just saw a few slides back.

14 The first one is the quote from the  
15 Claimant's Memorial where they said that the  
16 2007 Judgment was the relevant investment for *ratione*  
17 *materiae* purposes, and the second quote is the TPA  
18 Judgment Exclusion Provision. This is the cleanest  
19 and most straightforward jurisdictional basis on which  
20 the Tribunal could dismiss the entirety of Claimant's  
21 case in this case, taking Claimant's own  
22 representations here.

1           You could take the one sentence from the  
2 Claimant's Memorial, the one sentence from the TPA,  
3 and draft a one-sentence award. It would be the  
4 shortest award in the history of investment  
5 arbitration. It really is that simple.

6           Now, given what we've just discussed, the  
7 analysis could stop here with respect to the  
8 2007 Judgment. But for the sake of completeness, we  
9 will describe two other reasons why the 2007 Judgment  
10 cannot constitute the covered investment, and we then  
11 will come back to the shares as the investment since  
12 they kind of resuscitated that argument today.

13           So, the first two--the first of the  
14 two additional reasons that the 2007 Judgment cannot  
15 be an investment is that that judgment was overturned  
16 on 26 May 2011 by the 2011 Constitutional Court  
17 judgment. What that means is that the judgment no  
18 longer existed by the time of the two critical  
19 jurisdictional dates in this case.

20           Pursuant to Articles 12.1 and 10.1 of the  
21 TPA, Article 28 of the VCLT and Article 13 of the ILC  
22 Draft Articles, a Claimant must be able to demonstrate

1 that its investment existed on two critical dates;  
2 first, the date on which the treaty entered into force  
3 and, second, the date of the challenged measure.

4 In this case, the two critical  
5 jurisdictional dates are 15 May 2012, which appears on  
6 the left there on the slide. That's the date of the  
7 TPA's entry into force. And then 25 June 2014, which  
8 is the date of what we understand to be the only  
9 measure that Claimants are challenging in this case,  
10 which is the 2014 Confirmatory Order.

11 Since the 2007 Judgment was overturned in  
12 May of 2011, it no longer existed when the TPA entered  
13 into force in May 2012, and, similarly, it no longer  
14 existed by the time of the 2014 Confirmatory Order.

15 By definition, Colombia could not have  
16 breached the TPA with respect to an investment that  
17 had already ceased to exist by the time that Colombia  
18 first became bound by the TPA's obligations. It's an  
19 empirical impossibility for a measure to harm a  
20 non-existent investment.

21 In sum, for this reason, too, the  
22 2007 Judgment cannot constitute a covered investment

1 under the TPA.

2           Just quickly, the third reason that the  
3 2007 Judgment cannot qualify as an investment is for  
4 the simple reason that it does not meet objective  
5 elements of the definition of "investment" obtained in  
6 Article 10.28 of the TPA. Now, we just mentioned a  
7 couple minutes ago that Article 12.20 of the TPA  
8 incorporates by reference the definition of  
9 "investment" in Article 10.28.

10           And importantly, the definition here is  
11 different from the definition contained in other  
12 treaties. As this Tribunal knows, most investment  
13 treaties define the term "investment" broadly with  
14 language such as "every kind of asset."

15           But as you can see on the screen, the  
16 definition in Article 10.28 of the TPA is narrower  
17 because it encompasses only assets that have the  
18 characteristics of an investment, and then it goes on  
19 to specify what kind of characteristics, "including  
20 such characteristics as the commitment of capital or  
21 other resources, the expectation of gain or profit, or  
22 the assumption of risk."

1           And the 2007 Judgment simply doesn't meet  
2 this definition. The main formal requirement here is  
3 that the relevant asset has to have the  
4 characteristics of an investment. And as a general  
5 common-sense matter, court rulings do not have--do not  
6 have the characteristics of an investment, period.

7           But even if conceptually you were prepared  
8 to accept the notion that a court ruling could, in  
9 some scenario, constitute an investment, the  
10 2007 Judgment, in any event, doesn't meet the specific  
11 characteristics that are specifically identified in  
12 Article 10.28.

13           For example, the judgment itself did not  
14 involve any commitment of capital by the Claimant, nor  
15 did she assume any risk with it. And although she may  
16 have had an expectation of gain from it at some point  
17 while the judgment was still valid, that was no longer  
18 the case once the 2011 Judgment was reversed in 2011.

19           In sum, for the three reasons that we just  
20 articulated, the 2007 Judgment cannot possibly be  
21 considered, in and of itself, an investment for which  
22 Claimant can seek redress under the TPA. There is,

1 therefore, no *ratione materiae* jurisdiction, and all  
2 of the Claimant's claims must be dismissed.

3 Now, for the sake of completeness in the  
4 analysis and given the fact that the Granahorrar  
5 shares now appear to be relevant again in some  
6 derivative quasi crypto way, you know, to Claimant's  
7 new amalgam theory, we will describe briefly the  
8 two reasons why, in any event, the Granahorrar shares  
9 also could not be a covered investment under the TPA.

10 And those reasons are summarized in the  
11 bullets on the screen. First, because Claimant no  
12 longer had an interest in those shares. Actually, the  
13 shares didn't even exist on the critical  
14 jurisdictional dates. And, second, because Claimant  
15 acquired her interest in Granahorrar in violation of  
16 Colombian law.

17 As we mentioned earlier, the two critical  
18 jurisdictional dates in this case are 15 May 2012 and  
19 25 June 2014. The Claimant no longer had any  
20 Granahorrar shares on either of those dates, and  
21 that's because Claimant's Granahorrar shares ceased to  
22 exist in 2006. In that year, Granahorrar was

1 dissolved. As I mentioned during the factual  
2 presentation, its assets were absorbed by another  
3 financial institution, which was BBVA, and it ceased  
4 to exist as a legal entity.

5           Since Granahorrar became defunct in 2006,  
6 that means its shares ceased to exist at that time as  
7 well. And that was a full six years before the entry  
8 into force of the TPA and eight years before the  
9 2014 Confirmatory Order, which, as we said, appears to  
10 be the only measure that they are formally  
11 challenge--formally challenging in this arbitration.  
12 Because the Granahorrar shares no longer existed by  
13 the time of the two critical dates, they cannot  
14 constitute a covered investment.

15           The second reason why the shareholding  
16 interest is not a covered investment is because the  
17 Claimant acquired that interest in violation of  
18 Colombian law. And Claimant's counsel today spent a  
19 fair amount of time on the jurisprudence. This  
20 Tribunal is vastly experienced, so we're not going to  
21 really dwell on this issue of--you know, this  
22 conformity requirement too much.

1           Several investment arbitral tribunals have  
2 been confirming, for quite some time now, that the  
3 conformity requirement applies even if there's no  
4 explicit language to that effect in the treaty. And  
5 there have been a number of cases that we cited in our  
6 pleadings, but we have one example--one representative  
7 example on the screen which is the Phoenix v. Czech  
8 Republic case where the Tribunal stated, "This  
9 condition"--the conformity of the establishment of the  
10 investment with the national laws--"is implicit even  
11 when not expressly stated in the BIT."

12           This means that the conformity requirement  
13 applies in the present case even though the TPA does  
14 not contain an explicit clause to that effect. And  
15 although some might--some might argue that a trivial  
16 or de minimis violation of domestic law will not bar  
17 jurisdiction, there is broad support in the  
18 jurisprudence for the proposition that to be covered  
19 by an investment treaty, an investor does need to  
20 comply or have complied with domestic rules governing  
21 foreign investments.

22           And I could cite the decisions in Saba



1 Fakes, Phoenix Action, Quiborax, Metal-Tech, and  
2 Achmea. All of those reported that proposition.

3 As the quotes on the slide that appears here  
4 now show, Claimant's own assertions in her pleadings  
5 suggest that she obtained her interest in Granahorrar  
6 in 1986 using foreign capital. And if that's the  
7 case, the purchase of the share interest would have  
8 constituted a foreign capital investment under  
9 Colombian law.

10 During the relevant time period, Colombia  
11 had in force a foreign capital investment framework  
12 that consisted of a number of laws, and those laws  
13 imposed two approval and registration requirements  
14 that are relevant to the Claimant's investment. And  
15 those two requirements appear on the screen. I'm not  
16 going to read them. But essentially, they required  
17 approval by certain authorities and registration with  
18 other authorities.

19 The first of these requirements was--well,  
20 both of them applied at the time the Claimant first  
21 obtained her interest in Granahorrar, which was in  
22 1986. The second of the requirements--the first one

1 was eliminated in 1991, but it had applied in 1986,  
2 and the second one did continue throughout. And  
3 that's relevant because Claimant says that she  
4 acquired further indirect interest in Granahorrar  
5 shares between 1991 and 1997. So, certainly, the  
6 second requirement on the screen applied to her, and  
7 she should have registered this investment with the  
8 Central Bank.

9           But the Central Bank of Colombia has  
10 confirmed, in a letter dated 17 October 2019, that it  
11 had no record of any approval or registration of a  
12 foreign capital investment relating to Granahorrar or  
13 to the Claimant's holding companies.

14           And importantly, in her Reply, Claimant  
15 failed to challenge any of these propositions. She  
16 did not deny that she had made an investment in  
17 Granahorrar using foreign capital. She did not deny  
18 that at that time, Colombian law required the approval  
19 and registration of foreign investments, and she did  
20 not deny that she failed to comply with those  
21 requirements.

22           The inference that must be drawn from that

1 silence and also from the Claimant's failure to even  
2 attempt to adduce any evidence on these issues is that  
3 Claimant made a foreign investment in Colombia without  
4 complying with the relevant approval and registration  
5 requirements, which means that her investment was not  
6 made in conformity with Colombian law.

7 In sum, there's no way that the Granahorrar  
8 shares either could qualify as a covered investment  
9 under the TPA. With this, we reach the conclusion of  
10 our discussion of the *ratione materiae* objections.

11 So, unless you have any questions for me,  
12 Madam President and Members of the Tribunal, I will  
13 now yield the floor to my colleague, Ms. Katelyn  
14 Horne, who will address the third and final  
15 jurisdictional objection, which is the *ratione*  
16 *voluntatis* objection.

17 And for this purpose, and with our apologies  
18 to the Tribunal, we will need a pause of a minute or  
19 two to switch places and computers since Ms. Horne and  
20 I are in the same conference room.

21 PRESIDENT KAUFMANN-KOHLER: No. We had in  
22 mind to have a short break in any event now, because

1 we have been going for an hour and 30, and that's a  
2 long stretch for the court reporters and the  
3 interpreters.

4           So, should we take five minutes? Is  
5 five minutes enough, or would you like more?

6           MR. DI ROSA: Five is perfect.

7           PRESIDENT KAUFMANN-KOHLER: Let's take  
8 five minutes then and resume for the last objection.

9           MR. DI ROSA: Thank you.

10          PRESIDENT KAUFMANN-KOHLER: Thank you.

11          (Brief recess.)

12          PRESIDENT KAUFMANN-KOHLER: We hear you well  
13 now, so you can proceed.

14          MS. HORNE: Thank you very much, Madam  
15 President.

16                Good afternoon and evening. And as I was  
17 already introduced, my name is Katelyn Horne. I will  
18 address the third and final jurisdictional objection  
19 which concerns this Tribunal's jurisdiction *ratione*  
20 *voluntatis*.

21                Now, this objection revolves around the  
22 fundamental principle of consent. As affirmed by the

1 ICJ, a State's consent to an international court or  
2 tribunal must be "an unequivocal indication of the  
3 desire of that State to accept jurisdiction in a  
4 voluntary and indisputable manner."

5 In this case Claimant has been unable to  
6 demonstrate such unequivocal consent. In fact, all of  
7 Claimant's claims fall outside of the jurisdiction  
8 *ratione voluntatis* of this Tribunal. This is so for  
9 four reasons, each of which I will address. I'll  
10 begin with the first.

11 The Tribunal does not have jurisdiction over  
12 Claimant's fair and equitable treatment claim, or FET  
13 Claim, because Chapter 12 of the TPA does not include  
14 or incorporate an FET obligation.

15 Now, before I proceed, I'll make a very  
16 brief aside. While our arguments about the  
17 application of the TPA in this respect are quite  
18 straightforward, the TPA is drafted in such a way as  
19 to have many cross-references and to denote articles  
20 with numbers like 12.1.2(b). I therefore ask the  
21 Tribunal's indulgence as I go through these  
22 recitations, particularly at this hour of the day.

1           So, we begin with Claimant's FET Claim.  
2 Claimant has repeatedly stated that she is a financial  
3 services investor submitting her claims under  
4 Chapter 12 and that her claims include an FET claim,  
5 yet there can be no dispute that Chapter 12 itself  
6 does not include an FET obligation. Faced with this,  
7 Claimant turns, instead, to the FET obligation of  
8 Chapter 10. That's Article 10.5.

9           It's Chapter 12, though, that governs  
10 Claimant's claims. Chapter 12 does incorporate  
11 certain substantive provisions from Chapter 10;  
12 specifically, Article 12.1.2(a), which is shown on  
13 your screen, sets forth a list of provisions that are  
14 incorporated from other chapters. But Article 10.50,  
15 the FET obligation, is not among them.

16           In sum, Chapter 12 does not include or  
17 incorporate an FET obligation. Colombia, therefore,  
18 cannot be held liable for such a breach under  
19 Chapter 12, and Claimant's FET claim falls outside of  
20 the jurisdiction of this Tribunal.

21           The second part of Colombia's objection  
22 concerns both Claimant's FET and national treatment

1 claims. As it relates to the FET Claim, this is an  
2 argument in the alternative, as I've just described,  
3 that there's no FET obligation for Claimant to invoke.

4 Claimant is submitting her FET and national  
5 treatment claims under Chapter 12. However, as we all  
6 agree, Chapter 12 does not have any investor-State  
7 dispute mechanism of its own. Instead,  
8 Article 12.1.2(b) incorporates the investor-State  
9 dispute mechanism from Chapter 10 into Chapter 12, as  
10 shown on your screen.

11 Now, Claimant believes that  
12 Article 12.1.2(b) gives her license to submit to  
13 arbitration any and every kind of claim that she can  
14 contrive under Chapter 12. However, an interpretation  
15 of Article 12.1.2(b), in accordance with customary  
16 principles of treaty interpretation, demonstrates that  
17 this provision limits the set of claims that a  
18 financial services investor can submit to arbitration.

19 This morning, Claimant said that the first  
20 step of the VCLT analysis, the ordinary meaning of the  
21 terms, is "extremely important." Colombia fully  
22 agrees.

1           The text of Article 12.1.2(b) is shown on  
2 your screen and states that the investor-State  
3 arbitration provisions of Chapter 10 are "hereby  
4 incorporated into and made a part of this chapter  
5 solely for claims that a party has breached" the four  
6 listed obligations.

7           The word "solely" circumscribes the types of  
8 claims that can be submitted to arbitration. The  
9 meaning of this provision is unequivocal. A financial  
10 services investor can submit only the types of claims  
11 identified in the exhaustive list contained in  
12 Article 12.1.2(b).

13           A Claimant cannot submit to arbitration  
14 under Chapter 12 claims under any other obligations,  
15 whether those obligations are contained in Chapter 10  
16 or in Chapter 12. Claimant here has purported to  
17 submit a variety of claims, including FET and national  
18 treatment claims. But those provisions are not  
19 included in the list in Article 12.1.2(b). That means  
20 there is no consent to arbitrate those claims.

21           Ultimately, what this means is that only one  
22 of Claimant's claims can Claimant submit to



1 arbitration under Chapter 12. That's her  
2 expropriation claim, which is Article 10.7 and shown  
3 on the left side of the screen.

4           The Parties are in agreement on this point.  
5 But even if this claim were to reach the merits, the  
6 facts show that there has been no expropriation, as  
7 that term is narrowly defined in Annex 10(b) of the  
8 TPA.

9           The United States fully agrees with  
10 Colombia's interpretation of Article 12.1.2(b). In  
11 its Non-Disputing Party Submission, the U.S. confirmed  
12 that "by using the word 'solely,' the Parties  
13 expressly identified the only obligations found in  
14 Chapter 10 that they were willing to arbitrate under  
15 Chapter 12."

16           The U.S. continued: "Nor did the Parties  
17 consent to arbitrate investors' claims based on any of  
18 the substantive obligations contained in Chapter 12."

19           For her part, rather than focusing on an  
20 interpretation of the relevant provision of the TPA,  
21 Claimant has insisted on interpreting an analogous  
22 provision in NAFTA. However, Claimant's

1 interpretation of even that provision is incorrect.

2 Like the TPA, NAFTA has one chapter,  
3 Chapter 11, that governs investments and an entirely  
4 separate chapter, Chapter 14, that governs financial  
5 services.

6 NAFTA Article 1401 regulates the scope and  
7 coverage of the Financial Services chapter, just as  
8 for the TPA, Article 12.1 governs the scope and  
9 coverage of that financial services chapter.

10 And just like TPA Article 12.1.2(b), NAFTA  
11 Article 1401(2) serves to incorporate the  
12 investor-State arbitration mechanism from NAFTA's  
13 investment chapter. This provision shown on your  
14 screen incorporates that mechanism "solely for  
15 breaches by a Party of Articles 1109 through 1111,  
16 1113, and 1114, as incorporated into this Chapter."

17 Just as with the TPA, all of the State's  
18 parties to NAFTA agree that Article 1401(2) sets forth  
19 the exhaustive list of claims that a financial  
20 services investor can submit to arbitration.

21 Mexico and Canada, for their part, had an  
22 opportunity to address this issue of interpretation in

1 the Fireman's Fund v. Mexico arbitration. You heard  
2 earlier today from Claimant that Claimant believes  
3 this case is inapposite, but that's merely wishful  
4 thinking.

5 In that case Mexico, as Respondent, objected  
6 that the Claimant could not submit minimum standard of  
7 treatment or national treatment claims under the  
8 Financial Services chapter of NAFTA. That sounds an  
9 awful lot like Colombia's objection in this case.

10 In their Written Submissions in Fireman's  
11 Fund, both Mexico and Canada agreed that the list in  
12 Article 1401(2) of claims that could be submitted to  
13 arbitration under the Financial Services chapter was  
14 an exhaustive list. The minimum standard of treatment  
15 and national treatment claims were not on that list.

16 For its part and in the present proceeding,  
17 the United States has expressed complete agreement  
18 with that interpretation, which means that all three  
19 NAFTA Parties are in agreement about the proper  
20 interpretation of NAFTA Article 1401(2).

21 Ultimately, the Fireman's Fund Tribunal  
22 itself agreed with this ordinary meaning

1 interpretation of Article 1401(2), and it dismissed,  
2 for lack of jurisdiction, the Claimant's minimum  
3 standard of treatment and national treatment claims.  
4 The ordinary meaning of TPA Article 12.1.2(b) demands  
5 the same result in this case.

6           With the plain meaning of Article 12.1.2(b)  
7 clear and confirmed by the NAFTA jurisprudence, I'll  
8 turn to the next step of the VCLT analysis, the  
9 context.

10           The context, as we all know, is comprised of  
11 the surrounding provisions of the Treaty. The chapeau  
12 of Article 12.1.2 is relevant in this regard. Shown  
13 on your screen, the chapeau clarifies that the  
14 provisions of Chapters 10 and 11 apply "only to the  
15 extent that such chapters or articles of such chapters  
16 are incorporated into this chapter. That includes the  
17 investor-State arbitration mechanism.

18           The context of Article 12.1.2(b) also  
19 includes TPA Article 12.18, which you heard about this  
20 morning and which provides a dispute settlement  
21 mechanism for disputes arising under the Financial  
22 Services chapter. This is the State-to-State dispute

1 settlement mechanism. This part of the context  
2 directly refutes one of Claimant's key arguments.

3 Claimant says that the ordinary meaning of  
4 Article 12.1.2(b) would render unenforceable the  
5 substantive protections of Chapter 12. But  
6 Article 12.18 does provide a means of enforcing such  
7 obligations. Confronted with this reality, Claimant  
8 now falls back on the argument that the State-to-State  
9 dispute settlement mechanism is not sufficient because  
10 she wants to sue the State herself.

11 This argument is based on two false  
12 premises; first, that Claimant has an inherent right  
13 to sue the State as an investor and, second, that she  
14 has the right to dictate the terms under which she can  
15 sue the State.

16 She has no such rights. Under general  
17 international law, a State must consent to  
18 investor-State arbitration, and States are free to  
19 limit the scope of their consent.

20 Moving now to the next step of the VCLT  
21 analysis, Articles 31(3)(a) and (b) of the VCLT  
22 dictate that any subsequent agreement or practice

1 between the treaty parties must be taken into account  
2 by an interpreter. Here, the United States and  
3 Colombia are in complete agreement that  
4 Article 12.1.2(b) lists the only claims that can be  
5 submitted to arbitration under Chapter 12. This  
6 agreed interpretation of the two parties is  
7 authoritative.

8 In sum, an interpretation under Article 31  
9 of the VCLT yields a clear and straightforward result.  
10 Article 12.1.2(b) identifies an exhaustive set of  
11 claims that the States have consented to arbitrate.  
12 That set of claims does not include FET or national  
13 treatment claims, and the Tribunal accordingly does  
14 not have jurisdiction over this Claimant's FET and  
15 national treatment claims.

16 Now, Claimant has insisted and, indeed,  
17 spent a great deal of the opening presentation on  
18 supplementary means of interpretation under Article 32  
19 of the VCLT, including the negotiating history. Here  
20 such supplementary means are not necessary because the  
21 primary means of interpretation do not yield a result  
22 that is either ambiguous or absurd. In any event,

1 Claimant has not submitted a single qualifying element  
2 of the travaux of the TPA.

3           As stated in Colombia's written submissions,  
4 the travaux of a treaty must reflect the joint  
5 understanding of the parties during the negotiations.  
6 This stands to basic reason. A party cannot submit as  
7 definitive evidence of interpretation its own internal  
8 documents and sources, otherwise a party could always  
9 unilaterally propose a self-serving interpretation.

10           Claimant relies on the personal  
11 recollections of Mr. Olin Wethington and testimony of  
12 U.S. officials before U.S. Congress. Simply put,  
13 these are not travaux, and therefore do not have any  
14 interpretive weight under the VCLT. However, even if  
15 Mr. Wethington's testimony had interpretive weight,  
16 the fact remains that it would do little to support  
17 Claimant's case.

18           Claimant devoted much time today to  
19 defending Mr. Wethington's testimony. The fact  
20 remains that although Mr. Wethington purports to  
21 declare the official drafting intentions and  
22 interpretation of the United States, the United States

1 has made clear that, first, Mr. Wethington does not  
2 speak for the United States; and, second, there is, in  
3 fact, no contemporaneous evidence to support  
4 Mr. Wethington's assertions.

5           Mr. Wethington's Report thus does not  
6 reflect the drafting intentions or understanding of  
7 the United States, let alone the drafting intent of  
8 both Parties.

9           In sum and for these reasons, Claimant's FET  
10 and national treatment claims are clearly not part of  
11 the exhaustive list in Article 12.1.2(b), and they  
12 therefore fall outside of the jurisdiction *ratione*  
13 *voluntatis* of this Tribunal.

14           I will now briefly address Claimant's  
15 attempt to circumvent the limitations of consent that  
16 I just discussed by invoking the Chapter 12 MFN  
17 Clause. In this context, Claimant attempts to use the  
18 Chapter 12 MFN Clause in two ways. First, Claimant  
19 tries to incorporate into Chapter 12 a substantive FET  
20 obligation; and, second, Claimant attempts to use the  
21 MFN clause to create consent to arbitrate her FET and  
22 national treatment claims.



1           I'll begin with the first. As I explained  
2 earlier, there is no FET obligation in Chapter 12.  
3 Claimant therefore seeks to import the FET obligation  
4 from the Colombia-Switzerland BIT using the MFN  
5 clause. However, an MFN clause cannot be used to  
6 import an obligation that itself does not exist in the  
7 underlying treaty. This is well-established in  
8 arbitral case law.

9           Claimant also seeks to use the Chapter 12  
10 MFN clause to create consent to arbitrate her FET and  
11 national treatment claims. Unlike the applicable  
12 treaty here, the TPA, the Colombia-Switzerland BIT  
13 does not limit consent to arbitration to a certain set  
14 of claims. So, Claimant naturally argues that, if the  
15 TPA doesn't include consent to arbitrate her claims,  
16 she can still import the consent from the  
17 Colombia-Switzerland BIT.

18           But there is an insurmountable obstacle to  
19 this argument. An MFN Clause cannot be used to create  
20 consent to arbitration where no such consent exists in  
21 the underlying treaty. This is consistent with the  
22 findings of multiple investment tribunals.

1           For example, the AllY Limited v. Czech  
2 Republic Tribunal applied a dispute resolution  
3 provision that limited consent to arbitration only to  
4 expropriation claims. In that case, just as here, the  
5 Claimant attempted to import via an MFN clause a  
6 dispute resolution provision that did not limit  
7 consent only to expropriation claims. But the  
8 Tribunal held that the MFN clause could not be used to  
9 expand the State's consent beyond expropriation  
10 claims.

11           Under nearly identical circumstances, the  
12 Telenor v. Hungary Tribunal held the same and explains  
13 its reasoning as follows: "In the present case, the  
14 MFN Clause cannot be used to extend the Tribunal's  
15 jurisdiction to categories of claim other than  
16 expropriation, for this would subvert the common  
17 intention of Hungary and Norway in entering into the  
18 BIT in question."

19           In exactly the same way, allowing the  
20 Claimant here to use the MFN clause to create consent  
21 to arbitrate her FET and national treatment claim  
22 would subvert the clear intention of the TPA States'

1 parties to limit the scope of consent to arbitration  
2 under the Financial Services chapter.

3 Claimant's attempt to manufacture consent to  
4 arbitrate her FET and national treatment claims using  
5 the Chapter 12 MFN clause thus fails.

6 The fourth and final aspect of Colombia's  
7 objection affects all of Claimant's claims. Having  
8 failed to satisfy certain conditions of consent under  
9 the TPA, her claims must be dismissed for lack of  
10 jurisdiction. I will address these issues very  
11 briefly now, but I rely on our written submissions for  
12 our complete arguments.

13 As already discussed, Article 12.1.2(b)  
14 incorporates into Chapter 12 the investor-State  
15 dispute resolution provisions of Chapter 10. Those  
16 provisions include conditions of consent to  
17 arbitration. As a result, the conditions of consent  
18 in Chapter 10 apply to Claimant's claims under  
19 Chapter 12. The United States and Colombia are in  
20 complete agreement on this point, as discussed in the  
21 United States' Non-Disputing Party Submission.

22 If the conditions of consent set forth in

1 the TPA are not satisfied, a Tribunal will not have  
2 jurisdiction. Here, three conditions of consent have  
3 not been satisfied.

4           First, Claimant has not met the Notice of  
5 Intent requirement set forth in Article 10.16.2.  
6 Claimant asserts that this is not a mandatory  
7 jurisdictional requirement. But Claimant is wrong, as  
8 shown by the plain language of Article 10.16.2. It's  
9 on your screen, and it provides that: "At least  
10 90 days before submitting any claim to arbitration  
11 under this Section, a claimant shall deliver to the  
12 respondent a written notice of its intention to submit  
13 the claim to arbitration."

14           Here again, the two treaty parties are in  
15 complete agreement. As the United States observed,  
16 quote--I apologize. As the United States observed, an  
17 investor who does not deliver a Notice of Intent  
18 within the 90 days "fails to satisfy the procedural  
19 requirement under Article 10.16.2, and so fails to  
20 engage the respondent's consent to arbitrate."

21           Here, there's no dispute as to the facts.  
22 Claimant does not deny that she never submitted a

1 Notice of Intent. She thus failed to comply with this  
2 jurisdictional requirement, and her claims must be  
3 dismissed for lack of jurisdiction.

4           The second condition of consent that  
5 Claimant failed to satisfy is the consultation and  
6 negotiation requirement of Article 10.15. That  
7 article is shown on your screen.

8           While Claimant alleges that this requirement  
9 is not mandatory, various tribunals have interpreted  
10 similar requirements for amicable dispute resolution  
11 as mandatory jurisdictional requirements, including in  
12 *Murphy v. Ecuador* and *Enron v. Argentina*. Moreover,  
13 the Spanish version of the TPA, which the TPA defines  
14 as equally authentic with the English version, uses  
15 the word "deben," which means "must." Claimant never  
16 attempted to consult or negotiate with Colombia. She  
17 therefore did not satisfy Article 10.15's condition of  
18 consent.

19           The third and final condition of consent  
20 that Claimant failed to satisfy is the waiver  
21 requirement. Article 10.18.2(b), which is shown on  
22 your screen, requires that an investor waive any right

1 to initiate or continue proceedings with respect to  
2 any measure alleged to constitute a breach of the TPA.

3 As observed by the United States, an  
4 effective waiver is "a precondition to the parties'  
5 consent to arbitrate claims and, accordingly, a  
6 Tribunal's jurisdiction under Chapters 10 and 12 of  
7 the U.S.-Colombia TPA." Colombia agrees.

8 The United States and Colombia likewise  
9 agree as to the nature of the waiver requirement. In  
10 particular, there are two requisite elements, a form  
11 requirement and a material requirement. The form  
12 requirement mandates the submission of a clear,  
13 explicit, and written waiver. The material  
14 requirement mandates that a Claimant act consistently  
15 with that written waiver; namely, that the Claimant  
16 refrain from initiating or pursuing proceedings in  
17 another forum with respect to the measures alleged to  
18 constitute breaches of the TPA.

19 There is no dispute here that Claimant never  
20 submitted a written waiver. She, therefore, has  
21 failed to satisfy the form requirement, so the  
22 analysis could end here.

1           But Claimant has also failed to satisfy the  
2 material requirement because she is pursuing a  
3 proceeding that falls within the scope of the waiver  
4 requirement. That proceeding is the one before the  
5 Inter-American Commission on Human Rights.

6           It's covered by the waiver requirement  
7 because, first, it's an ongoing proceeding that  
8 Claimant continues to pursue, in fact, as evidenced by  
9 her latest submission to the Commission in May of  
10 2020. Second, the proceeding is before a dispute  
11 settlement procedure. And, third, it concerns the  
12 same measures challenged by Claimant in the present  
13 arbitration; namely, the '98 regulatory measures, the  
14 2011 Constitutional Court judgment, and the 2014  
15 Confirmatory Order. All of those measures are  
16 specifically addressed by Claimant in her submissions  
17 to the Inter-American Commission.

18           The fact that Claimant is pursuing separate  
19 relief in that proceeding is irrelevant under the TPA.  
20 What the TPA asks is whether a Claimant is initiating  
21 or pursuing a proceeding with respect to the same  
22 measures alleged to constitute a breach of the TPA.

1           Here that is satisfied, and Claimant has,  
2 therefore, failed to comply with the waiver. For that  
3 reason, Claimant's claims fall outside of this  
4 Tribunal's jurisdiction.

5           For each of the four reasons I have  
6 discussed, the Tribunal lacks jurisdiction *ratione*  
7 *voluntatis* over all of Claimant's claims.

8           Madam President and Members of the Tribunal,  
9 we wish to conclude Colombia's opening presentation  
10 today by highlighting the simple fact that even though  
11 Claimant has inundated this Tribunal with many  
12 hundreds of pages of pleadings, expert reports,  
13 witness statements, and exhibits, she has not carried  
14 her burden of proof on the critical threshold matter,  
15 which is whether this Tribunal has jurisdiction to  
16 hear her claims.

17           This is an issue on which international law  
18 is clear. The Claimant bears the burden of proof.  
19 For all of the reasons that we have described today,  
20 as well as those articulated in our written  
21 submissions, she has not carried that burden.

22           That means that there is no jurisdictional



1 basis in this case for Ms. Carrizosa's TPA claims.  
2 The Republic of Colombia, therefore, respectfully  
3 requests that this Tribunal dismiss all of her claims  
4 for lack of jurisdiction.

5 Madam President, we have now completed  
6 Colombia's opening presentation. Thank you very much.  
7 And we would be happy to answer any questions that you  
8 may have.

9 PRESIDENT KAUFMANN-KOHLER: Thank you. That  
10 leads us to the end of the opening statements.

11 Do my colleagues have questions for now, or  
12 do we save the questions for tomorrow after having  
13 heard Dr. Briceño? You're free to proceed with  
14 questions. That could be to either one.

15 ARBITRATOR FERNÁNDEZ ARROYO: I think  
16 tomorrow would be better. More efficient, I think.

17 PRESIDENT KAUFMANN-KOHLER: Yeah.

18 Christer?

19 ARBITRATOR SÖDERLAND: Yeah, I have a  
20 question, but it could wait until tomorrow.

21 PRESIDENT KAUFMANN-KOHLER: You can ask it  
22 if you want. If you want to ask it now, if you

1 prefer, you're free, of course. I'll have some  
2 questions tomorrow, but I have to think about how to  
3 frame them best.

4           ARBITRATOR SÖDERLAND: I'd like to put the  
5 question, but I will not get an answer to it tonight.

6           We have been discussing the scope of the  
7 most favored nation clause and, in particular, the  
8 fact that this clause appears in Chapter 10 and  
9 Chapter 12. And in the first mentioned chapter, there  
10 is also attached a Footnote 2 to this MFN clause.

11           And my question is only: Do the Parties  
12 think that the formulation, the language of this  
13 footnote, informs us as to how the drafters of the TPA  
14 envisioned the scope of the MFN clause as regards  
15 whether it includes dispute resolution or not?

16           And the language of the footnote that I'm  
17 particularly sort of concerned about is the  
18 introductory words "For greater certainty."

19           So, that's my question. And, of course, no  
20 one has any obligation to reply to that question, but  
21 there is a freedom to put questions, so that is what I  
22 did.

1           PRESIDENT KAUFMANN-KOHLER: Do the Parties  
2 want to give an answer now, or do you want to save it  
3 for Friday?

4           Mr. Martínez, what's your choice?

5           MR. MARTÍNEZ-FRAGA: Well, whatever works  
6 best for the Tribunal. We're in the Tribunal's hands.

7           PRESIDENT KAUFMANN-KOHLER: Mr. Grané?

8           MR. GRANÉ LABAT: Thank you,  
9 Madam President.

10           We would--following your guidance,  
11 Madam President, we could take that question and  
12 address it either tomorrow or on Friday as part of our  
13 closing.

14           It is very clear, and we thank  
15 Professor Söderlund for the question, and we would be  
16 happy to address that tomorrow or on Friday.

17           PRESIDENT KAUFMANN-KOHLER: So, I think the  
18 best way to organize this is to keep it for Friday.  
19 And there may be other questions that will come up  
20 tomorrow that we can also keep for Friday, and then  
21 you can organize your closing taking into account our  
22 questions.

1           Because we have very lengthy, very detailed,  
2 and thorough written submissions. We have heard you  
3 now for quite some time this afternoon so--or  
4 morning--and so we will probably be more interested on  
5 Friday to look into specific areas or specific  
6 questions rather than repeating what has already been  
7 said.

8           So, I think it will make a better use of the  
9 time on Friday if we proceed that way, if that's fine  
10 with everyone.

11           I see nodding, so I assume it's fine. Good.

12           Is there anything we should address before  
13 we close? Tomorrow we'll hear Dr. Briceño. We'll  
14 start at the same time, like today. You know how we  
15 will proceed for the examination as we have done it  
16 already at the last session.

17           Are there any questions/comments that the  
18 Parties would like to raise before we adjourn for  
19 today?

20           Mr. Martínez-Fraga?

21           MR. MARTÍNEZ-FRAGA: (Shook head.)

22           PRESIDENT KAUFMANN-KOHLER: No?

1 MR. MARTÍNEZ-FRAGA: No. Thank you.

2 PRESIDENT KAUFMANN-KOHLER: You're muted.

3 But I understood you meant no; right?

4 MR. MARTÍNEZ-FRAGA: I know. I know. I  
5 just wanted to use sign language. But you're  
6 absolutely correct. No.

7 PRESIDENT KAUFMANN-KOHLER: Fine.

8 Mr. Grané?

9 MR. GRANÉ LABAT: Nothing from Respondent.  
10 Thank you.

11 PRESIDENT KAUFMANN-KOHLER: Good.

12 Is there anything from the Secretary in  
13 terms of logistics?

14 THE SECRETARY: Nothing from me. Thank you.

15 PRESIDENT KAUFMANN-KOHLER: Excellent. Then  
16 I wish you all a good end of the day, whatever that  
17 means, depending on where you are, and we'll meet  
18 tomorrow again at the same time.

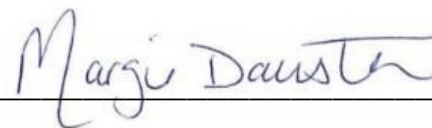
19 Goodbye to everyone.

20 (Whereupon, at 2:07 p.m., the Hearing was  
21 adjourned until 9:00 a.m. (EST) on November 11, 2020.)

## CERTIFICATE OF REPORTER

I, Margie R. Dauster, RMR-CRR, Court Reporter, do hereby certify that the foregoing proceedings were stenographically recorded by me and thereafter reduced to typewritten form by computer-assisted transcription under my direction and supervision; and that the foregoing transcript is a true and accurate record of the proceedings.

I further certify that I am neither counsel for, related to, nor employed by any of the parties to this action in this proceeding, nor financially or otherwise interested in the outcome of this litigation.

A handwritten signature in blue ink that reads "Margie Dauster". The signature is written in a cursive style and is positioned above a horizontal line.

MARGIE R. DAUSTER