IN ACCORDANCE WITH THE PROVISIONS OF
THE TREATY OF THE EURASIAN ECONOMIC UNION OF 29 MAY 2014
UNDER THE 2013 UNCITRAL ARBITRATION RULES

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In the Matter of Arbitration between:

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OOO MANOLIUM PROCESSING,

PCA Case No.

Claimant, : P

2018-06

and

:

THE REPUBLIC OF BELARUS,

:

Respondent.

Volume 2

EVIDENTIARY HEARING

Tuesday, July 30, 2019

Peace Palace Japanese Room Carnegieplein 2 2517 KJ The Hague, Netherlands

The hearing in the above-entitled matter convened at 9:02 a.m. before:

MR. JUAN FERNÁNDEZ-ARMESTO, President

DR. STANIMIR A. ALEXANDROV, Co-Arbitrator

PROF. BRIGITTE STERN, Co-Arbitrator

| Sheet 2 282 | | 284 |
|---|--|--|
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| 283 | | 285 |
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356
364
365
384
385 |
| Baker & McKenzie CIS, Limited White Gardens 9 Lesnaya Street Moscow 125196 Russia MR. GRANT HANESSIAN Baker & McKenzie LLP 452 Fifth Avenue New York, New York 10018 United States MR. NICHOLAS KENNEDY Baker & McKenzie LLP 1900 North Pearl Street Suite 1500 Dallas, Texas 75201 United States MS. LOLA AWOBOKUN Baker & McKenzie LLP 700 Louisiana, Suite 3000 Houston, Texas 77002 United States | ANDREY VLADIMIROVICH DOLGOV Direct examination by Mr. Khvalei Cross-examination by Ms. Zagonek Redirect examination by Mr. Khvalei Questions from the Tribunal ALEKSANDR ANTONENKO Direct examination by Ms. Zagonek Cross-examination by Mr. Khvalei NIKOLAY AKHRAMENKO Direct examination by Ms. Zagonek Cross-examination by Ms. Khvalei | 288
293
351
356
364
365 |
| Baker & McKenzie CIS, Limited White Gardens 9 Lesnaya Street Moscow 125196 Russia MR. GRANT HANESSIAN Baker & McKenzie LLP 452 Fifth Avenue New York, New York 10018 United States MR. NICHOLAS KENNEDY Baker & McKenzie LLP 1900 North Pearl Street Suite 1500 Dallas, Texas 75201 United States MS. LOLA AWOBOKUN Baker & McKenzie LLP 700 Louisiana, Suite 3000 Houston, Texas 77002 | ANDREY VLADIMIROVICH DOLGOV Direct examination by Mr. Khvalei Cross-examination by Ms. Zagonek Redirect examination by Mr. Khvalei Questions from the Tribunal ALEKSANDR ANTONENKO Direct examination by Ms. Zagonek Cross-examination by Mr. Khvalei NIKOLAY AKHRAMENKO Direct examination by Ms. Zagonek Cross-examination by Ms. Khvalei | 288
293
351
356
364
365 |

286 288 09:06:34 1 Most questions will be put to you in a manner that you can 1 PROCEEDINGS PRESIDENT FERNÁNDEZ-ARMESTO: We resume the 2 answer with a "yes," "no," or "I don't know." 3 Hearing, and we do so in order to examine Mr. Dolgov. We would kindly ask you that you answer first 4 with a "yes" or "no" or "I don't know," and then if you 4 Andrey Vladimirovich Dolgov. My Russian does not go 5 further than "dobre din." 5 want to add any type of clarification, you are welcome to THE WITNESS: "Dobre din." 6 do so. But, first, "yes," "no," or "I don't know." ANDREY VLADIMIROVICH DOLGOV, CLAIMANT'S WITNESS, CALLED PRESIDENT FERNÁNDEZ-ARMESTO: Very good. PRESIDENT FERNÁNDEZ-ARMESTO: And you're going to And then, please, second recommendation is to 9 speak Russian? 9 listen to the question and answer exactly the question 10 THE WITNESS: Yes, thank you. 10 which is being put to you. PRESIDENT FERNÁNDEZ-ARMESTO: I accommodate, THE WITNESS: I understand. 11 11 12 linguistically, your position. PRESIDENT FERNÁNDEZ-ARMESTO: Mr. Khvalei, do you THE WITNESS: Thank you very much. 13 want to introduce the Witness? PRESIDENT FERNÁNDEZ-ARMESTO: Mr. Dolgov, thank MR. KHVALEI: Thank you very much, Mr. President. 15 you for being here. You are here as a witness. 15 DIRECT EXAMINATION 16 BY MR. KHVALEI: 16 (Comments off microphone.) PRESIDENT FERNANDEZ-ARMESTO: So, you do hear me 17 Q. Witness Andrey Dolgov, who was the General 18 now in the interpretation? 18 Director of Manolium-Engineering in Russia. 19 THE WITNESS: Da. 19 Mr. Dolgov, you have--MR. KHVALEI: With your permission, Mr. Chairman, PRESIDENT FERNÁNDEZ-ARMESTO: Because of the 21 interpretation, it is important that there is--that we 21 I'll switch to Russian, and then you'll hear the 22 speak slowly and that, between question and answer, there 22 translation. PRESIDENT FERNÁNDEZ-ARMESTO: Perfect. 23 is a short gap so that the Interpreters can follow the 23 24 conversation. 24 BY MR. KHVALEI: THE WITNESS: I understand. 25 Q. Mr. Dolgov, what you see here is your Witness PRESIDENT FERNÁNDEZ-ARMESTO: Very good. 09:05:02 1 09:08:05 1 Statement, Number 1 and Number 4. Do you confirm that this is your Witness Mr. Dolgov, you are here as a witness. As a 3 witness you have a duty to say the truth. If you were not 3 Statement, and do you still agree with what is stated in 4 to say the truth, you could incur liability, including 5 criminal liability. A. Yes, I confirm that this is my Witness Statement Could I kindly ask that you confirm that you are 6 and what is stated in it is the reflection of what was 7 aware of your duties? happening when the Investment Project was implemented. THE WITNESS: I am aware of not only of my duty, Q. Before I give the chance of my colleagues from but also aware of my liability. the Respondent's side to ask some questions, I would like PRESIDENT FERNÁNDEZ-ARMESTO: I hear you in 10 to ask some clarifying questions myself, in light of what 10 11 Russian. We'll get some technical help with that. 11 was discussed yesterday. THE INTERPRETERS: We're now on Channel 2. Can Yesterday, during the Hearing, the presiding 13 you hear us on Channel 2? 13 Arbitrator asked what could have been done in 2004, when 14 14 the Courts terminated the Investment Contract, and the Thank you. 15 PRESIDENT FERNÁNDEZ-ARMESTO: Very good. 15 Respondent stated that you could have applied for the Land THE WITNESS: If you allow me, if you haven't 16 Permit, and that Land Permit could be quite probably be 17 heard the interpretation, I will repeat. 17 granted to you. I'm not only aware of the necessity to speak the 18 Can you agree with that? 18 19 truth, but I'm also aware of the liability in this 19 A. No. 20 Q. Can you explain, please? PRESIDENT FERNÁNDEZ-ARMESTO: Thank you. Thank A. In order to obtain the Land Permit, you have to 22 you, Mr. Dolgov. 22 have at least the Contract with the owner of the land. In On your left side you have the counsel to the 23 this situation, the owner of the land was the City of Minsk 24 administration. And, in fact, in the absence of this 24 Republic of Belarus. On your right side you have the 25 counsel to Claimant. There will be some questions to you. 25 Contract, we simply could not come with this request

Sheet 3

Sheet 4 290 292 09:10:10 1 because there was no grounds for that. 09:14:13 1 disappeared in Belarus when entering the cars, and they are Q. Thank you. 2 still not found. Yesterday, we also heard an opinion regarding However, despite my protestations, I was put into 4 your son. Your son is managing a successful business in 4 the car and brought to the KGB. I was led to the interview 5 Belarus, and he doesn't have any problem in that respect. 5 room, and there were two officers there. One was major, if Do you agree with that? 6 I'm not mistaken, and one captain. They threatened me in 7 A. I categorically disagree. 7 various ways. Q. Can you explain? When they failed to reach the desired result, the A. The point is that the Belarus administrative and 9 leading investigator said, "You will face major problems, 10 legal system, after I left Belarus, led, quite with 10 and you will regret multiple occasions that you dropped by 11 intention, to the bankruptcy of my company. After that, 11 your neighbor and talked to a candidate from the opposition 12 they confronted my son's company with a claim, and after 12 for Presidency." And that's it. 13 three years of legal battle, the Minsk court took a And after that, the major problems did start. 14 decision which de facto bankrupted my son's company, coming 14 And if--in the past, there had been written submissions and 15 with a disproportionately high claim. 15 written statements. And after that, they were not just My company owed \$400,000, and the company of my 16 unsolved, but I got the impression that they were reluctant 17 son received the Claim from my company for \$3 million. So, 17 to communicate with us, and no matter in which way. 18 the bank accounts have been seized, the property has been 18 O. Thank you very much. 19 seized, equipment has been seized, and the company is in 19 MR. KHVALEI: These were my questions, 20 the bankruptcy procedure. 20 Mr. Dolgov. The Witness is yours. Thank you. 21 O. Thank you. MS. ZAGONEK: We're just going to distribute the My last question before my colleagues starts 22 documents that we have--23 interviewing you is as follows: Do you recall your meeting 23 PRESIDENT FERNÁNDEZ-ARMESTO: Very good. 24 at the KGB of Belarus in spring 2011? 24 MS. ZAGONEK: --been asked to provide. It A. I do recall it quite clearly. 25 contains--Mr. Dolgov will have paper files of the same 09:12:06 1 Q. Could you please tell us what the talk was about, 09:16:01 1 documents. He will have a copy of all the Witness 2 and what did it regard? 2 Statements, and a bundle--two bundles of documents. A. Well, the talk happened because of the follows: PRESIDENT FERNÁNDEZ-ARMESTO: Mr. Dolgov, if you 4 One of my neighbors, one, was somebody who knew Andrei 4 wish to take off your jacket, that is perfect--5 Sannikov. He was one of the opposition leaders, and he was MS. ZAGONEK: Has everybody got all the 6 a competitor of the President. He invited me for a cup of 6 documents, and I can start? 7 coffee. So, I dropped by and then, there, I met the PRESIDENT FERNÁNDEZ-ARMESTO: Yes. 8 candidate for president. And, later, I was accused by KGB MS. ZAGONEK: Thank you. 9 in having contacts and providing support to the opposition We will be putting the documents on the screens 10 leaders. 10 as well, but we thought it would be easier for the Witness 11 My first education was in the military, and the 11 to have the opportunity to look at both. 12 question I was asked were of such a nature that, in fact, I PRESIDENT FERNÁNDEZ-ARMESTO: Yes. 12 13 was requested to provide consultation on personal security, 13 CROSS-EXAMINATION BY MS. ZAGONEK: 14 and that's what I did. It was kind of friendly advice. 14 Later on--well, after the elections in spring 15 Q. Good morning, Mr. Dolgov. 16 2011, three employees of KGB of the Republic of Belarus 16 A. Good morning. 17 visited my office. They provided some identification and 17 Q. My name is Julia Zagonek, and I represent the 18 they asked me to follow them. 18 Republic of Belarus in these Proceedings. When we exited the building, there was a car. I will ask you a couple of questions in 20 Their car was parked in front of the building. As their 20 connection with the Witness evidence that you presented in

21 office is 300 feet from mine, I suggested we walk to the 22 building of the KGB. They refused, saying, "Well,

25 previous years, a number of opposition activists had

However, I was cautious. Why? Because in the

23 Mr. Dolgov, please follow us to the car."

21 these Proceedings. We will sometimes use technical

22 language, and if somebody from my team will notice the

23 translation is inaccurate, with the permission of the

25 that, so as to correct the translation.

24 Tribunal, they will raise their hand and we will deal with

Sheet 5 294 296 So, you can see three bundles of documents in 09:23:02 1 Q. And these included projects in Minsk? 09:17:58 1 2 front of you, and one of them in the spine is called 2 3 "Witness Statements." You have submitted four Witness Q. They were completed before the Tender was 4 Statements, and you have confirmed this morning that the 4 announced; right? 5 signatures on those, or at least on the two that--is A. Exactly. So, you had experience in doing business in 6 correct. And if you could confirm that all the other Belarus? 8 Witness Statements are also your Statements, and you agree A. Yes. We have had this experience. 9 with everything that is written in those Statements. 9 Q. And this was the reasons why Mr. Ekavyan hired A. Let's suggest I have a look in the bundles. 10 you for this Project; isn't that right? Q. Would it be helpful if somebody from our team to A. Not quite. 11 11 12 set next to Mr. Dolgov and help with the documents? Q. What would you say that was wrong with my A. No, thanks. I'll open them myself. 13 statement? I provided four Witness Statements, and they are A. The thing is, Mr. Ekavyan and myself had been 15 all here. 15 cooperating prior to 2003, but we worked in the area of 16 energy resources. At about that time, in that period, a 16 (Overlapping interpretation and speakers.) 17 Q. Do you speak English, Mr. Dolgov? 17 complete monopoly was established in the energy resources 18 A. No, I do not. 18 market in the Republic of Belarus. That is to say, 19 (Comments off microphone.) 19 processing and the sales of oil products were made either 20 by the State-owned structures or the structures affiliated Q. So, the Witness Statements were prepared in 21 Russian, and you were using Russian original documents; 21 with--22 (Overlapping interpretation and speakers.) 22 correct? 23 A. Yes, that is correct. 23 A. Yes, please. Q. Because I'm only listening to the English 24 (Comments off microphone.) 25 translation; hence, I don't hear from or, rather, into 25 PRESIDENT FERNÁNDEZ-ARMESTO: Had you finished 297 09:24:53 1 with your answer? 09:21:25 1 Russian and not the other way around. But please stop me 2 if I'm going too fast. THE WITNESS: I believe it is enough. (Comments off microphone.) BY MS. ZAGONEK: PRESIDENT FERNÁNDEZ-ARMESTO: It's the lack of Q. My question, Mr. Dolgov, was whether Mr. Ekavyan 5 pause, which is even--requires even more discipline than hired you because of your experience? A. Yes, you are right. Mr. Ekavyan involved me, 6 speaking slowly. It happens to everyone. MS. ZAGONEK: I promise I shall do my best. given my experience, as a person who could do business. 8 Q. And you were managing the day-to-day business for BY MS. ZAGONEK: Q. Mr. Dolgov, you were born in the Soviet Union; this Project and not Mr. Ekavyan; is that right? 10 right? 10 A. Not exactly. The thing is, Mr. Ekavyan and 11 A. Yes, correct. 11 myself, with respect to any decision that would impact the Q. And you started doing business in Belarus almost 12 course of things, I would not take without a conversation 13 right after Belarus became an independent State in 1990, 13 and the consultation with Mr. Ekavyan. 14 after Soviet Union collapsed; right? Q. But you took charge of all the discussions with 15 A. More exactly, in 1993. 15 the City of Minsk and Minsktrans, and not Mr. Ekavyan? Q. And the Tender for this Investment Project was 16 A. Could you clarify what you mean? 16 17 announced in 2003; right? 17 Q. I believe the translation of City of Minsk--(Comments off microphone.) 18 A. Exactly. Correct. 18 Q. So, by that time, you had already been doing A. Yes. I was engaged in the negotiations, but it 20 business in Belarus for about 10 years; right? 20 has not been that Mr. Ekavyan was not aware of the content 21 A. Yes. of the conversations. Q. And prior to 2003, so before the Tender, you have Q. Yes. My question was whether it was you who led 23 already implemented a number of real estate development the discussions and not Mr. Ekavyan? 24 projects in Belarus; correct? A. In fact, I conducted the negotiations. However, A. Yes. 25 the decisions that were taken by me as the head of the

Sheet 6 300 09:27:09 1 Company were taken in consultation with Mr. Ekavyan. 09:31:20 1 investigating this Claim. Q. Yes, thank you. I had understood that. 2 Q. (No interpretation.) But apart from discussing and agreeing with you 3 (Overlapping interpretation and speakers.) 4 the decisions that you talked about, Mr. Ekavyan was almost A. Yes, I'm referring to a private company. 5 not involved in the Projects? Q. I'm told that the translator hadn't heard my He didn't come to Minsk very often, did he? question, so I'll repeat the question, which you have 7 A. Yes, however, I would like to clarify. already answered. Despite the fact that he did not come to Minsk You were talking about a private company--you 9 often, it does not prevent me from visiting Moscow often 9 don't need to answer. Mr. Dolgov, you reported to Mr. Ekavyan on how 10 and to agree all my actions with him. Q. Mr. Dolgov, you had other projects in Belarus; is 11 the money was spent and how the Project was doing. 11 12 that right? Is that the correct understanding? A. Yes, exactly right. 13 Q. And you owned other Belarusian companies? 14 him the things we had to discuss. A. Exactly right. 15

Q. And in, not all your projects, you partnered with

17 Mr. Ekavyan, did you?

A. Yes.

19 Q. For example, there was a company called

20 Centrebeton, which was solely owned by your family, you and

21 your wife, and now which it belongs to your son. It's not

22 insolvent?

11 12

A. If you heard to me carefully, Ms. Zagonek, I

24 provided an answer about its fate when I replied to the

25 question by our colleagues, Mr. Khvalei.

A. Yes. Not only did I tell him, I would agree with

By way of salary, what kind of cars you and your 16 family drove, the Rolls-Royce, the Bentleys, the Maybach--

A. It's a lie.

18 PRESIDENT FERNÁNDEZ-ARMESTO: Why don't you start 19 with the question again, and then we get to the whole

20 answer.

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BY MS. ZAGONEK:

Q. Mr. Ekavyan knew how much you were paying

23 yourself and your wife by way of salary?

A. I would like to ask you: How much did I pay

25 myself?

299

Q. I had understood--09:29:14 1

(Overlapping interpretation and speakers.)

A. I could clarify one more time.

The company is in the liquidation stage. Given 5 the fact that the Belarusian authorities, by applying 6 disproportionate measures and using the judicial system, 7 brought this company to a bankruptcy. I have nothing to add on this issue.

Q. Which company do you mean? Centrebeton or 10 Manolium-Processing?

A. Centrebeton. I'm sorry I interrupted you.

Q. Not Manolium-Processing?

A. No. It is not Manolium-Processing. However, the 14 Claim presented to the son's company was presented by 15 Manolium-Processing, which is also owned by me and my 16 partner, Aram Ekavyan.

Q. In that company, Manolium-Processing, the 18 Application was made by a third-party commercial creditor 19 who you owed money to; correct?

A. What you're saying is correct, as a matter of 21 fact. However, today I supplied an application to 22 Belarusian competent authorities, with reference to this 23 third party you're referring to, to initiate criminal 24 proceedings against them because they stole \$700,000 from 25 me. And the competent authorities are currently

Q. That's my job to ask you questions, and not 09:33:37 1 2 yours.

> A. You know, frankly, I don't remember how much I paid, but they were insignificant amounts because I didn't 5 need a salary. And, today, I'm not drawing any salary. My salary today in my company is USD 1 a month.

Q. So, Mr. Ekavyan was aware that you were driving 8 the Rolls-Royce, the Bentleys and Maybachs that may have 9 been owned by your wife, your son, and other relatives?

A. I'm sorry, I didn't understand.

11 Which other relatives are you referring to?

12 Q. Your wife, your son, your son's wife, any other 13 relatives.

MR. KHVALEI: Mr. President, I'm afraid I have to 14 15 intervene. I don't think that we have anything on record 16 related to what kind of cars were used by Mr. Dolgov or 17 anything close to what he stated in his Witness Statement.

I think we had an agreement that the scope of 19 cross-examination will be related to Witness Statement. 20 And I'm afraid Ms. Zagonek is now asking something which is 21 highly irrelevant.

PRESIDENT FERNÁNDEZ-ARMESTO: Why is the make of 23 his car relevant to what we are discussing in this dispute?

MS. ZAGONEK: Mr. President, the relevance was 25 the amounts of money spent on the so-called "management

Sheet 7 302 304 09:35:46 1 costs," by way of salaries and other expenses that were Q. So, does this table accurately reflect the Loans 09:39:35 1 2 used. But I can drop that question. 2 provided to Manolium-Engineering? PRESIDENT FERNÁNDEZ-ARMESTO: No, no, no. This A. Yes, exactly right. 4 is perfectly legitimate that you ask about the--this is the Q. And you say that all these monies were spent on 5 90 million--50 million--I don't want to establish the construction of the New Communal Facilities; right? 6 figure, but this is the figure we were discussing A. Not only I'm saying it, I'm asserting this, yesterday, and what you are trying to do is to establish affirming this. 8 what was included in that figure. Is it that? Q. Manolium-Engineering abandoned construction in MS. ZAGONEK: Correct. 9 about mid-2012; is that right? PRESIDENT FERNÁNDEZ-ARMESTO: Why don't we go to A. Yes, exactly right. 10 11 that figure? I mean, why don't you ask him if he--I think Q. So, after that time, after June, July 2012, there 11 12 those are legitimate questions. Whether he personally 12 was no construction; right? 13 drives one car make or the other is further away. Why A. Yes, exactly right. 14 don't we concentrate on that? Could you please look at the second page of this MS. ZAGONEK: I'll drop that. 15 15 document? MR. KHVALEI: Mr. President, as a way of 16 A. I have already taken a look. 17 clarification for future, because I think it is a common 17 (Overlapping interpretation and speakers.) 18 understanding that when asking the guestions, new facts 18 A. Yes, I see that. 19 should not be introduced, because if Ms. Zagonek would 19 PRESIDENT FERNÁNDEZ-ARMESTO: Question. 20 abstain by introducing, by questions, new facts which are 20 BY MS. ZAGONEK: 21 not on the record, then I'll have not any objections. But 21 Q. Please, could you look at page--second page of 22 if she will be trying to introduce something which is not 22 C-215, the Loans from Manolium-Processing for an LLC? 23 supported and contested, then I think I'll have objections. 23 A. I have taken a look. 24 PRESIDENT FERNÁNDEZ-ARMESTO: Very good. Why 24 Q. There are a number of payments made after 25 don't you go on? 25 July 2012--305 303 MS. ZAGONEK: Thank you. 09:37:21 1 09:41:19 1 Exactly right. BY MS. ZAGONEK: --on 10th and 31st of August. Or even in 2013. Q. Mr. Dolgov, Manolium-Processing did not have any A. Could you tell me what is the essence of the 4 other business activities except for constructing the question? What is the point? 5 Communal Facilities; is that right? O. The construction was abandoned in mid-2012, and A. Yes. we see payments being made after that date, which couldn't Q. And in order to construct those facilities, have been spent on construction of the Communal Facilities, 8 Manolium-Engineering borrowed monies from either foreign could they? 8 companies or from a Belarusian company called 9 A. This is not correct. 10 Manolium-Processing Foreign, LLC; is that right? 10 Please explain. 11 11 PRESIDENT FERNÁNDEZ-ARMESTO: Can you explain Q. And then used all these monies for construction 12 12 that to us? 13 of the facilities; right? 13 THE WITNESS: Right. The point is, that at the A. Exactly right. 14 end of 2012, and if I'm not mistaken, there was a payment 14 Q. Could you please look at Exhibit C-215? It will 15 in 2013. We were settling the payments with the 16 be in a minute on screen. It's Volume 2, Tab 35, if you 16 contractors, because in 2012, almost to the end of 2012, 17 want to look at it on paper. 17 the permits on construction which had been issue by the MCC 18 A. Yes, of course, I will take a look. Yes, I am 18 were still valid, and the contractors were still working at 19 ready. 19 the site. So, they were finishing and restituting the This is a summary of Manolium-Engineering by 20 drawbacks. And there were also, by the end of 2013--2012 21 various companies; is that right? 21 and beginning of 2013, they were finishing work and they 22 (Overlapping interpretation and speakers.) 22 were doing the reconciliation and drawing the 23 Α. 23 reconciliation acts. That's all I can say. 24 24 BY MS. ZAGONEK: Q. Did you prepare this document? Α. But a number of the subcontractors as well as

09:43:30 1 your employees ended up not being paid; is that correct?

- A. That's correct. Because we first paid the contractors, and by the order, they were doing the work.

 So, the first were paid first until the money ran out, until the actual beginning of billing of the Company, so we used all that money for paying the people.
- 7 Q. But the number of salaries which typically go 8 first remain outstanding?
- 9 A. I agree with you completely. However, once 10 again, I would like to reiterate we were forced to do that 11 by the Belarus authorities. They punished, in this manner, 12 their own people.

MS. ZAGONEK: I'm saying that this might be better if I switch channels and then listen to what is being translated to you, then I'll be more disciplined about.

PRESIDENT FERNÁNDEZ-ARMESTO: Also, you are welcome to put the questions in Russian, if you want. Handle it the way is most efficient for you.

(Comments off microphone.)

MS. ZAGONEK: Thank you.

22 BY MS. ZAGONEK:

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23 O. Mr. Dolgov, was Mr. Ekavyan aware that

24 Manolium-Engineering was transferring monies to other

25 Belarusian companies not connected to this Project?

09:48:43 1 Q. And you are saying that they are affiliated with 2 Mr. Ekavyan?

A. That's correct.

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Q. And a company called Centrebeton?

A. Yes, absolutely correct.

6 Q. I see. So, Mr. Ekavyan was not afraid of 7 investing into Belarusian entities; is that right?

- A. That is absolutely correct. And if you allow me, I would like to add something. Esteemed Court, Esteemed Counsel on both sides, when you see these figures, I see them on the screen, how can you attract such figures to the company with the statutory capital of USD 30,000? Of course, that was all quaranteed by Mr. Ekavyan himself.
- Q. So, Mr. Dolgov, could you just confirm my understanding that these companies, even those which were formally belonging to you or members of your family, are, in fact, co-owned by Mr. Ekavyan; is that right?

A. Yes.

(Overlapping interpretation and speakers.)

A. Yes, of course those were Belarusian companies, and the co-owners of those companies were Mr. Ekavyan and myself and equal parts, irrespective of who they were

23 formally registered to.

Q. Thank you, Mr. Dolgov.

Let me take you to the events of 2011. On 1st of

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09:46:10 1 A. Yes, Mr. Ekavyan was aware of that because those
2 were the money which were transferred under the Loan
3 Agreements, and afterwards they reverted to the accounts of
4 Manolium-Engineering, and everything presented at this
5 table is in line with the reality, and the money was spent
6 for the construction of Communal Facilities and for design
7 and for some work regarding the Investment Object which
8 we're planning to develop.

- 9 Q. Mr. Dolgov, are you saying that Mr. Ekavyan was 10 lending you money, sponsoring your own Project?
 - A. That was Mr. Ekavyan's project.
- 12 Q. The interest-free loans you're talking about; 13 right?
- A. What I'm saying is that all the projects, all the companies affiliated to me, they, to the same degree, were affiliated to Mr. Ekavyan. Therefore, the question you're putting to me can be answered as, yes, Mr. Ekavyan was aware as this was our joint business. However, formally it is quite probable that I was the owner somewhere. I was responsible for each cent, and it was reporting regarding each cent spent to various projects to Mr. Ekavyan.
- Q. Mr. Dolgov, you are talking about companies such as 000 Manolium-Processing, Centrebeton, Stroitech Mantech (phonetic), Oktan-AZS-Servis, Tekstur; correct?
 - A. Yes. Yes.

09:51:21 1 July 2011, contractual deadlines for commissioning of the 2 New Communal Facilities expired; is that right?

A. Yes

Q. And after the contractual deadlines expired, the Parties were discussing the extension of those deadlines; is that so?

A. We did discuss. However, I did not go beyond the discussions. And to be more precise, they were not discussions. They were statements from the City authority, Andrey Vladimirovich will do everything, go ahead and build. That's it, nothing else. And our requests on extending the deadline for the land plot met the same answer: Go ahead and build, and we'll sort it out later because that's the way things were done.

- 15 Q. Mr. Dolgov, I would like to ask you about the so-called "statutory" or "normative" construction term.
 - A. What do you mean? What exactly do you mean?
- 18 Q. That would be an incorrect translation. The 19 statutory construction term in Russian--I will say it (in 20 Russian).
- A. I understand what you meant by the statutory normative construction term, but what exactly do you mean? We had several. There were several communal objects.
- Q. First of all, the statutory construction term means the period within which an object is expected to be

09:53:31 1 constructed; right?

- A. Yes, that is absolutely correct.
- Q. And this term is calculated by a designer who 4 prepares the Design Specification and Estimate 5 Documentation?
 - A. Yes, that is absolutely correct.
- Q. And so, the statutory construction term is set 8 out in the Design Specification and Estimate Documentation 9 for each facility; right?
 - A. Yes, absolutely correct.
- Q. And so, your designers put 25 months as the 11 12 statutory term for construction; right?
- A. 25 months for which object? For Depot, yes, that 14 is absolutely correct.
- Q. But the State Expert who approved the Design 16 Specification and Estimate Documentation allowed you two 17 more months for construction, didn't he?
 - A. He did.
- 19 Q. Thank you. Let us turn to a slightly different 20 point now.
- There was a deadline for construction and 22 commissioning of the Investment Object under the Amended 23 Investment Contract. That's right?
- 24 A. Yes.
- Do you remember what was the deadline?

09:57:47 1 A. Of course not.

- Q. The initial deadline for commissioning of the 3 Communal Facilities was December of 2008; is that right?

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- 5 Q. And the initial deadline for Investment Object was December 2012.
 - A. Absolutely correct.
 - Q. So, that gives us four years to build?
- 9 A. Absolutely agree with you. The math is correct.
- 10 In July 2011, the Road and the Depot were not yet 11 commissioned; is that right?
- A. Well, in fact, the Road was ready, however, under 13 various pretenses, the Experts of Minsktrans refused to 14 accept it. However--I'm sorry, why? Because initially, 15 when you have the Transfer and an Acceptance Act, we had 16 all the signatures afterwards, after July, all that work 17 came to a standstill and the authorities were not moving 18 one way or another, with the exception of making
- 19 statements, go ahead and construct or go ahead and invest.
- 20 Keep investing.

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- Q. But is it fair to say, Mr. Dolgov, that in 22 July 2011, you haven't yet started construction of the
- 23 Investment Object; is that right?
- 24 A. That's fair, yes.
 - And in July of 2011, you haven't yet prepared the

- 09:55:30 1 A. Frankly speaking, no. I understand that it was 2 supposed to exist, however, it was stipulated in the 3 Investment Contract without the Design Specification and 4 Estimate Documentation. Because of the big volume of the 5 construction works, such deadline was not received from the 6 designers on paper. And we couldn't receive that deadline 7 because the construction project of the Investment Object 8 had not been prepared.
 - Q. I will remind you, Mr. Dolgov, the deadline was 10 December 2012, and you can see that in Clause 6.2 of the 11 Investment Contract. And if you'd like to look at it, it 12 is C-66.
 - 13 A. If you allow me, there is no need to consult 14 because I remember that very well. I believe I'm the only 15 person in this room who started this Project and have 16 failed to finish it because of the actions of the
 - 17 authorities of Belarus. What you're talking about is just 18 the Contract term indicated in the Investment Contract. At
 - 19 the beginning of the Project and after signing of the First
 - 20 Draft of the Contract were violated, were breached on a 21 number of occasions by the Belarus authority, and I'm aware 22 of that. I know of that, and I can prove it.
 - Q. But according to the Contract in July 2011, you 24 were planning to construct the Investment Object by 25 December 2012. Is that a fair assumption to make?

10:00:00 1 Design Specification and Estimate Documentation for the 2 Investment Object; is that right?

- A. That's right.
- Q. And so, from July 2011 until the deadline of 5 December 2012, you had less than 1.5 years to design and construct the Investment Object; is that right?
 - A. Yes.
- Are you saying you were able to prepare the Design Specification, Estimate Documentation and construct 10 the Investment Objects and commission it in 1.5 years?
- A. No, this not what I'm trying to say. With your 11 12 permission, I would like to clarify.

13 To design and to build a communal object 14 specified in the two Agreements dated February--in 15 February, we have the Trolley Depot, part of the road of 16 the Gorodetskaya Street in Minsk to the entrance and the 17 Pull Station. The objects are considerably smaller than 18 the planned Investment Object.

Despite this fact, the better Russian side is to 20 be blamed for the situation when we were designing, engaged 21 in construction, and didn't hand over any object prior to 22 July 2011. What completion in 2012 can we be talking about 23 with reference to the Investment Object when a much smaller 24 object, ten times as small in terms of construction size, 25 we were not able to complete in eight years, with your

Q. Yes, of course. You can look at Exhibit R-65. 17 It is in Volume 1, Tab 26.

A. I will find it. 18211 is the symbol of the 19 document; no? I was somewhat disoriented. It is photo 26. 20 Sorry, I'm a little confused.

O. You can also look at it on the screen.

A. Can we blow it up a little bit? And it's in

23 English, though.

24 (Comments off microphone.)

Q. Mr. Dolgov, would it be helpful if somebody would

16 this land allocated to us for the construction purposes, 17 and we were engaged in the design of the Object by 18 ourselves. We did that in Russia. And by proposing this 19 amended addition to the Investment Contract, we were, in 20 fact, aware that, if it were to be signed, we would have to 21 leave the time only to agree and to get approval from the 22 Expert Commission in Belarus.

It was prepared by the Turks, together with the 24 Germans. There was a joint design group. And if this

25 additional agreement was signed, then, of course, we would

315

10:05:02 1 sit next to you?

A. With your permission, I will read it in Russian. Yes, I see the document. It is signed by three 4 Parties, but not by the Mayor of the City.

Q. I'm talking about your proposal that you 6 suggested postponing the deadline for construction of the 7 Investment Object; is that right?

A. Yes. In this connection, I would like to clarify 9 to the Tribunal. We had three permission for the 10 construction in effect through the end of 2011. Two of 11 them applied to the Trolley Depot and one to the Road 12 because, at the time of the proposal, the Road was 13 complete. It was used on a daily basis. Cars were 14 traveling on it. The only thing, there was no network 15 developed because it was produced in the Russian

16 Federation. We had purchased it, but it was not delivered 17 to the Object. And that's why, for different reasons, it

18 was not mounted by Minsktrans. Thank you.

Q. Could you please read out what you suggested 20 changing in terms of the deadline for the construction of 21 the Investment Object? This is Clause 1 of the

22 Supplemental Agreement. It is the same document starting

23 from 6.2.

24 A. Yes, I see. November 2011.

Q. No, 6.2, please, the next clause.

10:09:30 1 present immediately this Project to the State Expert 2 Commission of the City of Minsk to get their approvals.

> Q. Mr. Dolgov, under your proposal, the term for 4 constructing the Investment Object would start running 5 after Minsk formally declares that it has authorized the 6 construction of the Investment Object; is that right?

A. Of course, naturally, and in accordance with the 8 contractual terms, given the physical volume of the construction project. The State Expert Committee would 10 calculate that because, if I'm not mistaken, about 350 11 square meters was the size of the Project. And that's why 12 in my Statement, I stated that it was something that was 13 unique in Belarus, and still is.

Q. And so, before making the Application--PRESIDENT FERNÁNDEZ-ARMESTO: Someone in your 16 team is raising a hand.

(Comments off microphone.)

17 18 MS. ZAGONEK: It's a translation issue. The 19 "normative terms" are continuously being translated as 20 "contractual terms." They are nothing to do with contract. 21 They are statutory and not contractual, if the translators 22 can please be consistent--

PRESIDENT FERNÁNDEZ-ARMESTO: This is in 6.2 of 24 public facilities in accordance with normative construction 25 terms. That is your reference. And "normative" is as the

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318

10:16:15 1 what I can tell you by way of clarification, and that is 2 why it could not be the issue what you are referring to

10:11:22 1 translation shows, the proper word, not "contractual." MS. ZAGONEK: In English it's either "statutory" 3 or "normative."

BY MS. ZAGONEK:

- O. So, I'll start with the question again. 6 Mr. Dolgov, before making the application to the Minsk City 7 for this declaration to authorize the construction of the 8 Investment Object, Manolium-Engineering would need to have 9 certain specific documents such as Design Specification, 10 Estimate Documentation for the Investment Object and the 11 detailed Draft Land Plan allocation; is that right?
- A. I understand that it is quite difficult for you 13 because you're following this in English and in Russian, 14 but could you formulate exactly what you want me to say, 15 what we had to obtain?
- 16 Q. You had agreed a little earlier that Minsk City 17 had to formally declare that it has authorized the 18 construction of the Investment Object.
- A. In order to make this statement, it had to accept 19 20 the communal objects into its ownership. And only after 21 that there could happen the beginning of the launch of the 22 Project, of the Investment Project. As I mentioned 23 earlier, for different reasons, sometimes thought-up 24 reasons, the Minsk authorities did everything to disrupt 25 the construction of the communal objects for their purposes

3 here. Q. Mr. Dolgov, thank you. I keep asking you about 5 the land in the center of Minsk for the build of your Investment Object, and you keep telling me about the land

320

- on which you were building the Communal Facilities. A. No, I am also talking about the land in the 9 center of Minsk that we were, in fact, deprived of.
- Q. Which you never had any right to it until you 11 finished constructing and commissioning the Communal 12 Facilities; is that right?
- A. I totally agree with you. We had no right to it. 14 We were, in fact, given the task to design, the permission 15 to design the construction. The plot of land, as I 16 explained, prior to my previous answer, had to be handed 17 over to us only after the communal objects would be handed 18 over to the ownership of the City of Minsk. But, despite 19 this fact, we had a plan and a scheme for this plot of 20 land. We knew and I believe everybody is aware because 21 some people--everybody builds either a country cottage or 22 something. We have a plot of land with the borders.

We were given this plan by the City authorities, 24 and subsequently it was annulled. And that's why having 25 conducted the geological--geodesical and all the other work

10:13:42 1 and consequently to put a stop in the implementation by us, |10:18:13 1 that are required for a proper design, all this work had 2 the overall Investment Agreement.

- Q. Mr. Dolgov, I wasn't talking about the New 4 Communal Facilities and the condition for you to have the 5 right to construct. I was moving further along to talk 6 about--if imagine if you had--
 - A. Let's go further together.
- In order for Minsk to issue the Declaration that 9 it has authorized the construction of the Investment 10 Object, it needed to receive an application from 11 Manolium-Engineering; is that right?
- A. Now, I understand your question. With your 13 permission, and I can tell you one thing only. As I 14 understand it, to obtain a permission for the construction, 15 it is necessary to have a relationship with the owner of 16 the land. On July 1, 2011, as the Tribunal is aware and 17 the people present in the hall are aware, our right to land 18 lapsed, expired. I clarified that, despite my repeated 19 appeals, the people at the Mayor's Office stated to me: 20 "Continue to build the communal object. We will take care 21 of the land afterwards."

And in 2011 it worked because it was the 23 established practice at the City of Minsk, when permissions 24 for the land were issued or extended post-permission to 25 build and the construction work at the objects. This is

2 been conducted, and the management of the Trolley Depot did 3 not get in the way, and we completed this work. However, 4 this does not mean that we had the right to land, and that 5 is why we provided a design for the Investment Object.

However, we could move forward only after the 7 plot of land would be handed over to us, but it was not 8 handed over to us, as you are fully aware.

This is what I can clarify.

- Q. So, if I understand you correctly, you needed the 10 11 detailed draft land plot allocation plan and the Design 12 Specification and Estimate Documentation for the Investment 13 Project; is that right?
- A. You have a completely correct understanding. The 14 15 detailed plan for this plan of land was completed in 2007. 16 I had two huge volumes as a memory of the Project. We did 17 everything. Everything was ready. We needed a physical 18 transfer of this plot of land for the Investment Object. 19 As soon as this happened, we would have given the ready 20 Project for an Expert Opinion of the Belarusian 21 authorities, and, given the volume, I believe it would take 22 not more than half a year. It's a major Project, 23 construction Project.
 - Q. --but have you ever submitted the design? (Overlapping interpretation and speakers.)

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- A. Yes, we submitted to the Committee of 10:20:39 1 2 Architecture the draft design for this object, which was 3 agreed.
 - Q. We are talking about different things. I'm 5 asking about the Design Specification and Estimate Documentation, not what you just mentioned.
 - A. Ms. Zagonek, I would totally agree that you're a 8 great lawyer and represent a great Company, firm, but with 9 your permission, I believe you don't quite understand 10 what's happening in the construction, and this is not your 11 business, in fact. The documentation, the draft comprises 12 a draft and the working document, three kinds of document. 13 At the first stage, we have to agree with the architectural 14 office in the City and they, in fact, planned the image of 15 the City. This happens here in Russia, in Belarus.

They approve the design, the draft design, what 17 things are going to look like, and this Project design 18 contains all the technical and economic parameters. This 19 area, air-conditioning, the layout of the trading centre, 20 how the people will move, where--what kind of facilities 21 would be located. I believe I provided an answer to your 22 question.

O. Okay. But the -- so, that I understand correctly, 24 the Design Specification Estimate Documentation, which 25 contains the normative construction term for the Investment

10:27:07 1 from the 1st of July 2011, we did not have the right to the 2 land plot. This is number one.

> Number two. If we consider the fact that until 4 the end of 2012, the authorities had issued us the permit 5 to construct three, in fact, three Construction Permits, 6 two regarding the Trolleybus Depot and one regarding the 7 Road, then from the beginning of 2012, all our requests 8 were met with a refusal, therefore, this is not contained in the minutes, but in my private talk with Ms. Birich.

I said, "let's solve the issue with the land 11 first, and when that is settled, can we move forward?" 12 And, well, you understand that--even despite that--you 13 know, the financing scheme you provided deals with 2012 and 14 2013. There was one transaction, one payment in 2013.

Why? Because despite the lack of the Land 16 Permits and despite the lack of the Construction Permits, 17 our contractors continued to work on those problems which 18 were seen during the construction, and we see that in the 19 movement of the money and we can talk about that because, 20 during my talk with Ms. Birich, I said, "Listen, people 21 keep working and they are solving problem on the 22 construction site. Let's solve the issue with the land.

23 As soon as we have the land we don't have any problems

24 anymore." But as you understand, the land allocation did

25 not happen.

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10:22:52 1 Object wasn't submitted?

A. No, it was not submitted.

- Q. Mr. Dolgov, I'm going to move to ask you about a 4 meeting on 9th of January 2012 at the City of Minsk.
 - A. Umm-hmm.
- Q. There are minutes of that meeting at C-125, which 7 is Volume 2, Tab 23.
 - A. Yes.
- Q. At that meeting on 9th of January, you said that 10 it was difficult for the Claimant to finance three Projects 11 in Belarus at the same time; is that right?
- A. Well, as follows from the minutes, yes, that's 13 right.
- And you said that you were ready to resume 15 financing the construction of the New Communal Facilities 16 by 23rd of January 2012; is that right?
 - A. That's right.

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- 18 Q. And, as you can see from the minutes, a Decision 19 was taken at that meeting that the Manolium-Engineering 20 will resume financing the construction works by 25th of 21 January; is that right?
- 22 A. That's right, however, it requires explanation.
- 23 Q. You agree to--
- A. So, well, that clarification is as follows: How 25 can you talk about resuming financing when, as of July 2011

Q. Mr. Dolgov, in the minutes at 2.2, it states that 10:29:28 1 2 Manolium-Engineering will, by 25th of January resume 3 financing.

> 4 Are you saying that you have never agreed to that? 5

A. We did agree to that with a condition that Minsk 7 City will allocate by its Decision the land for communal 8 objects and then all the required documents and all the 9 relevant permits could be obtained in the official manner. 10 We had been promised those permits back in 2011 when the 11 land plot use term ended after July 1.

12 And, as you understand, six months, and if we 13 look at the minutes of almost 10 months of January, so in 14 that time nothing happened and the land plot allocation did 15 not happen. Therefore, we did not have any lawful grounds 16 to take any actions regarding both the communal objects and

17 the Investment Object.

18 Q. Mr. Dolgov, could you please open another 19 document? It is R-75, and that's Volume 1, Tab 29.

- A. That's the other volume; right? I'm sorry, which 21 one was it? What--which you were--
- Q. Volume 1. Are you in Volume 1? Mr. Dolgov, it 23 would really be helpful for everybody if somebody sat next 24 to you and helped you with the documents. And I would ask 25 the Tribunal--

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A. Thank you. Thank you. I have enough with me to 10:36:49 1 about that issue, and he was using his connections to talk

- 10:31:57 1 2 turn pages. Thank you. Yes, I can see that.
 - Q. So, on the same date as you had the meeting, you 4 wrote a letter to Gosstroy stating that Manolium-5 Engineering is suspending the construction of the New Communal Facilities?
 - A. Yes, I see that. However, it is not my signature underneath. 8
 - Q. And whose signature is that?
 - A. My Deputy who dealt with construction. 10
 - Q. Are you saying he signed--sent that letter of his 11 12 own volition?
 - A. You know, frankly speaking, I just don't 14 remember. However, what I believe could clarify the 15 situation is that after the meeting ended and what we saw 16 in the previous documents, those were the Decisions, what I 17 don't see there is my conversation with the Deputy Mayor 18 right after the meeting, and during that conversation we 19 were directly refused the Decision regarding the land plot 20 allocation.

And right after this meeting I left for Moscow. 22 I drove. And this is the signature of my Deputy, and 23 before he joined our Company, he had been the Deputy of the 24 Minsktrans General Director and he had his own connections, 25 and sometimes it helped us, but sometimes it was the

2 about this and make some arrangements. So, I saw that April letter also saying that we

4 did not have any money and we were not in the position to 5 finance the municipal objects, and at the same time people 6 were doing some work at the sites, and they are working 7 trying to do something about the defects in their work. 8 Well, yes, that.

328

- Q. So, Mr. Dolgov, you're saying that you wouldn't 10 have sent all these letters yourself?
- A. Of course I wouldn't, no. No. Why would I say 11 12 the evident lie? We're on the verge of development of the 13 Project, which would require at least \$200 million, and I, 14 on numerous occasions, say to the authorities that we're 15 quite ready. But, Mr. Presiding Arbitrator, because we 16 didn't have the permits, I came to Minsktrans and the 17 authority of the City with a proposal of money and we 18 calculate.

19 We had some approximate estimate of 3 million, 20 and we said, well, here is the money. You don't need the 21 permit because this is your land. Please accept the 22 Projects, and you can start commissioning that. We will 23 give you the money.

24 And we met with a categorical refusal, but at the 25 same time, our request to provide--to allocate the plots of

326

10:34:26 1 opposite. And here I see that that employee signed the 2 document to Gosstroy without my knowledge, and he quotes 3 the lack of finance in that letter.

> Q. So, you're saying that you didn't authorize the 5 letter which says that: "Due to investor's temporary lack 6 of funds, Manolium-Engineering has to suspend 7 construction?"

A. I did not authorize him. However, in fact, it is quite logical.

Q. Mr. Dolgov, are you aware of any other letters 11 that have been sent without your authority that are in this 12 case file?

A. Excuse me. Yes, I consulted some document quite 14 recently, and I found another letter, if I'm not mistaken, 15 dated April 2012 saying that--and I'm sorry, I was guite 16 rude at the meeting with the Chairman, and I quite rudely 17 stated that we're not going to build at all and that I had 18 no intention to present any Reports and that I didn't want 19 to have any contacts with them. And that letter--well,

20 first, there is no signature under those minutes.

Then I found a letter addressed to Minsk City, 22 and at that moment I was in Moscow, and the letter was also 23 signed Mr. Karabanov and, of course, I cannot speak for 24 your partners, but he, being a former employee of

25 Minsktrans, was probably making attempt to do something

10:38:45 1 lands also were refused. What we understood that they were

2 not playing straight with us, and naturally we tried to 3 have some kind of assurance for our risks, for our money,

4 for our possibility to move forward, or not move forward if

5 we're not allowed. And that's exactly what came about.

6 Therefore, these letters are absolutely not in line with 7 the logic of our work.

Well, that's what I wanted to say.

- 9 Q. Okay. We'll move on.
 - A. Let's.

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11 Do you remember a letter from the Minsk--

MR. KHVALEI: Ms. Zagonek, sorry for

13 interrupting, for planning purposes, when are you planning 14 to have break?

15 MS. ZAGONEK: Five minutes, quarter to, if that's 16 all right with the Tribunal.

17 PRESIDENT FERNÁNDEZ-ARMESTO: We should break at 18 some stage. Five minutes is perfect.

19 MS. ZAGONEK: Yeah. Five minutes. Thank you. 20 BY MS. ZAGONEK:

Q. Mr. Dolgov, you remember the letter from Minsk 22 City of 6 of April, that's in R-80, which is in your 23 Volume 2, Tab 32.

24 A. Just a second, please. I have the English text

Sheet 14 330 332 O. So, what we have here is the--10:46:34 1 the validity of the previous document, or a new document 10:41:19 1 (Overlapping interpretation and speakers.) 2 providing us with the right on the land, I would Q. Volume 2. Volume 2. Are you in Volume 2, 3 immediately continue the financing. However, the Minsk 3 4 Mr. Dolgov? 4 City was not okay with either proposed option. They were A. Yes. So, I'm in Volume 2, so there is the 5 not agreeing to the money. They were not okay with their 6 English text on top, and behind it we have the unscheduled 6 own effort, which were required for obtaining the Land 7 field Audit Report of industrial trade, that. Is it that? 7 Permit. (Comments off microphone.) But, generally speaking, the authorities of Minsk THE WITNESS: So, it's Volume 1. And you're 9 did not risk anything by accepting the money from us 10 saying that it's difficult. It is very difficult to look 10 because allocating the land for five months and doing a lot 11 for a black cat in a dark room, especially if it is not 11 of routine work to do the paperwork for the land and just 12 there. So, 32. Yes, I can see that. 12 to transfer it back to the City afterwards, there was no 13 BY MS. ZAGONEK: 13 need for that. What they had to do is only to accept the Q. In that letter, Ms. Birich of the Minsk City 14 investor's money. And that, most likely, would prevent us 15 asked you to send the updated construction schedule for the 15 from coming to this Hearing, and that would have allowed us 16 Investment Object; is that right? 16 to develop the Project. A. Well, what I see here it is R-80; right? Is it 17 Q. Mr. Dolgov, you didn't answer my question, but I 18 the correct document? So, this is the draft of the 18 propose we have a break. 19 Supplemental Agreement in June 6, 2003; is that correct? 19 A. Yes. I would be quite happy to do that. Q. Did you sign this Agreement? 20 PRESIDENT FERNÁNDEZ-ARMESTO: It is 10:47, and we 21 A. No, we did not sign that Agreement. 21 will come back at 11:05. 22 PRESIDENT FERNÁNDEZ-ARMESTO: Now, it's correct. 22 How long do you think you still have to go with THE WITNESS: Could you give me a second to 23 Mr. Dolgov, Ms. Zagonek? 24 familiarize myself with the document. 24 MS. ZAGONEK: I am probably halfway through. Yes, I'm happy to listen to the question, please. 25 PRESIDENT FERNÁNDEZ-ARMESTO: So, you, 331 BY MS. ZAGONEK: 10:48:33 1 reasonably, you will be through by lunch. 10:44:23 1 MS. ZAGONEK: I certainly hope that I will be O. Did you sign this additional Agreement? A. No, we did not sign this additional Agreement. 3 through by lunch for my own sake. Q. In fact, Mr. Dolgov, by that time you have PRESIDENT FERNANDEZ-ARMESTO: Okay. Thank you. 5 already decided that you would not be completing the New MS. ZAGONEK: Mr. President, I should be grateful 6 Communal Facilities; is that right? 6 if you would instruct the Witness if you--A. I would like to clarify that a little bit. PRESIDENT FERNÁNDEZ-ARMESTO: Yeah. Thank you. 8 Esteemed Tribunal, Ms. Julia, have you read this additional MR. KHVALEI: Mr. President, unfortunately the Agreement, I mean, yourself? Have you? 9 Witness is a heavy smoker. I don't smoke myself, so I am 10 O. Mr. Dolgov, could you answer a question? 10 afraid, you know, Witness will be communicated to--with A. My apologies. I'm very sorry. I probably 11 someone, you could ask one of your associates to assist 11 12 overstepped the Rules of Procedure here of the Hearing. 12 Mr. Dolgov in smoking. I don't mind. 13 Only somebody who is not quite sober and who is 13 PRESIDENT FERNÁNDEZ-ARMESTO: Mr. Dolgov--14 not psychologically stable could sign this document because MS. ZAGONEK: I have given up smoking, but I can 15 what they are offering you here, that, if you do not live 15 make an exception for Mr. Dolgov on this occasion to stand 16 up to the deadline and the time is quite short, and in the 16 next to him. 17 situation when the whole mechanism of permit issuing is in 17 PRESIDENT FERNÁNDEZ-ARMESTO: It's not necessary. 18 the hands of your opponent, so can you sign this Agreement 18 Mr. Dolgov, during the break, please do not speak with 19 under those conditions? This is all I can clarify here. 19 counsel to Claimant. Q. Mr. Dolgov, but you were no longer intending to THE WITNESS: No problem. 21 complete the New Communal Facilities by that time; is that PRESIDENT FERNANDEZ-ARMESTO: But you are welcome 22 right? 22 to walk around and smoke and anything. There is coffee, A. Ms. Zagonek, please don't provoke me. Like I 23 anything you need. There should be coffee around, and you 24 said, we did not have the lawful right to go on with the 24 are welcome to go outside and smoke. Very good. Thank 25 construction. Were we to obtain the document prolonging

Sheet 15

334

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THE WITNESS: You know, I would in the good old 10:49:44 1 2 times, I would have given you an answer, "yes, sir," and 3 officers never go back on their word.

PRESIDENT FERNÁNDEZ-ARMESTO: Okay. Very good. 5 Excellent.

6 (Brief recess.)

PRESIDENT FERNÁNDEZ-ARMESTO: We resume the 8 Hearing, and we continue with the examination of the 9 Witness.

10 And I give the floor to Respondent.

11 MS. ZAGONEK: Thank you, Mr. President.

12 BY MS. ZAGONEK:

13 Q. Mr. Dolgov, before the break, we were looking at 14 the letter from Ms. Birich of Minsk City to you.

And I had understood from your answers that you 16 were quite unhappy.

A. You're referring to the R-80 document, as I 18 understand. Please confirm.

O. Correct.

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A. Well, if my answer was not quite satisfactory to 21 you--and Distinguished Tribunal and Colleagues, I believe 22 you read the letter that was addressed to me.

Personally, I see a trick in this letter. What 24 kind of a trick? We are offered to sign an additional

25 agreement to the Contract. I would say that a man holds a

11:13:33 1 A. Yes, I agree with you.

Q. But you said earlier today that you were still 3 planning to continue with the Project at that time, so you 4 were not telling--what you were saying to me before, you 5 were not telling the truth to the City of Minsk and to the 6 President?

A. In fact, in both situations, I was telling the 8 truth. Why? Because the only person in the Republic of 9 Belarus--and I'm firmly convinced of that, and I know it 10 firsthand and not from hearsay--who is capable of taking 11 decisions and, given the fact that our Investment Project, 12 in fact, involved the heart of the country, the Victory 13 Square--the victory in the Second World War in 1945.

And from the very beginning, the President was 15 monitoring this square from the moment the results of the 16 auction were approved. And that is why I addressed him 17 personally because he was able to resolve any issue, any 18 problem just by giving an instruction. And that is why I 19 turned to him.

And in my address to him, I complained about the 21 unconstructive position of the Mayor of the City. As the 22 Distinguished Tribunal and Colleagues will see, I mention 23 here Mr. Ladutko, the Mayor of the City. When the 24 Investment Project got underway, the Mayor of the City was 25 a gentleman called Mikhail Pavlov. May he rest in peace.

11:11:22 1 grenade in his hand, and he's told to draw the pin and to 2 continue holding the grenade in his hand and it will 3 explode in 4 to 5 seconds.

> In the second half of the letter addressed to me, 5 to pacify the impression created by the first half of the 6 letter, we are proposed to submit a schedule for the 7 construction of our Investment Project. This is a kind of 8 a sweet that, in their opinion, could qualify the 9 impression created by the first half of the letter.

And this document, in this language proposed by 11 the City of Minsk, after consultations with Mr. Ekavyan and 12 based on my conviction, I could not possibly sign, but two 13 signatures were required for this letter: His signature 14 and my signature.

Are you satisfied with my answer?

Q. Yes, Mr. Dolgov.

A. Thank you.

Q. Mr. Dolgov, you were upset and, in fact, you 18 19 wrote a letter to the President; is that right?

Q. May I ask you to look at Document R-86, which is 22 in Volume 1, Tab 37?

In that letter you informed the President that 24 you are terminating all investment programs in Belarus and 25 complain about the policy of City of Minsk?

11:16:08 1 I apologize for this.

We had business relations that went beyond that, 3 but I am convinced and I can confirm everything that I'm 4 saying, that only that person at the Head of the City of 5 Minsk Administration could independently take decisions and 6 would not be afraid for taking those decisions.

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Under Mikhail Yakovlevich, Mr. Ladutko mentioned 8 in this letter, was his deputy for construction. Given the 9 fact that the Investment Contract was signed under Mikhail 10 Pavlov, he took that Contract very seriously because it was 11 an important contract for the City. And, perhaps, it was 12 the first Investment Contract of that type, not only in the 13 City of Minsk, but in the entire Republic.

14 And all my appeals, both in written form and 15 oral, Mikhail Yakovlevich tried to address the situation 16 promptly and to provide every assistance to the Investor. 17 After the early demise of Mikhail Yakovlevich, I would put 18 it this way: Mr. Ladutko declared to my face, "Well, 19 Mr. Dolgov, it is over. Good times are over for you. Now, 20 you will work in rather difficult and complex 21 circumstances."

I link this to the fact that when Mr. Pavlov was 23 mayor, Ladutko, responsible for construction, repeatedly 24 heard very bad things addressed to him. When the

25 negotiations for the implementation of this Project stalled

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11:18:30 1 and the authorities were to blame--were to be blamed for 2 it. That was the situation.

> Q. Mr. Dolgov, after your letter to the Minsk City 4 and to the President, the Minsk City wrote directly to 5 Mr. Ekavyan.

> > You remember that?

A. Yes, I do.

Q. And I would ask you to look at that letter. It 9 is Exhibit R-89, and that is in your--89, and that is in

11 A. What folder is it, please?

12 O. Volume 1.

A. I have found it for you.

Q. So, the City of Minsk wrote that there are

15 grounds to terminate the Investment Agreement. 16 Can you see that?

A. Could you please give me some time to refresh 18 this in my memory? Thank you.

19 Yes, I'm listening to you.

O. Minsk City asked Mr. Ekavyan to resume financing 21 for this Project; is that right?

A. Yes, your understanding is correct.

O. And Minsk City also invited Mr. Ekavyan to Minsk,

24 to come for a meeting to discuss the disagreement and

25 dispute; is that right?

Q. Yes, that's the paragraph I mean, in response to 11:23:37 1 2 your question, "What I do mean by saying that Minsk City 3 wrote to Mr. Ekavyan, asking to bring you to your senses?"

But you were not in the mood to be brought to 5 your senses; is that right, Mr. Dolgov?

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A. With your permission, I never thought I was 7 crazy. I even have a note to certify that. From my point 8 of view, you are asking a very difficult question. This question should not be addressed to a person judging that 10 he is crazy--with your question.

What kind of an answer do you expect from me by 11 12 asking a question to somebody who is mad or insane.

PRESIDENT FERNÁNDEZ-ARMESTO: Can we move on to 14 the next question? 15

BY MS. ZAGONEK:

16 Q. Mr. Dolgov, I put it to you that the last thing 17 you wanted was for Mr. Ekavyan to come and spoil your plan.

A. I can say responsibly, to God and to the people, 19 that we had identical plan with Mr. Ekavyan, and I hope that they will be identical going forward.

Q. Mr. Dolgov, your plan, I put it to you, was to 22 try and exert influence over Minsk officials. And that's

23 why you wrote to the President. You were aghast that these

24 "little people from the Minsk City" dare to raise

25 objections to such an important businessman that you

11:21:17 1 A. Yes, that is correct, if this follows from their | 11:25:37 1 considered yourself to be. 2 letter.

Q. And, effectively, the City of Minsk was asking 4 Mr. Ekavyan to bring you to your senses?

A. With your permission, in what sense I had to come 6 to my senses? What was it that was not to the liking of 7 the City of Minsk?

By asking this question, you are forcing me to ask a question in return. In what sense to bring me to my 10 senses?

11 Q. You can look at the last page of that letter.

A. Yes, I see it.

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Q. Which starts "given the uninstructive position of 14 Mr. Dolgov" and continues.

A. Yes, I have read it.

Would you please read that paragraph?

"In connection with the unconstructed position of 18 the Director of a foreign company, Manolium-Engineering

19 Dolgov, Andrey Vladimirovich, we ask you, distinguished

20 Aram Aleksandrovich, to interfere into the situation and to

21 take the necessary measures to address it, to resolve it. 22 Based on the agreement of the Parties, of the sides,

23 without legal proceedings."

24 Is this the paragraph you have in mind? Is that 25 enough?

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A. I apologize. I would like to ask you not to 3 denigrate the Belarusian side, the people who are paying 4 you. They are not little people. The question is not 5 about a big businessman but about a responsible and honest 6 relationship with each other, and to your duties, 7 responsibilities.

In my life, I'm used to keeping my promise. I don't have to sign papers, put stamps. I just do what I 10 ought to do, what I promise to do. And we had to do it, 11 and we did it, if you looked at the financing schedule for 12 the object, the volume of work that we carried out.

However, unfortunately, you cannot win at cards 14 against a trickster when you can play just a simple game 15 and you are asked to play a game of poker. And for some 16 reason, in your question, on the one hand, you are 17 provoking me. On the other hand, you are insulting your 18 employer, and you are describing to me what, in fact, 19 essentially could not have happened.

And this letter by the City of Minsk and 21 Mr. Ekavyan has only one purpose, given the fact that--with 22 respect to a number of questions, I was more informed. In 23 some question, I probably didn't want to disappointed him 24 because we came up against lies from the City of Minsk with 25 respect to our other object. And I didn't believe the

11:27:32 1 Minsk authorities, to be frank.

Why I wrote to the President? I wrote to the 3 President always. And I state this with full 4 responsibility: From the time of the launch of this 5 Contract, and in order, somehow, to minimize the appetites 6 of the City of Minsk, to bring them down to earth, finally, 7 so that they would not use this piece of paper--I can't 8 find another word to describe it--would not offer this to 9 their partners--this is what they call themselves--and they 10 want an inflow of investments that the President of the 11 country, "I follow what is happening in Belarus," is 12 calling upon, on a weekly basis, the Head of the 13 Government.

And they offered these things to us. The 15 authorities of the City want to raise investments. The 16 fact that they turn to an investor, Ekavyan, this is their 17 right. However, Aram Aleksandrovich, believe me, 18 repeatedly was there. And the fact that he didn't come, I 19 believe that the--regarding the reasons for his decision, I 20 think he's the best person to provide an answer--but I 21 believe he didn't see a reason for it.

Because, if I'm not mistaken, in the winter of 23 2012, we met at the Mayor's Office, and we discussed the 24 question of compensation for losses--or maybe it was later. 25 Probably later--I'm sorry, I apologize. That was not

11:31:52 1 stipulating that until July the 1st, we are the 2 so-called "nominal" owners of this plot, as we're building 3 the municipal facilities on it in order to transfer them 4 afterwards, so to the municipal service of the City. On

5 July 1, you add three days in accordance with the law, so, 6 in fact, was as of July the 4th, we lost that right, and we did not have the land.

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Q. Mr. Dolgov, let's go back to that proposal in 9 which you asked for 30 million for the incomplete 10 facilities and, as I understand, although you haven't 11 confirmed expressly, that under that Agreement, the City of 12 Minsk would accept the incomplete Communal Facilities into 13 municipal ownership. Did you also ask the City to provide 14 Manolium with the land plot for the construction of 15 Investment Object at that time?

A. You know, quite frankly, I don't remember. The 16 17 figure, 30 million, which you have quoted, it is quite 18 fair. The volume of financing and the Esteemed Tribunal 19 and everyone in the room have seen it, both on the screens 20 and in hard copy, that the approximate figure stated there 21 was 26 million. Quoting the figure of 30 million, I meant 22 the following: It would include all costs and would it not 23 take the rate of refinancing of the Central Bank of Belarus 24 which, during the development of the Project from time to 25 time, went up as high as 25 percent annually.

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11:29:37 1 correct.

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And he probably didn't come because he knew me, 3 probably, better than the authorities of the City of Minsk, 4 including my physical and psychological state. And I 5 believe he had trust in me.

That is all I have to say. Thank you.

- Q. Mr. Dolgov, you remember at some point you asked 8 Minsk City to compensate Manolium \$30 million for the incomplete New Communal Facilities?
 - A. Yes, that is absolutely correct.
- Q. And you also suggested that, in return, the City 11 12 accepts the incomplete Communal Facilities into municipal 13 ownership; is that right?
- A. Counsel, if you allow. Following the logic of 15 Belarus laws, then three days after the Land Permit, the 16 land plot that had been allocated to us for the Communal 17 Facilities, for the municipal facilities, had to be by the 18 dedicated land service be returned on its own to the land 19 belonging to the municipality. Therefore, we understood 20 that, in reality, despite the fact that the Contract was 21 terminated in 2015, we did not own the land from 1st of 22 July 2011. You understand what I'm saying; right?
 - Q. Are you saying you owned land before 2011?
- The land was in temporary use. So, in fact, we 25 had a contract with authorities regarding this plot

11:34:01 1

345 It would follow that logic--and, believe me, this 2 figure would have been, using my calculations, because, you 3 know, this is the simple math which I did. I just did the 4 calculation of the lost profits. So, the figure I came up 5 with was \$1 billion if we were to use the rate of 6 refinancing of the National Bank of Belarus.

So, this is what I'm talking about regarding the 8 invested amount. So, you understand what I'm talking 9 about? So, the 30 million was the correct figure. 10 However, you know, I'm not a banker, and I'm not the 11 representative of City of Minsk.

- 12 Q. Mr. Dolgov, could you please take a look at 13 Paragraph 146 of your Fourth Witness Statement, just to 14 refresh your memory?
 - A. Yes, yes, absolutely. Yes. 146; correct?
 - Correct.
 - A. Yes, I see that.
 - Q. Could you read it out, please?

PRESIDENT FERNANDEZ-ARMESTO: No, no. Read it

20 for yourself because otherwise we have to interpret it. 21 Read it just for yourself and then counsel will make

22 questions.

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23 THE WITNESS: Mr. Chairman, I understand what the 24 question would be that has already been voiced, in fact. 25 So, Counsel, I'm listening.

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11:35:40 1 BY MS. ZAGONEK:

- Q. Mr. Dolgov, under the Amended Investment 3 Contract, Manolium had to transfer the completed Communal 4 Facilities and make 1 million payment in exchange for the 5 right to build the Investment Object; is that right?
 - A. No.
- Q. In order to receive the right to build in the 8 Investment Object, my--
- A. I understood your question, but it was not the 10 way you described it. \$1 million based on the decision of 11 the President what's paid for the construction of the 12 National Library. It was not meant as a payment for the 13 right of the site for the Investment Object, and we did not 14 talk about anything else with regard to this 1 million. In 15 the Initial Draft and in the Draft of February 2007, it 16 stipulated that the investment amount should include all 17 the costs of Manolium-Processing including the engineering
- 18 and infrastructure, including the buyout of the buildings
- 19 situated and on the Investment Object site. So, that was 20 all included into that.
- Q. But it was Manolium which had to give something 22 of value to the City in exchange for the right to build the 23 Investment Object, and that was the Communal Facilities; 24 correct?
- 25 A. That's right.

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- 11:37:42 1 Q. But if your proposal, as formulated in 2 Paragraph 146, you wanted the City to pay 30 million and 3 grant you the right to develop the investment project; is 4 that right?
 - A. That's right. But I need to explain the situation to the Tribunal.

The point is that, if the authorities paid 8 30 million to us, accepted the municipal facility, then the 9 30 million would be paid to the authority of the City for 10 the right to sign the Lease Agreement of the investment 11 site for the Investment Object. So, it was the same scheme 12 with slight deviations.

13 But the sum remained unchanged, and because, as 14 you know in math, no matter where you put the components, 15 the result of the sum would be the same.

Q. Mr. Dolgov, according to Paragraph 147, following 17 that, you state that this proposal was--you didn't think it 18 was not justified, which means it was justified. I read 19 it. But I see nowhere in your witness evidence what you've 20 just told me about this 30 million paid and then 30 million 21 gone.

Do you mention that anywhere? 22

A. Well, I don't want to seem imprecise, so if you 24 allow, I voiced what is not on paper. I also described 25 what I talked about with the City authorities. That's what

- 11:39:45 1 I allowed myself to do, but please allow me to show you 2 that I'm not going to do that going forward so to avoid any 3 misleading impressions you might have.
 - Q. Mr. Dolgov, could you look at the letter you 5 actually sent and which you describe in this paragraph? It is Volume 2, Tab 15, and that's C-83.
 - A. Which tab? I'm sorry. C-838? Which is the tab?

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- 9 A. I'm listening.
 - This is your letter. Have you signed it?
- Which one? Addressed to Birich or addressed to 11 12 Ladutko?
 - 0. Birich.
- Birich. Yes, this is my signature.
- Q. Could you please read the last point? Can you 15 16 repeat your answer, please?
- 17 A. Could you repeat the question first, and then I 18 can repeat the answer?
- 19 Q. It doesn't matter. I'm going to read the Russian 20 original.
 - A. Please.
- Q. It says: "Minsk City Executive Committee, to use 22 23 the territory of the former Trolley Bus Depot, the right to
- 24 use to which was won by our company at the investment
- 25 project center at its own discretion and for its own

349

11:42:48 1 purposes."

- A. Absolutely correct. After we received the payment of \$30 million.
- Q. You say in that letter that as long as Minsk pays 5 you \$30 million, they can have--you no longer want the 6 right to the Investment Object. That's what you say in the 7 Russian version. This is not what is stated in the English 8 translation prepared by the Claimant, and on the basis of 9 which was prepared your Witness Statement. And I put it to 10 you that you have no idea what your Witness Statement 11 actually says because it was written by an English speaker, 12 not looking at the original documents. And now you're 13 making it up as you go along from the Witness Statement and 14 not from the documents that you, yourself, have written.
- A. Dear Counsel, I would be very grateful if you 16 would keep your own inventions to yourself. What I'm 17 saying here is the truth, so please try not to accuse 18 myself here. This is not the criminal proceedings, and I'm 19 not the accused and I'm not your client. Thank you.

MS. ZAGONEK: Members of the Tribunal, with your 21 permission, I will distribute the correct English

22 translation of that document to yourselves and to the 23 Claimant.

PRESIDENT FERNÁNDEZ-ARMESTO: So, since this is a 25 document from Claimant and this is a new translation, I

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Sheet 21
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12:00:09 1 unprecedented in the Republic's history. I was engaged in | 12:04:31 1 of view, from an architectural point of view, and so on,
        2 negotiations, and I met the owners of the Asham Group, a
                                                                               2 even though the architectural design had already been
        3 number of other partners who expressed readiness to join us
                                                                               3 approved.
        4 in this Project as it was being implemented.
                                                                                            ARBITRATOR ALEXANDROV: I will have to interrupt
                     And, in fact, the conditions that we offered to
                                                                               5 you. Maybe my Russian is not good enough. So, I'll ask
                                                                                 the question in English. My question was simple. Where
        6 them and that they were ready to accept were, on the other
        7 hand, a 100 percent guarantee for the repayment of the
                                                                                  would Manolium-Engineering get the money to repay those
        8 these amounts loaned to us that we would be getting as the
                                                                               8 Loans? I don't need a description of the Project. I just
        9 Project would be implemented and as the Investment Object
                                                                                  need to understand what was the idea?
       10 would be put into operation.
                                                                                            THE WITNESS: Sir, this is the idea. We would
                     PRESIDENT FERNÁNDEZ-ARMESTO: Last question.
       11
                                                                              11 build a construction, an Investment Object. Part of the
       12 There are a number of lenders. The first one is Bradley
                                                                              12 object would be implemented and handed over the interested
       13 Enterprises, and then it is Lascker Ltd., NOMAL Oil
                                                                              13 persons. Some would be rented out. We had no shortage of
       14 Limited, Manolium Trading Ltd. and it goes on. Are these
                                                                              14 companies that would want to get involved in the Project as
       15 companies--do these companies belong to Mr. Ekavyan?
                                                                              15 renters and we would generate income by providing these
                     THE WITNESS: Except NOMAL Oil, which is owned by
                                                                              16 services. We were planning to pay out Loans, and we were
       17 me and my former spouse.
                                                                              17 hoping that the annual income of Manolium-Engineering
                     PRESIDENT FERNÁNDEZ-ARMESTO: Okay.
                                                                              18 would--this was our estimate. In the amount of about
       18
       19
                     THE WITNESS: And, of course, on Page 2. I
                                                                              19 USD 200 million. That is why we didn't see a problem where
       20 apologize. To provide a full answer, Manolium-Processing
                                                                              20 we would get the money to pay out those Loans.
       21 Belarus on a parity basis, it was owned by me and
                                                                                           ARBITRATOR ALEXANDROV: So, if I understand the
       22 Mr. Ekavyan. 50/50 split.
                                                                              22 answer, the answer is those loans would have been repaid
                     PRESIDENT FERNÁNDEZ-ARMESTO: Very good. But all
                                                                              23 from revenues generated by the Investment Object?
                                                                                            THE WITNESS: Of future periods, yes. Thank you
       24 the lenders belonged either to Mr. Ekavyan or to you?
                                                                              24
                     THE WITNESS: Correct.
                                                                              25 for your questions, sir.
                                                       359
                     PRESIDENT FERNÁNDEZ-ARMESTO: Very well. Yes, of 12:06:17 1
                                                                                            PRESIDENT FERNÁNDEZ-ARMESTO: Thank you very
12:02:28 1
        2 course.
                                                                               2 much, Mr. Dolgov. I think- thank you for having come to
                                                                               3 explain to us the situation and, with that, we finalize
                     ARBITRATOR ALEXANDROV: Mr. Dolgov--
                                                                               4 your examination. Very good. Thank you very much. You
                     THE WITNESS: I'm listening to you, sir.
                     ARBITRATOR ALEXANDROV: You said that the
                                                                               5 can stay with us if you want or you can leave. Whatever
        6 guarantor for the repayment was Mr. Ekavyan.
                                                                               6 you prefer. So, we will--
                     THE WITNESS: Exactly.
                                                                                            THE WITNESS: If you do not object, I would stay.
                                                                               8
                     ARBITRATOR ALEXANDROV: And where would the
                                                                                            PRESIDENT FERNANDEZ-ARMESTO: Of course. Yeah.
        9 resources come from for Manolium-Engineering Minsk for the
                                                                               9
                                                                                            THE WITNESS: Thank you very much.
                                                                              10
                                                                                            PRESIDENT FERNÁNDEZ-ARMESTO: Take a seat
       10 repayment?
                     THE WITNESS: As I just mentioned, sir, it is
                                                                              11 wherever you want.
       11
       12 difficult to interpret, but given the fact that our Project
                                                                              12
                                                                                            (Witness steps down.)
       13 was as if it were a car in front of the railway station,
                                                                              13
                                                                                            PRESIDENT FERNÁNDEZ-ARMESTO: So--it is now 6
                                                                              14 past 12:00. Shall we start? I think we have some time to
       14 there is a red light and it gets the message. You have to
       15 wait for the red light to change, and then you will
                                                                              15 go before lunch.
       16 approach the station and unload the passengers. We had the
                                                                              16
                                                                                            (Comments off microphone.)
       17 Project ready for our Investment Object. The only thing
                                                                              17
                                                                                            PRESIDENT FERNÁNDEZ-ARMESTO: So, I look at my
       18 required was to reach agreement in the Belarusian
                                                                              18 colleagues and I look at counsel, would you prefer that we
       19 authorities regarding the area for construction.
                                                                              19 have lunch now and we start with the Witnesses after lunch,
                                                                              20 or would you like to start now with the first of
                     We were planning after the land plot would be
       21 allocated to us for the construction of our Investment
                                                                              21 Respondent's Witness?
       22 Object to hand over the entire set of documentation to this
                                                                              22
                                                                                            MR. KHVALEI: I would prefer to have lunch,
       23 State Building oversight and the State Expert Commission.
                                                                              23 frankly.
                                                                                            PRESIDENT FERNÁNDEZ-ARMESTO: Sorry?
       24 As a matter of principle, we had agreement that this
                                                                              24
       25 Project would be evaluated quickly from a technical point
                                                                                            MR. KHVALEI: I would prefer to have lunch.
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| Sheet | 22 | | |
|--|---|--|--|
| | 362 | | 364 |
| 12:07:34 1 | MS. ZAGONEK: We are happy to allow Mr. Khvalei | 01:42:22 1 | in a way which permits you to answer with a "yes," a "no" |
| | to have lunch. | | or, simply, "I don't know." |
| 1 7 | MR. KHVALEI: Thanks a lot. | 3 | So, I would kindly ask you to first say "yes," |
| J , | PRESIDENT FERNÁNDEZ-ARMESTO: Thank you very | | "no," "I don't know," and then if you would like to add any |
| 1 5 | | 1 7 | |
| 5 [| much. | 5 | explanation, any additional information, you are welcome to |
| 6 | MR. KHVALEI: And after lunch we would like to | 6 | do so. |
| 7 8 | start with Mr. Antonenko and Mr. Akhramenko. | 7 | THE WITNESS: Very well. |
| 8 | PRESIDENT FERNÁNDEZ-ARMESTO: Very good. So, it | 8 | PRESIDENT FERNÁNDEZ-ARMESTO: And, with that, I |
| 9 1 | is now 12:07. Shall we come back at 13:30. 13:30? Very | 9 | turn the Witness over to Respondent. |
| 10 0 | good. You can have a smoke, Mr. Dolgov. | 10 | (Comments off microphone.) |
| 11 | (Whereupon, at 12:08 p.m., the Hearing was | 11 | PRESIDENT FERNÁNDEZ-ARMESTO: Ms. Zagonek, you |
| 12 8 | adjourned until at 1:30 p.m., the same day.) | 12 | |
| 13 | | 13 | MS. ZAGONEK: Thank you. |
| 14 | | 14 | DIRECT EXAMINATION |
| 15 | | 15 | |
| | | | |
| 16 | | 16 | ~ ' |
| 17 | | 17 | I understand and I know that you have given one |
| 18 | | 18 | |
| 19 | | 19 | Could I ask you to take a look at your Witness |
| 20 | | 20 | , |
| 21 | | 21 | to Page 13, where there is your signature? |
| 22 | | 22 | Could you please confirm that this is your |
| 23 | | 23 | signature? |
| 24 | | 24 | A. Yes, I have read them. This is my Statement, and |
| 25 | | | this is my signature. |
| | | | |
| 23 | | | ento to my organicate. |
| | 363 | | 365 |
| 1 | 363
AFTERNOON SESSION | | 365 |
| 1 | AFTERNOON SESSION | 01:44:46 1 | 365
Q. Is there anything you would like to change, |
| 1 | AFTERNOON SESSION
LEKSANDR IVANOVICH ANTONENKO, RESPONDENT'S WITNESS, CALLED | 01:44:46 1 | Q. Is there anything you would like to change, Mr. Antonenko, to your Statement? |
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2 AI
3 | AFTERNOON SESSION
LEKSANDR IVANOVICH ANTONENKO, RESPONDENT'S WITNESS, CALLED
PRESIDENT FERNÁNDEZ-ARMESTO: Good afternoon to | 01:44:46 1 | Q. Is there anything you would like to change, Mr. Antonenko, to your Statement? A. No. |
| 1
2 Al
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4 e | AFTERNOON SESSION LEKSANDR IVANOVICH ANTONENKO, RESPONDENT'S WITNESS, CALLED PRESIDENT FERNÁNDEZ-ARMESTO: Good afternoon to everyone. Thank you for waiting, and my apologies for the | 01:44:46 1 2 3 4 | Q. Is there anything you would like to change, Mr. Antonenko, to your Statement? A. No. Q. Thank you. |
| 1
2 Al
3
4 e | AFTERNOON SESSION LEKSANDR IVANOVICH ANTONENKO, RESPONDENT'S WITNESS, CALLED PRESIDENT FERNÁNDEZ-ARMESTO: Good afternoon to everyone. Thank you for waiting, and my apologies for the slight delay. | 01:44:46 1
2
3
4
5 | 365 Q. Is there anything you would like to change, Mr. Antonenko, to your Statement? A. No. Q. Thank you. PRESIDENT FERNÁNDEZ-ARMESTO: Any additional |
| 1
2 Al
3
4 6
5 8 | AFTERNOON SESSION LEKSANDR IVANOVICH ANTONENKO, RESPONDENT'S WITNESS, CALLED PRESIDENT FERNÁNDEZ-ARMESTO: Good afternoon to everyone. Thank you for waiting, and my apologies for the slight delay. We are here now to examine Mr. Alexander | 01:44:46 1
2
3
4
5 | 365 Q. Is there anything you would like to change, Mr. Antonenko, to your Statement? A. No. Q. Thank you. PRESIDENT FERNÁNDEZ-ARMESTO: Any additional questions? |
| 1
2 Al
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4 6
5 8 | AFTERNOON SESSION LEKSANDR IVANOVICH ANTONENKO, RESPONDENT'S WITNESS, CALLED PRESIDENT FERNÁNDEZ-ARMESTO: Good afternoon to everyone. Thank you for waiting, and my apologies for the slight delay. We are here now to examine Mr. Alexander Antonenko. | 01:44:46 1
2
3
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5 | 365 Q. Is there anything you would like to change, Mr. Antonenko, to your Statement? A. No. Q. Thank you. PRESIDENT FERNÁNDEZ-ARMESTO: Any additional questions? MS. ZAGONEK: No. |
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Sheet 23 366 368 Q. Mr. Antonenko, my name is Vladimir Khvalei. I 01:49:27 1 clear so that the answer is clear. 01:46:01 1 Tender, Contract, permit to use the land, the 2 would like to talk to you about your Statement. 2 How long did you work in the City of Minsk? 3 fourth? A. Very nice to meet you. MR. KHVALEI: Well, my understanding is 5 A little less than five years. 5 that--well, yeah. I have to repeat in Russian. THE INTERPRETER: Could you ask the Witness to PRESIDENT FERNÁNDEZ-ARMESTO: Russian is better. 7 speak into the microphone or turn the microphone on, BY MR. KHVALEI: 8 please? Q. I will speak in Russian slowly, asking you my PRESIDENT FERNÁNDEZ-ARMESTO: Mr. Antonenko, can 9 question so that the Interpreter could interpret for the 10 you take the microphone and just turn, it, yeah, in front 10 Tribunal. 11 of you. Exactly. 11 The first stage is Tender. The second stage, an Thank you. 12 Investment Contract is signed with the winner of the 13 THE WITNESS: I worked there a little less than 13 Tender. The third stage is the City Executive Committee 14 takes a decision to allocate land to the investor for the 14 five years. 15 BY MR. KHVALEI: 15 time of the construction. This is the third stage. 16 16 The fourth--Q. From 2004 to 2008; correct? 17 A. Yes, correct. PRESIDENT FERNÁNDEZ-ARMESTO: Let's go slowly. 18 O. And what was your position? 18 Allocation of land by the City Committee. Very good. A. At first I was Deputy Head of the Department, 19 And then the fourth? 20 Head of Office, and then Head of the Department of 20 BY MR. KHVALEI: 21 Management and Investment of the Executive Committee. Q. The fourth stage, the land service provides a Q. That is to say, you coordinated the investment 22 permit for the land, for the use of the land on a temporary 23 projects? 23 basis. A. Yes, I was involved in the coordination of 24 A. I could clarify a little bit. Not the land 25 projects, specifically with respect to Manolium-Processing. 25 service, but the MCEC. 367 01:47:51 1 What should I call it? Q. Perhaps I just made this correction. 01:50:57 1 O. We're trying with the Tribunal, and we've been A. It is not the land service who gives this 3 doing it for a couple of days now, to understand the 3 permission. It's the Executive Committee. 4 sequence for handing out Land Permits in the City of Minsk. Q. And the fourth stage, the investor applies for a 5 I don't know if it is appropriate to ask you these permission to build, to construct on that land plot. 6 questions. Perhaps you can clarify. Do I understand the sequence correctly? What is the normal procedure in the City of 7 A. As I understand it, yes. 8 Minsk? PRESIDENT FERNÁNDEZ-ARMESTO: Tender, Contract, A. You can ask questions, but I believe that there 9 then the City Committee gives a permit for the use of the 10 are more qualified experts who could address these 10 land on a temporary basis, and then there is a permission 11 questions. 11 to build. These are the four steps. Q. Let's put it this way: If you are not able to 12 Is your question the four steps? 13 answer, then don't. 13 MR. KHVALEI: Yes, correct. If we take a look at the example of Manolium, the 14 PRESIDENT FERNÁNDEZ-ARMESTO: Okay. So, now, let 15 sequence was as follows: At first, a Tender for a land 15 us get from the Witness a confirmation that these are the 16 plot is held. Subsequently, an Investment Contract is 16 four steps. 17 signed. After that, Mingarspokan (phonetic) gives the 17 THE WITNESS: In a simplified manner, this is so. 18 right to use the land, if there was a plan to build some 18 PRESIDENT FERNÁNDEZ-ARMESTO: It is a simplified 19 kind of project or object. Then the permission is granted 19 manner. 20 by the Land Committee, and, subsequently, the permission to THE WITNESS: You can say, in a generalized 21 build is granted. 21 manner. Please correct me if I changed or made a mistake 22 BY MR. KHVALEI: Q. And in order to get the permission to build, the 23 with regard to the sequence. PRESIDENT FERNÁNDEZ-ARMESTO: Let's go. You will 24 set of document has to contain a temporary permission to 25 have to repeat it. Let's get your question, first, very 25 land; correct?

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01:52:36 1 A. Yes, I believe it is so.

Q. If the construction is delayed--we're not talking about Manolium now. I'm just speaking in actual terms, trying to understand the procedure.

For instance, there was an agreement to build in a matter of five years, the land was granted for five years, and the permission to build for five years, but they didn't meet the deadline, and the investor wants to extend by one year.

So, what would be the usual procedure to extend the deadline, the period?

12 A. Usually the land is given with an overlap for 13 building--that is to say, it is not necessary to extend the 14 land, but you have to go to Gosstroy Nadzor to extend the 15 construction based on my experience, and you get the 16 permission there.

(Comments off microphone.)

PRESIDENT FERNÁNDEZ-ARMESTO: Slowly.

19 THE WITNESS: First of all, when a land is

20 allocated for the construction, it is allocated for a

21 longer period of time than is provided for by the Design

22 Specification and Estimate Documentation. Yes, in this

23 documentation. And the permission to build given by

24 Gosstroy Nadzor is given for the period provided for in the

25 Design Specification and Estimate Documentation. That is

371

01:54:26 1 to say five years in the example, the permission for 2 five years, then to extend the five years, the 3 commissioning body turns to the Gosstroy Nadzor to get an 4 extension and indicates the work that has to be completed.

Q. If in theory, in my example, the Land Permit was five years and the build permit was also five years, and in the five years the Investor did not meet the deadline, first it has to go get a permit to build or a permit to land or both.

How is this done?

A. First, the land is not even land. When the land is allocated, it is already for construction, and there is a project, a design project. When Manolium-Processing was engaged in the construction, at that time they didn't have to get permission from the City Council. They only had to go to Gosstroy Nadzor and it would extend the permit. The Land Permit is given, as I said, for a longer period of time.

- Q. Let me repeat my question.
- 20 A. Very well.
- Q. It does not apply to Manolium. We're trying to speak in abstract terms.

The Land Permit for five years, the build permit is five years. They expire. But the construction is not finished. The Investor has to go first to get a permission

01:56:06 1 to build or a Land Permit or a Land Permit first or at the 2 same time. How does this work?

A. In order to get a build permit, of course, land has to be allocated. If this is your interest.

O. Yes.

PRESIDENT FERNÁNDEZ-ARMESTO: It's a question of chronology. When the Investor says he has a permission to build in five years and he has an allocation of land, say, for six years, but then he sees that to build, he needs seven years because it's a very complicated construction. So, he first asks for permission to build for two more years, and then he goes to get authorization for the use of land. Is that the order? That was, I think,

14 Mr. Khvalei's question.15 MR. KHVALEI: Almost.

PRESIDENT FERNÁNDEZ-ARMESTO: Okav.

THE WITNESS: I maybe simplified this question.

18 I explained that first you have to have land. This is one 19 thing. That is why the Land Permit is obtained first, and 20 then you have to get the permit to build, an extension in

21 this case.

PRESIDENT FERNÁNDEZ-ARMESTO: But then the build permit is too short and you need a longer period to build.

24 Okay. So, you go and say, "the building is not finished.

25 I need two more years." But then your Land Permit has

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01:58:07 1 expired.

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So, the question from council is: Which of the two permits you ask for first? You go first for the permission to build and then you go to the permission to land or you go first to the permission to land and then to the permission to build? That is his question.

MR. KHVALEI: Almost.

PRESIDENT FERNÁNDEZ-ARMESTO: Almost. I'm getting closer. Otherwise Professor Stern will make the question because she says she can get it 100 percent right.

11 THE WITNESS: As a matter of principle, I gave an

12 answer. First you have to get the Land Permit.

PRESIDENT FERNÁNDEZ-ARMESTO: Okay.

14 THE WITNESS: After that the build permit.

PRESIDENT FERNÁNDEZ-ARMESTO: Perfect. Thank

16 you. It's clear.

BY MR. KHVALEI:

18 Q. However, in our example, we have to turn for--to 19 extend the Land Permit, the investor goes to the Executive 20 Committee, and the Minsk Executive Committee says, "We have 21 a deadline for five years to build, you want another year. 22 We don't agree."

In that case, is it still possible to get a Land
Permit for another year from the City Executive Committee?
A. I haven't heard that an Executive Committee would

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- 01:59:43 1 say something like this, that they just don't agree. But, 2 in theory, to build without a land plot allocated, it is 3 not possible.
 - Q. Yes, but still I turn to my question.
 - A. I cannot answer for the Minsk Executive 5 Committee.
 - Q. But you work there?
 - A. Yes.
 - Q. But, as you recall, there was an instance when 10 the Minsk Committee would not extend a Land Permit when an 11 investor would not meet the deadline in time?
 - A. No, I didn't have such instances in my 13 experience.
 - Q. Okay. Please tell me what happens with the land 15 tax if this is, in your purview, in your competence. No, 16 this is not your competence. Okay. Very well. Then we 17 will not address these questions to you.

Could you take a look at Para 356 of your Witness 19 Statement? We will project it on the screen. Para 35.

- 20 Para 35, you were saying, to get the Agreement of the
- 21 President on the main terms, this consent was needed as the
- 22 President had previously approved the Tender. The Parties
- 23 continue to discuss the text of the Amended Investment
- 24 Contract.
- 25 I have a question. The Contract was signed by

02:03:55 1 implementation of the Project, the Claimant, on its own 2 initiative, approximately once a month, submitted a report 3 to the Executive Council stating the amounts." You can see

> 5 Do I understand it correctly that during the period of time when you're employed by the Executive Council, you receive those reports on a monthly basis?

> > A. Yes, that's correct.

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- Q. Did you read those reports, or did you put them 9 10 somewhere on the shelf? With how much attention did you 11 have a look at them?
- A. Initially I studied them with great attention. 13 Later I just put them to one side.
- Q. I understand that you were supposed to somehow 15 monitor the progress of the Project. If you said that you 16 just put them in a drawer, as you say, how did you monitor 17 the progress of the Project?
- 18 A. The thing is that the reports contained the data 19 which is of the least interest to us. It was not a report 20 regarding the progress of the Project, but it was the 21 report on how the money was spent.
- 22 Q. Thank you very much. So, you were not interested 23 how much money the investor spent for the Project?
- A. No, what we were interested--but the figures 24 25 which were in there which we did not agree to, we didn't

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02:01:52 1 the Minsk Executive Committee; correct?

- A. Correct.
- Q. However, you had to, as you write, get the 4 consent of the President on the main terms of the Contract. 5 The question is: Why? The President was not part of the 6 Contract.
- A. The President was not part of the Contract, a 8 Party to the Contract, but I would like to mention that at 9 that time the Investment Project as such with the private 10 capital was something that was totally new. At least I 11 believe that that was a first of its kind, an Investment 12 Project with a private investor who signed Investment 13 Contract with the Executive Committee.

Perhaps I'm wrong. And at the time when the 15 Tender was organized by the City Executive Committee, based 16 on the results, they were reported to the President, and 17 the President of the Republic approved the results of the 18 Tender. And any major changes in the Contract, in the 19 components of the Contract, we thought it was necessary to 20 report to the President saying that the President is

- 21 unaware of subsequent significant changes. 22 Q. And he approved the changes; right?
- 23 A. Yes. Correct.
- Q. Very well. Please have a look at Paragraph 13 of 25 your Witness Statement. It says that "During the

- 02:05:48 1 even want to discuss them because it wouldn't bring--it 2 wouldn't bring any result.
 - Q. Well, under the initial Investment Contract which 4 was signed in 2003, the investor was obliged to invest not 5 more than USD 15 million?
 - A. Yes, that's correct.
 - Q. In this manner the investor's position was as 8 follows: I pay the bills regarding the construction up to 9 USD 15 million and, as soon as I reach the limit, I 10 consider my responsibilities fulfilled. So, whether the 11 municipal facilities have been built or not, I do not care 12 under the Agreement. I'm not interested. However, 13 following this logic, it was supposed to be a point of 14 interest to the executive council of the City. 15

That's why when you say that you did not even 16 check how much was spent, how could you keep control on 17 what is going to be built spending these 15 million?

A. I can repeat that, in the beginning, I carefully 19 studied all those Reports, but as I didn't meet any 20 understanding regarding my questions about the amounts 21 quoted in the Reports, I just stopped paying any attention 22 to the figures. So, the control on how the money was 23 spent, well, that is part of the functions of the Executive 24 Committee because they were Party to the Contract, and they 25 included the amount which shouldn't be higher than what was

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02:07:53 1 stated in the Tender documentations.

But the correctness of the figures include it and 3 which figures can be used and which can't, at that moment I 4 was not in the position to exercise any influence. It was 5 not that I just didn't look. My belief was that the 6 figures would be checked when the time comes, when we come 7 closer to the 15 million. And then we would insist on 8 excluding certain figures.

Q. Following your logic, a Day X would come, 10 Mr. Dolgov will turn up with a binder and say, well, these 11 are the 15 million accounted for. We are not going to 12 invest in anything else. You would look into that folder 13 and say for 10 million we accept, but we can't accept the 14 amount of 5 million.

Do I understand your logic correctly?

A. No. No. This is not the correct logic, not 17 exactly correct. Day X arrives. Mr. Dolgov comes with a 18 binder so, with a folder saying \$15 million, and he says 19 I'm not going to keep building. And, like Mr. Dolgov's 20 representative, Mr. Dolgov pointed out earlier and he said, 21 when \$15 million run out, which we are investing in this 22 Project, we are to receive the plot of land and then we can 23 start building our own Project.

24 My answer was the facility cannot be considered 25 as finished until it has been commissioned, and that was at

02:11:51 1 things, it was clear the Claimant expenses for 2 planning--and so the expenses for the design and planning 3 of the Communal Facilities which had nothing to do with the 4 design and construction of the Communal Facilities. For 5 example, the Claimant put down its employees' frequent 6 business trips as such expenses. It stuck in my memory of 7 that, at least, in connection with one such business trip, 8 the employees put down around 4,000 to USD 5,000 as a

> Project implementation expense. I have a question regarding this statement. You 11 believe that the business trip's expenses are not 12 attributable to the construction costs as a matter of 13 principle?

- A. Of course not.
- 15 Q. But you know that Manolium-Engineering, a 16 Belarusian company, attracted financing from the Russian 17 investor, and when developing an Investment Project, you 18 all are supposed to travel to meet the investor in order to 19 discuss how much money would be provided and in which 20 period of time. And if employees travel to Moscow to 21 discuss those issues, is it your belief that it cannot be 22 attributable to the construction costs?
- A. My Opinion at the moment when I was employed was 24 that these demands were very high and they were not in 25 proportion to the amount of investments provided by the

02:09:51 1 the very initial stage, just after I became an employee of 2 the Executive Committee. Nothing was being constructed 3 where the early stages of design, however, at the Executive 4 Committee's position was formulated straightaway. The 5 facilities have to be finished, so they have to build until 6 the end.

> Q. Yes, we have heard of this position. However, 8 I'm still interested in the Contract because the Contract, as you correctly pointed out reads that "if the investor 10 invests not more than 15 million," you were supposed to 11 provide him with a plot of land for the new Investment 12 Object. Legally speaking, how you were planning to solve 13 this when the investor is saying I've spent 15 million, but 14 the facilities are not finished. Nevertheless, they are 15 not finished.

> > How would you find a way out of this situation?

- A. Well, it is difficult to say what kind of way out 18 we'll find, and thank God the situation did not come about 19 because we agreed and we introduced some amendments to the 20 Contract excluding this particular limitation. And that's 21 why we avoided the major slide in this situation.
- Q. All right. You said that in the beginning you 23 studied the Reports carefully. I'd like to point out a 24 point at Paragraph 13 in your Witness Statement.

It reads that from these reports, amongst other

02:13:34 1 investor for this Project. Possibly these business trips 2 had something to do with the design of their own Project. 3 That could be they could require trips abroad, consultation 4 with the designers. But when the facilities built in 5 Belarus, and if a designer company is in Belarus, and the 6 construction companies were planned to also be from 7 Belarus, then 4 or \$5,000 for a business trip to bring in 8 \$100,000, well, my Opinion was that that was wrong.

- Q. So, you think that, theoretically speaking, 10 business trip expenses are--could be attributable to the 11 construction costs but not in those amounts?
- A. If I understand you correctly. In any area of 13 business, business trips could take place, also in 14 construction, but some things can be explained and some 15 things cannot be explained. For example, business trips 16 are declared by Manolium. Well, nobody could explain them 17 to me.
- 18 Q. And besides business trips, did you see anything 19 else in those Reports which, in your Opinion, was not 20 attributable to the construction of the new municipal 21 facilities?
 - A. I cannot recall right now.
- Q. Did you see any receipts for cars, you know, 24 buying Rolls-Royce or Maybach?

A. No, I didn't. If I did, I would have said.

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| Street 27 382 382 384 382 2.16:12 1 0. These are my questions, I believe, Mr. Antonenko. 2.30:17 1 there will be some questions to you. 364 2.16:18 2 2 2 2 2 2 2 2 2 |
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| O2:15:32 O. These are my questions, I believe, Mr. Antonenko. |
| 2 Thank you very much. 3 PERSIDENT FERMANDEZ-ARMSSTO: Very good. Thank 4 you, Mr. Khwalel. 5 Mrs. Zagonek, is there any redirect. 6 Ms. Zagonek, is there any redirect. 6 Ms. Zagonek, is there any redirect. 6 Ms. Zagonek, is there any redirect. 7 Mr. Antonenko, thank you very much. You have come from 8 Minsk to be here with us. 8 Mr. Antonenko, thank you very much. You have come from 9 Minsk to be here with us. 10 THE WITNESS: Yes. 11 PERSIDENT FERMANDEZ-ARMSSTO: So, you are welcome 12 to stay with us or to go back to Minsk. And thank you very 13 much for having helped us to better understand the case. 14 THE WITNESS: Thank you. 15 (Witness steps down.) 15 PERSIDENT FERMANDEZ-ARMSSTO: Very good. Thank 17 you, Mr. Antonenko. 18 So, let us break for 10 minutes. We have now one 19 further Witness, so let'swe break forit is now 20 14:16 and 14:257 Yeak? Is that okay? 21 FARSIDENT FERMANDEZ-ARMSSTO: Very good. 22 PERSIDENT FERMANDEZ-ARMSSTO: Very good. 23 Is that correct? 24 Ms. ZAGONEK: Julia, yes. Tes, thank you. 25 PERSIDENT FERMANDEZ-ARMSSTO: Very good. 383 20:17:02 1 (Rrief recess.) 2 PERSIDENT FERMANDEZ-ARMSSTO: Wery good. 5 NIKOLAF ARMSHANDEZ ARMSSTO: Wery good. 6 PERSIDENT FERMANDEZ ARMSSTO: Wery good. 7 yes, "no," or "1 don't know," could you please first say 7 yes, "no," or "1 don't know," and the and whatever 8 explanation you would like to add. 10 PERSIDENT FERMANDEZ ARMSSTO: Very good. 11 20 of the Republic of Belarus. 11 Statements in these Proceedings. They are in front of you could it ask you to go to your First Mitness 10 Statement and to go to Fage 43. This is a Witness 11 Statement in these Proceedings. They are in front of you could you also please look at your Second Witnes 18 Could I sak you to go to your First Mitness 19 Statement and to go to Fage 43. This is a Witness 19 Statement and to go to Fage 43. This is a Witness 19 Statement and to go to Fage 43. This is a Wi |
| 3 PRESIDENT FERNANDEZ-ARMESTO: Very good. Thank 4 you, Mr. Rhralei. 5 Mr. Zagonek, is there any redirect. 6 Ms. Zagonek, is there any redirect. 6 Ms. Zagonek, is there any redirect. 7 PRESIDENT FERNANDEZ-ARMESTO: Any question? 8 Mr. Antonenko, thank you very much. You have come from 9 Minsk to be here with us. 10 THE MITHESS: Pes. 11 PRESIDENT FERNANDEZ-ARMESTO: So, you are welcome 12 to stay with us or to go back to Minsk. Hand thank you very 13 much for having helped us to better understand the case. 14 THE MITHESS: Thank you. 15 Mithness steps down. 16 Mithness steps down. 17 More with the second of the minutes. We have now one 18 further Witness, so let's-we break for 10 minutes. We have now one 19 further Witness, so let's-we break for-it is now 20 14:16 and 14:25? Yeah? Is that dray? 21 Ms. EMDANTEL! Yes, absolutely. 22 PRESIDENT FERNANDEZ-ARMESTO: Wery good. 23 Is that correct? 24 Ms. Zagonex: Thank you. 25 PRESIDENT FERNANDEZ-ARMESTO: Wery good. 26 PRESIDENT FERNANDEZ-ARMESTO: Wery good. 27 PRESIDENT FERNANDEZ-ARMESTO: Wery good. 28 Statement and to go to Page 43. This is a Witness 29 Statement and to go to Page 43. This is a Witness 20 Statement and to go to Page 43. This is a Witness 20 Statement and to go to Page 43. This is a Witness 21 Statement dated 19th Movember 2018. 22 PRESIDENT FERNANDEZ-ARMESTO: Wery good. 23 Fearing, and we do so in order to examine the Witness, 4 Mr. Nikolay Adkramenko. 3 Fearing, and we do so in order to examine the Witness, 4 Mr. Nikolay Adkramenko. 5 WINDAMT PERNANDEZ-ARMESTO: Wery good. 5 PRESIDENT FERNANDEZ-ARMESTO: Wery good. 6 PRESIDENT FERNANDEZ-ARMESTO: Wery good. 7 Good afternoon. Thank you wery much for being here with 8 us. 9 THE MITHESS: Good afternoon. 11 Mr. Akhramenko, you are here as a witness. As a 12 witness, you have a duty to say the truth. If you do not 13 adhere to your duty, you could indinut a liability, including 14 criminal liability, 15 Could I kindly ask you that you confirm that you 16 are aware of your duties? 18 Jagonez, The formation of th |
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| 6 MS. ZAGÓMEX: NO. I don't. Thank you. 7 PRESIDENT FERMÁNDEZ-ARMESTO: Na question? 8 Mr. Antonenko, thank you very much. You have come from 9 Minsk to be bere with us. 10 THE MITMESS: Teas. 11 PRESIDENT FERMÁNDEZ-ARMESTO: So, you are welcome 11 PRESIDENT FERMÁNDEZ-ARMESTO: So, you are welcome 12 to stay with us or to go back to Minsk. And thank you very 13 much for having helped us to better understand the case. 14 THE MITMESS: Thank you. 15 Witness steps down. 16 PRESIDENT FERMÁNDEZ-ARMESTO: Very good. Thank 17 you, Mr. Antonenko. 18 So, let us break for 10 minutes. We have now one 19 further Mitness, so let's-we break for-it is now 20 14:16 and 14:25? Yeah? Is that okay? 21 MR. KATWALET: Yes, absolutely. 22 PRESIDENT FERMÁNDEZ-ARMESTO: "Kasparge Julia"? 23 Is that correct? 24 MS. ZAGÓMEX: Unlia, yes. Yes, thank you. 25 PRESIDENT FERMÁNDEZ-ARMESTO: Wery good. 383 02:17:02 1 [Brief recess.] 384 02:17:02 1 [Brief recess.] 385 02:17:02 1 [Brief recess.] 386 02:17:02 1 [Brief recess.] 387 02:17:02 1 [Brief recess.] 388 02:17:02 1 [Brief recess.] 389 02:17:02 1 [Brief recess.] 380 02:17:02 1 [Brief recess.] 380 02:17:02 1 [Bri |
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| I II THE WITHESS! I DOUBELLY GRAV AN MY NAMAY I II WALL MADELLIAN AA VALLACCINA IN THE WITHER |
| 17 THE WITNESS: I honestly say, on my honor and 17 What position do you occupy in the Minsk 18 conscience, that I'm going to say the truth, the whole 18 Executive Committee? |
| |
| 19 truth, and nothing but the truth, and that my statement 19 A. At present, I am Head of the Investment |
| 1 On Denominant of the Denomination of the Minch |
| 20 will be in line with my sincere convictions. 20 Department of the Economic Commission of the Minsk |
| 21 PRESIDENT FERNÁNDEZ-ARMESTO: Very good. Thank 21 Executive Committee. |
| 21 PRESIDENT FERNÁNDEZ-ARMESTO: Very good. Thank 21 Executive Committee. 22 you. 22 Q. How long have you been in this job? |
| 21 PRESIDENT FERNÁNDEZ-ARMESTO: Very good. Thank 22 you. 22 you. 23 Mr. Akhramenko, you have on your right sidethat 21 Executive Committee. 22 Q. How long have you been in this job? 23 A. Since 24 August 2010. |
| 21 PRESIDENT FERNÁNDEZ-ARMESTO: Very good. Thank 21 Executive Committee. 22 you. 22 Q. How long have you been in this job? |

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02:35:01 1 investment projects in the City?

A. The Investment Department, as I mentioned, of the 3 Committee of the Economy of the Minsk City Executive 4 Committee, yes, it does handle raising investments and 5 coordinating work in this area.

- Q. And the Manolium Project was a part of your 7 responsibilities?
 - A. Yes, it was.
- Q. And would it be correct to say that at the City 10 Executive Committee, you were the top person responsible 11 for this Project with the exception, of course, of the 12 Mayor and the President?
- A. I believe this is not quite accurate, not an 14 accurate statement. In addition to the officials you 15 mentioned, these questions were also handled by a number of 16 managers. I can name them.
 - Q. Please do.
- 18 A. First of all, Chairman of the Economy Commission, 19 my immediate superior, and also Deputy Mayor, Deputy Chair 20 of the Minsk City Executive Committee at the time Zhanna 21 Eduarda Birich was filling this position.
- Q. Would it be correct to say that all principle 23 decisions taken at the City Executive Committee with regard 24 to this Project were taken with your direct involvement?
- A. I believe this is true. Most of them at the time

Do we understand correctly the procedure, the 02:38:46 1 2 sequence?

- A. The sequence is correct. I just have one note to 4 make. You left out the stage for the development of the Design Specification and Estimate Documentation.
 - Q. Between which stages would this be located?
- A. After the signing of the Contract, based on the 8 results of the Tender, work to develop, design, 9 documentation, project documentation begins, which has to 10 go through the State Expert review. And after the review 11 is made, the investor submits an application to obtain a 12 plot of land and starts to build.

After that, you were right, the Gosstroy Nadzor 14 grants another build permission.

Q. Let's suppose the deadline for the construction 15 16 of a project is five years. The documentation has been 17 agreed and the investor has retained the right for 18 temporary use of land for five years, and the build permit 19 also has been granted for five years. However, the 20 investor did not meet the deadline, and he requests two 21 more years.

What would be the sequence for the investor, who 22 23 he has to turn to first and then what comes first, what 24 comes second, and what comes third?

A. In this situation, the investor has to submit an

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02:37:01 1 when I was actually on the job.

O. Very well.

For a couple of years, what the Members of the 4 Tribunal and the lawyers are trying to understand the 5 sequence of obtaining the Land Permit in Belarus and the 6 permission to build in Belarus.

I would like to say right off that I'm speaking 8 in abstract terms. It does not apply to the Manolium company. We're trying to understand the procedure.

10 I will describe to you as I see it so 11 far--perhaps, Mr. Chairman will correct me if he has a 12 different understanding--and then you would confirm or not 13 whether our understanding is correct or not.

Again, simplifying things. Simplifying the 15 process of granting a land lot and permission to build, we 16 can separate them out into four stages. First of all, a 17 Tender for land is organized, and the winner of the Tender 18 is identified.

The second stage, a contract is signed with the 20 investor based on the results of the Tender.

The third stage, the City Executive Committee 22 allocates a piece of land, a plot of land, either to lease, or for temporary use, depending on the terms of the Tender. And the fourth stage, the investor gets the

25 permission to build, to construct an object.

02:40:57 1 Application for an extension of the rights for a plot of

2 land. After that, because the term for the construction 3 has expired, he has to submit an application to extend the 4 construction deadline.

O. Yes.

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A. And only after that he turns to the Gosstroy Nadzor authority to get the extension for the construction.

0. I understand.

He has to turn, as you said, for a Land Permit to 10 the City Executive Committee?

- A. Yes, that is correct.
- 12 Q. And then the Application to extend the Land 13 Permit, he has to extend the Application for the use of 14 land. He has to provide a justification, a reason, a 15 ground for an extension of two more years.

If an agreement for five years has expired with 16 17 the City Executive Committee, what does the investor has to 18 provide as a justification to extend the right to the use 19 of land?

A. Despite the fact that the Contract has expired, 21 under law, the investor has the right to complete the 22 construction. And as a justification for an extension on 23 the plot of land, he has to justify the need to complete 24 the construction.

These are issues that are a matter of public law,

02:42:51 1 they are not regulated by the Contract, by the terms of the 02:47:26 1 a map. 2 Contract. But, in parallel, he can also try to extend the 3 completion deadline if they have expired.

- Q. And can he just ask to request the construction 5 completion deadline?
- A. He can request the construction completion 7 deadline, but as we already discussed it, first he has to 8 request the extension of the right to use the land.
- Q. In case of Manolium-Engineering, the time frame 10 for the use of land, as you may remember, ended on July 21, 11 2011. And the permission to build, for some objects, 12 expired on December 31--I'm sorry, 30 December 2011. That 13 is to say, for half a year, Manolium had the permission to 14 build, in effect, even though it didn't have permission to 15 use the land.

Do I understand it correctly that there was a 16 17 practice at the time when permission to build could be 18 granted when there was no permission to use the land?

- A. Yes. I'm aware of such cases. However, they 19 20 were an exception to the rule.
- Q. I don't know if you are competent in tax matters 22 because we also would like to know how the land tax is paid 23 in the process of construction, after the construction.

24 Could you clarify the situation if I ask a couple 25 of questions?

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MS. SHMARKO: Please open Tab 21 of the white 3 folder you have before you.

BY MR. KHVALEI:

This is a Google Map photograph from a satellite, in blue, the lines in blue. This is C-321. In blue is the territory of the Depot. In red the Road along Gorodetskaya 8 Street, as was originally written, right up to the entrance 9 to the Depot.

The entrance is not indicated here. It has to be 11 somewhere close to an asterisk, star, perhaps a little to 12 the left, but not much further than the territory of the 13 Depot. And the lines in yellow indicate a road that was 14 extended.

15 You said that you disagree with the statement in 16 that the KGB employees didn't have garages in the Svetofor 17 garage.

Can you comment on this?

19 A. Yes. I can confirm what I said in my written 20 statement. Specifically, that the part of the Road that is 21 indicated in yellow is located in front of the Svetofor 22 Garage Cooperative. This is its name.

And as we were able to clarify during our 24 investigation that, in 2007, the members--the employees of 25 the KGB weren't really involved in setting up this

393

02:45:02 1 A. As a matter of principle, tax issues are not 2 under my immediate purview.

- Q. That is to say, you don't even have a general 4 idea as to how taxes have to be paid?
- A. I have a general idea. However, I believe that, 6 perhaps, this is outside my competence, to provide comments 7 on intricate issues of tax legislation.
- Q. And, in general, tax issues are within the 9 mandate of the City Executive Committee?
- A. I don't think so. I don't believe so because 11 there are tax authorities in the country, and they are 12 dedicated to these matters.
 - O. Very well.

13

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Let's go back to your Statements, specifically 15 Second Statement, Paragraph 96.

In Para 96, you're commenting the statement by 16 17 Mr. Dolgov that the Road Project was changed in order to 18 create access to the garages that were apparently owned by 19 the KGB employees.

And in Para 97, you provide a comment on that, 21 saying that you hadn't heard that there would be garages 22 belonging to the KGB employees, and you checked that 23 information.

The garage is right next to the Depot.

To avoid misunderstanding, we wanted to show you

02:50:16 1 Cooperative, and they were not there. O. And where were they?

> A. It is true to the right there is another 4 cooperative called "Ritm." In that Cooperative, there were

5 garages that belonged to the KGB employees.

O. And how did you find that out?

- A. We addressed the Committee on State Security and obtained an answer.
- Q. Did you ask them whether in this Svetofor 10 Cooperative there were some garages of the relatives of the 11 KGB employees?
- 12 A. We didn't get this idea at the time because the 13 relatives of the KGB employees, as we thought, are not 14 members and employees of the KGB.
- 15 Q. At the same time as you can see the lines in 16 yellow, you instructed Manolium to extend the Road. Why?
- 17 A. As far as I know, nobody never gave these 18 instructions to Manolium.
 - Q. That is what you believe?

19 You believe that Manolium-Engineering, on its own 21 initiative, cut down part of the park and built a road to

22 the garage cooperative Svetofor?

A. The cutting down of the trees and the part of the 24 Road in yellow is the result of the design assignment that 25 was developed by Manolium, and the designer, under contract

02:52:21 1 with Manolium, designed that stretch of road because this 2 task was given to him by Manolium itself, that is, the 3 commissioner for the design documentation.

- Q. So, you believe Manolium built this road for 5 itself?
- A. We didn't even think who this road was built for. 7 The assignment came from Manolium to the designer and from 8 the Minsk City executive to plan. However, the Minsk City 9 Executive Committee did not give instructions to build this 10 part of the Road.
- Q. But, you know, from 2017, the Communal Objects, 11 12 including the Road that was built all the way to the 13 garages, the New Communal Objects were taken away on the 14 order from the President.

Did you hear about that?

- A. In accordance with existing legislation, this 17 decision to take away is made by the City Executive 18 Committee.
- 19 O. But let's take a look at the order of the 20 President.

(Comments off microphone.)

- O. Let's take a look at the Order of the President.
- 23 Tab 40. I think it is R-242.

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MR. KHVALEI: Please help Mr. Akhramenko find 25 this document.

02:56:28 1 "Order"--was prepared by another state organization.

Q. Which one?

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- A. The Administration of the President.
- So, this Order was prepared by the Administration 5 of the President?
- A. Are we talking about Order Number 10RP?
 - Q. Yes, that one.

And the Executive Committee had nothing to do 9 with that?

- A. Probably, those departments whose area of 10 11 expertise it was had something to do with that.
- Fine. 13 Allow me to show you the letter. It is C-230. 14 MS. SHMARKO: It is Tab 20. So, it is C-230. 15 BY MR. KHVALEI:
- O. Let's have a look. This is a letter from 16 17 Manolium-Engineering to the Chairman of the Minsk District 18 Executive Committee dated December the 15th, 2009. The 19 letter says--and this is the last paragraph--that "The 20 development of the section of Gorodetskaya Street ensuring 21 passageway way to the Svetofor cooperative has been 22 completed by now, so on and so forth, with the placement of 23 the fertile topsoil."
- 24 It reads that the City authorities, the District 25 authorities in this case, knew that the Road was built up

394

02:54:38 1 THE WITNESS: I see there is a list attached to 2 this Order of the Property transferred to the communal, to 3 the municipal property.

BY MR. KHVALEI:

Q. At the last page, the description of the last 6 facility reads: "The section of Gorodetskaya Street, from 7 Gintovta Street up to the entry to the Trolleybus Depot 8 with engineering utilities and trolleybus line."

Do you see that?

A. Yes, I do.

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Q. Upon the Order of the President, if I understand 12 it correctly, the Road which was seized or which was up to 13 the entrance to the Trolleybus Depot.

So, my question to you is the Road which is 15 indicated in red, that was seized upon the Order of the 16 President, and the stretch indicated in yellow, who got 17 that?

- A. I don't know. I did not study this question.
- Q. But you've just said that you are one of the 20 leading officials in the Executive Committee, dealing with 21 Manolium, and you don't know what happened to the stretch 22 of the Road?
- A. It was not part of my duties to define, in 24 detail, which volumes which were transferred to the

25 municipal property. And this Order--we call it

02:59:15 1 to the covered Svetofor. I would like to point out that

2 the letter is addressed not to the City authority

3 whatsoever. It is addressed to the head of another

4 administrative organization. Cooperative Svetofor is

5 outside the municipality of Minsk. It is unclear to me why 6 Mr. Dolgov addressed his letter providing the Report

7 regarding this work. We do not expect this Report. We did

8 not expect this report, and why it was sent to the

Chairperson of the Committee is unclear.

10 Q. Fine. Okay. Let's have a look at your Second 11 Witness Statement. Let's go to Paragraph 29.

You criticize Mr. Dolgov on this point for his 13 Witness Statement regarding the interrogation at KGB. And 14 you're saying that Mr. Dolgov attempts to create the 15 impression as if he was interrogated by KGB employees. You 16 proceed by saying that Mr. Dolgov also hints that after 17 this examination he started experiencing difficulties with 18 implementing the investment projects.

Do I understand it correctly that you doubt the 20 very fact that Mr. Dolgov had the meeting with the KGB 21 officers?

A. In my Witness Statement regarding this issue, I 23 merely point out that we had not heard anything about it 24 previously, and Mr. Dolgov himself had never informed us of 25 that. We've learned about these circumstances only after

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398

03:01:47 1 having read his Witness Statement. We heard about that for 03:06:11 1 2 the first time. 2

- Q. Well, when Mr. Dolgov said that the Svetofor cooperative was the cooperative of the garages of the KGB offices, you sent a query to the KGB and you asked are there any garages there. When Mr. Dolgov said that he had had a meeting with the KGB employees, did you send a request to them? Did you ask them if that meeting had taken place? Did you try to obtain the minutes of the examination of Mr. Dolgov?
- 11 A. We did not send such request.
 - Q. Why not?
 - A. We didn't think it relevant.
- Q. So, checking the information regarding the garages of the KGB offices as set up for seemed relevant to you, and the threats--the alleged threats of the KGB officers to Mr. Dolgov regarding the problems he might incur in Belarus. That you didn't think to be relevant.
- A. We believe this issue did not require any efforts on our part. It did not require our involvement. The question was put forward by Mr. Dolgov. It was mentioned by him during the arbitration proceedings.
- Q. Clear. Could you please open Paragraph 65 of 24 your Witness Statement?
- 25 PRESIDENT FERNÁNDEZ-ARMESTO: Second.

3:06:11 1 Q. Well, let's separate them. The presence of the 2 Chairman of Economic Court at the Executive Committee 3 meetings, is that absurd or not?

- A. Well, we refute his presence, and I'm reluctant to give any assessments because we're talking about invented facts.
 - Q. So, the Chairman of the City Court of Minsk never participated in the meetings of the Executive Committee?
- 9 A. As a witness, I'm in the position to answer 10 questions regarding only the circumstances which are 11 witnessed firsthand. When I was attending, never.
- Q. Right. In the same paragraph, Paragraph 65, you are saying that "I have checked the available minutes of MCEC meetings at which the investment projects under implementation by Manolium-Engineering were discussed or by Tekstur for the period 2012 to 2015."
- 17 A. Economic Court of the City of Minsk 18 representatives were not present then, nor did Mr. Dolgov 19 attend himself.
- Q. You know, the trouble I'm having with this
 statement is as follows: If I don't go to the casino, I
 don't need to check my calendar if I went to the casino
 last week. If you are absolutely sure that the Chairman of
 the Economic Court never attended the meetings of the
 Executive Committee of Minsk, why did you have to check the

399

03:04:24 1 BY MR. KHVALEI:

- Q. Sorry, Second Witness Statement.
 Are you there?
- A. Yes.

16 17

5 Q. You also criticize Mr. Dolgov for the fact that 6 he did not have any illusions that he would win the case on 7 the termination of the Amended Investment Contract.

As the Chairman of Economic Court of Minsk still
attended the meetings of MCC and also provided the
recommendation to the Committee how to treat the cases in
the correct manner. And in the end of this paragraph, he
is saying that generally the supposition that the
recommendation are given to the Economic Court to the
Chairman of Economic Court in respect of specific matter
sounds absurd to me.

Do you confirm your point of view here?

- A. Yes, I do. I confirm this point of view.
- 18 Q. I would like to specify. It sounds absurd to
 19 you. I mean, the fact that the Chairman of the Economic
 20 Court can be present at the Executive Committee meetings or
 21 that he can receive instructions at those meetings or
- 21 that he can receive instructions at those meetings, or 22 both? What exactly does sound absurd to you?
- A. This is the assessment of the construction described in Mr. Dolgov's statement. And those two points are joint.

03:08:21 1 minutes?

A. I did that with a purpose to refute the
Statements of Mr. Dolgov which are not in line with the
reality. His statements concerned only his projects. So,
it made sense it was reasonable to limit our queries only
to the meetings which dealt with these projects.

Q. You're a representative in this process. In his latest submission, this is the Paragraph 408, is saying that under Belarusian law, judges may attend meetings with members of the executive or legislative branches to discuss draft legislation. Therefore, they are saying that, well, it is quite normal. They don't see anything out of the ordinary here.

So, my question is: Does it happen that Judges or representatives of the Court attend or take part in the meetings of the Minsk City Executive Committee?

- 17 A. I have not studied those questions outside the 18 meetings where Mr. Dolgov's questions were dealt, and the 19 investment project under concentration.
- Q. Do you know what the Chairman of the Minsk Court looked like? Would you recognize him?
- 22 A. Well, I did then, but he's probably not there 23 anymore.
- Q. You don't know what the new chairperson looks like. So, if at that meeting of the Minsk City Executive

401

400

03:10:31 1 Committee were to attend the meeting, you wouldn't 2 recognize him?

- A. At that time, under the previous Chairman, well, 4 I would recognize him.
 - O. But you never saw him there?
 - A. I didn't see him there, not one single time.
 - Q. Okay. Thank you.

Let's change the topic. Let's talk about the 9 terms of the Contract with Manolium. Let's go to 10 Paragraph 48 of your Second Witness Statement. You're 11 writing because of, due to the fact that the Claimant and 12 Manolium-Engineering had asked for contractual terms to be 13 extended, not for the first time, and as the construction 14 was done with large gaps, we, perfectly reasonably, wanted 15 to have some quarantees that in the event of the next 16 extension, the Project would be completed.

While we are talking about guarantees, what do 18 you mean? What did you mean?

A. We meant the following: Any extension of the 20 contractual deadline was considered by us based on the 21 arguments presented by the investor and based on the 22 situation at the update of this proposition. In this 23 situation, we're talking about some additional favors to 24 the investor because there were no limitations to the 25 extension of the deadline.

404

03:15:39 1 A. In different versions and at different stages of 2 the negotiations, these conditions, these terms differed. 3 It is true that at the early stage of the negotiations, we 4 agreed to extend the deadline provided clear justification 5 would be provided for any penalties.

> Q. When you say "clear justification for a penalty," what do you mean?

A. In the first version that we were not happy with, 9 the penalty provided for was only provided for a 10 "mothballing" or a suspension of the construction--that is 11 to say, this would, in fact, make it possible for the 12 developer without formalizing the suspension or 13 "mothballing" would, in fact, evade these measures that 14 provided for accountability, and we could not enforce these 15 measures.

Q. That is to say, do we understand it correctly 17 that if Mr. Dolgov agreed to pay the penalty that provided 18 for a responsibility in case the Project was mothballed, 19 all other conditions were to your satisfaction, and that 20 was the only guarantee that you needed?

A. At the stage of the extension of the deadline by 22 signing an Additional Contract Number 6, in early 2011, it 23 is true, it is correct, these quarantees we considered as 24 additional quarantees. However, the penalty payment that 25 we were thinking of introducing, we wanted to tie it to the

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03:13:18 1 So, it makes sense, and that was a widespread 2 practice that, from outside, we would offer something and 3 then demand that the responsibility of the investor for 4 living up to the extended deadline, that this would be 5 quite frugal.

> MS. SHMARKO: So, excuse me, Mr. Akhramenko. And 7 Ms. Anna will comment.

MS. MALTSEVA: Little problem with translations. 9 Mr. Akhramenko said that there are no reasons for extension 10 of the deadline, not limitations of extension of the 11 deadline. Sorry for the interruption.

THE WITNESS: Objective, objective reasons, but 13 the main word was here "reasons."

BY MR. KHVALEI:

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- Q. No. There were no objective reasons. Allow me 16 to repeat my question anyway. Which guarantee exactly 17 would satisfy you?
- 18 A. When we say "quarantees," we mean the 19 requirements and the comments to the Draft Additional 20 Agreement, additional contract.
- Q. One was to provide clear justification for 22 payment of charges--that is to say, all you wanted was 23 this. What you wanted was that Manolium would take your 24 proposals regarding penalties in case there was a delay in 25 the implementation?

03:18:00 1 schedule for the completion of the work, which would make 2 it possible to apply it at the interim stages of the 3 completion of work. And so that this mechanism as a whole 4 would begin to function, we agreed to sign an Additional 5 Contract Number 6, alongside with the schedule. However, 6 by deceiving our expectations, Manolium-Engineering did not 7 sign the schedule, which resulted that we kept our position 8 with respect to the penalty payment.

> Q. Let's follow the procedure. We have a proposal. 10 We have a document, C-076, additional contract. I would 11 like to ask to bring it up on the screen in English for the 12 Tribunal Members. C-076. Let's display it first in 13 Russian and then in English. Oh, we can split the screen. Great. It's on the screen. We don't have it in 14 15 the binder.

> This is the additional contract signed on 16 17 April 20, 2011. Para 18. If, due to mothballing in Para 1 18 and 2 and the deadline for performing the works, including 19 in respect to each facility set out in the schedules, were 20 due to the Investor, Manolium-Engineering, or foreign 21 company investor, would pay a fine of 0.1 percent of the 22 total estimated value for each day in violation of the 23 deadlines. That is to say, you agreed to the fine; right? A. I believe that the document shown here is not the 25 Additional Contract Number 6, but as you can see, we have

Sheet 33 406 408 03:20:48 1 signatures here. Minsk City Executive Committee, Ladutko 03:24:00 1 BY MR. KHVALEI: 2 on the title page, additional agreement to Contract 6 Q. As you can see, it says here schedule for 3 June 2003. Perhaps this is not the Additional Contract 3 completion of the construction of Trolley Bus Depot, top 4 Number 6, but this is an additional contract agreeing to 4 right-hand corner, addendum to the contract of 6 June. On 5 find for delays in the construction process. 5 the right-hand side we have a signature by Dolgov for O. You see it? 6 Manolium. At left, Deputy Head of the Minsk City Executive A. Yes, I do see it. Committee, Borisenko. You just said that you didn't have a Q. That is to say, we go back to the quarantees that 8 schedule and you regarded absence of schedule as deception. 9 you required. You just said that by way of guarantees, you A. This is not what I said. 10 wanted to define the responsibility clearly. We have an 10 Q. So, what did you say? Please repeat. 11 agreement where the responsibility is clearly defined. 11 A. We regard it as deception, the not signing of the What other guarantees you required? 12 schedule by the investor. And the investor under the 13 A. As I explained, the responsibility was linked to 13 Contract is not Manolium-Engineering, but 14 the schedule. Let us take a look again at this document. 14 Manolium-Processing. 15 Define in the amount of 0.1 percent for every object Q. But Manolium-Engineering was conducting the 16 construction work: correct? 16 indicated in this schedule. And the schedule was not 17 signed. And I already pointed out that we regarded it as a A. Now we are talking not who was doing the work, 18 deception of our expectations even though we had agreed 18 but who was authorized to sign any changes in the 19 that the investor would sign the schedule. 19 Investment Project, and the schedule we regard as such a Q. That is to say, do I understand you correctly 20 change as an additional contract, as part of the additional 21 that, if at that time the investor signed the schedule, no 21 contract. 22 other claims would be presented to him. You wouldn't have 22 Q. That is to say, the only thing you're not happy 23 any further claims to Manolium? 23 about in the schedule, at that time you're unhappy with, A. At that stage, so long as the deadline that we 24 was absence of a signature by Ekavyan representing 25 had agreed would not be passed, it is true. We would not 25 Manolium-Processing in Russia? 409 407 03:22:52 1 have them. 03:25:57 1 A. Exactly so. Q. Let's take a look at Addendum R-63. We'll bring Q. Have you ever mentioned this to him, Mr. Ekavyan, 3 it out on the screen. 3 please sign the schedule and we will extend the PRESIDENT FERNÁNDEZ-ARMESTO: R-63. 4 construction deadline? MR. KHVALEI: R-63. Can we split the screen A. Yes. This schedule was submitted for signature 6 again into two so the Members of the Tribunal will also see 6 to the investor and at Manolium-Engineering, both. These 7 it. 7 are clear things from a legal point of view, and we 8 BY MR. KHVALEI: 8 repeatedly told Mr. Dolgov that legal formalities has to be O. This is a schedule. complied with. PRESIDENT FERNÁNDEZ-ARMESTO: The schedule is in 10 Q. I will repeat so that I'm not accused that I 10 11 Russian? 11 didn't understand you correctly. When you spoke about MR. KHVALEI: It is on the screen, English and 12 guarantees that you needed on behalf of the Investor, as 13 Russian. 13 such guarantees, you regarded absence by the signature of PRESIDENT FERNÁNDEZ-ARMESTO: Okay. But I must 14 Mr. Ekavyan on the part of Manolium-Engineering on the 14

15 find it in English.

MR. KHVALEI: It's on the screen, Mr. Chairman. 16 17 PRESIDENT FERNÁNDEZ-ARMESTO: Yeah. Give me one

18 second.

19 MR. KHVALEI: R-63.

PRESIDENT FERNÁNDEZ-ARMESTO: I must find it now

21 in English.

MR. KHVALEI: It's on the screen, sir, in both

23 English and Russian.

PRESIDENT FERNÁNDEZ-ARMESTO: Yeah, but I prefer

25 to see it on my document. Thank you.

15 schedule for the completion of work; right?

A. Presence of the signature. That is correct. 16 17 However, I qualified my statement saying that that referred 18 to that stage of our negotiation, an early stage.

Q. Very well. At the subsequent stage, which 20 guarantees you required?

A. It is logical to believe that the more violations 22 of the deadline for the completion of the objects are the 23 stricter subsequent conditions and terms would be regarding 24 any changes in the Contract. And that is why when in more 25 than 1.5 years we discussed another version of changes to

03:27:49 1 the Contract. We were at the time also talking about 2 handing over of the communal object as another form of a 3 quarantee.

- Q. You mean handing over the communal objects free 5 of charge?
 - A. At the time different options were considered, depending on the stage of the negotiations.
- Q. Let's talk about early 2012. This is the most 9 interesting stage for me because, at the end of 2011, the 10 permission to build expired. Mr. Dolgov tried to obtain 11 that permission. Gosstroy refused to grant it to him 12 because Manolium did not provide a complete set of 13 documents. A complete set of document had to include the 14 Land Use Permit that had to be provided by Minsk City 15 Executive Committee, but it was not granted by the City 16 Committee because the terms were not agreed for the 17 extension or termination of the Project.

And let's talk about the period in early 2012, 19 what guarantees you needed in early 2012 to grant Manolium 20 a five-month extension to complete the Project?

A. Every time those quarantees were expressed in a 22 written form as comments to the Project that we discussed, 23 a draft of the Additional Contract. We also proposed 24 another option to sign a new Investment Contract based on 25 the Decree on investment with the termination of the

03:33:03 1 months prior to this letter.

- Q. That is, you sent it in April? That is two 2 3 months?
- 4 A. Well, two months.

Q. This is important. Still, when you sent to 5 6 Mr. Ekavyan this letter, I draw your attention to the fact 7 that you wrote in an accompanied letter--let's show the 8 accompanied letter. Page 8 of the document. And you write in Para 2 from bottom.

"To this end we ask you to resume the funding of 11 the construction of the Trolley Bus Depot and ensure it's 12 commissioned no later than July 10, 2012, and to sign by 13 30 June 2012 the Supplemental Agreement proposed by 14 MCEC"--that is to say, you proposed to Mr. Ekavyan to sign 15 this Agreement by 30 June 2012, and I assume that the 16 desired result for you would be if Mr. Ekavyan signed the 17 Supplemental Agreement prior to 30 June 2012; correct?

- A. Interims of the time of signing, yes.
- 19 O. Let's suppose Mr. Ekavyan would sign the 20 Agreement as you requested by 30 June 2012. Which would 21 state that the communal objects had to be completed by 22 1st July 2012--that is to say, next day after the signing 23 of the Agreement.

24 Would this be possible?

25 A. In theory.

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03:30:11 1 existing Contract. And in the Investment Contract under 2 the Decree, it would also contain guarantees that would be 3 sufficient for us at the time.

> Q. Well, since we are talking about documents, let's 5 take a look at Exhibit R-89, Tab 35, in your folder, in 6 your binder. This is a letter by the Minsk City Executive 7 Committee to Mr. Ekavyan. And an additional Contract was 8 attached to this letter, supplemental Agreement.

This, Distinguished Members of the Tribunal, a 10 letter that, as explained by the lawyer for the Respondent 11 that Minsk City Executive Committee used trying to convince 12 Mr. Ekavyan to bring Mr. Dolgov to his senses. We 13 discussed that earlier in the morning. I wanted you to 14 take a look at this Supplemental Agreement. Page 9 of the 15 document in Russian. Paragraph 1 of the Supplemental 16 Agreement.

17 Now, let's start with Para 2, a little lower. It 18 is stated here, Clause 6.1 and 6 should read as follows. 19 6.1, "Communal Facilities in accordance with the statutory 20 construction terms, but no later than July 1, 2012."

Do I understand it correctly that this 22 Supplemental Agreement was meant to extend the construction 23 of the new objects through July 1, 2012?

A. Correct, with one major qualification. It was 25 the second time. The first time we sent that letter four

412

03:35:10 1 Q. How is it possible the very next day after the 2 signing of the Supplemental Agreement to commission if 3 Manolium-Engineering didn't have the Land Permit nor the 4 permission to build, how was it possible in 24 hours to 5 commission the object facility?

- A. First of all, we were thinking in terms of continuing the negotiations with regard to these deadlines.
- Q. Where is it written? If you take a look at the 9 letter. Let us go back to the letter.
 - A. You're right. Could you please call it up. Yes.
- O. Therefore, the MCEC has all the reasons to 12 terminate the Investment Contract in the Economic Court of 13 Minsk.

Have you found it? And below that you ask them 14 15 to sign the Supplemental Agreement.

In other words, if I were Mr. Ekavyan, I would 16 17 read it as follows: We can go to the Economic Court and 18 terminate the Agreement if you don't sign the Supplemental 19 Agreement before June 30, and, under that Agreement, the 20 facility should be commissioned on July 1.

Where does this letter say that if you believed 22 these terms to be too short we can negotiate them. Do you 23 see that anywhere in this letter?

A. The letter does not contain that. Based on the 25 information which Mr. Ekavyan and Mr. Dolgov had at their

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416

- 03:36:54 1 disposal, now, we expected them to start and shift this
 2 date and we, as State bodies, were not in the position to
 3 offer them another date ourselves. We were expecting their
 4 argumentation and we expected them to provide the grounds
 5 for the extension. That would be the beginning of the
 6 negotiations regarding the date.
 - Q. Why wasn't it possible to have the Supplemental
 Agreement read: "We are prepared to sign the Supplemental
 Agreement under the condition that the guarantees are
 provided." We'll talk about guarantees some more. So, if
 the construction of the facilities is completed in time and
 reasonable time, which would satisfy the Executive
 Committee, why couldn't you write it like that?
 - A. Because by writing that, we, on our initiative, would propose unacceptable--well, undefined time term, and one of the requirements of the Agreement was to define the time limit, and undefined time limit will bring us to the same problems which we are trying to solve before that.
 - Q. And just one day would solve the problem?
 - A. Once again, I would like to point out that we were discussing the negotiation position. We were ready to negotiate.
 - Q. Could I please point out Point 1 of the draft Supplemental Agreement? It says, "If the Contract is terminated through the fault of Manolium-Processing or

03:41:05 1 80 percent, and you say to the contractor, "Well, it did
2 not meet the deadline of a year. I'll give you two weeks.
3 If you cannot complete it in two weeks' time, I'll get the
4 house free of charge."

Do you believe that this is a reasonable proposal to talk about with a contractor? This is, you know, an example from real life. Did it happen often to you?

- A. No, not very often, but this is not a suitable analogy. You forget that the main responsibility here was not the municipal facilities, the main thing here was that because of the inactivity of the investor, the municipality was losing the main tools of influence regarding the commercial Project and the investor promised to invest \$80 million.
- 15 Q. Yes, but what is happening with that site where 16 the investor promised to invest \$80 million in? 17 Ms. Zagonek showed picks of cats running around. This is 18 an empty plot of land?
- 19 A. This is not correct. This plot is being 20 successfully developed. And, as you know, in 2017, an 21 auction was conducted and the right for the design and 22 construction was won by Astomaks.
 - Q. Well, has it built anything there?

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A. And Astomaks has not violated any deadlines and their Design Specification, Estimate Documentation should

415

03:39:04 1 Manolium-Engineering, the Communal Facilities will be
2 gratuitously transferred into the City of Minsk communal
3 property as of date of the Contract termination."

Do I understand it correctly that the essence of your proposal--and you say just for the purposes of the negotiations was as follows: We will give you one day to complete the construction of the facilities. If you fail to do that, the facilities, free of charge, will be transferred to the municipal Property. And you saw that as the reasonable basis for negotiations.

- A. No, this is not the correct understanding.
- Q. Please explain.
- A. I have already pointed out that proposing at a different date than in this Supplemental Agreement was without grounds, and the investor did not provide those grounds either. Therefore, these options seemed like the most effective. It will make the investor and the--will do their best and try, really try and present the argument.
 - Q. Why would this term--should be extended?
- A. Well, free of charge, this is a different kind of condition.
- Q. Why? Why is it a different condition? You know, I'm just curious. You start building a house. You have a 24 plot of land and you have a contractor and he promised to 25 build you a house in one year. He completed it to

417

03:43:05 1 be prepared in two years, and this time runs out in 2 October/September.

Q. The trouble I'm having here is that, in
July 2011, Mr. Dolgov requested just five months from you.
If you were to facilitate him then, in 2012, he would
complete everything for sure. It makes seven years from
2012 to 2019, and during that time he would certainly build
something there and, if not, he would terminate the
Investment Contract.

10 Can you please explain to me what kind of 11 financial benefit the City will have in terminating the 12 Contract with the investor who only requires five months 13 and to lose seven years?

- A. Unfortunately, the investor was not requesting just five months. The Investor was putting forward the conditions which were unacceptable to the City.
 - 0. Which ones?
- 18 A. In the subsequent negotiation positions included 19 such requirements as to include the forum requirement as 20 the Eurasian Economic Court.
 - Q. But why? What was wrong with that?
- A. It was not correct and it was a legally ungrounded. And there were a number of other conditions, and we gave written explanations for refusing them. So, these proposals do not answer our main worries. The

So, they knew about that. They were aware of 15 that, and they knew why the Supplementary Agreement was 16 unacceptable, and the second reason, is that there 17 were--they were reluctant to write down in the Agreement 18 when the penalty would be charged.

- Q. But we've talked about penalty, about the fines 20 before.
- 21 A. But this is the same.
- O. Let's talk about time limits. In 6.2 said that 23 in accordance with normative construction, and we knew that 24 the Company can say three months, 36 months, so the Company 25 which is implementing the Project, under certain standards.

14 done everything. It depends on him.

But the issue here is the investor has on 16 numerous occasions demonstrated that he's unable to--was 17 unable to prepare the set of documents. If you want to 18 talk about the future, then we had to request, we had to 19 demand the specified date and to specify the measures which 20 could be applied if the responsibilities were not 21 fulfilled.

MR. KHVALEI: We can have a 15 minutes' break. 23 After break I would need, I think, 40, 50 minutes to 24 finish. PRESIDENT FERNÁNDEZ-ARMESTO: Very good.

Sheet 37 422 424 04:20:53 1 made attempts to show that the most important thing in the 03:52:59 1 (Interruption.) PRESIDENT FERNÁNDEZ-ARMESTO: So, it is now 2 Contract was not to invest a certain amount. His 3 15:52. 16:10? 3 obligations were to complete the construction, put all the MS. SHMARKO: Yes. 4 facilities into commission in accordance with the 5 5 legislation, and to hand the completed (Brief recess.) PRESIDENT FERNÁNDEZ-ARMESTO: Very good. We will 6 facilities--completed facilities, I would like to 7 resume the Hearing, and we do so in order to continue with emphasize--to Minsktrans Communal Facility. 8 the examination of Mr. Akhramenko. Q. Before the break we looked at the Supplemental And I give the floor to counsel to 9 Agreement of July 4, 2011, a draft which was signed by 10 Manolium-Processing. 10 three Parties, including Minsktrans. And Manolium assumed MR. KHVALEI: Thank you, Mr. Chairman. 11 an obligation and then requested to extend through 11 12 12 December 2011 to complete. BY MR. KHVALEI: 13 Q. Mr. Akhramenko, please take a look at Tab 43. And only your signature was absent in that PRESIDENT FERNÁNDEZ-ARMESTO: Give us the number 14 Agreement. How come? 15 of the document. You say that it was important for the facility to 15 MS. SHMARKO: This is Slide 8 of Claimant's 16 be completed. They offered to do it. You just had to sign 17 Opening Statement of 29 July 2019. 17 the paper. PRESIDENT FERNÁNDEZ-ARMESTO: Thank you. 18 Why you didn't sign it? 19 BY MR. KHVALEI: 19 A. The signing of the additional agreement in that 20 form would not remove the problems that would make it Q. This is the table in English, however, the 21 numbers--the columns and the numbers don't need to be 21 possible for us to exert a pressure on the investor for 22 translated. I will clarify. 22 violating the time frame. And I already explained that one At the bottom, we have the years. At left, we 23 of the reasons was a masterful nonprovision of specific 24 have the amounts in million U.S. dollars. The green column 24 justification regarding the fine for the violation of the 25 are the total Loans raised by Manolium-Engineering for this 25 time frame. 425 04:18:21 1 Project. The columns in blue are costs counted by the 04:22:50 1 Q. Very well. You didn't reach an agreement with the investor 2 Ministry of Finance Oversight Committee in 2016. The 3 orange column, costs counted by the Registration & Cadastre 3 concerning the terms for the continuation of the 4 construction. Perhaps, this was not the first time it 4 Agency in 2015. Of course, I don't want you to confirm the 5 happened in the City of Minsk. 6 figures at this time. I just want you to take a look at Tell me, please, under law, if a facility is 7 the dynamics. 7 being built for the City and it is not completed--a As you can see in this chart, this pie chart, a 8 contractor does not have time, you don't like the way it 9 considerable volume of construction was completed in 2008, does the work--you terminate the Contract. 10 2009, 2010. There was a decline, and in 2011, there is a 10 Normally--don't you normally take the facility 11 considerable volume of work that was completed. 11 of--uncompleted facility in the shape it is at the time of You are aware that the Oversight Committee of the 12 the termination of the treaty or contract? A. You cited an example that applies to construction 13 Ministry of Finance assessed the value at USD 19.4 million. 13 14 I know that you're contesting this, but let's accept this 14 subcontracting agreement. We have a totally different 15 figure as an approximation. 15 contract. This is an Investment Contract, which is In order to complete the construction, an 16 significantly different from a construction subcontracting 16 17 additional investment of USD 3.5, roughly, were required. 17 contract, in terms of the participants, in terms of its 18 When you said that you needed quarantees that the 18 nature and commitments. Q. Well, the Depot was built for the City; right? 19 New Communal Facilities would be completed, the fact that 19 20 the investor invested almost USD 20 million, and most of it 20 A. Yes, that is correct. 21 in 2011, that was not a quarantee that he would find Q. I presume that the City needed the Depot. 22 3 million somewhere? A. Well, Manolium didn't finish work on the Depot. A. First of all, we did not agree that he invested 23 Now, we don't care for what reason. 24 this amount, but this is not the point. The point is the Q. Well, you should have taken over and used your 25 investor constantly demonstrated lack of understanding or 25 own resources to complete it. You would submit a claim

426

04:24:34 1 against Manolium for the delay in completion.

Why did you not accept the Depot, even 3 uncompleted, if you needed it?

- A. The main reason was that that was against the 5 terms of the Contract that existed that was in effect at 6 the time, an Investment Contract. And the first step to 7 formalize our relations, from a legal point of view, we had 8 to terminate the Investment Contract or--which we needed, 9 probably, more--to try and find a compromise, including 10 with the extension of the time frame.
- O. It is clear that it is always better to find a 11 12 compromise. However, we know that you failed to reach a 13 compromise.

You said that the obstacle was that the 15 Investment Contract had to be terminated. The Contract was 16 terminated at the end of 2014, by the Decision of the 17 Court. The Supreme Court reaffirmed it in January 2015.

Why did you not take the facilities over in 19 January 2015?

- A. Because no decision was taken with regard to the 21 title to this facility. It was owned by the investor, and 22 for a very long time, it misled us with regard to its 23 intention regarding the handover of the uncompleted 24 facilities.
 - Q. I'm still trying to see some logic.

04:28:28 1 State Committee of the State Property in the Republic of 2 Belarus. That is to say, a State body that is also 3 involved in valuation activity. It has the right to do it. 4 However, in terms of valuation, it normally acts as another 5 legal person.

> Q. However, the Regulation Cadastre Agency made a valuation in 2015. It assessed the value of the construction.

But why didn't you pay the value established by 10 the agency and take the facility over?

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What was the problem?

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A. The problem was, first of all, that it was not a 13 valuation in the full sense of the word. It was a 14 construction investigation. This survey was done on the 15 instructions from Manolium, and it presented the situation 16 in a way that the valuation was higher. It did not--I 17 would put it this way: It included some additional costs 18 that shouldn't have been included, and the terms of the 19 valuation, we discussed with Manolium prior to its 20 completion. 21

Q. Well, let's suppose you don't trust a State 22 agency. As far as I remember, you turned to the 23 Government, and the Government instructed the Ministry of 24 Finance to conduct a survey.

Do we understand it correctly?

427

04:26:34 1 A depot is being built for you. It was 2 80--95 percent complete. Nobody else but the City needs 3 the Depot. Manolium would not be able to operate the 4 trolleybuses in the City. You need the Depot.

> Why did you not evaluate the cost of the 6 construction and tell Manolium, "We will pay you the value 7 of the Depot, and you will hand it over to our balance, and 8 we will then complete it?"

> > Why was not that procedure used?

A. I wouldn't say no. I would say it was necessary 10 11 and we had to, and the Minsk City Executive Committee 12 really wanted it.

We initiated a procedure for evaluating the 14 facility. However, that valuation had to be completed in 15 line with the existing procedure; whereas, Manolium was 16 trying to get a valuation without the requirements and the 17 procedures, even without reaching an agreement with the 18 Minsk City Executive Committee regarding the choice of the 19 valuation body.

O. As far as I understand, there were a number of 21 valuations made; that is true. And the State Cadastre 22 Agency--what kind of agency is it?

The Registration & Cadastre Agency, in which 24 structure it operates?

This is a State organization subordinate to the

04:30:29 1 A. Yes, that is true.

Q. Based on your request, the Government instructed 3 the Ministry of Finance to conduct a survey. And the 4 Ministry of Finance conducted a survey and, first of all, 5 reaffirmed the valuation of the Cadastre Agency and, 6 secondly, provided its own valuation.

Why not, at this stage, pay Manolium and take the facilities over?

A. The Control and Revision Department of the 10 Ministry of Finance, we don't think it conducted a survey 11 and an investigation. And it based the results of its 12 valuation based on the same documents that were given to 13 them by the Cadastre Agency.

The terms of the investigation were--let me 14 15 remind you, the requirements agreed in the Government, 16 providing for the exclusion of the unjustified costs, 17 including with regard to the work that were a departure 18 from the--with respect to the documentation, work that were 19 not directly related to the construction. The work that 20 were not duly formalized in line with the initial documents 21 or that were completed in violation of certain 22 requirements.

23 We could not accept this as useful work for the 24 City because they could not be included into the City

432

04:32:10 1 2 not capable of valuating property, and the Minsk City Executive Committee can?

> A. I was not going to say for the whole Ministry, 5 but the two people who signed the valuation, I would say 6 no, not the valuation. They did not meet the tasks and the purposes of the valuation that they were given.

First and foremost, they had to do the 9 measurements--that is to say--to determine the actual work 10 done. And they did the measurements with only a small 11 amount of work, some floor area in one facility.

Q. Is there some organization in the Republic of 13 Belarus?

In theory, in Belarus, is there somebody that can 15 do a valuation that you would like, using a specific 16 methodology?

A. By way of an example, I can give you a valuation 18 based on the request after the Decision of the Court. 19 Then, again, the Cadastre Agency was hired that completed

20 the valuation in due course.

0. Who was that?

A. The Cadastre Agency that we spoke about earlier.

23 However, the instruction was given, based on the

24 conditions, that allowed to include the relevant costs into

25 the City balance.

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Q. So, you're saying that the Ministry of Finance is 04:35:40 1 restore the land to a condition suitable for further use or 2 just vacate it or to raise the question of extending the 3 right to use the land. As a rule, this has to be done 4 prior to the expiration, but even when the deadline has passed, allows the ability to extend the right to use. And 6 the third option, to "mothball" the facility--the land.

> Q. So, when the land-use term finishes, then is there some period of time while the land is empty?

Are there any time limits when the City formally 10 should take the land plot back?

A. These are questions, sir, in the area of 11 12 expertise of the land service of the Minsk City Executive 13 Committee. I can only say that, in practice, the service 14 would send a note to the land user who violated the 15 deadline, asking him to bring the land in the original, in 16 the usable state.

Q. So, allow me to say the following: There is a 18 field. I've got it for a year. There is nothing on it. A 19 year passes. It doesn't need any work at all. It was a 20 field. It is still a field.

21 When should the City take the field back, and 22 does it have to formally take it back? Maybe this an 23 automatic step?

24 A. The land service would, when the deadline lapsed, 25 send a notification.

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04:33:50 1 O. Thank you.

> That agency conducted a valuation. Then you 3 could have paid based on that valuation that you agreed 4 with, and you could have taken the facilities over into 5 your balance.

Why didn't you do it at that time, when there was an valuation that was satisfactory to you?

A. I would like to say that we did not do the valuation. An agency that was instructed to do it did not 10 meet the conditions and the procedures that were--needed to 11 be met.

Q. But you said that there was one valuation that 12 13 you agreed with.

And when that valuation emerged, why not pay 15 Manolium, at the time, the costs that you agreed with?

16 A. As far as I know, at the time that last valuation 17 emerged, Manolium incurred debts to the budget because it 18 did not meet tax obligations, land tax obligations.

19 Perhaps there was something else, not just land taxes.

Q. This is something I wanted to speak to you about. Please tell me, under law, when the temporary 22 permit to use the land expires--for instance, it was given 23 till January 1 and it expired--what happens with the land 24 after that?

A. After that the user of the land either has to

04:37:51 1 What kind of notification?

To vacate.

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Well, I would say to turn back the land plot. But how do I give it back. It is land.

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Well, you need to write a letter.

This is a legal procedure, and our investor did 7 not follow this legal procedure.

Q. Well, let's have a look. There are a number of letters we have here, in which Manolium-Engineering 10 requested the land service to accept the land plots and the 11 service, on multiple occasions, refused to take them back.

Do you think that the service--well it's supposed 13 to take them back or not.

While my colleagues are looking for the document, 14 15 I'll ask a simpler question.

Does the land service report to you?

A. They report to Minsk City Executive Committee.

So, that is one of your departments?

19 A. Yes.

The document is dated June 11, 2012.

MS. SHMARKO: That is Tab 24 and Document C-336.

22 BY MR. KHVALEI:

Q. So, June 11, 2012, Mr. Dolgov.

Well, I believe this is his deputy's,

25 Mr. Karabanov's signature--but it's irrelevant right

434

04:39:49 1 now--requesting the Minsk City Executive Council to accept 04:43:31 1 2 the unused plots of land because they're investments.

- A. So, we gave them back. We returned them. He is writing that. He is writing the document.
- 5 Q. And the Response to that, so, this document was 6 C-336, and I'm going to C-337.
 - A. Which tab is it?
 - 0. Tab 25 in your binder.

9 What we read here--this is the second 10 paragraph--considering that the uncompleted construction 11 facility is located on these land plots and it has neither 12 been commissioned nor transferred as the communal property, 13 return of the land plots is deemed impossible.

At the same time, I'd like to inform you that the issue of the transfer of the land plots can be considered when the Investment Contract is terminated and the functions are assigned to a different agent.

So, your service refused to accept the land plot,
grounding the fact that the construction is not completed.

19 quoting the fact that the construction is not completed.
20 My question is as follows: If Minsk City

21 Executive Committee does not issue the permit, or the Land 22 Permit, under the Construction Permit so you could not

23 finish construction, how can you find the way out of this 24 situation?

25 A. I have given a partial response to this question.

04:43:31 1 I'm asking, do you remember the cases when
2 Manolium, in whatever form--in written form, in oral
3 form--addressed the Minsk Executive Council with a request

4 to prolong the permit?
5 A. I don't remember them addressing us, you know,
6 oral form, no.

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7 Q. I'm moving on to my Closing Questions, so we're 8 nearing the end.

9 I would like to point out at R-104, which is a 10 letter--

11 MS. SHMARKO: Tab 37 in the binder.

12 BY MR. KHVALEI:

 $\,$ Q. So, this is the Minsk City Executive Committee addressed to the Government of the Republic of Belarus.

Do you remember this letter?

16 A. Yes, I do.

15

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17 Q. Were you involved in drafting this letter?

A. Yes.

19 PRESIDENT FERNÁNDEZ-ARMESTO: R-100?

20 MR. KHVALEI: 140. This is the famous document 21 disputed yesterday.

22 (Comments off microphone.)

BY MR. KHVALEI:

Q. Now, on Page 2 of this document, we'll read:

25 "The MCEC established the fact that the investor had some

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04:41:50 1 I can repeat.

You could complete the construction, and there was a possibility to extend the Land Permit, and mothballing was also an option.

Q. I'm not worried about mothballing. And Manolium did apply for the Construction Permit, and he was refused. And, in April 2012, if I'm not mistaken, they requested such a permit, and they got the refusal.

9 How can the company finish the construction or 10 transfer the unfinished facilities if there is no permit?

- 11 A. You can extend the permit. You can sign the 12 supplementary agreement. All these options have been 13 discussed.
- Q. You mean to prolong the use of the land so you need the--to receive the prolongation from the Executive Committee?
- 17 A. First, you need to take the trouble to exercise 18 their duties, which are stipulated by the public law.
- 19 Q. So, Manolium never requested you to extend the 20 land plot term?

21 You do not recall, anyway?

- A. Based on the materials, we failed to locate any requests which were executed in the correct manner, containing all the necessary data for the prolongation.
 - Q. I'm not talking about the materials of the case.

04:45:55 1 obligations--some obligations to state, outstanding

2 liabilities to the budget, including BYR 111,511 billion 3 and the tenfold amount of land tax for the unauthorized

4 occupation of the land, penalties, " et cetera.

Who calculated that amount?

A. So, the services whose area of expertise it was. So, the land service and tax authorities.

8 Q. As far as the rent--so as the lease payments are 9 concerned, there was a contract and 8,000 remained unpaid.

So, Minsktrans is clear, we have been saying that the Minsk City Executive Council does not deal with taxes.

12 This is the area of tax authorities.

However, here, nevertheless, the Executive
Committee has already calculated the tenfold amount of the
land tax for the unauthorized occupation of the land plot.

I repeat: If the City Executive Committee does not deal with taxes, how could they calculate the amount of taxes?

19 A. It was not done by the Executive Committee. It 20 was done by the tax inspection. We requested that data 21 from them, and we received it from them.

Q. Do you know when the tax inspection of

23 Manolium-Engineering started? 24 A. Approximately.

Q. So, the Report of the tax authority regarding the

04:47:56 1 tax was issued in March--in May 2016, so four months after 04:51:19 1 possible price of such a buyout if we were that far, but at 2 this document was prepared. At the same time, tax 3 authorities come up with completely different figures.

I repeat: If the tax inspection was carried out 5 later than this document and the figures are different, 6 where do you get these figures from?

- A. These are preliminary figures which were 8 calculated outside of the scope of the tax audit, and the 9 legislation does not prohibit the State authority 10 corresponding with the tax authority also requesting the 11 approximate figure. And this amount was not used for tax 12 collection.
- Q. So, you're saying that, at that time, some kind 14 of tax audit was underway?
 - A. No, there was none.
- O. Then you lost me. 16

17 You said, as part of the preliminary tax audit, 18 you can determine the figure.

- A. No. This is not the audit or inspection. These 20 were calculations which could be done without the tax
- 22 Q. Once again, but who did the calculations?
- 23 A. Tax authorities.
- 24 O. Tax authorities. Let's assume that.
- However, these calculations are not final?

2 that stage, we are far from a buyout. However, the 3 possibility of buying the facilities out was not excluded.

Q. Next page, if you turn it over.

"In view of the foregoing, we consider it expedient to propose that the investor transfers the Communal Facilities into municipal property free of charge."

You did not say that, "We consider it necessary 10 to do the correct valuation and pay out a compensation." 11 It said that--you said you considered it expedient to 12 transfer it free of charge.

- A. That was one of the options but not the only one.
- Q. Right. There is another option right after that. 15 We'll come to that.

16 Did you offer to the investor to transfer, 17 gratuitously, the facilities, as written in the letter?

- A. Yes. We made that proposal several times.
- 19 Q. There was a letter on February 29, 2016. Did you offer the investor to transfer the 21 facilities free of charge after that?
- A. I don't recall, but, you know, in accordance with 23 the larger debt--
- 24 Q. And then you're saying: "Should the investor 25 disagree with this proposal, the Committee will send to the

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04:49:32 1 A. Exactly.

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- O. And I believe that the real tax audit was needed.
- A. And it was carried out.

Q. Nevertheless, the document reads--and you 5 write--well, the document reads: "I believe, in the view 6 of the foregoing, there were no grounds for compensating 7 the costs incurred by the investor, the acquisition of the 8 Communal Facilities located on the land plot, out of the 9 Minsk municipal budget."

The next paragraph: "As regards the instruction 11 of the Head of State to complete the construction of the 12 group of the buildings at the New Trolleybus Depot, we 13 advise that its fulfillment is prevented--its completion to 14 full extent is prevented by the investment refusal to 15 transfer incomplete facilities into municipal ownership 16 under acceptable conditions."

What are we talking about?

- A. I wouldn't say "acceptable conditions." What we 19 are talking about, those are specific comments indicated in 20 our correspondence with the investor, and the major one is 21 the correct valuation taking into account all the 22 conditions we discussed with the investor.
- Q. So, the only problem was that there was no 24 correct inspection or audit?
 - A. So, we have not reached agreement regarding the

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04:53:01 1 investor the amount of tax for the unauthorized occupation 2 of the land plot."

> So, as it turns out, the Executive Committee 4 deals with the land tax, or the tax authority?

- A. Well, it is up to the tax authorities. What is 6 meant here is that the Minsk City Executive Committee, 7 after the joint actions, would bring this work to 8 completion.
- So, what I mean is that the tax authority had 10 been doing calculations and preparing the documents.
- Q. And if the buildings were to be transferred to 12 you free of charge, as written here, you wouldn't have done 13 that?
- A. If the investor were to agree to hand over the 14 15 buildings free of charge, we were quite ready to exonerate 16 him from the payments, or would have been ready to 17 exonerate him from payments.
- Q. "Oh, you know, and in that case, we would be 18 19 prepared to exonerate him from tax payments."

Who are "we" in this context?

A. The leadership or the Minsk City Executive 22 Committee did have the intention, if the Agreement were to 23 be reached, to send relevant requests to the Head of the 24 State. Such a situation did require his Decision. So, he 25 could be released from these sanctions for breaking the

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Sheet 42
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                                                                                                                              444
04:55:00 1 deadline of tax payments.
                                                                                            PRESIDENT FERNÁNDEZ-ARMESTO: And here the
                                                                       05:00:20 1
                Q. You know, somehow I thought that if there is an
                                                                               2 problem is it has been signed. I see two problems. First
        3 obligation to pay tax then this is an objective obligation.
                                                                               3 of all, what is the date of the schedule?
        4 The Tax Inspector cannot turn up and say, Vladimir, you
                                                                                            THE WITNESS: There is a problem with the date.
        5 didn't pay the income tax last year, but if you hand over
                                                                               5 The schedule was prepared by a representative of the
        6 your Mercedes to me, you will be released from that tax.
                                                                                 Manolium-Engineering, and they didn't indicate the date,
        7 And I think it is somehow a little bit illegal.
                                                                                  nor the information necessary for other signatures.
                     Don't didn't you have that feeling?
                                                                                            PRESIDENT FERNÁNDEZ-ARMESTO: Okay. So, we agree
                A. We had no intention to engage in any illegal
                                                                               9 that there is no date, and we agree it is the schedule to
       10 activities. The Belarusian law provides for the
                                                                              10 the document in C-76, which was dated April 20, 2011. And
                                                                              11 you say that this schedule, the problem is that it was not
       11 possibility to release the investor from violations of the
       12 terms of Agreement. For this purpose, it is just necessary
                                                                              12 signed by Mr. Ekavyan.
       13 to adopt a legal act at a certain level. And the Minsk
                                                                                            THE WITNESS: Correct.
                                                                              13
       14 City Executive Committee was ready to send an appeal to the
                                                                                            PRESIDENT FERNANDEZ-ARMESTO: And now-thank you.
       15 Head of State to take such an Act if the new facilities
                                                                              15 I now understand your statement. Thank you very much.
       16 were handed over to you free of charge.
                                                                              16
                                                                                            Can we now go to R-89.
                     MR. KHVALEI: I have no further questions, Your
                                                                              17
                                                                                            MS. SHMARKO: (No interpretation.)
       18 Honor.
                                                                              18
                                                                                            PRESIDENT FERNÁNDEZ-ARMESTO: R-89. Tab 5,
                     PRESIDENT FERNÁNDEZ-ARMESTO: Thank you. Thank
       19
                                                                              19 Photo 35.
                                                                              20
       20 you very much, Mr. Khvalei.
                                                                                            (Interruption.)
                     Is there any redirect, Mrs. Zagonek?
                                                                              21
                                                                                            PRESIDENT FERNÁNDEZ-ARMESTO: And I need one
       22
                     MS. ZAGONEK: No, thank you.
                                                                              22 second to find it in English because the translations are
       23
                        QUESTIONS FROM THE TRIBUNAL
                                                                              23 separate tabs. Give me one second. There is a
       24
                     PRESIDENT FERNÁNDEZ-ARMESTO: Any questions?
                                                                              24 contradiction between the letter and the attached Contract,
                     I do have a couple of questions. This is just
                                                                              25 and I wanted to draw your attention to that.
                                                       443
04:56:57 1 clarifications.
                                                                       05:03:08 1
                                                                                            If you go to the letter and you go to the
                                                                               2 penultimate paragraph, you say to this end "we ask you to
                     Can we go to C-76. C-76. I'm looking at it.
                                                                               3 resume the funding for the construction of the Depot,
        3 Let me--because it was some time ago. So, here it was
        4 signed. This is a question to you. This Contract was
                                                                               4 ensure that it is commissioned not later than 10 July."
        5 signed by the Minsk City Executive Committee by Minsktrans,
                                                                               5 And the letter is 18th of June. If you go to the Contract,
        6 by Mr. Ekavyan for Manolium-Processing, by Mr. Dolgov for
                                                                               6 and you go to 6--you go now to Point 2 of the Contract, I
        7 Manolium-Engineering. So, it seemed to have been signed by
                                                                               7 see the Point 2, 6.1, "Communal Facilities in accordance
        8 everyone, but it did not come into force because the
                                                                               8 with the statutory construction terms, but no later than
        9 schedule was not attached.
                                                                               9 1 July."
       10
                                                                              10
                                                                                            So, I wanted to ask you, what is the date?
                     Was that your statement?
                     THE WITNESS: The Agreement went into effect, but
                                                                              11 1 July or 10 July? The date by which Manolium had to
       12 it was not deliberately signed by Manolium-Processing. The
                                                                              12 finalize the construction and commission the Depot?
       13 schedule was not deliberately signed by
                                                                              13
                                                                                            THE WITNESS: The time frame we proposed was
       14 Manolium-Processing.
                                                                              14 July 1, and I said that that was our negotiating position.
                     PRESIDENT FERNÁNDEZ-ARMESTO: I will come back to
                                                                                            PRESIDENT FERNÁNDEZ-ARMESTO: Okay. So, it was
       16 the schedule.
                                                                              16 July 1. That is what Mr. Khvalei was saying, and I just
       17
                     Let's look first at the Contract.
                                                                              17 wanted to double check that.
                     You agree that the Contract was signed by all the
                                                                              18
                                                                                            Mr. Akhramenko, thank you very much. You came
       18
       19 Parties, including Manolium-Processing?
                                                                              19 all the way from Minsk to help us. Thank you very much for
                                                                              20 making the effort. You are relieved from your obligations
                     THE WITNESS: Yes, I do agree.
                     PRESIDENT FERNÁNDEZ-ARMESTO: Okay. So, now we
                                                                              21 to the Tribunal. You are welcome to stay with us, if you
       22 go to the schedule, which we have it already there. It is
                                                                              22 like, or you are welcome to leave and enjoy this summer day
       23 R-63. And this is R-63. Here, the first question, this is
                                                                              23 in The Haque. Thank you very much.
       24 the schedule to the Contract we saw a minute ago.
                                                                              24
                                                                                            THE WITNESS: Thank you.
                     THE WITNESS: Yes.
                                                                                            (Witness steps down.)
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Sheet 43 446 448 PRESIDENT FERNÁNDEZ-ARMESTO: Very good. So, 05:09:26 1 seems relevant from reading 140, and there are a number of 05:05:25 1 2 other issues relating to the tax, exactly how it works and 2 that brings us to the end of the day. We then will meet 3 tomorrow at 9:30 to hear the two Experts and then after 3 the interface between the tax and the return of the plot, 4 that, I think we will be able to hear the two Experts 4 of the use of the plot. Exactly all that seems to--on what 5 within the day. And so-thank you, Mr. Akhramenko. You 5 we have heard, seems to be areas on which some questions 6 can stay with us, if you want. As you wish. 6 from the Tribunal could be expected. (Comments off microphone.) MR. KHVALEI: When? So, we will then wrap up. So, in order to have a PRESIDENT FERNÁNDEZ-ARMESTO: When? Beginning of good wrapping up of the Hearing, it would be advantageous 9 next week. 10 if you could speak to each other. You remember we had some 10 MR. KHVALEI: Okay. 11 issues with the taxes which, some technical issues about PRESIDENT FERNÁNDEZ-ARMESTO: This is another 11 12 the taxes and how we wanted to solve that? Let's say the 12 alternative. If you say "we" prefer to speak to each other 13 not-totally-clear points about the land tax in Belarus. 13 once we have the questions of the Tribunal, I mean, So, you may wish to think how to solve that and 14 very--we always have this issue. We prefer to have some 15 think about Post-Hearing Briefs, and extension and dates, 15 deadlines from you, but very often counsel come back and 16 and things like that. It is also always nicer if you have 16 say we wait for the questions and then we promise that we 17 already given it some thought. 17 will speak to each other. MR. KHVALEI: Yes. Mr. President, I have two 18 18 MR. KHVALEI: Yes. 19 questions to you. For the planning purpose, assuming that 19 PRESIDENT FERNÁNDEZ-ARMESTO: My question, to us 20 we are finished with Quantum Experts tomorrow, are we 20 it is the same if you speak to each other tonight or 21 planning anything for Thursday? 21 tomorrow or in a week's time with the questions in front of PRESIDENT FERNÁNDEZ-ARMESTO: I think the 22 you. What is important, what is helpful to us if you reach 23 Tribunal would, you know, to deliberate immediately after 23 agreement because it is always easier, that you know your 24 the Hearing maximizes the efficiency of the Hearing, so we 24 schedules and you know your workloads, and you know the 25 had planned, if we needed to go into Thursday, we were 25 deadlines which are good for you, and you can discuss 05:07:45 1 ready to sit on Thursday, otherwise, we will use the 05:10:47 1 whether you want to have one round, two rounds, because you 2 morning of Thursday for a first preliminary deliberation. 2 think that the additional confrontation is necessary. MR. KHVALEI: Yes. I fully appreciate. My So, I'm perfectly happy if you say we will wait 4 with our reaction until we get the questions from you. I 4 second question is related to the first one because you 5 mentioned Post-Hearing Briefs, and I think the Respondent's 5 have no problem with that. 6 counsel agrees with me, we normally find extremely useful MR. KHVALEI: Mr. President, let us talk. We 7 if Tribunal could give us an indication on issues on which 7 know each other pretty well, so we can sort it out and let 8 the Tribunal would like to hear from us on the Post-Hearing you know tomorrow what is up. 9 Briefs. PRESIDENT FERNÁNDEZ-ARMESTO: Yeah. Yeah. Very 10 PRESIDENT FERNÁNDEZ-ARMESTO: I couldn't agree 10 good. Yes, of course. 11 more, Mr. Khvalei, and this is precisely one of the 11 ARBITRATOR ALEXANDROV: I wanted to ask

12 advantages of an early deliberation, is that we will come 13 up with a list of questions, some list of questions of 14 issues where we think some additional education would be 15 helpful. One of them I can already anticipate to you is

16 the tax issue, on which I still have some doubts. MR. KHVALEI: Yeah. And for all discussion--PRESIDENT FERNÁNDEZ-ARMESTO: How exactly it 19 works and there is a two-time--there are a number of 20 questions. One came up. Mr. Akhramenko said that it was 21 possible for the Chief of State, for the Head of State to 22 take away, he said the penalties of tax. I don't know if 23 it is the penalty only, if it is the penalty and the tax 24 base.

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So, for example, that is already a question which

12 Respondent--I was asking for the instructions of the 13 Council of Ministry referred to in R-140. Would it be possible to have them tomorrow, or is it logistically 15 difficult, which is fine, of course. I just want to see 16 what the status is.

17 PRESIDENT FERNÁNDEZ-ARMESTO: Yeah. We had--I 18 had taken the lead from you and I had gone through R-140 19 and I had identified a couple of other subsidiary 20 documents, and you said, well, that may be more difficult 21 because they come from other institutions. You may wish to 22 give us some insight, if you have it and.

23 MS. ZAGONEK: Yes. I'll tell you what I can now. 24 We have checked, and one of the documents which I believe 25 Mr. President has asked for is actually in the file.

Sheet 44 450 PRESIDENT FERNÁNDEZ-ARMESTO: Good. 05:12:15 1 MS. ZAGONEK: One of them referred to. And 3 tomorrow we should be in a position to show you whatever we 4 were able to find so far. PRESIDENT FERNÁNDEZ-ARMESTO: Very good. MR. KHVALEI: Mr. President--PRESIDENT FERNÁNDEZ-ARMESTO: If it takes some, 8 we are perfectly aware that State administrations are 9 complicated and sometimes it is difficult. So, if you need 10 some more time, that would be perfectly understandable. MS. ZAGONEK: Sure. Sure. 11 12 PRESIDENT FERNÁNDEZ-ARMESTO: Yes. 13 MR. KHVALEI: Mr. President, you also asked for 14 balance sheet of Manolium-Engineering for 2011 and '12. PRESIDENT FERNÁNDEZ-ARMESTO: Yes. 15 16 MR. KHVALEI: We--I hope today we will receive 17 certified copy from tax authorities for balance sheet for 18 2011, '12, and also submit it tomorrow. 19 PRESIDENT FERNÁNDEZ-ARMESTO: Okay. Very good. 20 Very good. Excellent. Thank you. Enjoy the evening. 21 MS. ZAGONEK: Thank you. (Whereupon, at 5:13 p.m., the Hearing was 23 adjourned until 9:30 a.m. the following day.) 24 25

451

CERTIFICATE OF REPORTER

I, Dawn K. Larson, RDR, CRR, CRC, Court Reporter, do hereby certify that the foregoing proceedings were stenographically recorded by me and thereafter reduced to typewritten form by computer-assisted transcription under my direction and supervision; and that the foregoing transcript is a true and accurate record of the proceedings.

I further certify that I am neither counsel for, related to, nor employed by any of the parties to this action in this proceeding, nor financially or otherwise interested in the outcome of this litigation.

ont, Jarson